

| PART #                      | Description                                                                                                                                      | MSRP               | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month        | 36 Month        | 48 Month        | 60 Month        |
|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-------------------|--------------------|-----------------|-----------------|-----------------|-----------------|
| <b>DIGITAL - MONOCHROME</b> |                                                                                                                                                  |                    |                   |                    |                 |                 |                 |                 |
| <b>ESTUDIO478S</b>          | 50ppm Mono MFP (Volume Band M3 - Lowest)                                                                                                         | \$ 4,069.00        | 44.67%            | \$ 2,268.26        | \$ 112.73       | \$ 70.61        | \$ 57.32        | \$ 47.38        |
| KD1061                      | 550 Sheet Drawer - Input Tray                                                                                                                    | \$ 288.00          | 11.46%            | \$ 256.91          | \$ 12.77        | \$ 8.00         | \$ 6.49         | \$ 5.37         |
| KD1060                      | 250 Sheet Drawer - Input Tray                                                                                                                    | \$ 187.00          | 6.10%             | \$ 176.91          | \$ 8.79         | \$ 5.51         | \$ 4.47         | \$ 3.70         |
| KD1062                      | 550 Sheet Lockable Drawer - Input Tray                                                                                                           | \$ 360.00          | 13.56%            | \$ 313.52          | \$ 15.58        | \$ 9.76         | \$ 7.92         | \$ 6.55         |
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                  |                    |                   |                    |                 |                 |                 |                 |
| MJ1044                      | Inline Stapler                                                                                                                                   | \$ 360.00          | 8.20%             | \$ 332.96          | \$ 16.55        | \$ 10.37        | \$ 8.41         | \$ 6.96         |
| GN1170                      | MarkNet N8372 Wireless Module                                                                                                                    | \$ 73.00           | 5.00%             | \$ 69.87           | \$ 3.47         | \$ 2.18         | \$ 1.77         | \$ 1.46         |
| GB2080LXK                   | Forms and Barcode Card                                                                                                                           | \$ 493.00          | 22.12%            | \$ 386.83          | \$ 19.23        | \$ 12.04        | \$ 9.78         | \$ 8.08         |
| GB2090LXK                   | PRESCRIBE Card                                                                                                                                   | \$ 258.00          | 21.59%            | \$ 203.82          | \$ 10.13        | \$ 6.34         | \$ 5.15         | \$ 4.26         |
| GB2100LXK                   | IPDS Card                                                                                                                                        | \$ 734.00          | 20.74%            | \$ 586.13          | \$ 29.13        | \$ 18.25        | \$ 14.81        | \$ 12.24        |
| GB2110LXK                   | Serial ISP+ SP/BB sidecover                                                                                                                      | \$ 180.00          | 27.67%            | \$ 131.17          | \$ 6.52         | \$ 4.08         | \$ 3.31         | \$ 2.74         |
| GB2120LXK                   | Fiber ISP+ CoAtl sp/bb sidecover                                                                                                                 | \$ 648.00          | 22.11%            | \$ 508.51          | \$ 25.27        | \$ 15.83        | \$ 12.85        | \$ 10.62        |
| GR1350                      | Keyboard - English - Same as LE Color                                                                                                            | \$ 432.00          | 15.53%            | \$ 367.65          | \$ 18.27        | \$ 11.44        | \$ 9.29         | \$ 7.68         |
| GR1360                      | 508 Keyboard + Voice Guidance Kit                                                                                                                | \$ 755.00          | 17.62%            | \$ 626.63          | \$ 31.14        | \$ 19.51        | \$ 15.84        | \$ 13.09        |
| GB2130LXK                   | Security Module                                                                                                                                  | \$ 112.00          | 15.00%            | \$ 95.91           | \$ 4.77         | \$ 2.99         | \$ 2.42         | \$ 2.00         |
| GB2140LXK                   | Contact front solutions modules                                                                                                                  | \$ 73.00           | 22.22%            | \$ 57.21           | \$ 2.84         | \$ 1.78         | \$ 1.45         | \$ 1.20         |
| GB2150LXK                   | Contactless front solutions module                                                                                                               | \$ 244.00          | 21.96%            | \$ 191.85          | \$ 9.53         | \$ 5.97         | \$ 4.85         | \$ 4.01         |
| <b>MEMORY OPTIONS</b>       |                                                                                                                                                  |                    |                   |                    |                 |                 |                 |                 |
| GC1420                      | 256MB User Flash Memory                                                                                                                          | \$ 86.00           | 22.67%            | \$ 67.00           | \$ 3.33         | \$ 2.09         | \$ 1.69         | \$ 1.40         |
| <b>ADDITIONAL OPTIONS</b>   |                                                                                                                                                  |                    |                   |                    |                 |                 |                 |                 |
| CASTERBASE479CS             | 3.5" Caster Base for ES478S, ES389CS/479CS (for taller configurations)                                                                           | \$ 314.00          | 22.18%            | \$ 246.19          | \$ 12.24        | \$ 7.66         | \$ 6.22         | \$ 5.14         |
| MH3100                      | SWIVEL CABINET                                                                                                                                   | \$ 419.00          | 41.00%            | \$ 249.06          | \$ 12.38        | \$ 7.75         | \$ 6.29         | \$ 5.20         |
| STAND479CS                  | 13.5" stand for ES478S, ES389CS/479CS **Order as Service Part                                                                                    | \$ 419.00          | 22.14%            | \$ 328.68          | \$ 16.34        | \$ 10.23        | \$ 8.31         | \$ 6.87         |
| PWRFLTR-S1                  | Compact Power Filter, 120V/15A, 1 Reptacle, Non-Networked                                                                                        | \$ 139.00          | 70.19%            | \$ 41.74           | \$ 2.07         | \$ 1.30         | \$ 1.05         | \$ 0.87         |
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                  |                    |                   |                    |                 |                 |                 |                 |
| ESTUDIO478S-GMA             | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 2,000 Copies per month; Overages billed at \$0.0131 per copy. | \$ 40.38           | 35.00%            | \$ 26.45           |                 |                 |                 |                 |
| <b>ESTUDIO2822AM</b>        | <b>28 PPM DIGITAL BW MFP (Volume Band M1)</b>                                                                                                    | <b>\$ 3,159.00</b> | <b>61.13%</b>     | <b>\$ 1,237.11</b> | <b>\$ 61.48</b> | <b>\$ 38.51</b> | <b>\$ 31.26</b> | <b>\$ 25.84</b> |
| <b>ESTUDIO2822AF</b>        | <b>28 PPM DIGITAL BW MFP FAX (Volume Band M1)</b>                                                                                                | <b>\$ 3,729.00</b> | <b>58.02%</b>     | <b>\$ 1,577.17</b> | <b>\$ 78.39</b> | <b>\$ 49.10</b> | <b>\$ 39.86</b> | <b>\$ 32.95</b> |
| GQ1131                      | Harness kit for coin controller                                                                                                                  | \$ 69.00           | 57.38%            | \$ 29.63           | \$ 1.47         | \$ 0.92         | \$ 0.75         | \$ 0.62         |
| PWRFLTR-XGPCS15D            | Next Gen PCS Power Filter, 120V-15 AMPS ESP enVision diagnostic power conditioning system                                                        | \$ 1,479.00        | 88.71%            | \$ 168.23          | \$ 8.36         | \$ 5.24         | \$ 4.25         | \$ 3.51         |
| PWRFLTR-EV12015             | 120/15A power filter & network (2 RECEPT.)                                                                                                       | \$ 1,559.00        | 85.01%            | \$ 235.45          | \$ 11.70        | \$ 7.33         | \$ 5.95         | \$ 4.92         |
| PWRFLTR-D5133NT             | Surge 120/15 Standalone                                                                                                                          | \$ 1,479.00        | 90.72%            | \$ 138.28          | \$ 6.87         | \$ 4.30         | \$ 3.49         | \$ 2.89         |
| PWRFLTR-D11326T             | Interface Cable for all ESP XG-PCS and EV series                                                                                                 | \$ 969.00          | 90.19%            | \$ 95.77           | \$ 4.76         | \$ 2.98         | \$ 2.42         | \$ 2.00         |
| PWRFLTR-XGPCSIC1            | Power Filters                                                                                                                                    | \$ 129.00          | 70.00%            | \$ 38.99           | \$ 1.94         | \$ 1.21         | \$ 0.99         | \$ 0.81         |
| STAND2822                   | Stand                                                                                                                                            | \$ 199.00          | 39.43%            | \$ 121.44          | \$ 6.04         | \$ 3.78         | \$ 3.07         | \$ 2.54         |
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                  |                    |                   |                    |                 |                 |                 |                 |
| GN1160                      | Wireless LAN Module                                                                                                                              | \$ 443.00          | 57.14%            | \$ 191.29          | \$ 9.51         | \$ 5.95         | \$ 4.83         | \$ 4.00         |
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                  |                    |                   |                    |                 |                 |                 |                 |
| ESTUDIO2802AM-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0158 per copy. | \$ 38.77           | 35.00%            | \$ 25.39           |                 |                 |                 |                 |
| ESTUDIO2802AF-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0158 per copy. | \$ 38.77           | 35.00%            | \$ 25.39           |                 |                 |                 |                 |
| <b>ESTUDIO2823AM</b>        | <b>28 CPM DIGITAL MFP (Volume Band M1)</b>                                                                                                       | <b>\$ 2,479.00</b> | <b>53.85%</b>     | <b>\$ 1,152.64</b> | <b>\$ 57.29</b> | <b>\$ 35.88</b> | <b>\$ 29.13</b> | <b>\$ 24.08</b> |
| KA2507                      | Platen Cover                                                                                                                                     | \$ 64.00           | 69.64%            | \$ 19.58           | \$ 0.97         | \$ 0.61         | \$ 0.49         | \$ 0.41         |
| MR3032                      | RADF                                                                                                                                             | \$ 802.00          | 40.00%            | \$ 484.81          | \$ 24.10        | \$ 15.09        | \$ 12.25        | \$ 10.13        |
| MY1043B                     | Paper Feed Unit                                                                                                                                  | \$ 484.00          | 79.02%            | \$ 102.30          | \$ 5.08         | \$ 3.18         | \$ 2.59         | \$ 2.14         |
| GQ1131                      | Harness kit for coin controller                                                                                                                  | \$ 69.00           | 57.38%            | \$ 29.63           | \$ 1.47         | \$ 0.92         | \$ 0.75         | \$ 0.62         |
| PWRFLTR-XGPCS15D            | Next Gen PCS Power Filter, 120V-15 AMPS ESP enVision diagnostic power conditioning system                                                        | \$ 1,479.00        | 88.71%            | \$ 168.23          | \$ 8.36         | \$ 5.24         | \$ 4.25         | \$ 3.51         |
| PWRFLTR-EV12015             | 120/15A power filter & network (2 RECEPT.)                                                                                                       | \$ 1,559.00        | 85.01%            | \$ 235.45          | \$ 11.70        | \$ 7.33         | \$ 5.95         | \$ 4.92         |
| PWRFLTR-D5133NT             | Surge 120/15 Standalone                                                                                                                          | \$ 1,479.00        | 90.72%            | \$ 138.28          | \$ 6.87         | \$ 4.30         | \$ 3.49         | \$ 2.89         |
| PWRFLTR-D11326T             | Interface Cable for all ESP XG-PCS and EV series                                                                                                 | \$ 969.00          | 90.19%            | \$ 95.77           | \$ 4.76         | \$ 2.98         | \$ 2.42         | \$ 2.00         |
| PWRFLTR-XGPCSIC1            | Power Filters                                                                                                                                    | \$ 129.00          | 70.00%            | \$ 38.99           | \$ 1.94         | \$ 1.21         | \$ 0.99         | \$ 0.81         |
| STAND2829                   | Stand                                                                                                                                            | \$ 199.00          | 40.00%            | \$ 120.30          | \$ 5.98         | \$ 3.74         | \$ 3.04         | \$ 2.51         |
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                  |                    |                   |                    |                 |                 |                 |                 |
| ESTUDIO2823AM-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0158 per copy. | \$ 38.77           | 35.00%            | \$ 25.39           |                 |                 |                 |                 |
| <b>ESTUDIO2329A</b>         | <b>23 CPM DIGITAL MFP (Volume Band M1 - Lowest)</b>                                                                                              | <b>\$ 2,929.00</b> | <b>43.93%</b>     | <b>\$ 1,654.61</b> | <b>\$ 82.23</b> | <b>\$ 51.51</b> | <b>\$ 41.81</b> | <b>\$ 34.56</b> |
| <b>ESTUDIO2829A</b>         | <b>28 CPM DIGITAL MFP (Volume Band M1)</b>                                                                                                       | <b>\$ 3,389.00</b> | <b>48.21%</b>     | <b>\$ 1,768.33</b> | <b>\$ 87.89</b> | <b>\$ 55.05</b> | <b>\$ 44.69</b> | <b>\$ 36.94</b> |
| KA2507                      | Platen Cover                                                                                                                                     | \$ 64.00           | 69.64%            | \$ 19.58           | \$ 0.97         | \$ 0.61         | \$ 0.49         | \$ 0.41         |
| MR3032                      | RADF                                                                                                                                             | \$ 802.00          | 40.00%            | \$ 484.81          | \$ 24.10        | \$ 15.09        | \$ 12.25        | \$ 10.13        |
| MY1043B                     | Paper Feed Unit                                                                                                                                  | \$ 484.00          | 79.02%            | \$ 102.30          | \$ 5.08         | \$ 3.18         | \$ 2.59         | \$ 2.14         |
| KD1039B                     | Paper Feed Pedestal                                                                                                                              | \$ 828.00          | 72.07%            | \$ 232.99          | \$ 11.58        | \$ 7.25         | \$ 5.89         | \$ 4.87         |
| MY1044B                     | Drawer Module                                                                                                                                    | \$ 507.00          | 80.22%            | \$ 101.04          | \$ 5.02         | \$ 3.15         | \$ 2.55         | \$ 2.11         |
| GQ1131                      | Harness kit for coin controller                                                                                                                  | \$ 69.00           | 57.38%            | \$ 29.63           | \$ 1.47         | \$ 0.92         | \$ 0.75         | \$ 0.62         |
| PWRFLTR-XGPCS15D            | Next Gen PCS Power Filter, 120V-15 AMPS                                                                                                          | \$ 1,479.00        | 88.71%            | \$ 168.23          | \$ 8.36         | \$ 5.24         | \$ 4.25         | \$ 3.51         |

| PART #                      | Description                                                                                                                                      | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month  | 36 Month  | 48 Month  | 60 Month  |
|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|-----------|-----------|-----------|-----------|
| PWRFLTR-EV12015             | ESP enVision diagnostic power conditioning system                                                                                                | \$ 1,559.00  | 85.01%            | \$ 235.45          | \$ 11.70  | \$ 7.33   | \$ 5.95   | \$ 4.92   |
| PWRFLTR-D5133NT             | 120/15A power filter & network (2 RECEPT.)                                                                                                       | \$ 1,479.00  | 90.72%            | \$ 138.28          | \$ 6.87   | \$ 4.30   | \$ 3.49   | \$ 2.89   |
| PWRFLTR-D113Z6T             | Surge 120/15 Standalone Interface Cable for all ESP XG-PCS and EV series                                                                         | \$ 969.00    | 90.19%            | \$ 95.77           | \$ 4.76   | \$ 2.98   | \$ 2.42   | \$ 2.00   |
| PWRFLTR-XGPCSIC1            | Power Filters                                                                                                                                    | \$ 129.00    | 70.00%            | \$ 38.99           | \$ 1.94   | \$ 1.21   | \$ 0.99   | \$ 0.81   |
| STAND2829                   | Stand                                                                                                                                            | \$ 199.00    | 40.00%            | \$ 120.30          | \$ 5.98   | \$ 3.74   | \$ 3.04   | \$ 2.51   |
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                  |              |                   |                    |           |           |           |           |
| GN1160                      | Wireless LAN module                                                                                                                              | \$ 443.00    | 57.14%            | \$ 191.29          | \$ 9.51   | \$ 5.95   | \$ 4.83   | \$ 4.00   |
| GA1350L                     | PostScript Option (e-STUDIO2329A)                                                                                                                | \$ 606.00    | 37.06%            | \$ 384.28          | \$ 19.10  | \$ 11.96  | \$ 9.71   | \$ 8.03   |
| GA1350H                     | PostScript Option (e-STUDIO2829A)                                                                                                                | \$ 606.00    | 37.06%            | \$ 384.28          | \$ 19.10  | \$ 11.96  | \$ 9.71   | \$ 8.03   |
| <b>FAX OPTIONS</b>          |                                                                                                                                                  |              |                   |                    |           |           |           |           |
| GD1380                      | Fax Kit                                                                                                                                          | \$ 606.00    | 66.44%            | \$ 204.90          | \$ 10.18  | \$ 6.38   | \$ 5.18   | \$ 4.28   |
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                  |              |                   |                    |           |           |           |           |
| ESTUDIO2329AM-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0158 per copy. | \$ 38.77     | 35.00%            | \$ 25.39           |           |           |           |           |
| ESTUDIO2829AF-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0158 per copy. | \$ 38.77     | 35.00%            | \$ 25.39           |           |           |           |           |
| ESTUDIO2528A                | 25 PPM DIGITAL MONOCHROME MFP (Volume Band M1 - Highest)                                                                                         | \$ 10,849.00 | 78.80%            | \$ 2,317.24        | \$ 115.17 | \$ 72.14  | \$ 58.56  | \$ 48.41  |
| ESTUDIO3528A                | 35 PPM DIGITAL MONOCHROME MFP (Volume Band M2)                                                                                                   | \$ 13,479.00 | 81.17%            | \$ 2,557.13        | \$ 127.09 | \$ 79.60  | \$ 64.62  | \$ 53.42  |
| ESTUDIO4528A                | 45 PPM DIGITAL MONOCHROME MFP (Volume Band M2 - Highest)                                                                                         | \$ 16,419.00 | 82.30%            | \$ 2,927.96        | \$ 145.52 | \$ 91.15  | \$ 73.99  | \$ 61.17  |
| ESTUDIO5528A                | 55 PPM Digital Copier (Volume Band M3)                                                                                                           | \$ 19,889.00 | 75.91%            | \$ 4,827.19        | \$ 239.91 | \$ 150.27 | \$ 121.98 | \$ 100.84 |
| ESTUDIO6528A                | 65 PPM Digital Copier (Volume Band M3)                                                                                                           | \$ 23,059.00 | 77.46%            | \$ 5,236.48        | \$ 260.25 | \$ 163.01 | \$ 132.33 | \$ 109.39 |
| KA5005PC                    | Platen Cover                                                                                                                                     | \$ 54.00     | 70.21%            | \$ 16.21           | \$ 0.81   | \$ 0.50   | \$ 0.41   | \$ 0.34   |
| KN5005                      | Bridge Kit (Required with MJ1109B/1110B)                                                                                                         | \$ 299.00    | 67.92%            | \$ 96.64           | \$ 4.80   | \$ 3.01   | \$ 2.44   | \$ 2.02   |
| MJ5014                      | Job Separator (eS2018A-3018A)                                                                                                                    | \$ 327.00    | 69.90%            | \$ 99.17           | \$ 4.93   | \$ 3.09   | \$ 2.51   | \$ 2.07   |
| MJ5015                      | Job Separator (eS3518A-5018A)                                                                                                                    | \$ 327.00    | 71.28%            | \$ 94.62           | \$ 4.70   | \$ 2.95   | \$ 2.39   | \$ 1.98   |
| MJ6011                      | Hole Punch for MJ1042B                                                                                                                           | \$ 959.00    | 80.00%            | \$ 193.24          | \$ 9.60   | \$ 6.02   | \$ 4.88   | \$ 4.04   |
| KK5008                      | Manual Pocket                                                                                                                                    | \$ 63.00     | 45.45%            | \$ 34.62           | \$ 1.72   | \$ 1.08   | \$ 0.87   | \$ 0.72   |
| GQ1280N                     | Harness Kit for Coin Controller                                                                                                                  | \$ 95.00     | 74.70%            | \$ 24.22           | \$ 1.20   | \$ 0.75   | \$ 0.61   | \$ 0.51   |
| PWRFLTR-XGPCS15D            | Next Gen PCS Power Filter, 120V-15 AMPS                                                                                                          | \$ 1,479.00  | 88.71%            | \$ 168.23          | \$ 8.36   | \$ 5.24   | \$ 4.25   | \$ 3.51   |
| PWRFLTR-EV12015             | ESP enVision diagnostic power conditioning system                                                                                                | \$ 1,559.00  | 85.01%            | \$ 235.45          | \$ 11.70  | \$ 7.33   | \$ 5.95   | \$ 4.92   |
| PWRFLTR-D5133NT             | 120/15A power filter & network (2 RECEPT.)                                                                                                       | \$ 1,479.00  | 90.72%            | \$ 138.28          | \$ 6.87   | \$ 4.30   | \$ 3.49   | \$ 2.89   |
| PWRFLTR-D113Z6T             | Surge 120/15 Standalone Interface Cable for all ESP XG-PCS and EV series                                                                         | \$ 969.00    | 90.19%            | \$ 95.77           | \$ 4.76   | \$ 2.98   | \$ 2.42   | \$ 2.00   |
| PWRFLTR-XGPCSIC1            | Power Filters                                                                                                                                    | \$ 129.00    | 70.00%            | \$ 38.99           | \$ 1.94   | \$ 1.21   | \$ 0.99   | \$ 0.81   |
| STAND5015                   | Stand                                                                                                                                            | \$ 299.00    | 53.55%            | \$ 139.93          | \$ 7.18   | \$ 4.57   | \$ 3.77   | \$ 2.92   |
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                  |              |                   |                    |           |           |           |           |
| GN4020                      | Wireless LAN/Bluetooth Module (requires GR1310 for e2018A/2518A/3018A)                                                                           | \$ 710.00    | 76.33%            | \$ 169.32          | \$ 8.42   | \$ 5.27   | \$ 4.28   | \$ 3.54   |
| GB1550NODE                  | e-BRIDGE Replicator eX (Node License)                                                                                                            | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| GB1560NODE                  | e-BRIDGE Job Point eX (Node License)                                                                                                             | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| GB1590NODE                  | e-BRIDGE Job Separator eX (Node License)                                                                                                         | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| GB1610NODE                  | e-BRIDGE Job Build eX (Node License)                                                                                                             | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| ELEVATE2                    | Elevate Custom Configuration (Per Device)                                                                                                        | \$ 999.00    | 40.39%            | \$ 599.97          | \$ 29.82  | \$ 18.68  | \$ 15.16  | \$ 12.53  |
| GR1330                      | Accessory Tray (Keyboard Shelf)                                                                                                                  | \$ 111.00    | 61.62%            | \$ 42.92           | \$ 2.13   | \$ 1.34   | \$ 1.08   | \$ 0.90   |
| GR1340                      | Panel 10 Key Option                                                                                                                              | \$ 111.00    | 59.60%            | \$ 45.18           | \$ 2.25   | \$ 1.41   | \$ 1.14   | \$ 0.94   |
| GR1320                      | Card Reader Holder                                                                                                                               | \$ 111.00    | 59.60%            | \$ 45.18           | \$ 2.25   | \$ 1.41   | \$ 1.14   | \$ 0.94   |
| GS1080NODE                  | Embedded OCR Enabler 1 License (requires GC1410 on e2018A/2518A/3018A)                                                                           | \$ 859.00    | 54.73%            | \$ 391.79          | \$ 19.47  | \$ 12.20  | \$ 9.90   | \$ 8.18   |
| GS1090NODE                  | Multi-Station Print Enabler 1 License (requires GC1410 on e2018A/2518A/3018A)                                                                    | \$ 209.00    | 53.48%            | \$ 97.96           | \$ 4.87   | \$ 3.05   | \$ 2.48   | \$ 2.05   |
| GS1007NODE                  | Unicode Font Enabler                                                                                                                             | \$ 749.00    | 63.28%            | \$ 277.10          | \$ 13.77  | \$ 8.63   | \$ 7.00   | \$ 5.79   |
| GE1230                      | FIPS HDD                                                                                                                                         | \$ 446.00    | 34.29%            | \$ 295.26          | \$ 14.67  | \$ 9.19   | \$ 7.46   | \$ 6.17   |
| GD1370N                     | Fax Unit / 2nd Line Fax Unit                                                                                                                     | \$ 1,159.00  | 66.44%            | \$ 391.88          | \$ 19.48  | \$ 12.20  | \$ 9.90   | \$ 8.19   |
| MR3033                      | DOCUMENT FEEDER, RADF                                                                                                                            | \$ 1,999.00  | 83.16%            | \$ 339.16          | \$ 17.41  | \$ 11.06  | \$ 9.14   | \$ 7.08   |
| MR4010                      | DOCUMENT FEEDER, DUAL SCAN                                                                                                                       | \$ 2,700.00  | 73.49%            | \$ 721.14          | \$ 37.03  | \$ 23.53  | \$ 19.43  | \$ 15.06  |
| MR4020                      | DOCUMENT FEEDER, DUAL SCAN WITH DOUBLE FEED DETECTION                                                                                            | \$ 3,010.00  | 64.56%            | \$ 1,074.74        | \$ 55.18  | \$ 35.06  | \$ 28.96  | \$ 22.45  |
| KD1072                      | PAPER FEED PEDESTAL 550 SHEETS X 1                                                                                                               |              |                   |                    |           |           |           |           |
| MY1052                      | DRAWER                                                                                                                                           | \$ 1,170.00  | 77.96%            | \$ 259.80          | \$ 13.34  | \$ 8.48   | \$ 7.00   | \$ 5.43   |
|                             | DRAWER MODULE FOR KD1072                                                                                                                         | \$ 653.00    | 68.91%            | \$ 204.54          | \$ 10.50  | \$ 6.67   | \$ 5.51   | \$ 4.27   |
| MP2002L                     | EXTERNAL LARGE CAPACITY FEEDER 2,000 SHEETS                                                                                                      | \$ 2,670.00  | 71.60%            | \$ 763.97          | \$ 39.22  | \$ 24.92  | \$ 20.59  | \$ 15.96  |
| KD1073LT                    | LARGE CAPACITY FEEDER, 2000 SHEETS                                                                                                               | \$ 1,470.00  | 76.90%            | \$ 342.12          | \$ 17.57  | \$ 11.16  | \$ 9.22   | \$ 7.15   |
| MY1053                      | ENVELOPE DRAWER                                                                                                                                  | \$ 653.00    | 82.91%            | \$ 112.43          | \$ 5.77   | \$ 3.67   | \$ 3.03   | \$ 2.35   |
| KK5005                      | WORK TRAY                                                                                                                                        | \$ 63.00     | 69.09%            | \$ 19.62           | \$ 1.01   | \$ 0.64   | \$ 0.53   | \$ 0.41   |
|                             | 50-SHEET INNER FINISHER (FITS UP TO 45PPM MODELS ONLY)                                                                                           | \$ 2,100.00  | 71.99%            | \$ 592.62          | \$ 30.43  | \$ 19.33  | \$ 15.97  | \$ 12.38  |
| MJ1048                      | 65-SHEET MULTI-STAPLE FINISHER                                                                                                                   | \$ 2,720.00  | 65.15%            | \$ 955.03          | \$ 49.03  | \$ 31.16  | \$ 25.74  | \$ 19.95  |
| MJ1113                      | 65-SHEET SADDLE STITCH FINISHER                                                                                                                  | \$ 4,050.00  | 67.54%            | \$ 1,324.49        | \$ 68.00  | \$ 43.21  | \$ 35.69  | \$ 27.67  |
| MJ1114                      | HOLEPUNCH FOR MJ1113/1114                                                                                                                        | \$ 1,010.00  | 80.00%            | \$ 203.52          | \$ 10.45  | \$ 6.64   | \$ 5.48   | \$ 4.25   |
| GE1260                      | FIPS HDD OPTION (320GB)                                                                                                                          | \$ 470.00    | 38.73%            | \$ 290.13          | \$ 14.90  | \$ 9.47   | \$ 7.82   | \$ 6.06   |
| GE1280                      | SECURITY SSD OPTION (512GB)                                                                                                                      | \$ 470.00    | 33.22%            | \$ 316.22          | \$ 16.24  | \$ 10.32  | \$ 8.52   | \$ 6.61   |
| GN4030A3                    | WIRELESS LAN & BLUETOOTH MODULE                                                                                                                  | \$ 748.00    | 77.90%            | \$ 166.55          | \$ 8.55   | \$ 5.43   | \$ 4.49   | \$ 3.48   |
| GR1420                      | USB HUB                                                                                                                                          | \$ 130.00    | 55.96%            | \$ 57.68           | \$ 2.96   | \$ 1.88   | \$ 1.55   | \$ 1.20   |

| PART #                      | Description                                                                                                                                       | MSRP                | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month         | 36 Month         | 48 Month         | 60 Month         |
|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|--------------------|------------------|------------------|------------------|------------------|
| T4BT-FB4BTH6-PI             | TWN4 MULTITECH 2 LF HF-PI DT-U45-BLACK (KEYBOARD FIRMWARE)                                                                                        | \$ 258.80           | 31.84%            | \$ 177.72          | \$ 9.12          | \$ 5.80          | \$ 4.79          | \$ 3.71          |
| T4BT-FB4BTH6-P              | TWN4 MULTITECH 2 LF HF-P DT-U45-BLACK (KEYBOARD FIRMWARE)                                                                                         | \$ 225.00           | 41.36%            | \$ 132.93          | \$ 6.83          | \$ 4.34          | \$ 3.58          | \$ 2.78          |
| GR9001                      | KEYBOARD, BLUETOOTH                                                                                                                               | \$ 111.00           | 59.60%            | \$ 45.18           | \$ 2.32          | \$ 1.47          | \$ 1.22          | \$ 0.94          |
| KK2560                      | ACCESSIBLE ARM                                                                                                                                    | \$ 101.00           | 40.00%            | \$ 61.05           | \$ 3.13          | \$ 1.99          | \$ 1.65          | \$ 1.28          |
| GR1430                      | 2ND NIC HOLDER                                                                                                                                    | \$ 117.00           | 62.01%            | \$ 44.78           | \$ 2.30          | \$ 1.46          | \$ 1.21          | \$ 0.94          |
| GP1080NODE                  | IPSEC ENABLER LICENSE                                                                                                                             | \$ 859.00           | 56.95%            | \$ 372.57          | \$ 19.13         | \$ 12.16         | \$ 10.04         | \$ 7.78          |
| GS1010NODE                  | METASCAN LICENSE                                                                                                                                  | \$ 569.00           | 66.98%            | \$ 189.29          | \$ 9.72          | \$ 6.18          | \$ 5.10          | \$ 3.95          |
| GB2320NODE                  | E-BRIDGE PLUS FOR EXCHANGE ONLINE V3.0                                                                                                            | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2550NODE                  | E-BRIDGE GLOBAL PRINT                                                                                                                             | \$ 720.00           | 37.50%            | \$ 453.38          | \$ 23.28         | \$ 14.79         | \$ 12.22         | \$ 9.47          |
| GB2300NODE                  | E-BRIDGE PLUS FOR ONEDRIVE FOR BUSINESS V3.0                                                                                                      | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2310NODE                  | E-BRIDGE PLUS FOR SHAREPOINT ONLINE V3.0                                                                                                          | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2380NODE                  | E-BRIDGE PLUS FOR GMAIL                                                                                                                           | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2390NODE                  | E-BRIDGE PLUS FOR GOOGLE DRIVE                                                                                                                    | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2430NODE                  | E-BRIDGE PLUS FOR DOCUWARE                                                                                                                        | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2540NODE                  | E-BRIDGE PLUS VOICE GUIDANCE                                                                                                                      | \$ 58.00            | 25.77%            | \$ 43.38           | \$ 2.23          | \$ 1.42          | \$ 1.17          | \$ 0.91          |
| PWRFLTR-S1                  | POWER FILTER, 120V/15A, 1 RECEPTACLE                                                                                                              | \$ 139.00           | 70.19%            | \$ 41.74           | \$ 2.14          | \$ 1.36          | \$ 1.12          | \$ 0.87          |
| PWRFLTR-D114Z6T             | SURGE PROTECTION, 120V/20A (NEMA 5-20R), 1 PIGTAIL                                                                                                | \$ 969.00           | 90.75%            | \$ 90.30           | \$ 4.64          | \$ 2.95          | \$ 2.43          | \$ 1.89          |
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                   |                     |                   |                    |                  |                  |                  |                  |
| ESTUDIO2528A-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 4,000 Copies per month; Overages billed at \$0.0090 per copy.  | \$ 58.15            | 35.00%            | \$ 38.08           |                  |                  |                  |                  |
| ESTUDIO3528A-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 6,000 Copies per month; Overages billed at \$0.0069 per copy.  | \$ 64.62            | 35.00%            | \$ 42.32           |                  |                  |                  |                  |
| ESTUDIO4528A-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 10,000 Copies per month; Overages billed at \$0.0058 per copy. | \$ 88.85            | 35.00%            | \$ 58.19           |                  |                  |                  |                  |
| ESTUDIO5528A-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 20,000 Copies per month; Overages billed at \$0.0048 per copy. | \$ 148.62           | 35.00%            | \$ 97.33           |                  |                  |                  |                  |
| ESTUDIO6528A-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 20,000 Copies per month; Overages billed at \$0.0046 per copy. | \$ 142.16           | 35.00%            | \$ 93.10           |                  |                  |                  |                  |
| <b>ESTUDIO6529A</b>         | <b>65PPM MONOCHROME MFP WITH DSDF (Volume Band M3 - Highest)</b>                                                                                  | <b>\$ 38,759.00</b> | <b>84.30%</b>     | <b>\$ 6,130.80</b> | <b>\$ 304.70</b> | <b>\$ 190.85</b> | <b>\$ 154.93</b> | <b>\$ 128.07</b> |
| <b>ESTUDIO7529A</b>         | <b>75PPM MONOCHROME MFP WITH DSDF (Volume Band M4 - Lowest)</b>                                                                                   | <b>\$ 45,599.00</b> | <b>86.27%</b>     | <b>\$ 6,307.70</b> | <b>\$ 313.49</b> | <b>\$ 196.36</b> | <b>\$ 159.40</b> | <b>\$ 131.77</b> |
| <b>ESTUDIO9029A</b>         | <b>90PPM MONOCHROME MFP WITH DSDF (Volume Band M5- Lowest)</b>                                                                                    | <b>\$ 55,179.00</b> | <b>86.95%</b>     | <b>\$ 7,256.06</b> | <b>\$ 360.63</b> | <b>\$ 225.88</b> | <b>\$ 183.36</b> | <b>\$ 151.58</b> |
| MP2502B                     | 2500 Sheet Large Capacity Feeder                                                                                                                  | \$ 2,019.00         | 66.69%            | \$ 677.57          | \$ 33.68         | \$ 21.09         | \$ 17.12         | \$ 14.15         |
| MJ1111B                     | 50 Sheet Stapling Finisher                                                                                                                        | \$ 3,619.00         | 74.16%            | \$ 942.16          | \$ 46.83         | \$ 29.33         | \$ 23.81         | \$ 19.68         |
| MJ1112B                     | Saddle Stitch Finisher                                                                                                                            | \$ 5,529.00         | 71.08%            | \$ 1,610.98        | \$ 80.07         | \$ 50.15         | \$ 40.71         | \$ 33.65         |
| KA6551                      | Side Exit Tray                                                                                                                                    | \$ 66.00            | 34.48%            | \$ 43.57           | \$ 2.17          | \$ 1.36          | \$ 1.10          | \$ 0.91          |
| KK5008                      | Manual Pocket                                                                                                                                     | \$ 63.00            | 45.45%            | \$ 34.62           | \$ 1.72          | \$ 1.08          | \$ 0.87          | \$ 0.72          |
| MJ6106N                     | Hole Punch Unit for MJ1111B & MJ1112B                                                                                                             | \$ 915.00           | 79.04%            | \$ 193.22          | \$ 9.60          | \$ 6.02          | \$ 4.88          | \$ 4.04          |
| KN1103                      | Finisher Rail                                                                                                                                     | \$ 96.00            | 79.76%            | \$ 19.58           | \$ 0.97          | \$ 0.61          | \$ 0.49          | \$ 0.41          |
| GQ1280N                     | Coin Controller Harness Kit                                                                                                                       | \$ 95.00            | 74.70%            | \$ 24.22           | \$ 1.20          | \$ 0.75          | \$ 0.61          | \$ 0.51          |
| PWRFLTR-XGPCS20D            | Next Gen PCS Power Filter, 120V-20 AMPS                                                                                                           | \$ 1,479.00         | 89.00%            | \$ 163.91          | \$ 8.15          | \$ 5.10          | \$ 4.14          | \$ 3.42          |
| PWRFLTR-EV12020             | ESP enVision Adv Diagnostic                                                                                                                       | \$ 1,559.00         | 85.26%            | \$ 231.52          | \$ 11.51         | \$ 7.21          | \$ 5.85          | \$ 4.84          |
| PWRFLTR-D5143NT             | 120/20 AMP power filter (2 RECEPT.)                                                                                                               | \$ 1,479.00         | 91.45%            | \$ 127.40          | \$ 6.33          | \$ 3.97          | \$ 3.22          | \$ 2.66          |
| PWRFLTR-D114Z6T             | Surge 120/20 Standalone                                                                                                                           | \$ 969.00           | 90.75%            | \$ 90.30           | \$ 4.49          | \$ 2.81          | \$ 2.28          | \$ 1.89          |
| PWRFLTR-XGPCSIC1            | Interface Cable for all ESP XG-PCS and EV series Power Filters                                                                                    | \$ 129.00           | 70.00%            | \$ 38.99           | \$ 1.94          | \$ 1.21          | \$ 0.99          | \$ 0.81          |
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                   |                     |                   |                    |                  |                  |                  |                  |
| GN4020                      | Wireless LAN/Bluetooth Module                                                                                                                     | \$ 710.00           | 76.33%            | \$ 169.32          | \$ 8.42          | \$ 5.27          | \$ 4.28          | \$ 3.54          |
| GB1550NODE                  | e-BRIDGE Replicator eX (Node License)                                                                                                             | \$ 55.00            | 26.53%            | \$ 40.71           | \$ 2.02          | \$ 1.27          | \$ 1.03          | \$ 0.85          |
| GB1560NODE                  | e-BRIDGE Job Point eX (Node License)                                                                                                              | \$ 55.00            | 26.53%            | \$ 40.71           | \$ 2.02          | \$ 1.27          | \$ 1.03          | \$ 0.85          |
| GB1590NODE                  | e-BRIDGE Job Separator eX (Node License)                                                                                                          | \$ 55.00            | 26.53%            | \$ 40.71           | \$ 2.02          | \$ 1.27          | \$ 1.03          | \$ 0.85          |
| GB1610NODE                  | e-BRIDGE Job Build eX (Node License)                                                                                                              | \$ 55.00            | 26.53%            | \$ 40.71           | \$ 2.02          | \$ 1.27          | \$ 1.03          | \$ 0.85          |
| ELEVATE2                    | Elevate Custom Configuration (Per Device)                                                                                                         | \$ 999.00           | 40.39%            | \$ 599.97          | \$ 29.82         | \$ 18.68         | \$ 15.16         | \$ 12.53         |
| GR1330                      | Accessory Tray (Keyboard Shelf)                                                                                                                   | \$ 111.00           | 61.62%            | \$ 42.92           | \$ 2.13          | \$ 1.34          | \$ 1.08          | \$ 0.90          |
| GR1340                      | Panel 10 Key Option                                                                                                                               | \$ 111.00           | 59.60%            | \$ 45.18           | \$ 2.25          | \$ 1.41          | \$ 1.14          | \$ 0.94          |
| GR1320                      | Card Reader Holder                                                                                                                                | \$ 111.00           | 59.60%            | \$ 45.18           | \$ 2.25          | \$ 1.41          | \$ 1.14          | \$ 0.94          |
| GS1080NODE                  | Embedded OCR Enabler 1 License                                                                                                                    | \$ 859.00           | 54.73%            | \$ 391.79          | \$ 19.47         | \$ 12.20         | \$ 9.90          | \$ 8.18          |
| GS1090NODE                  | Multi-Station Print Enabler 1 License                                                                                                             | \$ 209.00           | 53.48%            | \$ 97.96           | \$ 4.87          | \$ 3.05          | \$ 2.48          | \$ 2.05          |
| GS1007NODE                  | Unicode Font Enabler                                                                                                                              | \$ 749.00           | 63.28%            | \$ 277.10          | \$ 13.77         | \$ 8.63          | \$ 7.00          | \$ 5.79          |
| GE1230                      | FIPS HDD                                                                                                                                          | \$ 446.00           | 34.29%            | \$ 295.26          | \$ 14.67         | \$ 9.19          | \$ 7.46          | \$ 6.17          |
| <b>FAX OPTIONS</b>          |                                                                                                                                                   |                     |                   |                    |                  |                  |                  |                  |
| GD1370N                     | Fax Unit / 2nd Line Fax Unit                                                                                                                      | \$ 1,159.00         | 66.44%            | \$ 391.88          | \$ 19.48         | \$ 12.20         | \$ 9.90          | \$ 8.19          |

| PART #                      | Description                                                                                                                                       | MSRP                | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE  | 24 Month         | 36 Month         | 48 Month         | 60 Month         |
|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|---------------------|------------------|------------------|------------------|------------------|
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                   |                     |                   |                     |                  |                  |                  |                  |
| ESTUDIO5518A-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 20,000 Copies per month; Overages billed at \$0.0048 per copy. | \$ 148.62           | 35.00%            | \$ 97.33            |                  |                  |                  |                  |
| ESTUDIO6518A-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 20,000 Copies per month; Overages billed at \$0.0046 per copy. | \$ 142.16           | 35.00%            | \$ 93.10            |                  |                  |                  |                  |
| ESTUDIO7518A-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 25,000 Copies per month; Overages billed at \$0.0042 per copy. | \$ 161.54           | 35.00%            | \$ 105.79           |                  |                  |                  |                  |
| ESTUDIO8518A-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 25,000 Copies per month; Overages billed at \$0.0041 per copy. | \$ 157.50           | 35.00%            | \$ 103.14           |                  |                  |                  |                  |
| <b>ESTUDIO908</b>           | <b>90 PPM Digital Copier (Volume Band M5)</b>                                                                                                     | <b>\$ 38,399.00</b> | <b>66.03%</b>     | <b>\$ 13,141.97</b> | <b>\$ 653.16</b> | <b>\$ 409.11</b> | <b>\$ 332.10</b> | <b>\$ 274.54</b> |
| <b>ESTUDIO1058</b>          | <b>105 PPM Digital Copier (Volume Band M5)</b>                                                                                                    | <b>\$ 41,899.00</b> | <b>66.53%</b>     | <b>\$ 14,128.77</b> | <b>\$ 702.20</b> | <b>\$ 439.83</b> | <b>\$ 357.03</b> | <b>\$ 295.15</b> |
| <b>ESTUDIO1208</b>          | <b>120 PPM Digital Copier (Volume Band M5 - Highest)</b>                                                                                          | <b>\$ 52,999.00</b> | <b>69.67%</b>     | <b>\$ 16,195.16</b> | <b>\$ 804.90</b> | <b>\$ 504.16</b> | <b>\$ 409.25</b> | <b>\$ 338.32</b> |
| MX-MFX1                     | Bypass Tray For Main Unit                                                                                                                         | \$ 1,589.00         | 76.19%            | \$ 381.18           | \$ 18.94         | \$ 11.87         | \$ 9.63          | \$ 7.96          |
| MX-LC12                     | A4 LCC                                                                                                                                            | \$ 1,699.00         | 57.01%            | \$ 735.88           | \$ 36.57         | \$ 22.91         | \$ 18.60         | \$ 15.37         |
| MX-LCX3N                    | A3 LCC                                                                                                                                            | \$ 3,299.00         | 39.38%            | \$ 2,014.85         | \$ 100.14        | \$ 62.72         | \$ 50.92         | \$ 42.09         |
| MX-RB16                     | Relay Unit For LCT                                                                                                                                | \$ 377.00           | 68.57%            | \$ 119.38           | \$ 5.93          | \$ 3.72          | \$ 3.02          | \$ 2.49          |
| MX-LC13_N                   | A3 LCT                                                                                                                                            | \$ 7,239.00         | 55.00%            | \$ 3,281.98         | \$ 163.11        | \$ 102.17        | \$ 82.94         | \$ 68.56         |
| MX-MF11                     | Bypass Tray For A3 LCT                                                                                                                            | \$ 1,589.00         | 43.88%            | \$ 898.43           | \$ 44.65         | \$ 27.97         | \$ 22.70         | \$ 18.77         |
| MX-RB18                     | Curl Correction Unit                                                                                                                              | \$ 1,239.00         | 50.00%            | \$ 624.15           | \$ 31.02         | \$ 19.43         | \$ 15.77         | \$ 13.04         |
| MX-CF11                     | Insertor                                                                                                                                          | \$ 4,169.00         | 51.01%            | \$ 2,057.71         | \$ 102.27        | \$ 64.06         | \$ 52.00         | \$ 42.99         |
| MX-RB13                     | Relay Unit                                                                                                                                        | \$ 1,239.00         | 58.33%            | \$ 520.16           | \$ 25.85         | \$ 16.19         | \$ 13.14         | \$ 10.87         |
| MX-FD10                     | Paper Folding Unit                                                                                                                                | \$ 16,999.00        | 50.00%            | \$ 8,563.25         | \$ 425.59        | \$ 266.57        | \$ 216.39        | \$ 178.89        |
| MX-FN21                     | 100 Staple Finisher                                                                                                                               | \$ 8,159.00         | 52.65%            | \$ 3,892.26         | \$ 193.45        | \$ 121.17        | \$ 98.36         | \$ 81.31         |
| MX-FN22                     | 100 Staple Saddle Stitch Finisher                                                                                                                 | \$ 11,599.00        | 53.36%            | \$ 5,450.35         | \$ 270.88        | \$ 169.67        | \$ 137.73        | \$ 113.86        |
| MX-PN13B                    | Punch Unit For MX-FN21/22                                                                                                                         | \$ 1,029.00         | 48.04%            | \$ 538.68           | \$ 26.77         | \$ 16.77         | \$ 13.61         | \$ 11.25         |
| MX-FX15                     | Fax Kit (90PPM ONLY)                                                                                                                              | \$ 1,359.00         | 40.00%            | \$ 821.52           | \$ 40.83         | \$ 25.57         | \$ 20.76         | \$ 17.16         |
| MX-RB17                     | Connection Kit For LCT                                                                                                                            | \$ 2,159.00         | 60.00%            | \$ 870.08           | \$ 43.24         | \$ 27.09         | \$ 21.99         | \$ 18.18         |
| MX-SL10N                    | Status Indicator                                                                                                                                  | \$ 728.00           | 59.26%            | \$ 298.81           | \$ 14.85         | \$ 9.30          | \$ 7.55          | \$ 6.24          |
| MX-FN30                     | 65-SHEET STAPLER FINISHER (90 PPM MODEL ONLY)                                                                                                     | \$ 4,536.00         | 43.97%            | \$ 2,560.58         | \$ 127.26        | \$ 79.71         | \$ 64.71         | \$ 53.49         |
| MX-FN31                     | 65-SHEET FINISHER WITH SADDLE-STITCH (90 PPM MODEL ONLY)                                                                                          | \$ 6,048.00         | 43.74%            | \$ 3,428.12         | \$ 170.38        | \$ 106.72        | \$ 86.63         | \$ 71.61         |
| MX-PN16B                    | HOLE PUNCH UNIT FOR MX-FN30/FN31 (90 PPM MODEL ONLY)                                                                                              | \$ 935.00           | 37.76%            | \$ 586.31           | \$ 29.14         | \$ 18.25         | \$ 14.82         | \$ 12.25         |
| MX-TM10                     | Trimmer Unit For MX-FN22                                                                                                                          | \$ 7,239.00         | 53.73%            | \$ 3,374.61         | \$ 167.72        | \$ 105.05        | \$ 85.28         | \$ 70.50         |
| PWRFLTR-EV20820             | ESP enVision Adv Diagnostic                                                                                                                       | \$ 1,969.00         | 85.75%            | \$ 282.69           | \$ 14.05         | \$ 8.80          | \$ 7.14          | \$ 5.91          |
| PWRFLTR-XGPCS20820D         | Next GEN PCS Power Filter, 208V/20A, 1 pigtail + 2 receptacles, networked                                                                         | \$ 1,969.00         | 88.71%            | \$ 223.97           | \$ 11.13         | \$ 6.97          | \$ 5.66          | \$ 4.68          |
| PWRFLTR-E524ZNT             | Power Filter 208V-20 AMPS                                                                                                                         | \$ 1,969.00         | 91.39%            | \$ 170.80           | \$ 8.49          | \$ 5.32          | \$ 4.32          | \$ 3.57          |
| PWRFLTR-XGPCSIC1            | Interface Cable for all ESP XG-PCS and EV series Power Filters                                                                                    | \$ 129.00           | 70.00%            | \$ 38.99            | \$ 1.94          | \$ 1.21          | \$ 0.99          | \$ 0.81          |
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                   |                     |                   |                     |                  |                  |                  |                  |
| ESTUDIO908-GMA              | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 55,000 Copies per month; Overages billed at \$0.0039 per copy. | \$ 328.73           | 35.00%            | \$ 215.28           |                  |                  |                  |                  |
| ESTUDIO1058-GMA             | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 65,000 Copies per month; Overages billed at \$0.0039 per copy. | \$ 388.50           | 35.00%            | \$ 254.42           |                  |                  |                  |                  |
| ESTUDIO1208-GMA             | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 75,000 Copies per month; Overages billed at \$0.0039 per copy. | \$ 448.27           | 35.00%            | \$ 293.56           |                  |                  |                  |                  |
| <b>DIGITAL - COLOR</b>      |                                                                                                                                                   |                     |                   |                     |                  |                  |                  |                  |
| <b>ESTUDIO479CS</b>         | <b>e-STUDIO479CS (50ppm Color MFP) (Volume Band C2)</b>                                                                                           | <b>\$ 9,469.00</b>  | <b>60.82%</b>     | <b>\$ 3,737.78</b>  | <b>\$ 185.77</b> | <b>\$ 116.36</b> | <b>\$ 94.45</b>  | <b>\$ 78.08</b>  |
| KD1070                      | 550-Sheet Tray                                                                                                                                    | \$ 442.00           | 19.02%            | \$ 360.62           | \$ 17.92         | \$ 11.23         | \$ 9.11          | \$ 7.53          |
| <b>MEMORY OPTIONS</b>       |                                                                                                                                                   |                     |                   |                     |                  |                  |                  |                  |
| GC1450                      | 2GB DDR3, G2, 512Mx32, 204 SODIMM                                                                                                                 | \$ 129.00           | 22.00%            | \$ 101.37           | \$ 5.04          | \$ 3.16          | \$ 2.56          | \$ 2.12          |
| GC1420                      | 256MB User Flash Memory                                                                                                                           | \$ 86.00            | 22.67%            | \$ 67.00            | \$ 3.33          | \$ 2.09          | \$ 1.69          | \$ 1.40          |
| GE1230                      | Hard Disk Drive                                                                                                                                   | \$ 446.00           | 34.29%            | \$ 295.26           | \$ 14.67         | \$ 9.19          | \$ 7.46          | \$ 6.17          |
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                   |                     |                   |                     |                  |                  |                  |                  |
| GB2080LXK                   | Forms and Bar Code Card                                                                                                                           | \$ 493.00           | 22.12%            | \$ 386.83           | \$ 19.23         | \$ 12.04         | \$ 9.78          | \$ 8.08          |
| GB2100LXK                   | IPDS Card                                                                                                                                         | \$ 734.00           | 20.74%            | \$ 586.13           | \$ 29.13         | \$ 18.25         | \$ 14.81         | \$ 12.24         |
| GB2090LXK                   | PRESCRIBE Card                                                                                                                                    | \$ 258.00           | 21.59%            | \$ 203.82           | \$ 10.13         | \$ 6.34          | \$ 5.15          | \$ 4.26          |
| GB2140LXK                   | Contact Authentication Device                                                                                                                     | \$ 73.00            | 22.22%            | \$ 57.21            | \$ 2.84          | \$ 1.78          | \$ 1.45          | \$ 1.20          |
| GB2150LXK                   | Contactless Authentication Device                                                                                                                 | \$ 244.00           | 21.96%            | \$ 191.85           | \$ 9.53          | \$ 5.97          | \$ 4.85          | \$ 4.01          |
| GN1180                      | MarkNet N8370 Wireless Kit                                                                                                                        | \$ 73.00            | 25.40%            | \$ 54.87            | \$ 2.73          | \$ 1.71          | \$ 1.39          | \$ 1.15          |
| GF1260                      | RS-232C Serial Interface Card2                                                                                                                    | \$ 103.00           | 9.00%             | \$ 94.43            | \$ 4.69          | \$ 2.94          | \$ 2.39          | \$ 1.97          |
| GF1250                      | Parallel 1284-B Interface Card2                                                                                                                   | \$ 103.00           | 20.80%            | \$ 82.19            | \$ 4.08          | \$ 2.56          | \$ 2.08          | \$ 1.72          |
| GB2130LXK                   | Security Module                                                                                                                                   | \$ 112.00           | 15.00%            | \$ 95.91            | \$ 4.77          | \$ 2.99          | \$ 2.42          | \$ 2.00          |

| PART #                      | Description                                                                                                                                                                                           | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month  | 36 Month | 48 Month | 60 Month |
|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|-----------|----------|----------|----------|
| <b>ADDITIONAL OPTIONS</b>   |                                                                                                                                                                                                       |             |                   |                    |           |          |          |          |
| CASTERBASE479CS             | 3.5" Caster Base for ES478S, ES389CS/479CS<br>(for taller configurations)                                                                                                                             | \$ 314.00   | 22.18%            | \$ 246.19          | \$ 12.24  | \$ 7.66  | \$ 6.22  | \$ 5.14  |
| STAND479CS                  | 13.5" stand for ES478S, ES389CS/479CS<br>Compact Power Filter, 120V/15A, 1 Reptacle,<br>Non-Networked                                                                                                 | \$ 419.00   | 22.14%            | \$ 328.68          | \$ 16.34  | \$ 10.23 | \$ 8.31  | \$ 6.87  |
| PWRFLTR-S1                  |                                                                                                                                                                                                       | \$ 139.00   | 70.19%            | \$ 41.74           | \$ 2.07   | \$ 1.30  | \$ 1.05  | \$ 0.87  |
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                                                                       |             |                   |                    |           |          |          |          |
| ESTUDIO479CS-GMA            | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 1,500<br>MONO / 500 COLOR Copies per month; Overages<br>billed at \$0.0141 MONO / \$0.0747 COLOR per<br>copy.   | \$ 89.90    | 35.00%            | \$ 58.87           |           |          |          |          |
| ESTUDIO330AC                | 35PPM COLOR MFP (Volume Band C2 - Lowest)                                                                                                                                                             | \$ 4,389.00 | 48.60%            | \$ 2,272.87        | \$ 112.96 | \$ 70.75 | \$ 57.44 | \$ 47.48 |
| ESTUDIO400AC                | 42PPM COLOR MFP (Volume Band C2)                                                                                                                                                                      | \$ 5,219.00 | 48.60%            | \$ 2,702.69        | \$ 134.32 | \$ 84.13 | \$ 68.30 | \$ 56.46 |
| MY1050                      | PAPER FEED UNIT, 550 SHEETS                                                                                                                                                                           | \$ 484.00   | 40.00%            | \$ 292.58          | \$ 14.54  | \$ 9.11  | \$ 7.39  | \$ 6.11  |
| KD1071                      | LARGE CAPACITY FEEDER, 2000 SHEETS                                                                                                                                                                    | \$ 730.00   | 19.02%            | \$ 595.59          | \$ 29.60  | \$ 18.54 | \$ 15.05 | \$ 12.44 |
| MJ1047                      | OFFLINE STAPLER                                                                                                                                                                                       | \$ 312.00   | 20.00%            | \$ 251.47          | \$ 12.50  | \$ 7.83  | \$ 6.35  | \$ 5.25  |
| PWRFLTR-S1                  | POWER FILTER, 120V/15A, COMPACT, 1<br>RECEPTACLE                                                                                                                                                      | \$ 139.00   | 70.19%            | \$ 41.74           | \$ 2.07   | \$ 1.30  | \$ 1.05  | \$ 0.87  |
| GR1380                      | STAND SPACER                                                                                                                                                                                          | \$ 130.00   | 20.00%            | \$ 104.78          | \$ 5.21   | \$ 3.26  | \$ 2.65  | \$ 2.19  |
| GR1390                      | CASTER BASE                                                                                                                                                                                           | \$ 312.00   | 20.00%            | \$ 251.47          | \$ 12.50  | \$ 7.83  | \$ 6.35  | \$ 5.25  |
| STAND400                    | COPIER STAND                                                                                                                                                                                          | \$ 199.00   | 40.00%            | \$ 120.30          | \$ 5.98   | \$ 3.74  | \$ 3.04  | \$ 2.51  |
| <b>MEMORY OPTIONS</b>       |                                                                                                                                                                                                       |             |                   |                    |           |          |          |          |
| GE1230                      | HARD DISK DRIVE 320GB FIPS                                                                                                                                                                            | \$ 446.00   | 34.29%            | \$ 295.26          | \$ 14.67  | \$ 9.19  | \$ 7.46  | \$ 6.17  |
| <b>FAX OPTIONS</b>          |                                                                                                                                                                                                       |             |                   |                    |           |          |          |          |
| GD1370N                     | Fax Unit / 2nd Line Fax Unit                                                                                                                                                                          | \$ 1,159.00 | 66.44%            | \$ 391.88          | \$ 19.48  | \$ 12.20 | \$ 9.90  | \$ 8.19  |
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                                                                       |             |                   |                    |           |          |          |          |
| GN4030                      | WIRELESS LAN & BLUETOOTH MODULE                                                                                                                                                                       | \$ 710.00   | 40.00%            | \$ 429.20          | \$ 21.33  | \$ 13.36 | \$ 10.85 | \$ 8.97  |
| GR1340                      | PANEL 10 KEY                                                                                                                                                                                          | \$ 111.00   | 59.60%            | \$ 45.18           | \$ 2.25   | \$ 1.41  | \$ 1.14  | \$ 0.94  |
| GR1400                      | CARD READER HOLDER                                                                                                                                                                                    | \$ 111.00   | 40.00%            | \$ 67.10           | \$ 3.33   | \$ 2.09  | \$ 1.70  | \$ 1.40  |
| GQ1280N                     | HARNESS FOR COIN CONTROLLER                                                                                                                                                                           | \$ 95.00    | 74.70%            | \$ 24.22           | \$ 1.20   | \$ 0.75  | \$ 0.61  | \$ 0.51  |
| GP1190                      | HARDCOPY SECURITY ENABLER                                                                                                                                                                             | \$ 1,899.00 | 19.62%            | \$ 1,537.86        | \$ 76.43  | \$ 47.87 | \$ 38.86 | \$ 32.13 |
| GS1007NODE                  | Unicode Font Enabler                                                                                                                                                                                  | \$ 749.00   | 63.28%            | \$ 277.10          | \$ 13.77  | \$ 8.63  | \$ 7.00  | \$ 5.79  |
| GS1080NODE                  | EMBEDDED OCR ENABLER 1 LICENSE                                                                                                                                                                        | \$ 859.00   | 54.73%            | \$ 391.79          | \$ 19.47  | \$ 12.20 | \$ 9.90  | \$ 8.18  |
| GS1090NODE                  | Multi-Station Print Enabler 1 License                                                                                                                                                                 | \$ 209.00   | 53.48%            | \$ 97.96           | \$ 4.87   | \$ 3.05  | \$ 2.48  | \$ 2.05  |
| <b>TIER 1 SOFTWARE</b>      |                                                                                                                                                                                                       |             |                   |                    |           |          |          |          |
| GB1550NODE                  | E-BRIDGE REPLICATOR EX                                                                                                                                                                                | \$ 55.00    | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27  | \$ 1.03  | \$ 0.85  |
| GB1560NODE                  | E-BRIDGE JOB POINT EX                                                                                                                                                                                 | \$ 55.00    | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27  | \$ 1.03  | \$ 0.85  |
| GB1590NODE                  | E-BRIDGE JOB SEPARATOR EX                                                                                                                                                                             | \$ 55.00    | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27  | \$ 1.03  | \$ 0.85  |
| GB1610NODE                  | E-BRIDGE JOB BUILD EX                                                                                                                                                                                 | \$ 55.00    | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27  | \$ 1.03  | \$ 0.85  |
| GB2300NODE                  | E-BRIDGE PLUS FOR ONEDRIVE FOR BUSINESS<br>V3.0                                                                                                                                                       | \$ 99.00    | 26.53%            | \$ 73.28           | \$ 3.64   | \$ 2.28  | \$ 1.85  | \$ 1.53  |
| GB2310NODE                  | E-BRIDGE PLUS FOR SHAREPOINT ONLINE V3.0                                                                                                                                                              | \$ 99.00    | 26.53%            | \$ 73.28           | \$ 3.64   | \$ 2.28  | \$ 1.85  | \$ 1.53  |
| GB2320NODE                  | E-BRIDGE PLUS FOR EXCHANGE ONLINE V3.0                                                                                                                                                                | \$ 99.00    | 26.53%            | \$ 73.28           | \$ 3.64   | \$ 2.28  | \$ 1.85  | \$ 1.53  |
| GB2380NODE                  | E-BRIDGE PLUS FOR GMAIL                                                                                                                                                                               | \$ 99.00    | 26.53%            | \$ 73.28           | \$ 3.64   | \$ 2.28  | \$ 1.85  | \$ 1.53  |
| GB2390NODE                  | E-BRIDGE PLUS FOR GOOGLE DRIVE                                                                                                                                                                        | \$ 99.00    | 26.53%            | \$ 73.28           | \$ 3.64   | \$ 2.28  | \$ 1.85  | \$ 1.53  |
| GB2430NODE                  | E-BRIDGE PLUS FOR DOCUWARE                                                                                                                                                                            | \$ 99.00    | 26.53%            | \$ 73.28           | \$ 3.64   | \$ 2.28  | \$ 1.85  | \$ 1.53  |
| ECTranslate-                | E-CONNECT TRANSLATE                                                                                                                                                                                   | \$ 499.00   | 20.00%            | \$ 402.19          | \$ 19.99  | \$ 12.52 | \$ 10.16 | \$ 8.40  |
| <b>ELEVATE</b>              |                                                                                                                                                                                                       |             |                   |                    |           |          |          |          |
| ELEVATE2                    | ELEVATE CUSTOM CONFIGURATION (PER<br>DEVICE)                                                                                                                                                          | \$ 999.00   | 40.39%            | \$ 599.97          | \$ 29.82  | \$ 18.68 | \$ 15.16 | \$ 12.53 |
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                                                                       |             |                   |                    |           |          |          |          |
| ESTUDIO330AC-GMA            | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 2,000<br>MONO / 1,500 COLOR Copies per month;<br>Overages billed at \$0.0101 MONO / \$0.0515<br>COLOR per copy. | \$ 100.50   | 0.00%             | \$ 100.50          |           |          |          |          |
| ESTUDIO400AC-GMA            | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 2,500<br>MONO / 2,000 COLOR Copies per month;<br>Overages billed at \$0.0101 MONO / \$0.0515<br>COLOR per copy. | \$ 132.24   | 0.00%             | \$ 132.24          |           |          |          |          |
| ESTUDIO2520AC               | 25 PPM Color Copier (Volume Band C1 - Lowest)                                                                                                                                                         | \$ 8,199.00 | 62.03%            | \$ 3,136.51        | \$ 155.88 | \$ 97.64 | \$ 79.26 | \$ 65.52 |
| KA5005PC                    | Platen Cover                                                                                                                                                                                          | \$ 54.00    | 70.21%            | \$ 16.21           | \$ 0.81   | \$ 0.50  | \$ 0.41  | \$ 0.34  |
| MY1051                      | PAPER FEED UNIT                                                                                                                                                                                       | \$ 743.00   | 72.16%            | \$ 208.40          | \$ 10.36  | \$ 6.49  | \$ 5.27  | \$ 4.35  |
| KN5005                      | Bridge Kit (Required with MJ1110B)                                                                                                                                                                    | \$ 299.00   | 67.92%            | \$ 96.64           | \$ 4.80   | \$ 3.01  | \$ 2.44  | \$ 2.02  |
| MJ6011                      | Hole Punch for MJ1042B                                                                                                                                                                                | \$ 959.00   | 80.00%            | \$ 193.24          | \$ 9.60   | \$ 6.02  | \$ 4.88  | \$ 4.04  |
| MJ5014                      | Job Separator                                                                                                                                                                                         | \$ 327.00   | 69.90%            | \$ 99.17           | \$ 4.93   | \$ 3.09  | \$ 2.51  | \$ 2.07  |
| PWRFLTR-XGPCS15D            | Next Gen PCS Power Filter, 120V-15 AMPS<br>ESP enVision diagnostic power conditioning<br>system                                                                                                       | \$ 1,479.00 | 88.71%            | \$ 168.23          | \$ 8.36   | \$ 5.24  | \$ 4.25  | \$ 3.51  |
| PWRFLTR-EV12015             | 120/15A power filter & network (2 RECEPT.)                                                                                                                                                            | \$ 1,559.00 | 85.01%            | \$ 235.45          | \$ 11.70  | \$ 7.33  | \$ 5.95  | \$ 4.92  |
| PWRFLTR-D5133NT             | Surge 120/15 Standalone                                                                                                                                                                               | \$ 1,479.00 | 90.72%            | \$ 138.28          | \$ 6.87   | \$ 4.30  | \$ 3.49  | \$ 2.89  |
| PWRFLTR-D11326T             | Interface Cable for all ESP XG-PCS and EV series                                                                                                                                                      | \$ 969.00   | 90.19%            | \$ 95.77           | \$ 4.76   | \$ 2.98  | \$ 2.42  | \$ 2.00  |
| PWRFLTR-XGPCSIC1            | Power Filters                                                                                                                                                                                         | \$ 129.00   | 70.00%            | \$ 38.99           | \$ 1.94   | \$ 1.21  | \$ 0.99  | \$ 0.81  |
| STAND5015                   | Stand (Requires MY1047)                                                                                                                                                                               | \$ 299.00   | 53.55%            | \$ 139.93          | \$ 6.95   | \$ 4.36  | \$ 3.54  | \$ 2.92  |
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                                                                       |             |                   |                    |           |          |          |          |
| GN4020                      | Wireless LAN / Bluetooth Module (requires<br>GR1310)                                                                                                                                                  | \$ 710.00   | 76.33%            | \$ 169.32          | \$ 8.42   | \$ 5.27  | \$ 4.28  | \$ 3.54  |
| GB1550NODE                  | e-BRIDGE Replicator eX (Node License)                                                                                                                                                                 | \$ 55.00    | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27  | \$ 1.03  | \$ 0.85  |
| GB1560NODE                  | e-BRIDGE Job Point eX (Node License)                                                                                                                                                                  | \$ 55.00    | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27  | \$ 1.03  | \$ 0.85  |
| GB1590NODE                  | e-BRIDGE Job Separator eX (Node License)                                                                                                                                                              | \$ 55.00    | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27  | \$ 1.03  | \$ 0.85  |
| GB1610NODE                  | e-BRIDGE Job Build eX (Node License)                                                                                                                                                                  | \$ 55.00    | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27  | \$ 1.03  | \$ 0.85  |



| PART #                     | Description                                                                                                                                                                               | MSRP                | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month         | 36 Month         | 48 Month         | 60 Month         |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|--------------------|------------------|------------------|------------------|------------------|
| ELEVATE2                   | Elevate Custom Configuration (Per Device)                                                                                                                                                 | \$ 999.00           | 40.39%            | \$ 599.97          | \$ 29.82         | \$ 18.68         | \$ 15.16         | \$ 12.53         |
| GR1330                     | Accessory Tray (Keyboard Shelf)                                                                                                                                                           | \$ 111.00           | 61.62%            | \$ 42.92           | \$ 2.13          | \$ 1.34          | \$ 1.08          | \$ 0.90          |
| GR1340                     | Panel 10 Key Option                                                                                                                                                                       | \$ 111.00           | 59.60%            | \$ 45.18           | \$ 2.25          | \$ 1.41          | \$ 1.14          | \$ 0.94          |
| GR1320                     | Card Reader Holder                                                                                                                                                                        | \$ 111.00           | 59.60%            | \$ 45.18           | \$ 2.25          | \$ 1.41          | \$ 1.14          | \$ 0.94          |
| GQ1280N                    | Harness Kit for Coin Controller                                                                                                                                                           | \$ 95.00            | 74.70%            | \$ 24.22           | \$ 1.20          | \$ 0.75          | \$ 0.61          | \$ 0.51          |
| GS1007NODE                 | Unicode Font Enabler                                                                                                                                                                      | \$ 749.00           | 63.28%            | \$ 277.10          | \$ 13.77         | \$ 8.63          | \$ 7.00          | \$ 5.79          |
| GS1020NODE                 | External Interface Enabler                                                                                                                                                                | \$ 859.00           | 52.79%            | \$ 408.58          | \$ 20.31         | \$ 12.72         | \$ 10.32         | \$ 8.54          |
| GS1080NODE                 | Embedded OCR Enabler 1 License                                                                                                                                                            | \$ 859.00           | 54.73%            | \$ 391.79          | \$ 19.47         | \$ 12.20         | \$ 9.90          | \$ 8.18          |
| GS1090NODE                 | Multi-Station Print Enabler 1 License                                                                                                                                                     | \$ 209.00           | 53.48%            | \$ 97.96           | \$ 4.87          | \$ 3.05          | \$ 2.48          | \$ 2.05          |
| GE1230                     | FIPS HDD                                                                                                                                                                                  | \$ 446.00           | 34.29%            | \$ 295.26          | \$ 14.67         | \$ 9.19          | \$ 7.46          | \$ 6.17          |
| <b>FAX OPTIONS</b>         |                                                                                                                                                                                           |                     |                   |                    |                  |                  |                  |                  |
| GD1370N                    | Fax Unit / 2nd Line Fax Unit                                                                                                                                                              | \$ 1,159.00         | 66.44%            | \$ 391.88          | \$ 19.48         | \$ 12.20         | \$ 9.90          | \$ 8.19          |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                           |                     |                   |                    |                  |                  |                  |                  |
| ESTUDIO2520AC-GMA          | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 MONO / 1,000 COLOR Copies per month; Overages billed at \$0.0116 MONO / \$0.0515 COLOR per copy. | \$ 106.62           | 35.00%            | \$ 69.82           |                  |                  |                  |                  |
| <b>ESTUDIO2525AC</b>       | <b>25 PPM Color Copier (Volume Band C1)</b>                                                                                                                                               | <b>\$ 16,693.95</b> | <b>73.17%</b>     | <b>\$ 4,478.99</b> | <b>\$ 222.61</b> | <b>\$ 139.43</b> | <b>\$ 113.18</b> | <b>\$ 93.57</b>  |
| <b>ESTUDIO3025AC</b>       | <b>30 PPM Color Copier (Volume Band C1 - Highest)</b>                                                                                                                                     | <b>\$ 19,318.95</b> | <b>76.65%</b>     | <b>\$ 4,510.97</b> | <b>\$ 224.20</b> | <b>\$ 140.43</b> | <b>\$ 113.99</b> | <b>\$ 94.23</b>  |
| <b>ESTUDIO3525AC</b>       | <b>35 PPM COLOR MFP (Volume Band C2)</b>                                                                                                                                                  | <b>\$ 24,639.00</b> | <b>78.91%</b>     | <b>\$ 5,235.34</b> | <b>\$ 268.80</b> | <b>\$ 170.80</b> | <b>\$ 141.08</b> | <b>\$ 109.37</b> |
| <b>ESTUDIO4525AC</b>       | <b>45 PPM COLOR MFP (Volume Band C2 - Highest)</b>                                                                                                                                        | <b>\$ 29,999.00</b> | <b>82.17%</b>     | <b>\$ 5,388.94</b> | <b>\$ 276.68</b> | <b>\$ 175.81</b> | <b>\$ 145.22</b> | <b>\$ 112.57</b> |
| <b>ESTUDIO5525AC</b>       | <b>55 PPM COLOR MFP (Volume Band C3 - Lowest)</b>                                                                                                                                         | <b>\$ 30,999.00</b> | <b>76.00%</b>     | <b>\$ 7,495.56</b> | <b>\$ 384.84</b> | <b>\$ 244.54</b> | <b>\$ 201.99</b> | <b>\$ 156.58</b> |
| <b>ESTUDIO6525AC</b>       | <b>65 PPM COLOR MFP (Volume Band C3)</b>                                                                                                                                                  | <b>\$ 39,109.00</b> | <b>79.00%</b>     | <b>\$ 8,274.49</b> | <b>\$ 424.84</b> | <b>\$ 269.96</b> | <b>\$ 222.98</b> | <b>\$ 172.85</b> |
| KA5005PC                   | Platen Cover                                                                                                                                                                              | \$ 54.00            | 70.21%            | \$ 16.21           | \$ 0.81          | \$ 0.50          | \$ 0.41          | \$ 0.34          |
| KN5005                     | Bridge Kit (Required with MJ1109B/1110B)                                                                                                                                                  | \$ 299.00           | 67.92%            | \$ 96.64           | \$ 4.80          | \$ 3.01          | \$ 2.44          | \$ 2.02          |
| MJ5015                     | Job Separator                                                                                                                                                                             | \$ 327.00           | 71.28%            | \$ 94.62           | \$ 4.70          | \$ 2.95          | \$ 2.39          | \$ 1.98          |
| MJ6011                     | Hole Punch for MJ1042B                                                                                                                                                                    | \$ 959.00           | 80.00%            | \$ 193.24          | \$ 9.60          | \$ 6.02          | \$ 4.88          | \$ 4.04          |
| KK5008                     | Manual Pocket                                                                                                                                                                             | \$ 63.00            | 45.45%            | \$ 34.62           | \$ 1.72          | \$ 1.08          | \$ 0.87          | \$ 0.72          |
| GQ1280N                    | Harness Kit for Coin Controller                                                                                                                                                           | \$ 95.00            | 74.70%            | \$ 24.22           | \$ 1.20          | \$ 0.75          | \$ 0.61          | \$ 0.51          |
| PWRFLTR-XGPCS15D           | Next Gen PCS Power Filter, 120V-15 AMPS ESP enVision diagnostic power conditioning system                                                                                                 | \$ 1,479.00         | 88.71%            | \$ 168.23          | \$ 8.36          | \$ 5.24          | \$ 4.25          | \$ 3.51          |
| PWRFLTR-EV12015            | 120/15A power filter & network (2 RECEPT.)                                                                                                                                                | \$ 1,479.00         | 90.72%            | \$ 138.28          | \$ 6.87          | \$ 4.30          | \$ 3.49          | \$ 2.89          |
| PWRFLTR-D1133NT            | Surge 120/15 Standalone                                                                                                                                                                   | \$ 969.00           | 90.19%            | \$ 95.77           | \$ 4.76          | \$ 2.98          | \$ 2.42          | \$ 2.00          |
| PWRFLTR-D11326T            | Interface Cable for all ESP XG-PCS and EV series                                                                                                                                          |                     |                   |                    |                  |                  |                  |                  |
| PWRFLTR-XGPCSIC1           | Power Filters                                                                                                                                                                             | \$ 129.00           | 70.00%            | \$ 38.99           | \$ 1.94          | \$ 1.21          | \$ 0.99          | \$ 0.81          |
| STAND5015                  | Stand                                                                                                                                                                                     | \$ 299.00           | 53.55%            | \$ 139.93          | \$ 6.95          | \$ 4.36          | \$ 3.54          | \$ 2.92          |
| MR3033                     | DOCUMENT FEEDER, RADF                                                                                                                                                                     | \$ 1,999.00         | 83.16%            | \$ 339.16          | \$ 17.41         | \$ 11.06         | \$ 9.14          | \$ 7.08          |
| MR4010                     | DOCUMENT FEEDER, DUAL SCAN                                                                                                                                                                | \$ 2,700.00         | 73.49%            | \$ 721.14          | \$ 37.03         | \$ 23.53         | \$ 19.43         | \$ 15.06         |
| MR4020                     | DOCUMENT FEEDER, DUAL SCAN WITH DOUBLE FEED DETECTION                                                                                                                                     | \$ 3,010.00         | 64.56%            | \$ 1,074.74        | \$ 55.18         | \$ 35.06         | \$ 28.96         | \$ 22.45         |
| KD1072                     | PAPER FEED PEDESTAL 550 SHEETS X 1 DRAWER                                                                                                                                                 | \$ 1,170.00         | 77.96%            | \$ 259.80          | \$ 13.34         | \$ 8.48          | \$ 7.00          | \$ 5.43          |
| MY1052                     | DRAWER MODULE FOR KD1072                                                                                                                                                                  | \$ 653.00           | 68.91%            | \$ 204.54          | \$ 10.50         | \$ 6.67          | \$ 5.51          | \$ 4.27          |
| MP2002L                    | EXTERNAL LARGE CAPACITY FEEDER 2,000 SHEETS                                                                                                                                               | \$ 2,670.00         | 71.60%            | \$ 763.97          | \$ 39.22         | \$ 24.92         | \$ 20.59         | \$ 15.96         |
| KD1073LT                   | LARGE CAPACITY FEEDER, 2000 SHEETS                                                                                                                                                        | \$ 1,470.00         | 76.90%            | \$ 342.12          | \$ 17.57         | \$ 11.16         | \$ 9.22          | \$ 7.15          |
| MY1053                     | ENVELOPE DRAWER                                                                                                                                                                           | \$ 653.00           | 82.91%            | \$ 112.43          | \$ 5.77          | \$ 3.67          | \$ 3.03          | \$ 2.35          |
| KK5005                     | WORK TRAY                                                                                                                                                                                 | \$ 63.00            | 69.09%            | \$ 19.62           | \$ 1.01          | \$ 0.64          | \$ 0.53          | \$ 0.41          |
| MJ1048                     | 50-SHEET INNER FINISHER (FITS UP TO 45PPM MODELS ONLY)                                                                                                                                    | \$ 2,100.00         | 71.99%            | \$ 592.62          | \$ 30.43         | \$ 19.33         | \$ 15.97         | \$ 12.38         |
| MJ1113                     | 65-SHEET MULTI-STAPLE FINISHER                                                                                                                                                            | \$ 2,720.00         | 65.15%            | \$ 955.03          | \$ 49.03         | \$ 31.16         | \$ 25.74         | \$ 19.95         |
| MJ1114                     | 65-SHEET SADDLE STITCH FINISHER                                                                                                                                                           | \$ 4,050.00         | 67.54%            | \$ 1,324.49        | \$ 68.00         | \$ 43.21         | \$ 35.69         | \$ 27.67         |
| MJ6107N                    | HOLEPUNCH FOR MJ1113/1114                                                                                                                                                                 | \$ 1,010.00         | 80.00%            | \$ 203.52          | \$ 10.45         | \$ 6.64          | \$ 5.48          | \$ 4.25          |
| GE1260                     | FIPS HDD OPTION (320GB)                                                                                                                                                                   | \$ 470.00           | 38.73%            | \$ 290.13          | \$ 14.90         | \$ 9.47          | \$ 7.82          | \$ 6.06          |
| GE1280                     | SECURITY SSD OPTION (512GB)                                                                                                                                                               | \$ 470.00           | 33.22%            | \$ 316.22          | \$ 16.24         | \$ 10.32         | \$ 8.52          | \$ 6.61          |
| GN4030A3                   | WIRELESS LAN & BLUETOOTH MODULE                                                                                                                                                           | \$ 748.00           | 77.90%            | \$ 166.55          | \$ 8.55          | \$ 5.43          | \$ 4.49          | \$ 3.48          |
| GR1420                     | USB HUB                                                                                                                                                                                   | \$ 130.00           | 55.96%            | \$ 57.68           | \$ 2.96          | \$ 1.88          | \$ 1.55          | \$ 1.20          |
| T4BT-FB4BTH6-PI            | TWN4 MULTITECH 2 LF HF-PI DT-U45-BLACK (KEYBOARD FIRMWARE)                                                                                                                                | \$ 258.80           | 31.84%            | \$ 177.72          | \$ 9.12          | \$ 5.80          | \$ 4.79          | \$ 3.71          |
| T4BT-FB4BTH6-P             | TWN4 MULTITECH 2 LF HF-P DT-U45-BLACK (KEYBOARD FIRMWARE)                                                                                                                                 | \$ 225.00           | 41.36%            | \$ 132.93          | \$ 6.83          | \$ 4.34          | \$ 3.58          | \$ 2.78          |
| GR9001                     | KEYBOARD, BLUETOOTH                                                                                                                                                                       | \$ 111.00           | 59.60%            | \$ 45.18           | \$ 2.32          | \$ 1.47          | \$ 1.22          | \$ 0.94          |
| KK2560                     | ACCESSIBLE ARM                                                                                                                                                                            | \$ 101.00           | 40.00%            | \$ 61.05           | \$ 3.13          | \$ 1.99          | \$ 1.65          | \$ 1.28          |
| GR1430                     | 2ND NIC HOLDER                                                                                                                                                                            | \$ 117.00           | 62.01%            | \$ 44.78           | \$ 2.30          | \$ 1.46          | \$ 1.21          | \$ 0.94          |
| GP1080NODE                 | IPSEC ENABLER LICENSE                                                                                                                                                                     | \$ 859.00           | 56.95%            | \$ 372.57          | \$ 19.13         | \$ 12.16         | \$ 10.04         | \$ 7.78          |
| GP1190NODE                 | HARDCOPY SECURITY LICENSE                                                                                                                                                                 | \$ 1,899.00         | 25.00%            | \$ 1,434.93        | \$ 73.67         | \$ 46.81         | \$ 38.67         | \$ 29.98         |
| GS1010NODE                 | METASCAN LICENSE                                                                                                                                                                          | \$ 569.00           | 66.98%            | \$ 189.29          | \$ 9.72          | \$ 6.18          | \$ 5.10          | \$ 3.95          |
| GB2320NODE                 | E-BRIDGE PLUS FOR EXCHANGE ONLINE V3.0                                                                                                                                                    | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2550NODE                 | E-BRIDGE GLOBAL PRINT                                                                                                                                                                     | \$ 720.00           | 37.50%            | \$ 453.38          | \$ 23.28         | \$ 14.79         | \$ 12.22         | \$ 9.47          |
| GB2300NODE                 | E-BRIDGE PLUS FOR ONEDRIVE FOR BUSINESS V3.0                                                                                                                                              | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2310NODE                 | E-BRIDGE PLUS FOR SHAREPOINT ONLINE V3.0                                                                                                                                                  | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2380NODE                 | E-BRIDGE PLUS FOR GMAIL                                                                                                                                                                   | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2390NODE                 | E-BRIDGE PLUS FOR GOOGLE DRIVE                                                                                                                                                            | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2430NODE                 | E-BRIDGE PLUS FOR DOCUWARE                                                                                                                                                                | \$ 99.00            | 26.53%            | \$ 73.28           | \$ 3.76          | \$ 2.39          | \$ 1.97          | \$ 1.53          |
| GB2540NODE                 | E-BRIDGE PLUS VOICE GUIDANCE                                                                                                                                                              | \$ 58.00            | 25.77%            | \$ 43.38           | \$ 2.23          | \$ 1.42          | \$ 1.17          | \$ 0.91          |
| PWRFLTR-S1                 | POWER FILTER, 120V/15A, 1 RECEPTACLE                                                                                                                                                      | \$ 139.00           | 70.19%            | \$ 41.74           | \$ 2.14          | \$ 1.36          | \$ 1.12          | \$ 0.87          |
| PWRFLTR-D11426T            | SURGE PROTECTION, 120V/20A (NEMA 5-20R), 1 PIGTAIL                                                                                                                                        | \$ 969.00           | 90.75%            | \$ 90.30           | \$ 4.64          | \$ 2.95          | \$ 2.43          | \$ 1.89          |

| PART #                      | Description                                                                                                                                                                               | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month  | 36 Month  | 48 Month  | 60 Month  |
|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|-----------|-----------|-----------|-----------|
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                                                           |              |                   |                    |           |           |           |           |
| GN4020                      | Wireless LAN/Bluetooth Module                                                                                                                                                             | \$ 710.00    | 76.33%            | \$ 169.32          | \$ 8.42   | \$ 5.27   | \$ 4.28   | \$ 3.54   |
| GB1550NODE                  | e-BRIDGE Replicator eX (Node License)                                                                                                                                                     | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| GB1560NODE                  | e-BRIDGE Job Point eX (Node License)                                                                                                                                                      | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| GB1590NODE                  | e-BRIDGE Job Separator eX (Node License)                                                                                                                                                  | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| GB1610NODE                  | e-BRIDGE Job Build eX (Node License)                                                                                                                                                      | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| ELEVATE2                    | Elevate Custom Configuration (Per Device)                                                                                                                                                 | \$ 999.00    | 40.39%            | \$ 599.97          | \$ 29.82  | \$ 18.68  | \$ 15.16  | \$ 12.53  |
| GR1330                      | Accessory Tray (Keyboard Shelf)                                                                                                                                                           | \$ 111.00    | 61.62%            | \$ 42.92           | \$ 2.13   | \$ 1.34   | \$ 1.08   | \$ 0.90   |
| GR1340                      | Panel 10 Key Option                                                                                                                                                                       | \$ 111.00    | 59.60%            | \$ 45.18           | \$ 2.25   | \$ 1.41   | \$ 1.14   | \$ 0.94   |
| GR1320                      | Card Reader Holder                                                                                                                                                                        | \$ 111.00    | 59.60%            | \$ 45.18           | \$ 2.25   | \$ 1.41   | \$ 1.14   | \$ 0.94   |
| GS1080NODE                  | Embedded OCR Enabler 1 License                                                                                                                                                            | \$ 859.00    | 54.73%            | \$ 391.79          | \$ 19.47  | \$ 12.20  | \$ 9.90   | \$ 8.18   |
| GS1090NODE                  | Multi-Station Print Enabler 1 License                                                                                                                                                     | \$ 209.00    | 53.48%            | \$ 97.96           | \$ 4.87   | \$ 3.05   | \$ 2.48   | \$ 2.05   |
| GS1007NODE                  | Unicode Font Enabler                                                                                                                                                                      | \$ 749.00    | 63.28%            | \$ 277.10          | \$ 13.77  | \$ 8.63   | \$ 7.00   | \$ 5.79   |
| FI21230                     | FIPS HDD                                                                                                                                                                                  | \$ 446.00    | 34.29%            | \$ 295.26          | \$ 14.67  | \$ 9.19   | \$ 7.46   | \$ 6.17   |
| <b>FAX OPTIONS</b>          |                                                                                                                                                                                           |              |                   |                    |           |           |           |           |
| GD1370N                     | Fax Unit / 2nd Line Fax Unit                                                                                                                                                              | \$ 1,159.00  | 66.44%            | \$ 391.88          | \$ 19.48  | \$ 12.20  | \$ 9.90   | \$ 8.19   |
| <b>MAINTENANCE OPTIONS</b>  |                                                                                                                                                                                           |              |                   |                    |           |           |           |           |
| ESTUDIO2525AC-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 MONO / 1,000 COLOR Copies per month; Overages billed at \$0.0116 MONO / \$0.0515 COLOR per copy. | \$ 106.62    | 35.00%            | \$ 69.82           |           |           |           |           |
| ESTUDIO3025AC-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 MONO / 1,000 COLOR Copies per month; Overages billed at \$0.0104 MONO / \$0.0515 COLOR per copy. | \$ 103.14    | 35.00%            | \$ 67.54           |           |           |           |           |
| ESTUDIO3525AC-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 2,000 MONO / 1,500 COLOR Copies per month; Overages billed at \$0.01 MONO / \$0.0462 COLOR per copy.   | \$ 137.31    | 35.00%            | \$ 89.92           |           |           |           |           |
| ESTUDIO4525AC-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 2,500 MONO / 2,000 COLOR Copies per month; Overages billed at \$0.0084 MONO / \$0.0446 COLOR per copy. | \$ 169.62    | 35.00%            | \$ 111.08          |           |           |           |           |
| ESTUDIO5525AC-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 4,000 MONO / 2,500 COLOR Copies per month; Overages billed at \$0.0068 MONO / \$0.0394 COLOR per copy. | \$ 193.44    | 35.00%            | \$ 126.68          |           |           |           |           |
| ESTUDIO6525AC-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 5,000 MONO / 3,000 COLOR Copies per month; Overages billed at \$0.0058 MONO / \$0.0341 COLOR per copy. | \$ 201.93    | 35.00%            | \$ 132.24          |           |           |           |           |
| ESTUDIO6527AC               | 65 PPM Color/75 Black MFP 4 drawer (Volume Band C3)                                                                                                                                       | \$ 46,319.00 | 79.65%            | \$ 9,496.61        | \$ 471.98 | \$ 295.63 | \$ 239.98 | \$ 198.38 |
| ESTUDIO6527ACT              | 65 PPM Color/ 75 Black MFP tandem (Volume Band C3)                                                                                                                                        | \$ 46,319.00 | 79.65%            | \$ 9,496.61        | \$ 471.98 | \$ 295.63 | \$ 239.98 | \$ 198.38 |
| ESTUDIO7527AC               | 75 PPM Color/ 85 Black MFP 4 drawer (Volume Band C3 - Highest)                                                                                                                            | \$ 49,999.00 | 80.68%            | \$ 9,732.26        | \$ 483.69 | \$ 302.97 | \$ 245.93 | \$ 203.31 |
| ESTUDIO7527ACT              | 75 PPM Color/ 85 Black MFP tandem (Volume Band C3 - Highest)                                                                                                                              | \$ 49,999.00 | 80.68%            | \$ 9,732.26        | \$ 483.69 | \$ 302.97 | \$ 245.93 | \$ 203.31 |
| MP2502B                     | 2500 Sheet Large Capacity Feeder                                                                                                                                                          | \$ 2,019.00  | 66.69%            | \$ 677.57          | \$ 33.68  | \$ 21.09  | \$ 17.12  | \$ 14.15  |
| KK2550                      | ACCESSIBLE ARM                                                                                                                                                                            | \$ 101.00    | 42.24%            | \$ 58.78           | \$ 2.92   | \$ 1.83   | \$ 1.49   | \$ 1.23   |
| MJ1111B                     | 50 Sheet Stapling Finisher                                                                                                                                                                | \$ 3,619.00  | 74.16%            | \$ 942.16          | \$ 46.83  | \$ 29.33  | \$ 23.81  | \$ 19.68  |
| MJ1112B                     | Saddle Stitch Finisher                                                                                                                                                                    | \$ 5,529.00  | 71.08%            | \$ 1,610.98        | \$ 80.07  | \$ 50.15  | \$ 40.71  | \$ 33.65  |
| MP2503L                     | EXTERNAL LARGE CAPACITY FEEDER (2,500                                                                                                                                                     | \$ 2,130.00  | 46.70%            | \$ 1,143.94        | \$ 56.85  | \$ 35.61  | \$ 28.91  | \$ 23.90  |
| KN9000                      | LCF CONNECTER (FOR EXTERNAL LCF)                                                                                                                                                          | \$ 399.00    | 34.04%            | \$ 265.15          | \$ 13.18  | \$ 8.25   | \$ 6.70   | \$ 5.54   |
| MJ1115                      | 65-SHEET MULTI-STAPLE FINISHER                                                                                                                                                            | \$ 3,810.00  | 71.58%            | \$ 1,090.91        | \$ 54.22  | \$ 33.96  | \$ 27.57  | \$ 22.79  |
| MJ1116                      | 65-SHEET SADDLE STITCH FINISHER                                                                                                                                                           | \$ 5,820.00  | 69.54%            | \$ 1,786.36        | \$ 88.78  | \$ 55.61  | \$ 45.14  | \$ 37.32  |
| MJ6108N                     | HOLE PUNCH UNIT (FOR CONSOLE FINISHER)                                                                                                                                                    | \$ 66.00     | 34.48%            | \$ 43.57           | \$ 2.17   | \$ 1.36   | \$ 1.10   | \$ 0.91   |
| KK5008                      | Manual Pocket                                                                                                                                                                             | \$ 63.00     | 45.45%            | \$ 34.62           | \$ 1.72   | \$ 1.08   | \$ 0.87   | \$ 0.72   |
| MJ6106N                     | Hole Punch Unit for MJ1111B & MJ1112B                                                                                                                                                     | \$ 915.00    | 79.04%            | \$ 193.22          | \$ 9.60   | \$ 6.02   | \$ 4.88   | \$ 4.04   |
| KN1103                      | Finisher Rail                                                                                                                                                                             | \$ 96.00     | 79.76%            | \$ 19.58           | \$ 0.97   | \$ 0.61   | \$ 0.49   | \$ 0.41   |
| GQ1280N                     | Coin Controller Harness Kit                                                                                                                                                               | \$ 95.00     | 74.70%            | \$ 24.22           | \$ 1.20   | \$ 0.75   | \$ 0.61   | \$ 0.51   |
| PWRFLTR-XGPCS20D            | Next Gen PCS Power Filter, 120V-20 AMPS                                                                                                                                                   | \$ 1,479.00  | 89.00%            | \$ 163.91          | \$ 8.15   | \$ 5.10   | \$ 4.14   | \$ 3.42   |
| PWRFLTR-EV12020             | ESP enVision Adv Diagnostic                                                                                                                                                               | \$ 1,559.00  | 85.26%            | \$ 231.52          | \$ 11.51  | \$ 7.21   | \$ 5.85   | \$ 4.84   |
| PWRFLTR-D5143NT             | 120/20 AMP power filter (2 RECEPT.)                                                                                                                                                       | \$ 1,479.00  | 91.45%            | \$ 127.40          | \$ 6.33   | \$ 3.97   | \$ 3.22   | \$ 2.66   |
| PWRFLTR-D114Z6T             | Surge 120/20 Standalone                                                                                                                                                                   | \$ 969.00    | 90.75%            | \$ 90.30           | \$ 4.49   | \$ 2.81   | \$ 2.28   | \$ 1.89   |
| PWRFLTR-XGPCSIC1            | Interface Cable for all ESP XG-PCS and EV series Power Filters                                                                                                                            | \$ 129.00    | 70.00%            | \$ 38.99           | \$ 1.94   | \$ 1.21   | \$ 0.99   | \$ 0.81   |
| <b>CONNECTIVITY OPTIONS</b> |                                                                                                                                                                                           |              |                   |                    |           |           |           |           |
| GN4020                      | Wireless LAN/Bluetooth Module                                                                                                                                                             | \$ 710.00    | 76.33%            | \$ 169.32          | \$ 8.42   | \$ 5.27   | \$ 4.28   | \$ 3.54   |
| GB1550NODE                  | e-BRIDGE Replicator eX (Node License)                                                                                                                                                     | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| GB1560NODE                  | e-BRIDGE Job Point eX (Node License)                                                                                                                                                      | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| GB1590NODE                  | e-BRIDGE Job Separator eX (Node License)                                                                                                                                                  | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| GB1610NODE                  | e-BRIDGE Job Build eX (Node License)                                                                                                                                                      | \$ 55.00     | 26.53%            | \$ 40.71           | \$ 2.02   | \$ 1.27   | \$ 1.03   | \$ 0.85   |
| ELEVATE2                    | Elevate Custom Configuration (Per Device)                                                                                                                                                 | \$ 999.00    | 40.39%            | \$ 599.97          | \$ 29.82  | \$ 18.68  | \$ 15.16  | \$ 12.53  |
| GR1330                      | Accessory Tray (Keyboard Shelf)                                                                                                                                                           | \$ 111.00    | 61.62%            | \$ 42.92           | \$ 2.13   | \$ 1.34   | \$ 1.08   | \$ 0.90   |
| GR1340                      | Panel 10 Key Option                                                                                                                                                                       | \$ 111.00    | 59.60%            | \$ 45.18           | \$ 2.25   | \$ 1.41   | \$ 1.14   | \$ 0.94   |
| GR1320                      | Card Reader Holder                                                                                                                                                                        | \$ 111.00    | 59.60%            | \$ 45.18           | \$ 2.25   | \$ 1.41   | \$ 1.14   | \$ 0.94   |
| GS1007NODE                  | Unicode Font Enabler                                                                                                                                                                      | \$ 749.00    | 63.28%            | \$ 277.10          | \$ 13.77  | \$ 8.63   | \$ 7.00   | \$ 5.79   |
| GS1080NODE                  | Embedded OCR Enabler 1 License                                                                                                                                                            | \$ 859.00    | 54.73%            | \$ 391.79          | \$ 19.47  | \$ 12.20  | \$ 9.90   | \$ 8.18   |

| PART #                     | Description                                                                                                                                                                                                              | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| GS1090NODE                 | Multi-Station Print Enabler 1 License                                                                                                                                                                                    | \$ 209.00   | 53.48%            | \$ 97.96           | \$ 4.87  | \$ 3.05  | \$ 2.48  | \$ 2.05  |
| GS1095                     | MULTI-STATION PRINT ENABLER (5 LICENSES)                                                                                                                                                                                 | \$ 749.00   | 51.60%            | \$ 365.23          | \$ 18.15 | \$ 11.37 | \$ 9.23  | \$ 7.63  |
| GS1100NODE                 | FAX OVER IP LICENSE                                                                                                                                                                                                      | \$ 859.00   | 53.60%            | \$ 401.57          | \$ 19.96 | \$ 12.50 | \$ 10.15 | \$ 8.39  |
| GB2330NODE                 | WORKPLACE PRODUCTIVITY BUNDLE (ZONE                                                                                                                                                                                      | \$ 299.00   | 77.24%            | \$ 68.56           | \$ 3.41  | \$ 2.13  | \$ 1.73  | \$ 1.43  |
| GE1230                     | OCR/STACKSEND/BARCODE SCAN)                                                                                                                                                                                              | \$ 446.00   | 34.29%            | \$ 295.26          | \$ 14.67 | \$ 9.19  | \$ 7.46  | \$ 6.17  |
| <b>FAX OPTIONS</b>         |                                                                                                                                                                                                                          |             |                   |                    |          |          |          |          |
| GD1370N                    | Fax Unit / 2nd Line Fax Unit                                                                                                                                                                                             | \$ 1,159.00 | 66.44%            | \$ 391.88          | \$ 19.48 | \$ 12.20 | \$ 9.90  | \$ 8.19  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                          |             |                   |                    |          |          |          |          |
| ESTUDIO5516AC-GMA          | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 4,000 MONO / 2,500 COLOR Copies per month; Overages billed at \$0.0068 MONO / \$0.0394 COLOR per copy.                                | \$ 193.44   | 35.00%            | \$ 126.68          |          |          |          |          |
| ESTUDIO6516AC-GMA          | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 5,000 MONO / 3,000 COLOR Copies per month; Overages billed at \$0.0058 MONO / \$0.0341 COLOR per copy.                                | \$ 201.93   | 35.00%            | \$ 132.24          |          |          |          |          |
| ESTUDIO7516AC-GMA          | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 7,500 MONO / 5,000 COLOR Copies per month; Overages billed at \$0.0055 MONO / \$0.0310 COLOR per copy.                                | \$ 301.27   | 35.00%            | \$ 197.29          |          |          |          |          |
| HL-L9310CDW                | Brother Workhorse HL-L9310CDW Color Laser Printer (33 ppm) (1 GB) (Max Duty Cycle 80,000 Pages) (Duplex) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (50 Sheet MPT) (Volume Band C2)                | \$ 1,759.99 | 52.33%            | \$ 845.28          | \$ 42.01 | \$ 26.31 | \$ 21.36 | \$ 17.66 |
| LT330CL                    | Brother HL-L8260CDW, L8360CDW, L8360CDWT, L9310CDW, MFC-L8610CDW, L8900CDW, L9570CDW Optional 250-Sheet Lower Paper Tray                                                                                                 | \$ 198.49   | 1.70%             | \$ 196.58          | \$ 9.77  | \$ 6.12  | \$ 4.97  | \$ 4.11  |
| LT340CL                    | Brother HL-L8360CDW, L8360CDWT, L9310CDW, MFC-L8900CDW, L9570CDW Optional 500-Sheet Lower Paper Tray                                                                                                                     | \$ 263.49   | 4.40%             | \$ 253.79          | \$ 12.61 | \$ 7.90  | \$ 6.41  | \$ 5.30  |
| TT4000                     | Brother HL-L6400DW, HL-L9310CDW, MFC-L6900DW, MFC-L9570CDW Optional Tower Tray with Stabilizer (4 x 520-Sheet Trays) (Heavyweight Item -- No Free Freight)                                                               | \$ 1,679.99 | 19.10%            | \$ 1,369.31        | \$ 68.05 | \$ 42.63 | \$ 34.60 | \$ 28.60 |
| TC4000                     | Brother MFC-L9570CDW Tower Tray Connector                                                                                                                                                                                | \$ 104.49   | 8.40%             | \$ 96.43           | \$ 4.79  | \$ 3.00  | \$ 2.44  | \$ 2.01  |
| CB1010                     | Brother HL-L9310CDW, MFC-L9570CDW CB-1010 Cabinet/Stand (15.7 Inch)                                                                                                                                                      | \$ 524.99   | 26.40%            | \$ 389.29          | \$ 19.35 | \$ 12.12 | \$ 9.84  | \$ 8.13  |
| CH1000                     | Brother MFC-L6800DW, L6900DW Card Reader Holder                                                                                                                                                                          | \$ 52.49    | 15.00%            | \$ 44.95           | \$ 2.23  | \$ 1.40  | \$ 1.14  | \$ 0.94  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                          |             |                   |                    |          |          |          |          |
| HL-L9310CDW-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 MONO / 250 Color Copies per month; Overages billed at \$0.0217 MONO / \$0.0709 COLOR per copy.                                  | \$ 77.42    | 35.00%            | \$ 50.70           |          |          |          |          |
| MFC-L9570CDW               | Brother Workhorse MFC-L9570CDW Color Laser MFP (33 ppm) (1 GB) (2400 x 600 dpi) (Max Duty Cycle 80,000 Pages) (p/s/c/f) (USB) (Ethernet) (Wireless) (Touchscreen) (250 Sheet Input Tray) (80 Sheet ADF) (Volume Band C2) | \$ 2,189.99 | 51.58%            | \$ 1,068.35        | \$ 53.10 | \$ 33.26 | \$ 27.00 | \$ 22.32 |
| LT330CL                    | Brother HL-L8260CDW, L8360CDW, L8360CDWT, L9310CDW, MFC-L8610CDW, L8900CDW, L9570CDW Optional 250-Sheet Lower Paper Tray                                                                                                 | \$ 198.49   | 1.70%             | \$ 196.58          | \$ 9.77  | \$ 6.12  | \$ 4.97  | \$ 4.11  |
|                            | Brother HL-L8360CDW, L8360CDWT, L9310CDW, MFC-L8900CDW, L9570CDW Optional 500-Sheet Lower Paper Tray                                                                                                                     | \$ 263.49   | 4.40%             | \$ 253.79          | \$ 12.61 | \$ 7.90  | \$ 6.41  | \$ 5.30  |
| TT4000                     | Brother HL-L6400DW, HL-L9310CDW, MFC-L6900DW, MFC-L9570CDW Optional Tower Tray with Stabilizer (4 x 520-Sheet Trays) (Heavyweight Item -- No Free Freight)                                                               | \$ 1,679.99 | 19.10%            | \$ 1,369.31        | \$ 68.05 | \$ 42.63 | \$ 34.60 | \$ 28.60 |
| TC4000                     | Brother MFC-L9570CDW Tower Tray Connector                                                                                                                                                                                | \$ 104.49   | 8.40%             | \$ 96.43           | \$ 4.79  | \$ 3.00  | \$ 2.44  | \$ 2.01  |
| CB1010                     | Brother HL-L9310CDW, MFC-L9570CDW CB-1010 Cabinet/Stand (15.7 Inch)                                                                                                                                                      | \$ 524.99   | 26.40%            | \$ 389.29          | \$ 19.35 | \$ 12.12 | \$ 9.84  | \$ 8.13  |
| CH1000                     | Brother MFC-L6800DW, L6900DW Card Reader Holder                                                                                                                                                                          | \$ 52.49    | 15.00%            | \$ 44.95           | \$ 2.23  | \$ 1.40  | \$ 1.14  | \$ 0.94  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                          |             |                   |                    |          |          |          |          |
| MFC-L9570CDW-GMA           | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 MONO / 250 Color Copies per month; Overages billed at \$0.0236 MONO / \$0.0728 COLOR per copy.                                  | \$ 82.51    | 35.00%            | \$ 54.03           |          |          |          |          |



| PART #                     | Description                                                                                                                                                                                                              | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| <b>HL-L6250DW</b>          | Brother Workhorse HL-L6250DW Mono Laser Printer (48 ppm) (256 MB) (8.5" x 14") (1200 x 1200 dpi) (Duplex) (USB) (Ethernet) (Wireless) (520 Sheet Input Tray) (50 Sheet MPT) (Volume Band M2)                             | \$ 829.99   | 40.14%            | \$ 500.56          | \$ 24.88 | \$ 15.58 | \$ 12.65 | \$ 10.46 |
| LT6505                     | Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW Optional 520-Sheet Lower Paper Tray                                                                                                                          | \$ 438.49   | 19.00%            | \$ 357.84          | \$ 17.78 | \$ 11.14 | \$ 9.04  | \$ 7.48  |
| CB2000                     | Brother HL-L6250DW, HL-L6400DW, HL-L6400DWT, MFC-L6750DW, MFC-L6900DW DLH Printer Cabinet                                                                                                                                | \$ 524.99   | 26.40%            | \$ 389.29          | \$ 19.35 | \$ 12.12 | \$ 9.84  | \$ 8.13  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                          |             |                   |                    |          |          |          |          |
| HL-L6250DW-GMA             | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,000 Copies per month; Overages billed at \$0.0177 per copy.                                                                         | \$ 27.30    | 35.00%            | \$ 17.88           |          |          |          |          |
| <b>HL-L6400DW</b>          | Brother Workhorse HL-L6400DW Mono Laser Printer (52 ppm) (512 MB) (1200 x 1200 dpi) (Duty Cycle 150,000 Pages) (Duplex) (USB) (Ethernet) (Wireless) (Touchscreen) (520 Sheet Input Tray) (50 Sheet MPT) (Volume Band M3) | \$ 1,199.99 | 50.00%            | \$ 604.49          | \$ 30.04 | \$ 18.82 | \$ 15.28 | \$ 12.63 |
| LT5505                     | Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, MFC-L6900DW Optional 250-Sheet Lower Paper Tray                                                                                                                      | \$ 432.49   | 18.90%            | \$ 353.38          | \$ 17.56 | \$ 11.00 | \$ 8.93  | \$ 7.38  |
| LT6505                     | Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW Optional 520-Sheet Lower Paper Tray                                                                                                                          | \$ 438.49   | 19.00%            | \$ 357.84          | \$ 17.78 | \$ 11.14 | \$ 9.04  | \$ 7.48  |
| TT4000                     | Brother HL-L6400DW, HL-L9310CDW, MFC-L6900DW, MFC-L9570CDW Optional Tower Tray with Stabilizer (4 x 520-Sheet Trays) (Heavyweight Item -- No Free Freight)                                                               | \$ 1,679.99 | 19.10%            | \$ 1,369.31        | \$ 68.05 | \$ 42.63 | \$ 34.60 | \$ 28.60 |
| MX4000                     | Brother HL-L6400DW, 6400DWT 4-Bin Mailbox (520 x 4)                                                                                                                                                                      | \$ 629.99   | 19.20%            | \$ 512.85          | \$ 25.49 | \$ 15.97 | \$ 12.96 | \$ 10.71 |
| CB2000                     | Brother HL-L6250DW, HL-L6400DW, HL-L6400DWT, MFC-L6750DW, MFC-L6900DW DLH Printer Cabinet                                                                                                                                | \$ 524.99   | 26.40%            | \$ 389.29          | \$ 19.35 | \$ 12.12 | \$ 9.84  | \$ 8.13  |
| CH1000                     | Brother MFC-L6800DW, L6900DW Card Reader Holder                                                                                                                                                                          | \$ 52.49    | 15.00%            | \$ 44.95           | \$ 2.23  | \$ 1.40  | \$ 1.14  | \$ 0.94  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                          |             |                   |                    |          |          |          |          |
| HL-L6400DW-GMA             | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0147 per copy.                                                                         | \$ 33.93    | 35.00%            | \$ 22.22           |          |          |          |          |
| <b>HL-L6400DWT</b>         | Brother Workhorse HL-L6400DWT Mono Laser Printer (52 ppm) (512 MB) (Duty Cycle 150,000 Pages) (Duplex) (USB) (Ethernet) (Wireless) (Touchscreen) (2 x 520 Sheet Input Tray) (50 Sheet MPT) (Volume Band M3)              | \$ 1,339.99 | 48.05%            | \$ 701.35          | \$ 34.86 | \$ 21.83 | \$ 17.72 | \$ 14.65 |
| LT5505                     | Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, MFC-L6900DW Optional 250-Sheet Lower Paper Tray                                                                                                                      | \$ 432.49   | 18.90%            | \$ 353.38          | \$ 17.56 | \$ 11.00 | \$ 8.93  | \$ 7.38  |
| LT6505                     | Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW Optional 520-Sheet Lower Paper Tray                                                                                                                          | \$ 438.49   | 19.00%            | \$ 357.84          | \$ 17.78 | \$ 11.14 | \$ 9.04  | \$ 7.48  |
| MX4000                     | Brother HL-L6400DW, L6400DWT 4-Bin Mailbox (520 x 4)                                                                                                                                                                     | \$ 629.99   | 19.20%            | \$ 512.85          | \$ 25.49 | \$ 15.97 | \$ 12.96 | \$ 10.71 |
| CB2000                     | Brother HL-L6250DW, HL-L6400DW, HL-L6400DWT, MFC-L6750DW, MFC-L6900DW DLH Printer Cabinet                                                                                                                                | \$ 524.99   | 26.40%            | \$ 389.29          | \$ 19.35 | \$ 12.12 | \$ 9.84  | \$ 8.13  |
| CH1000                     | Brother MFC-L6800DW, L6900DW Card Reader Holder                                                                                                                                                                          | \$ 52.49    | 15.00%            | \$ 44.95           | \$ 2.23  | \$ 1.40  | \$ 1.14  | \$ 0.94  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                          |             |                   |                    |          |          |          |          |
| HL-L6400DWT-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0147 per copy.                                                                         | \$ 33.93    | 35.00%            | \$ 22.22           |          |          |          |          |
| <b>MFC-L6750DW</b>         | Brother Workhorse MFC-L6750DW Mono Laser MFP (48 ppm) (1200 x 1200 dpi) (Max Duty Cycle 100,000 Pgs) (p/s/c/f) (Duplex) (Wireless) (Touchscreen) (520 Sheet Input Tray) (50 Sheet MPT) (70 Sheet ADF) (Volume Band M2)   | \$ 1,809.99 | 51.80%            | \$ 878.96          | \$ 43.68 | \$ 27.36 | \$ 22.21 | \$ 18.36 |
| LT5505                     | Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, MFC-L6900DW Optional 250-Sheet Lower Paper Tray                                                                                                                      | \$ 432.49   | 18.90%            | \$ 353.38          | \$ 17.56 | \$ 11.00 | \$ 8.93  | \$ 7.38  |
| LT6505                     | Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW Optional 520-Sheet Lower Paper Tray                                                                                                                          | \$ 438.49   | 19.00%            | \$ 357.84          | \$ 17.78 | \$ 11.14 | \$ 9.04  | \$ 7.48  |
| CB2000                     | Brother MFC-L6750DW, L6900DW DLH Printer Cabinet                                                                                                                                                                         | \$ 524.99   | 26.40%            | \$ 389.29          | \$ 19.35 | \$ 12.12 | \$ 9.84  | \$ 8.13  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                          |             |                   |                    |          |          |          |          |

| PART #                     | Description                                                                                                                                                                                                            | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month  | 36 Month | 48 Month | 60 Month |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|-----------|----------|----------|----------|
| MFC-L6750DW-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0177 per copy.                                                                       | \$ 40.95    | 35.00%            | \$ 26.82           |           |          |          |          |
| <b>MFC-L6900DW</b>         | Brother Workhorse MFC-L6900DW Mono Laser MFP (52 ppm) (1200 x 1200 dpi) (Max Duty Cycle 150,000 Pgs) (p/s/c/f) (Duplex) (Wireless) (Touchscreen) (520 Sheet Input Tray) (50 Sheet MPT) (80 Sheet ADF) (Volume Band M3) | \$ 1,949.99 | 50.42%            | \$ 974.06          | \$ 48.41  | \$ 30.32 | \$ 24.61 | \$ 20.35 |
| LT5505                     | Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, MFC-L6900DW Optional 250-Sheet Lower Paper Tray                                                                                                                    | \$ 432.49   | 18.90%            | \$ 353.38          | \$ 17.56  | \$ 11.00 | \$ 8.93  | \$ 7.38  |
| LT6505                     | Brother HL-L6250DW, L6400DW, L6400DWT, MFC-L6750DW, L6900DW Optional 520-Sheet Lower Paper Tray                                                                                                                        | \$ 438.49   | 19.00%            | \$ 357.84          | \$ 17.78  | \$ 11.14 | \$ 9.04  | \$ 7.48  |
| TT4000                     | Brother HL-L6400DW, HL-L9310CDW, MFC-L6900DW, MFC-L9570CDW Optional Tower Tray with Stabilizer (4 x 520-Sheet Trays)                                                                                                   | \$ 1,679.99 | 19.10%            | \$ 1,369.31        | \$ 68.05  | \$ 42.63 | \$ 34.60 | \$ 28.60 |
| CB2000                     | (Heavyweight Item -- No Free Freight) Brother MFC-L6750DW, L6900DW DLH Printer Cabinet                                                                                                                                 | \$ 524.99   | 26.40%            | \$ 389.29          | \$ 19.35  | \$ 12.12 | \$ 9.84  | \$ 8.13  |
| CH1000                     | Brother MFC-L6800DW, L6900DW Card Reader Holder                                                                                                                                                                        | \$ 52.49    | 15.00%            | \$ 44.95           | \$ 2.23   | \$ 1.40  | \$ 1.14  | \$ 0.94  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                        |             |                   |                    |           |          |          |          |
| MFC-L6900DW-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0147 per copy.                                                                       | \$ 33.93    | 35.00%            | \$ 22.22           |           |          |          |          |
| <b>29S0400</b>             | LEXMARK M1342 Mono Laser Printer - 42ppm (Volume Band M2 - Lowest)                                                                                                                                                     | \$ 1,118.44 | 35.43%            | \$ 727.59          | \$ 36.16  | \$ 22.65 | \$ 18.39 | \$ 15.20 |
| 29S0600                    | 550-Sheet Tray                                                                                                                                                                                                         | \$ 191.53   | 12.60%            | \$ 168.65          | \$ 8.38   | \$ 5.25  | \$ 4.26  | \$ 3.52  |
| SPD0001                    | Surge Protective Device 110-120V                                                                                                                                                                                       | \$ 40.00    | 12.50%            | \$ 35.26           | \$ 1.75   | \$ 1.10  | \$ 0.89  | \$ 0.74  |
| 3073173                    | Swivel Cabinet                                                                                                                                                                                                         | \$ 284.29   | 13.50%            | \$ 247.76          | \$ 12.31  | \$ 7.71  | \$ 6.26  | \$ 5.18  |
| 35S8502                    | Adjustable Printer Stand                                                                                                                                                                                               | \$ 418.87   | 13.60%            | \$ 364.62          | \$ 18.12  | \$ 11.35 | \$ 9.21  | \$ 7.62  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                        |             |                   |                    |           |          |          |          |
| M1342-GMA                  | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0217 per copy.                                                                       | \$ 50.16    | 35.00%            | \$ 32.85           |           |          |          |          |
| <b>36S0320</b>             | LEXMARK M1246 Mono Laser Printer - 46ppm (Volume Band M2 - Highest)                                                                                                                                                    | \$ 1,020.60 | 41.47%            | \$ 601.84          | \$ 29.91  | \$ 18.74 | \$ 15.21 | \$ 12.57 |
| 36S2910                    | 250-Sheet Tray                                                                                                                                                                                                         | \$ 179.07   | 12.50%            | \$ 157.86          | \$ 7.85   | \$ 4.91  | \$ 3.99  | \$ 3.30  |
| 36S3110                    | 550-Sheet Tray                                                                                                                                                                                                         | \$ 275.61   | 12.60%            | \$ 242.69          | \$ 12.06  | \$ 7.56  | \$ 6.13  | \$ 5.07  |
| 36S3120                    | 550-Sheet Lockable Tray                                                                                                                                                                                                | \$ 345.69   | 12.60%            | \$ 304.40          | \$ 15.13  | \$ 9.48  | \$ 7.69  | \$ 6.36  |
| 57X9801                    | 256MB User Flash Memory                                                                                                                                                                                                | \$ 82.53    | 12.62%            | \$ 72.65           | \$ 3.61   | \$ 2.26  | \$ 1.84  | \$ 1.52  |
| 27X6510                    | Marknet N8370 (Rear Wifi)                                                                                                                                                                                              | \$ 68.51    | 16.25%            | \$ 57.81           | \$ 2.87   | \$ 1.80  | \$ 1.46  | \$ 1.21  |
| 3073173                    | Swivel Cabinet                                                                                                                                                                                                         | \$ 284.29   | 13.50%            | \$ 247.76          | \$ 12.31  | \$ 7.71  | \$ 6.26  | \$ 5.18  |
| 35S8502                    | Adjustable Printer Stand                                                                                                                                                                                               | \$ 418.87   | 13.60%            | \$ 364.62          | \$ 18.12  | \$ 11.35 | \$ 9.21  | \$ 7.62  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                        |             |                   |                    |           |          |          |          |
| M1246-GMA                  | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,500 Copies per month; Overages billed at \$0.0156 per copy.                                                                       | \$ 36.11    | 35.00%            | \$ 23.65           |           |          |          |          |
| <b>36S0520</b>             | LEXMARK M3250 Mono Laser Printer- 50ppm (Volume Band M3 - Lowest)                                                                                                                                                      | \$ 1,558.95 | 44.66%            | \$ 869.19          | \$ 43.20  | \$ 27.06 | \$ 21.96 | \$ 18.16 |
| 36S2910                    | 250-Sheet Tray                                                                                                                                                                                                         | \$ 179.07   | 12.50%            | \$ 157.86          | \$ 7.85   | \$ 4.91  | \$ 3.99  | \$ 3.30  |
| 36S3110                    | 550-Sheet Tray                                                                                                                                                                                                         | \$ 275.61   | 12.60%            | \$ 242.69          | \$ 12.06  | \$ 7.56  | \$ 6.13  | \$ 5.07  |
| 36S3120                    | 550-Sheet Lockable Tray                                                                                                                                                                                                | \$ 345.69   | 12.60%            | \$ 304.40          | \$ 15.13  | \$ 9.48  | \$ 7.69  | \$ 6.36  |
| 57X9801                    | 256MB User Flash Memory                                                                                                                                                                                                | \$ 82.53    | 12.62%            | \$ 72.65           | \$ 3.61   | \$ 2.26  | \$ 1.84  | \$ 1.52  |
| 27X0500                    | 500GB Hard Disk Drive (USB)                                                                                                                                                                                            | \$ 663.34   | 25.50%            | \$ 497.90          | \$ 24.75  | \$ 15.50 | \$ 12.58 | \$ 10.40 |
| 27X6510                    | Marknet N8370 (Rear Wifi)                                                                                                                                                                                              | \$ 68.51    | 16.25%            | \$ 57.81           | \$ 2.87   | \$ 1.80  | \$ 1.46  | \$ 1.21  |
| 27X6410                    | Marknet N8372 (Front Wifi- FSM)                                                                                                                                                                                        | \$ 68.51    | 16.50%            | \$ 57.64           | \$ 2.86   | \$ 1.79  | \$ 1.46  | \$ 1.20  |
| 3073173                    | Swivel Cabinet                                                                                                                                                                                                         | \$ 284.29   | 13.50%            | \$ 247.76          | \$ 12.31  | \$ 7.71  | \$ 6.26  | \$ 5.18  |
| 35S8502                    | Adjustable Printer Stand                                                                                                                                                                                               | \$ 418.87   | 13.60%            | \$ 364.62          | \$ 18.12  | \$ 11.35 | \$ 9.21  | \$ 7.62  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                        |             |                   |                    |           |          |          |          |
| M3250-GMA                  | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 2,000 Copies per month; Overages billed at \$0.0128 per copy.                                                                       | \$ 39.42    | 35.00%            | \$ 25.81           |           |          |          |          |
| <b>50G0720</b>             | LEXMARK M5255 Mono Laser Printer - 55ppm (Volume Band M3 - Highest)                                                                                                                                                    | \$ 2,285.85 | 47.16%            | \$ 1,216.90        | \$ 60.48  | \$ 37.88 | \$ 30.75 | \$ 25.42 |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                        |             |                   |                    |           |          |          |          |
| M5255-GMA                  | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 2,000 Copies per month; Overages billed at \$0.0092 per copy.                                                                       | \$ 28.43    | 35.00%            | \$ 18.62           |           |          |          |          |
| <b>50G0740</b>             | LEXMARK M5270 Mono Laser Printer - 70ppm (Volume Band M4 - Lowest)                                                                                                                                                     | \$ 3,900.75 | 46.46%            | \$ 2,104.13        | \$ 104.58 | \$ 65.50 | \$ 53.17 | \$ 43.96 |
| 50G0800                    | 250-Sheet Tray                                                                                                                                                                                                         | \$ 275.61   | 21.85%            | \$ 217.01          | \$ 10.79  | \$ 6.76  | \$ 5.48  | \$ 4.53  |

| PART #                     | Description                                                                                                                                                                                        | MSRP               | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month        | 36 Month        | 48 Month        | 60 Month        |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-------------------|--------------------|-----------------|-----------------|-----------------|-----------------|
| 50G0820                    | 250-Sheet Lockable Tray                                                                                                                                                                            | \$ 331.67          | 22.40%            | \$ 259.31          | \$ 12.89        | \$ 8.07         | \$ 6.55         | \$ 5.42         |
| 50G0802                    | 550-Sheet Tray                                                                                                                                                                                     | \$ 345.69          | 11.50%            | \$ 308.23          | \$ 15.32        | \$ 9.60         | \$ 7.79         | \$ 6.44         |
| 50G0822                    | 550-Sheet Lockable Tray                                                                                                                                                                            | \$ 414.20          | 22.00%            | \$ 325.50          | \$ 16.18        | \$ 10.13        | \$ 8.23         | \$ 6.80         |
| 50G0804                    | 2100-Sheet Tray                                                                                                                                                                                    | \$ 691.37          | 22.20%            | \$ 541.92          | \$ 26.93        | \$ 16.87        | \$ 13.69        | \$ 11.32        |
| 50G0850                    | Staple Finisher                                                                                                                                                                                    | \$ 414.20          | 22.00%            | \$ 325.50          | \$ 16.18        | \$ 10.13        | \$ 8.23         | \$ 6.80         |
| 50G0852                    | 4-Bin Mailbox                                                                                                                                                                                      | \$ 414.20          | 22.00%            | \$ 325.50          | \$ 16.18        | \$ 10.13        | \$ 8.23         | \$ 6.80         |
| 50G0849                    | Staple, Hole Punch Finisher                                                                                                                                                                        | \$ 829.96          | 14.45%            | \$ 715.35          | \$ 35.55        | \$ 22.27        | \$ 18.08        | \$ 14.94        |
| 50G0851                    | Output Expander                                                                                                                                                                                    | \$ 207.10          | 22.25%            | \$ 162.23          | \$ 8.06         | \$ 5.05         | \$ 4.10         | \$ 3.39         |
| 50G0853                    | High Capacity Output Expander                                                                                                                                                                      | \$ 691.37          | 21.60%            | \$ 546.10          | \$ 27.14        | \$ 17.00        | \$ 13.80        | \$ 11.41        |
| 27X0400                    | 500GB Hard Disk Drive (SATA)                                                                                                                                                                       | \$ 596.39          | 17.20%            | \$ 497.51          | \$ 24.73        | \$ 15.49        | \$ 12.57        | \$ 10.39        |
| 57X9801                    | 256MB User Flash Memory                                                                                                                                                                            | \$ 82.53           | 12.62%            | \$ 72.65           | \$ 3.61         | \$ 2.26         | \$ 1.84         | \$ 1.52         |
| 57X0204                    | Memory Expansion (4GB) DDR3                                                                                                                                                                        | \$ 252.21          | 57.00%            | \$ 109.26          | \$ 5.43         | \$ 3.40         | \$ 2.76         | \$ 2.28         |
| 40C9200                    | Forms and Bar Code Card                                                                                                                                                                            | \$ 473.37          | 13.50%            | \$ 412.54          | \$ 20.50        | \$ 12.84        | \$ 10.42        | \$ 8.62         |
| 27X0142                    | MarkNet N8230 Fiber Ethernet 100BASE-FX(LC),<br>1000BASE-SX(LC)                                                                                                                                    | \$ 621.30          | 13.50%            | \$ 541.46          | \$ 26.91        | \$ 16.86        | \$ 13.68        | \$ 11.31        |
| 27X6510                    | Marknet N8370 (Rear Wifi)                                                                                                                                                                          | \$ 68.51           | 16.25%            | \$ 57.81           | \$ 2.87         | \$ 1.80         | \$ 1.46         | \$ 1.21         |
| 3073173                    | Swivel Cabinet                                                                                                                                                                                     | \$ 284.29          | 13.50%            | \$ 247.76          | \$ 12.31        | \$ 7.71         | \$ 6.26         | \$ 5.18         |
| 40C2300                    | Adjustable Printer Stand                                                                                                                                                                           | \$ 418.87          | 17.20%            | \$ 349.43          | \$ 17.37        | \$ 10.88        | \$ 8.83         | \$ 7.30         |
| 50G0855                    | Caster Base                                                                                                                                                                                        | \$ 484.27          | 22.40%            | \$ 378.61          | \$ 18.82        | \$ 11.79        | \$ 9.57         | \$ 7.91         |
| 50G0854                    | Spacer                                                                                                                                                                                             | \$ 94.99           | 22.25%            | \$ 74.41           | \$ 3.70         | \$ 2.32         | \$ 1.88         | \$ 1.55         |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                    |                    |                   |                    |                 |                 |                 |                 |
| M5270-GMA                  | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 7,000<br>Copies per month; Overages billed at \$0.0084<br>per copy.                                          | \$ 99.51           | 35.00%            | \$ 65.17           |                 |                 |                 |                 |
| <b>PRINTER - COLOR</b>     |                                                                                                                                                                                                    |                    |                   |                    |                 |                 |                 |                 |
| <b>40N9340</b>             | <b>LEXMARK C2326 Color Laser Printer - 26 ppm<br/>Mono/Color (Volume Band C1 - Lowest)</b>                                                                                                         | <b>\$ 1,363.87</b> | <b>52.57%</b>     | <b>\$ 646.88</b>   | <b>\$ 32.02</b> | <b>\$ 20.26</b> | <b>\$ 16.33</b> | <b>\$ 13.58</b> |
| 40N4250                    | 250-sheet tray                                                                                                                                                                                     | \$ 179.07          | 17.25%            | \$ 148.27          | \$ 7.34         | \$ 4.64         | \$ 3.74         | \$ 3.11         |
| 1021294                    | USB 2.0 Cable (2m)                                                                                                                                                                                 | \$ 21.43           | 17.20%            | \$ 17.74           | \$ 0.88         | \$ 0.56         | \$ 0.45         | \$ 0.37         |
| 40C2300                    | Adjustable Printer Stand                                                                                                                                                                           | \$ 418.87          | 17.20%            | \$ 346.83          | \$ 17.01        | \$ 10.86        | \$ 8.75         | \$ 7.28         |
| <b>47C9300</b>             | <b>LEXMARK C4342 Color Laser Printer - 42ppm<br/>Mono/Color (Volume Band C2)</b>                                                                                                                   | <b>\$ 2,432.09</b> | <b>52.57%</b>     | <b>\$ 1,162.19</b> | <b>\$ 57.76</b> | <b>\$ 36.18</b> | <b>\$ 29.37</b> | <b>\$ 24.28</b> |
| 40C2100                    | 550-Sheet Tray                                                                                                                                                                                     | \$ 423.54          | 17.25%            | \$ 353.11          | \$ 17.55        | \$ 10.99        | \$ 8.92         | \$ 7.38         |
| 40C2300                    | 650-Sheet Duo Tray                                                                                                                                                                                 | \$ 418.87          | 17.20%            | \$ 349.43          | \$ 17.37        | \$ 10.88        | \$ 8.83         | \$ 7.30         |
| 27X0400                    | 500GB Hard Disk Drive (USB)                                                                                                                                                                        | \$ 596.39          | 17.20%            | \$ 497.51          | \$ 24.73        | \$ 15.49        | \$ 12.57        | \$ 10.39        |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                    |                    |                   |                    |                 |                 |                 |                 |
| C2326-GMA                  | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 1,000<br>MONO / 25 COLOR Copies per month; Overages<br>billed at \$0.0236 MONO / \$0.0898 COLOR per<br>copy. | \$ 39.80           | 35.00%            | \$ 26.06           |                 |                 |                 |                 |
| C4342-GMA                  | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 1,000<br>MONO / 25 COLOR Copies per month; Overages<br>billed at \$0.0236 MONO / \$0.0898 COLOR per<br>copy. | \$ 39.80           | 35.00%            | \$ 26.06           |                 |                 |                 |                 |
| <b>47C9400</b>             | <b>LEXMARK C4352 Color Laser Printer - 52ppm<br/>Mono/Color (Volume Band C2 - Highest)</b>                                                                                                         | <b>\$ 2,976.00</b> | <b>59.56%</b>     | <b>\$ 1,212.52</b> | <b>\$ 59.45</b> | <b>\$ 37.97</b> | <b>\$ 30.60</b> | <b>\$ 25.45</b> |
| 40C2100                    | 550-Sheet Tray                                                                                                                                                                                     | \$ 423.54          | 17.25%            | \$ 353.11          | \$ 17.55        | \$ 10.99        | \$ 8.92         | \$ 7.38         |
| 40C2300                    | Adjustable Printer Stand                                                                                                                                                                           | \$ 418.87          | 17.20%            | \$ 349.43          | \$ 17.37        | \$ 10.88        | \$ 8.83         | \$ 7.30         |
| 27X0823                    | MarkNet N8370                                                                                                                                                                                      | \$ 68.51           | 13.70%            | \$ 59.57           | \$ 2.96         | \$ 1.85         | \$ 1.51         | \$ 1.24         |
| 27X0400                    | 500GB+ Hard Disk Drive (SATA)                                                                                                                                                                      | \$ 596.39          | 17.20%            | \$ 497.51          | \$ 24.73        | \$ 15.49        | \$ 12.57        | \$ 10.39        |
|                            | Intelligent Storage Device (ISD) – Bulk Storage +<br>User Flash(2GB)                                                                                                                               | \$ 371.16          | 13.70%            | \$ 322.71          | \$ 16.04        | \$ 10.05        | \$ 8.15         | \$ 6.74         |
| 57X9528                    | Removable External HDD Kit (Pod)                                                                                                                                                                   | \$ 227.14          | 13.70%            | \$ 197.49          | \$ 9.82         | \$ 6.15         | \$ 4.99         | \$ 4.13         |
| 57X0300                    | Contact Front Solutions Module                                                                                                                                                                     | \$ 68.51           | 13.70%            | \$ 59.57           | \$ 2.96         | \$ 1.85         | \$ 1.51         | \$ 1.24         |
| 57X0301                    | Contactless Front Solutions Module                                                                                                                                                                 | \$ 233.57          | 13.70%            | \$ 203.08          | \$ 10.09        | \$ 6.32         | \$ 5.13         | \$ 4.24         |
| SPD0001                    | Surge Protective Device 110-120V                                                                                                                                                                   | \$ 40.00           | 12.50%            | \$ 35.26           | \$ 1.75         | \$ 1.10         | \$ 0.89         | \$ 0.74         |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                    |                    |                   |                    |                 |                 |                 |                 |
| C4352-GMA                  | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 2,000<br>MONO / 25 COLOR Copies per month; Overages<br>billed at \$0.0113 MONO / \$0.0709 COLOR per<br>copy. | \$ 37.62           | 35.00%            | \$ 24.64           |                 |                 |                 |                 |
| <b>21K0300</b>             | <b>LEXMARK C6160 Color Laser Printer - 60ppm<br/>Mono/Color (Volume Band C3 - Lowest)</b>                                                                                                          | <b>\$ 4,529.00</b> | <b>57.77%</b>     | <b>\$ 1,926.94</b> | <b>\$ 95.77</b> | <b>\$ 59.99</b> | <b>\$ 48.69</b> | <b>\$ 40.25</b> |
| 21K0237                    | CS820, CX820, CX825, CX860 2200-Sheet Tray                                                                                                                                                         | \$ 1,259.73        | 17.26%            | \$ 1,050.12        | \$ 52.19        | \$ 32.69        | \$ 26.54        | \$ 21.94        |
| 21K0567                    | CS820, CX820, CX825, CX860 550-Sheet Tray                                                                                                                                                          | \$ 423.54          | 17.26%            | \$ 353.07          | \$ 17.55        | \$ 10.99        | \$ 8.92         | \$ 7.38         |
| 42K2000                    | CS820, CX820, C6160 Staple Finisher                                                                                                                                                                | \$ 488.94          | 17.26%            | \$ 407.59          | \$ 20.26        | \$ 12.69        | \$ 10.30        | \$ 8.51         |
| 27X0400                    | 320+GB Hard Disk Drive                                                                                                                                                                             | \$ 596.39          | 17.20%            | \$ 497.51          | \$ 24.73        | \$ 15.49        | \$ 12.57        | \$ 10.39        |
| 21K2501                    | Caster Base                                                                                                                                                                                        | \$ 488.94          | 2.65%             | \$ 479.56          | \$ 23.83        | \$ 14.93        | \$ 12.12        | \$ 10.02        |
| 27X6510                    | Marknet N8370 (Rear Wifi)                                                                                                                                                                          | \$ 68.51           | 16.25%            | \$ 57.81           | \$ 2.87         | \$ 1.80         | \$ 1.46         | \$ 1.21         |
| 21K0129                    | CS820, CX82X, CX860 Card For Prescribe                                                                                                                                                             | \$ 247.59          | 13.75%            | \$ 215.14          | \$ 10.69        | \$ 6.70         | \$ 5.44         | \$ 4.49         |
| 21K0127                    | CS820, CX82X, CX860 Forms And Bar Code Card                                                                                                                                                        | \$ 473.37          | 13.75%            | \$ 411.34          | \$ 20.44        | \$ 12.81        | \$ 10.39        | \$ 8.59         |
| 21K0128                    | CS820, CX82X, CX860 Card For IPDS                                                                                                                                                                  | \$ 703.83          | 13.75%            | \$ 611.61          | \$ 30.40        | \$ 19.04        | \$ 15.46        | \$ 12.78        |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                    |                    |                   |                    |                 |                 |                 |                 |
| C6160-GMA                  | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 3,000<br>MONO / 250 COLOR Copies per month; Overages<br>billed at \$0.009 MONO / \$0.0643 COLOR per<br>copy. | \$ 66.39           | 35.00%            | \$ 43.48           |                 |                 |                 |                 |

| PART #                     | Description                                                                                                                                               | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month  | 36 Month  | 48 Month  | 60 Month |
|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|-----------|-----------|-----------|----------|
| <b>MFP - MONOCHROME</b>    |                                                                                                                                                           |              |                   |                    |           |           |           |          |
| <b>29S0455</b>             | LEXMARK XM1342 Mono Laser MFP 42ppm<br>(Volume Band M2 - Lowest)                                                                                          | \$ 1,819.66  | 18.59%            | \$ 1,492.50        | \$ 74.18  | \$ 46.46  | \$ 37.72  | \$ 31.18 |
| 36S2910                    | 250-Sheet Tray                                                                                                                                            | \$ 179.07    | 12.50%            | \$ 157.86          | \$ 7.85   | \$ 4.91   | \$ 3.99   | \$ 3.30  |
| 36S3110                    | 550-Sheet Tray                                                                                                                                            | \$ 275.61    | 12.60%            | \$ 242.69          | \$ 12.06  | \$ 7.56   | \$ 6.13   | \$ 5.07  |
| 36S3120                    | 550-Sheet Lockable Tray                                                                                                                                   | \$ 345.69    | 12.60%            | \$ 304.40          | \$ 15.13  | \$ 9.48   | \$ 7.69   | \$ 6.36  |
| 57X9801                    | 256MB User Flash Memory                                                                                                                                   | \$ 82.53     | 12.62%            | \$ 72.65           | \$ 3.61   | \$ 2.26   | \$ 1.84   | \$ 1.52  |
| 27X6410                    | Marknet N8372 (Front Wifi- FSM)                                                                                                                           | \$ 68.51     | 16.50%            | \$ 57.64           | \$ 2.86   | \$ 1.79   | \$ 1.46   | \$ 1.20  |
| 3073173                    | Swivel Cabinet                                                                                                                                            | \$ 284.29    | 13.50%            | \$ 247.76          | \$ 12.31  | \$ 7.71   | \$ 6.26   | \$ 5.18  |
| 35S8502                    | Adjustable Printer Stand                                                                                                                                  | \$ 418.87    | 13.60%            | \$ 364.62          | \$ 18.12  | \$ 11.35  | \$ 9.21   | \$ 7.62  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                           |              |                   |                    |           |           |           |          |
| XM1342-GMA                 | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 1,500<br>Copies per month; Overages billed at \$0.0217<br>per copy. | \$ 50.16     | 35.00%            | \$ 32.85           |           |           |           |          |
| <b>36S0860</b>             | LEXMARK XM1246 Mono Laser MFP 46ppm<br>(Volume Band M2)                                                                                                   | \$ 2,115.75  | 44.06%            | \$ 1,192.43        | \$ 59.26  | \$ 37.12  | \$ 30.13  | \$ 24.91 |
| 36S2910                    | 250-Sheet Tray                                                                                                                                            | \$ 179.07    | 12.50%            | \$ 157.86          | \$ 7.85   | \$ 4.91   | \$ 3.99   | \$ 3.30  |
| 36S3110                    | 550-Sheet Tray                                                                                                                                            | \$ 275.61    | 12.60%            | \$ 242.69          | \$ 12.06  | \$ 7.56   | \$ 6.13   | \$ 5.07  |
| 36S3120                    | 550-Sheet Lockable Tray                                                                                                                                   | \$ 345.69    | 12.60%            | \$ 304.40          | \$ 15.13  | \$ 9.48   | \$ 7.69   | \$ 6.36  |
| 57X9801                    | 256MB User Flash Memory                                                                                                                                   | \$ 82.53     | 12.62%            | \$ 72.65           | \$ 3.61   | \$ 2.26   | \$ 1.84   | \$ 1.52  |
| 27X6410                    | Marknet N8372 (Front Wifi- FSM)                                                                                                                           | \$ 68.51     | 16.50%            | \$ 57.64           | \$ 2.86   | \$ 1.79   | \$ 1.46   | \$ 1.20  |
| 3073173                    | Swivel Cabinet                                                                                                                                            | \$ 284.29    | 13.50%            | \$ 247.76          | \$ 12.31  | \$ 7.71   | \$ 6.26   | \$ 5.18  |
| 35S8502                    | Adjustable Printer Stand                                                                                                                                  | \$ 418.87    | 13.60%            | \$ 364.62          | \$ 18.12  | \$ 11.35  | \$ 9.21   | \$ 7.62  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                           |              |                   |                    |           |           |           |          |
| XM1246-GMA                 | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 1,500<br>Copies per month; Overages billed at \$0.0156<br>per copy. | \$ 36.11     | 35.00%            | \$ 23.65           |           |           |           |          |
| <b>36S0940</b>             | LEXMARK XM3250 Mono Laser MFP - 50ppm<br>(Volume Band M3)                                                                                                 | \$ 3,227.70  | 44.70%            | \$ 1,798.30        | \$ 89.38  | \$ 55.98  | \$ 45.44  | \$ 37.57 |
| 36S2910                    | 250-Sheet Tray                                                                                                                                            | \$ 179.07    | 12.50%            | \$ 157.86          | \$ 7.85   | \$ 4.91   | \$ 3.99   | \$ 3.30  |
| 36S3110                    | 550-Sheet Tray                                                                                                                                            | \$ 275.61    | 12.60%            | \$ 242.69          | \$ 12.06  | \$ 7.56   | \$ 6.13   | \$ 5.07  |
| 36S3120                    | 550-Sheet Lockable Tray                                                                                                                                   | \$ 345.69    | 12.60%            | \$ 304.40          | \$ 15.13  | \$ 9.48   | \$ 7.69   | \$ 6.36  |
| 36S8010                    | Inline staple finisher                                                                                                                                    | \$ 345.69    | 6.75%             | \$ 324.77          | \$ 16.14  | \$ 10.11  | \$ 8.21   | \$ 6.78  |
| 57X9801                    | 256MB User Flash Memory                                                                                                                                   | \$ 82.53     | 12.62%            | \$ 72.65           | \$ 3.61   | \$ 2.26   | \$ 1.84   | \$ 1.52  |
| 27X6410                    | Marknet N8372 (Front Wifi- FSM)                                                                                                                           | \$ 68.51     | 16.50%            | \$ 57.64           | \$ 2.86   | \$ 1.79   | \$ 1.46   | \$ 1.20  |
| 27X0400                    | 320+GB Hard Disk Drive                                                                                                                                    | \$ 596.39    | 17.20%            | \$ 497.51          | \$ 24.73  | \$ 15.49  | \$ 12.57  | \$ 10.39 |
| 3073173                    | Swivel Cabinet                                                                                                                                            | \$ 284.29    | 13.50%            | \$ 247.76          | \$ 12.31  | \$ 7.71   | \$ 6.26   | \$ 5.18  |
| 35S8502                    | Adjustable Printer Stand                                                                                                                                  | \$ 418.87    | 13.60%            | \$ 364.62          | \$ 18.12  | \$ 11.35  | \$ 9.21   | \$ 7.62  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                           |              |                   |                    |           |           |           |          |
| XM3250-GMA                 | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 2,000<br>Copies per month; Overages billed at \$0.0128<br>per copy. | \$ 39.42     | 35.00%            | \$ 25.81           |           |           |           |          |
| <b>25B1200</b>             | LEXMARK XM5365 Mono Laser MFP - 65 ppm<br>(Volume Band M3)                                                                                                | \$ 6,296.85  | 60.40%            | \$ 2,512.25        | \$ 124.86 | \$ 78.21  | \$ 63.48  | \$ 52.48 |
| 50G0800                    | 250-Sheet Tray                                                                                                                                            | \$ 275.61    | 21.85%            | \$ 217.01          | \$ 10.79  | \$ 6.76   | \$ 5.48   | \$ 4.53  |
| 50G0820                    | 250-Sheet Lockable Tray                                                                                                                                   | \$ 331.67    | 22.40%            | \$ 259.31          | \$ 12.89  | \$ 8.07   | \$ 6.55   | \$ 5.42  |
| 50G0802                    | 550-Sheet Tray                                                                                                                                            | \$ 345.69    | 11.50%            | \$ 308.23          | \$ 15.32  | \$ 9.60   | \$ 7.79   | \$ 6.44  |
| 50G0822                    | 550-Sheet Lockable Tray                                                                                                                                   | \$ 414.20    | 22.00%            | \$ 325.50          | \$ 16.18  | \$ 10.13  | \$ 8.23   | \$ 6.80  |
| 50G0804                    | 2100-Sheet Tray                                                                                                                                           | \$ 691.37    | 22.20%            | \$ 541.92          | \$ 26.93  | \$ 16.87  | \$ 13.69  | \$ 11.32 |
| 27X0400                    | 500GB Hard Disk Drive (SATA)                                                                                                                              | \$ 596.39    | 17.20%            | \$ 497.51          | \$ 24.73  | \$ 15.49  | \$ 12.57  | \$ 10.39 |
| 57X9801                    | 256MB User Flash Memory                                                                                                                                   | \$ 82.53     | 12.62%            | \$ 72.65           | \$ 3.61   | \$ 2.26   | \$ 1.84   | \$ 1.52  |
| 57X0204                    | Memory Expansion (4GB) DDR3                                                                                                                               | \$ 252.21    | 57.00%            | \$ 109.26          | \$ 5.43   | \$ 3.40   | \$ 2.76   | \$ 2.28  |
| 40C9200                    | Forms and Bar Code Card                                                                                                                                   | \$ 473.37    | 13.50%            | \$ 412.54          | \$ 20.50  | \$ 12.84  | \$ 10.42  | \$ 8.62  |
| 27X0142                    | MarkNet N8230 Fiber Ethernet 100BASE-FX(LC),<br>1000BASE-SX(LC)                                                                                           | \$ 621.30    | 13.50%            | \$ 541.46          | \$ 26.91  | \$ 16.86  | \$ 13.68  | \$ 11.31 |
| 27X6510                    | Marknet N8370 (Rear Wifi)                                                                                                                                 | \$ 68.51     | 16.25%            | \$ 57.81           | \$ 2.87   | \$ 1.80   | \$ 1.46   | \$ 1.21  |
| 50G0855                    | Caster Base                                                                                                                                               | \$ 484.27    | 22.40%            | \$ 378.61          | \$ 18.82  | \$ 11.79  | \$ 9.57   | \$ 7.91  |
| 3073173                    | Swivel Cabinet                                                                                                                                            | \$ 284.29    | 13.50%            | \$ 247.76          | \$ 12.31  | \$ 7.71   | \$ 6.26   | \$ 5.18  |
| 40C2300                    | Adjustable Printer Stand                                                                                                                                  | \$ 418.87    | 17.20%            | \$ 349.43          | \$ 17.37  | \$ 10.88  | \$ 8.83   | \$ 7.30  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                           |              |                   |                    |           |           |           |          |
| XM5365-GMA                 | MONTHLY MAINTENANCE Including all Supplies<br>for Purchase & Leased Device. Includes: 5,000<br>Copies per month; Overages billed at \$0.0092<br>per copy. | \$ 71.07     | 35.00%            | \$ 46.54           |           |           |           |          |
| <b>25B1202</b>             | LEXMARK XM7355 Mono Laser MFP - 55ppm<br>Volume Band M3)                                                                                                  | \$ 9,796.50  | 61.11%            | \$ 3,838.43        | \$ 190.77 | \$ 119.49 | \$ 97.00  | \$ 80.18 |
| <b>25B1204</b>             | LEXMARK XM7370 Mono Laser MFP - 70 ppm<br>(Volume Band M4)                                                                                                | \$ 12,248.25 | 61.53%            | \$ 4,747.24        | \$ 235.94 | \$ 147.78 | \$ 119.96 | \$ 99.17 |
| 25B2900                    | 550-Sheet Tray                                                                                                                                            | \$ 345.69    | 14.50%            | \$ 297.78          | \$ 14.80  | \$ 9.27   | \$ 7.52   | \$ 6.22  |
| 25B2950                    | 2100-Sheet Tray                                                                                                                                           | \$ 691.37    | 14.40%            | \$ 596.25          | \$ 29.63  | \$ 18.56  | \$ 15.07  | \$ 12.46 |
| 50G0850                    | Staple Finisher                                                                                                                                           | \$ 414.20    | 22.00%            | \$ 325.50          | \$ 16.18  | \$ 10.13  | \$ 8.23   | \$ 6.80  |
| 25B2999                    | Offset Stacker                                                                                                                                            | \$ 207.10    | 22.50%            | \$ 161.71          | \$ 8.04   | \$ 5.03   | \$ 4.09   | \$ 3.38  |
| 50G0852                    | 4-Bin Mailbox                                                                                                                                             | \$ 414.20    | 22.00%            | \$ 325.50          | \$ 16.18  | \$ 10.13  | \$ 8.23   | \$ 6.80  |
| 50G0849                    | Staple, Hole Punch Finisher                                                                                                                               | \$ 829.96    | 14.45%            | \$ 715.35          | \$ 35.55  | \$ 22.27  | \$ 18.08  | \$ 14.94 |
| 57X7030                    | Keyboard Kit (English)                                                                                                                                    | \$ 414.20    | 13.60%            | \$ 360.55          | \$ 17.92  | \$ 11.22  | \$ 9.11   | \$ 7.53  |
| 57X9801                    | 256MB User Flash Memory                                                                                                                                   | \$ 82.53     | 12.62%            | \$ 72.65           | \$ 3.61   | \$ 2.26   | \$ 1.84   | \$ 1.52  |
| 57X0204                    | Memory Expansion (4GB) DDR3                                                                                                                               | \$ 252.21    | 57.00%            | \$ 109.26          | \$ 5.43   | \$ 3.40   | \$ 2.76   | \$ 2.28  |
| 40C9200                    | Forms and Bar Code Card                                                                                                                                   | \$ 473.37    | 13.50%            | \$ 412.54          | \$ 20.50  | \$ 12.84  | \$ 10.42  | \$ 8.62  |

| PART #                     | Description                                                                                                                                                                             | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month  | 36 Month  | 48 Month  | 60 Month  |
|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|-----------|-----------|-----------|-----------|
| 27X0142                    | MarkNet N8230 Fiber Ethernet 100BASE-FX(LC), 1000BASE-SX(LC)                                                                                                                            | \$ 621.30    | 13.50%            | \$ 541.46          | \$ 26.91  | \$ 16.86  | \$ 13.68  | \$ 11.31  |
| 27X6510                    | Marknet N8370 (Rear Wifi)                                                                                                                                                               | \$ 68.51     | 16.25%            | \$ 57.81           | \$ 2.87   | \$ 1.80   | \$ 1.46   | \$ 1.21   |
| 50G0855                    | Caster Base (included with XM7355 & XM7370, listed here in case replacement needed)                                                                                                     | \$ 484.27    | 22.40%            | \$ 378.61          | \$ 18.82  | \$ 11.79  | \$ 9.57   | \$ 7.91   |
| 50G0854                    | Spacer                                                                                                                                                                                  | \$ 94.99     | 22.25%            | \$ 74.41           | \$ 3.70   | \$ 2.32   | \$ 1.88   | \$ 1.55   |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                         |              |                   |                    |           |           |           |           |
| XM7355-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 7,000 Copies per month; Overages billed at \$0.0084 per copy.                                        | \$ 90.46     | 35.00%            | \$ 59.24           |           |           |           |           |
| XM7370-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 8,000 Copies per month; Overages billed at \$0.0084 per copy.                                        | \$ 103.00    | 35.00%            | \$ 67.45           |           |           |           |           |
| <b>MFP - COLOR</b>         |                                                                                                                                                                                         |              |                   |                    |           |           |           |           |
| 40N9390                    | LEXMARK XC2326 Color MFP - 26 ppm Mono/Color (Volume Band C2)                                                                                                                           | \$ 1,998.47  | 59.59%            | \$ 813.64          | \$ 39.89  | \$ 25.48  | \$ 20.54  | \$ 17.08  |
| 42C7808                    | LEXMARK XC4240 Color MFP - 40ppm Mono/Color (Volume Band C2 - Lowest)                                                                                                                   | \$ 5,246.50  | 47.99%            | \$ 2,749.17        | \$ 136.63 | \$ 85.58  | \$ 69.47  | \$ 57.43  |
| 40N4250                    | 250-sheet tray                                                                                                                                                                          | \$ 179.07    | 17.20%            | \$ 149.38          | \$ 7.32   | \$ 4.68   | \$ 3.77   | \$ 3.14   |
| 1021294                    | USB 2.0 Cable (2m)                                                                                                                                                                      | \$ 21.43     | 17.20%            | \$ 17.88           | \$ 0.88   | \$ 0.56   | \$ 0.45   | \$ 0.38   |
| 40C2300                    | Adjustable Printer Stand                                                                                                                                                                | \$ 418.87    | 17.20%            | \$ 349.43          | \$ 17.37  | \$ 10.88  | \$ 8.83   | \$ 7.30   |
| 42C7550                    | 550-Sheet Tray                                                                                                                                                                          | \$ 275.61    | 17.20%            | \$ 229.92          | \$ 11.43  | \$ 7.16   | \$ 5.81   | \$ 4.80   |
| 42C7650                    | 650-Sheet Duo Tray                                                                                                                                                                      | \$ 275.61    | 17.20%            | \$ 229.92          | \$ 11.43  | \$ 7.16   | \$ 5.81   | \$ 4.80   |
| 57X0204                    | Memory Expansion (4GB) DDR3                                                                                                                                                             | \$ 252.21    | 57.00%            | \$ 109.26          | \$ 5.43   | \$ 3.40   | \$ 2.76   | \$ 2.28   |
| 27X0400                    | 500GB Hard Disk Drive                                                                                                                                                                   | \$ 596.39    | 17.20%            | \$ 497.51          | \$ 24.73  | \$ 15.49  | \$ 12.57  | \$ 10.39  |
| 27X6410                    | Marknet N8372 (Front Wifi- FSM)                                                                                                                                                         | \$ 68.51     | 16.50%            | \$ 57.64           | \$ 2.86   | \$ 1.79   | \$ 1.46   | \$ 1.20   |
| 3073173                    | Swivel Cabinet                                                                                                                                                                          | \$ 284.29    | 13.50%            | \$ 247.76          | \$ 12.31  | \$ 7.71   | \$ 6.26   | \$ 5.18   |
| 40C2300                    | Adjustable Printer Stand                                                                                                                                                                | \$ 418.87    | 17.20%            | \$ 349.43          | \$ 17.37  | \$ 10.88  | \$ 8.83   | \$ 7.30   |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                         |              |                   |                    |           |           |           |           |
| XC2326-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 1,000 MONO / 25 COLOR Copies per month; Overages billed at \$0.0236 MONO / \$0.0898 COLOR per copy.  | \$ 39.80     | 35.00%            | \$ 26.06           |           |           |           |           |
| XC4240-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 2,000 MONO / 25 COLOR Copies per month; Overages billed at \$0.0113 MONO / \$0.0709 COLOR per copy.  | \$ 37.62     | 35.00%            | \$ 24.64           |           |           |           |           |
| 47C9800                    | XC4342 Color Workgroup Multi-Function Printer - (42 PPM, Mono, Clr MFP) (Volume Band C2)                                                                                                | \$ 4,659.56  | 59.46%            | \$ 1,903.15        | \$ 93.32  | \$ 59.60  | \$ 48.04  | \$ 39.95  |
| 47C9900                    | XC4352 Color Workgroup Multi-Function Printer (52 ppm) (Volume Band C2)                                                                                                                 | \$ 7,249.64  | 60.89%            | \$ 2,856.60        | \$ 140.06 | \$ 89.46  | \$ 72.10  | \$ 59.96  |
| 40C2100                    | CS720, CS725, CX725 550-Sheet Tray                                                                                                                                                      | \$ 423.54    | 17.25%            | \$ 353.11          | \$ 17.55  | \$ 10.99  | \$ 8.92   | \$ 7.38   |
| 40C2300                    | Adjustable Stand                                                                                                                                                                        | \$ 418.87    | 17.20%            | \$ 349.43          | \$ 17.37  | \$ 10.88  | \$ 8.83   | \$ 7.30   |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                         |              |                   |                    |           |           |           |           |
| XC4342-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 2,000 MONO / 25 COLOR Copies per month; Overages billed at \$0.0113 MONO / \$0.0709 COLOR per copy.  | \$ 37.62     | 35.00%            | \$ 24.64           |           |           |           |           |
| XC4352-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 2,000 MONO / 25 COLOR Copies per month; Overages billed at \$0.0113 MONO / \$0.0709 COLOR per copy.  | \$ 37.62     | 35.00%            | \$ 24.64           |           |           |           |           |
| 42K1310                    | XC6153 Color Large Workgroup Multi-Function Printer (52 PPM) (Volume Band C3)                                                                                                           | \$ 10,496.47 | 61.75%            | \$ 4,045.01        | \$ 201.04 | \$ 125.92 | \$ 102.22 | \$ 84.50  |
| 21K0237                    | CS820, CX820, CX825, CX860 2200-Sheet Tray                                                                                                                                              | \$ 1,259.73  | 17.26%            | \$ 1,050.12        | \$ 52.19  | \$ 32.69  | \$ 26.54  | \$ 21.94  |
| 21K0567                    | CS820, CX820, CX825, CX860 550-Sheet Tray                                                                                                                                               | \$ 423.54    | 17.26%            | \$ 353.07          | \$ 17.55  | \$ 10.99  | \$ 8.92   | \$ 7.38   |
| 27X6510                    | Marknet N8370 (Rear Wifi)                                                                                                                                                               | \$ 68.51     | 16.25%            | \$ 57.81           | \$ 2.87   | \$ 1.80   | \$ 1.46   | \$ 1.21   |
| 21K0129                    | CS820, CX82X, CX860 Card For Prescribe                                                                                                                                                  | \$ 247.59    | 13.75%            | \$ 215.14          | \$ 10.69  | \$ 6.70   | \$ 5.44   | \$ 4.49   |
| 21K0127                    | CS820, CX82X, CX860 Forms And Bar Code Card                                                                                                                                             | \$ 473.37    | 13.75%            | \$ 411.34          | \$ 20.44  | \$ 12.81  | \$ 10.39  | \$ 8.59   |
| 21K0128                    | CS820, CX82X, CX860 Card For IPDS                                                                                                                                                       | \$ 703.83    | 13.75%            | \$ 611.61          | \$ 30.40  | \$ 19.04  | \$ 15.46  | \$ 12.78  |
| 21K0787                    | Envelope Tray                                                                                                                                                                           | \$ 423.54    | 13.75%            | \$ 368.05          | \$ 18.29  | \$ 11.46  | \$ 9.30   | \$ 7.69   |
| 42K2000                    | Inline Stapler                                                                                                                                                                          | \$ 488.94    | 17.26%            | \$ 407.59          | \$ 20.26  | \$ 12.69  | \$ 10.30  | \$ 8.51   |
| 21K2501                    | Caster Base                                                                                                                                                                             | \$ 488.94    | 2.65%             | \$ 479.56          | \$ 23.83  | \$ 14.93  | \$ 12.12  | \$ 10.02  |
| 57X9022                    | 2GB x 64 DDR3 RAM                                                                                                                                                                       |              |                   |                    |           |           |           |           |
| 57X7020                    | XC6152, XC8160 English Keyboard Kit                                                                                                                                                     |              |                   |                    |           |           |           |           |
| 27X6510                    | Marknet N8370 (Rear Wifi)                                                                                                                                                               | \$ 68.51     | 16.25%            | \$ 57.81           | \$ 2.87   | \$ 1.80   | \$ 1.46   | \$ 1.21   |
| SPD0001                    | Surge Protective Device 110-120V                                                                                                                                                        | \$ 40.00     | 12.50%            | \$ 35.26           | \$ 1.75   | \$ 1.10   | \$ 0.89   | \$ 0.74   |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                         |              |                   |                    |           |           |           |           |
| XC6153-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 3,000 MONO / 250 COLOR Copies per month; Overages billed at \$0.0090 MONO / \$0.0643 COLOR per copy. | \$ 66.39     | 35.00%            | \$ 43.48           |           |           |           |           |
| 42K1370                    | XC8163 Color Large Workgroup Multi-Function Printer (60PPM) (Volume Band C3)                                                                                                            | \$ 20,646.50 | 61.83%            | \$ 7,939.87        | \$ 394.61 | \$ 247.17 | \$ 200.64 | \$ 165.86 |



| PART #                     | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month    | 36 Month  | 48 Month  | 60 Month  |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|-------------|-----------|-----------|-----------|
| 21K0237                    | CS820, CX820, CX825, CX860 2200-Sheet Tray                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$ 1,259.73  | 17.26%            | \$ 1,050.12        | \$ 52.19    | \$ 32.69  | \$ 26.54  | \$ 21.94  |
| 21K0567                    | CS820, CX820, CX825, CX860 550-Sheet Tray                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$ 423.54    | 17.26%            | \$ 353.07          | \$ 17.55    | \$ 10.99  | \$ 8.92   | \$ 7.38   |
| 42K1267                    | CX825, CX860 Multi-position Staple Punch<br>Finisher - Short                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 1,960.44  | 39.50%            | \$ 1,194.96        | \$ 59.39    | \$ 37.20  | \$ 30.20  | \$ 24.96  |
| 42K1597                    | CX825, CX860 Multi-position Staple Punch<br>Finisher - Tall                                                                                                                                                                                                                                                                                                                                                                                                                                                             | \$ 2,570.00  | 39.50%            | \$ 1,566.51        | \$ 77.86    | \$ 48.77  | \$ 39.59  | \$ 32.72  |
| 42K2300                    | CX825/CX860 Staple Finisher                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | \$ 488.94    | 17.25%            | \$ 407.63          | \$ 20.26    | \$ 12.69  | \$ 10.30  | \$ 8.52   |
| 27X6510                    | Marknet N8370 (Rear Wifi)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$ 68.51     | 16.25%            | \$ 57.81           | \$ 2.87     | \$ 1.80   | \$ 1.46   | \$ 1.21   |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                   |                    |             |           |           |           |
| XC8163-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 5,000 MONO / 250 COLOR Copies per month; Overages billed at \$0.0062 MONO / \$0.0473 COLOR per copy.                                                                                                                                                                                                                                                                                                                                 | \$ 65.82     | 35.00%            | \$ 43.11           |             |           |           |           |
| <b>SYS7171K4</b>           | KIP 7170 - 1 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner                                                                                                                                                                                                                                                                                                                                                                                                                           | \$ 16,265.00 | 18.50%            | \$ 13,355.39       | \$ 663.76   | \$ 415.75 | \$ 337.49 | \$ 278.99 |
| <b>SYS7172K4</b>           | KIP 7170 - 2 Roll Multi-Function System - 4 DPPM - 240 Prints Per Hour - Incl. Start Up Toner                                                                                                                                                                                                                                                                                                                                                                                                                           | \$ 18,830.00 | 18.89%            | \$ 15,387.56       | \$ 764.76   | \$ 479.01 | \$ 388.84 | \$ 321.45 |
| <b>SYS7171K6</b>           | KIP 7170 - 1 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner                                                                                                                                                                                                                                                                                                                                                                                                                          | \$ 17,975.00 | 19.24%            | \$ 14,625.48       | \$ 726.89   | \$ 455.29 | \$ 369.59 | \$ 305.53 |
| <b>SYS7172K6</b>           | KIP 7170 - 2 Roll Multi-Function System - 6 D PPM - 360 Prints Per Hour - Incl. Start Up Toner                                                                                                                                                                                                                                                                                                                                                                                                                          | \$ 20,545.00 | 19.56%            | \$ 16,650.35       | \$ 827.52   | \$ 518.33 | \$ 420.75 | \$ 347.83 |
| <b>SYS660K</b>             | KIP 660 2 Roll MFP Color Print System                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$ 26,745.00 | 16.00%            | \$ 22,634.29       | \$ 1,124.92 | \$ 704.61 | \$ 571.97 | \$ 472.83 |
| EQAC070                    | Rear Print Receiving Tray *May be used in conjunction with top stacking                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$ 745.00    | 25.20%            | \$ 561.44          | \$ 27.90    | \$ 17.48  | \$ 14.19  | \$ 11.73  |
| EQAC071                    | Original and Print Receiving Tray                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | \$ 1,065.00  | 25.44%            | \$ 800.02          | \$ 39.76    | \$ 24.90  | \$ 20.22  | \$ 16.71  |
| MACH1200S                  | KIP 1200 Auto Stacker (Includes Print System Connection Kit)                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 2,035.00  | 24.99%            | \$ 1,537.90        | \$ 76.43    | \$ 47.87  | \$ 38.86  | \$ 32.13  |
| PPEHDKITK                  | Removable Secure Hard Drive Connection Kit                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$ 310.00    | 9.36%             | \$ 283.09          | \$ 14.07    | \$ 8.81   | \$ 7.15   | \$ 5.91   |
| DIGPDF-7170K               | PDF Format Printing Keycode - Includes support for Postscript levels 1, 2 & 3, PDF 1.7, sets printing, collation, multi-page support, image sizing & scaling, recall, viewing, file conversion & unlimited site license                                                                                                                                                                                                                                                                                                 | \$ 850.00    | 27.26%            | \$ 622.93          | \$ 30.96    | \$ 19.39  | \$ 15.74  | \$ 13.01  |
| K1AKC00070                 | KIP Accounting and Cost Center - The KIP Accounting Center consolidates control of user data and printing rules for all Copy, Print and Scan activities. KIP Accounting includes (RBAC) Role Based Access Control for a smarter way to apply rules for specific user accessibility assigned by the system administrator. The KIP Cost Center application retrieves extensive log files directly from KIP Systems and automatically generates production reports for user, project and department level accounting data. | \$ 635.00    | 24.41%            | \$ 483.60          | \$ 24.03    | \$ 15.05  | \$ 12.22  | \$ 10.10  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                   |                    |             |           |           |           |
| SYS660-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 500 sq. ft. per month; Overages billed at \$0.062 per sq. ft.                                                                                                                                                                                                                                                                                                                                                                        | \$ 60.55     | 35.00%            | \$ 39.65           |             |           |           |           |
| <b>SYS7582K8</b>           | KIP 7580 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray<br>8 D PPM   480 Prints Per Hour   Includes Start-Up Toner                                                                                                                                                                                                                                                                                                                                                                         | \$ 24,610.00 | 17.93%            | \$ 20,348.91       | \$ 1,011.34 | \$ 633.46 | \$ 514.22 | \$ 425.09 |
| <b>SYS7584K8</b>           | KIP 7580 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray<br>8 D PPM   480 Prints Per Hour   Includes Start-Up Toner                                                                                                                                                                                                                                                                                                                                                                         | \$ 26,750.00 | 18.52%            | \$ 21,959.37       | \$ 1,091.38 | \$ 683.60 | \$ 554.91 | \$ 458.73 |
| Z298080030                 | KIP Scanner Stand includes integrated PC storage compartment with Monitor and Keyboard attachment.                                                                                                                                                                                                                                                                                                                                                                                                                      | \$ 1,065.00  | 21.92%            | \$ 837.79          | \$ 41.64    | \$ 26.08  | \$ 21.17  | \$ 17.50  |
| <b>SYS7572KP10</b>         | KIP 7570 - 2 Roll Network Print System with integrated top stacking print tray<br>10 D PPM   600 Prints Per Hour   Includes Start-Up Toner                                                                                                                                                                                                                                                                                                                                                                              | \$ 23,810.00 | 17.51%            | \$ 19,788.18       | \$ 983.47   | \$ 616.01 | \$ 500.05 | \$ 413.37 |
| <b>SYS7574KP10</b>         | KIP 7570 - 4 Roll Network Print System with integrated top stacking print tray<br>10 D PPM   600 Prints Per Hour   Includes Start-Up Toner                                                                                                                                                                                                                                                                                                                                                                              | \$ 25,950.00 | 18.17%            | \$ 21,394.15       | \$ 1,063.29 | \$ 666.00 | \$ 540.63 | \$ 446.92 |

| PART #                     | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month    | 36 Month    | 48 Month  | 60 Month  |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|-------------|-------------|-----------|-----------|
| <b>SYS7582K10</b>          | KIP 7580 - 2 Roll MFP System with CIS Scanner and integrated top stacking print tray<br>10 D PPM   600 Prints Per Hour   Includes Start-Up Toner                                                                                                                                                                                                                                                                                                                                                                        | \$ 27,820.00 | 18.52%            | \$ 22,837.74       | \$ 1,135.04 | \$ 710.94   | \$ 577.11 | \$ 477.08 |
| <b>SYS7584K10</b>          | KIP 7580 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray<br>10 D PPM   600 Prints Per Hour   Includes Start-Up Toner                                                                                                                                                                                                                                                                                                                                                                        | \$ 29,960.00 | 19.02%            | \$ 24,443.57       | \$ 1,214.85 | \$ 760.93   | \$ 617.69 | \$ 510.63 |
| Z298080030                 | KIP Scanner Stand includes integrated PC storage compartment with Monitor and Keyboard attachment.                                                                                                                                                                                                                                                                                                                                                                                                                      | \$ 1,065.00  | 21.92%            | \$ 837.79          | \$ 41.64    | \$ 26.08    | \$ 21.17  | \$ 17.50  |
| MACH1200S                  | KIP 1200 Auto Stacker (Includes Print System Connection Kit)                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 2,035.00  | 24.99%            | \$ 1,537.90        | \$ 76.43    | \$ 47.87    | \$ 38.86  | \$ 32.13  |
| PPEHDKITK                  | Removable Secure Hard Drive Connection Kit                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$ 310.00    | 9.36%             | \$ 283.09          | \$ 14.07    | \$ 8.81     | \$ 7.15   | \$ 5.91   |
| DIGPDF-7570K               | PDF Format Printing Keycode - Includes support for Postscript levels 1, 2 & 3, PDF 1.7, sets printing, collation, multi-page support, image sizing & scaling, recall, viewing, file conversion & unlimited site license                                                                                                                                                                                                                                                                                                 | \$ 1,095.00  | 25.35%            | \$ 823.55          | \$ 40.93    | \$ 25.64    | \$ 20.81  | \$ 17.20  |
| K1AKC00070                 | KIP Accounting and Cost Center - The KIP Accounting Center consolidates control of user data and printing rules for all Copy, Print and Scan activities. KIP Accounting includes (RBAC) Role Based Access Control for a smarter way to apply rules for specific user accessibility assigned by the system administrator. The KIP Cost Center application retrieves extensive log files directly from KIP Systems and automatically generates production reports for user, project and department level accounting data. | \$ 635.00    | 24.41%            | \$ 483.60          | \$ 24.03    | \$ 15.05    | \$ 12.22  | \$ 10.10  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                   |                    |             |             |           |           |
| SYS75XX-GMA                | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 2,000 sq.ft. per month; Overages billed at \$0.0383 sq. ft.                                                                                                                                                                                                                                                                                                                                                                          | \$ 117.95    | 35.00%            | \$ 77.24           |             |             |           |           |
| EQAC054                    | KIP 720 Scanner Rear Exit Original Stacking Tray                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | \$ 160.00    | 25.01%            | \$ 120.88          | \$ 6.01     | \$ 3.76     | \$ 3.05   | \$ 2.53   |
| Z298080030                 | KIP Scanner Stand includes integrated PC storage compartment with Monitor and Keyboard attachment.                                                                                                                                                                                                                                                                                                                                                                                                                      | \$ 1,065.00  | 21.92%            | \$ 837.79          | \$ 41.64    | \$ 26.08    | \$ 21.17  | \$ 17.50  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                   |                    |             |             |           |           |
| Z298080030                 | KIP Scanner Stand includes an integrated PC storage compartment with Monitor and Keyboard attachment.                                                                                                                                                                                                                                                                                                                                                                                                                   | \$ 1,065.00  | 21.92%            | \$ 837.79          | \$ 41.64    | \$ 26.08    | \$ 21.17  | \$ 17.50  |
| <b>SYS7974K14</b>          | KIP 7970 - 4 Roll Network Print System with integrated top stacking print tray                                                                                                                                                                                                                                                                                                                                                                                                                                          | \$ 31,030.00 | 19.39%            | \$ 25,200.88       | \$ 1,252.48 | \$ 784.50   | \$ 636.83 | \$ 526.45 |
| <b>SYS7984K14</b>          | KIP 7980 - 4 Roll MFP System with CIS Scanner and integrated top stacking print tray                                                                                                                                                                                                                                                                                                                                                                                                                                    | \$ 35,310.00 | 20.02%            | \$ 28,452.75       | \$ 1,414.10 | \$ 885.73   | \$ 719.00 | \$ 594.38 |
| <b>SYS7994K14</b>          | KIP 7990 - 4 Roll Production System with CCD Scanner and integrated top stacking print tray (Dual Footprint)                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 43,870.00 | 21.22%            | \$ 34,819.99       | \$ 1,730.55 | \$ 1,083.95 | \$ 879.90 | \$ 727.39 |
| MACH1200S                  | KIP 1200 Auto Stacker (Includes Print System Connection Kit)                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 2,035.00  | 24.99%            | \$ 1,537.90        | \$ 76.43    | \$ 47.87    | \$ 38.86  | \$ 32.13  |
| PPEHDKITK                  | Removable Secure Hard Drive Connection Kit                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$ 310.00    | 9.36%             | \$ 283.09          | \$ 14.07    | \$ 8.81     | \$ 7.15   | \$ 5.91   |
| DIGPDF-7970K               | PDF Format Printing Keycode - Includes support for Postscript levels 1, 2 & 3, PDF 1.7, sets printing, collation, multi-page support, image sizing & scaling, recall, viewing, file conversion & unlimited site license                                                                                                                                                                                                                                                                                                 | \$ 1,865.00  | 25.35%            | \$ 1,402.66        | \$ 69.71    | \$ 43.66    | \$ 35.45  | \$ 29.30  |
| K1AKC00070                 | KIP Accounting and Cost Center - The KIP Accounting Center consolidates control of user data and printing rules for all Copy, Print and Scan activities. KIP Accounting includes (RBAC) Role Based Access Control for a smarter way to apply rules for specific user accessibility assigned by the system administrator. The KIP Cost Center application retrieves extensive log files directly from KIP Systems and automatically generates production reports for user, project and department level accounting data. | \$ 635.00    | 24.41%            | \$ 483.60          | \$ 24.03    | \$ 15.05    | \$ 12.22  | \$ 10.10  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                   |                    |             |             |           |           |
| SYS79XX-GMA                | MONTHLY MAINTENANCE Includes: 5,000 sq.ft. per month; Overages billed at \$0.0357 sq. ft.                                                                                                                                                                                                                                                                                                                                                                                                                               | \$ 274.58    | 35.00%            | \$ 179.81          |             |             |           |           |
| <b>SYS860K</b>             | KIP 860 - 2 Roll Multi-function Color Print System with Top Stacking                                                                                                                                                                                                                                                                                                                                                                                                                                                    | \$ 33,170.00 | 18.28%            | \$ 27,309.82       | \$ 1,357.30 | \$ 850.15   | \$ 690.12 | \$ 570.50 |

| PART #                     | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month    | 36 Month    | 48 Month    | 60 Month    |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|-------------|-------------|-------------|-------------|
| <b>SYS870K</b>             | KIP 870 - 4 Roll Network Color Print System with Top Stacking                                                                                                                                                                                                                                                                                                                                                                                                                                                           | \$ 33,170.00 | 18.16%            | \$ 27,349.93       | \$ 1,359.29 | \$ 851.40   | \$ 691.13   | \$ 571.34   |
| <b>SYS880K</b>             | KIP 880 - 4 Roll Network Color Print System with Top Stacking, 720 CIS Scanner & Scanner Stand                                                                                                                                                                                                                                                                                                                                                                                                                          | \$ 38,520.00 | 18.27%            | \$ 31,718.51       | \$ 1,576.41 | \$ 987.40   | \$ 801.53   | \$ 662.60   |
| <b>SYS890K</b>             | KIP 890 - 4 Roll Color Production System with Top Stacking, 2300 CCD Scanner & Scanner Stand                                                                                                                                                                                                                                                                                                                                                                                                                            | \$ 44,940.00 | 18.88%            | \$ 36,728.74       | \$ 1,825.42 | \$ 1,143.37 | \$ 928.14   | \$ 767.26   |
| <b>MACH800S</b>            | KIP 800 Auto Stacker                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | \$ 1,790.00  | 21.88%            | \$ 1,408.84        | \$ 70.02    | \$ 43.86    | \$ 35.60    | \$ 29.43    |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                   |                    |             |             |             |             |
| SYS8XX-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 10,000 MONO / 10,000 COLOR sq. ft per month; Overages billed at \$0.0176 MONO / \$0.0320 COLOR per sq. ft.                                                                                                                                                                                                                                                                                                                           | \$ 765.19    | 35.00%            | \$ 501.10          |             |             |             |             |
| <b>SYS970K</b>             | KIP 970 - 4 Roll High Demand Color Print System Plus KIP 900 Stacker                                                                                                                                                                                                                                                                                                                                                                                                                                                    | \$ 45,905.00 | 14.46%            | \$ 39,561.64       | \$ 1,966.21 | \$ 1,231.55 | \$ 999.72   | \$ 826.44   |
| <b>SYS980K</b>             | KIP 980 - 4 Roll Network Color High Demand Print System with 720 CIS Scanner & Scanner Stand Plus KIP 900 Stacker                                                                                                                                                                                                                                                                                                                                                                                                       | \$ 49,115.00 | 14.64%            | \$ 42,239.00       | \$ 2,099.28 | \$ 1,314.90 | \$ 1,067.38 | \$ 882.37   |
| <b>SYS990K</b>             | KIP 990 - 4 Roll High Demand Color Production System with 2300 CCD Scanner & Scanner Stand Plus KIP 900 Stacker                                                                                                                                                                                                                                                                                                                                                                                                         | \$ 57,675.00 | 15.22%            | \$ 49,263.59       | \$ 2,448.40 | \$ 1,533.58 | \$ 1,244.89 | \$ 1,029.12 |
| PPEHDKITK                  | Removable Secure Hard Drive Connection Kit                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$ 310.00    | 9.36%             | \$ 283.09          | \$ 14.07    | \$ 8.81     | \$ 7.15     | \$ 5.91     |
| DIGPDF-900K                | PDF Format Printing Keycode - Includes support for Postscript levels 1, 2 & 3 , PDF 1.7, sets printing, collation, multi page support, image sizing & scaling, recall, viewing, file conversion & unlimited site license.                                                                                                                                                                                                                                                                                               | \$ 965.00    | 24.06%            | \$ 738.32          | \$ 36.69    | \$ 22.98    | \$ 18.66    | \$ 15.42    |
| K1AKC00070                 | KIP Accounting and Cost Center - The KIP Accounting Center consolidates control of user data and printing rules for all Copy, Print and Scan activities. KIP Accounting includes (RBAC) Role Based Access Control for a smarter way to apply rules for specific user accessibility assigned by the system administrator. The KIP Cost Center application retrieves extensive log files directly from KIP Systems and automatically generates production reports for user, project and department level accounting data. | \$ 635.00    | 24.41%            | \$ 483.60          | \$ 24.03    | \$ 15.05    | \$ 12.22    | \$ 10.10    |
| MACHFO2871                 | KIPFold 2800 for KIP 71 Series System                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$ 31,885.00 | 9.34%             | \$ 29,123.74       | \$ 1,447.45 | \$ 906.62   | \$ 735.96   | \$ 608.39   |
| MACHFO2875                 | KIPFold 2800 for KIP 75 Series Systems                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$ 31,885.00 | 9.34%             | \$ 29,123.74       | \$ 1,447.45 | \$ 906.62   | \$ 735.96   | \$ 608.39   |
| MACHFO2879                 | KIPFold 2800 for KIP 79 Series Systems                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$ 31,885.00 | 10.72%            | \$ 28,680.43       | \$ 1,425.42 | \$ 892.82   | \$ 724.75   | \$ 599.13   |
| MACHFO2880                 | KIPFold 2800 for KIP 800 Color Series Systems                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | \$ 31,885.00 | 10.72%            | \$ 28,680.43       | \$ 1,425.42 | \$ 892.82   | \$ 724.75   | \$ 599.13   |
| MACHFO2890                 | KIPFold 2800 for KIP 900 Color Series Systems                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | \$ 31,885.00 | 10.72%            | \$ 28,680.43       | \$ 1,425.42 | \$ 892.82   | \$ 724.75   | \$ 599.13   |
| 300KA218                   | KIPFold 2800 Option: Extended Length Fan Fold for document lengths in excess of 17 feet via Keycode                                                                                                                                                                                                                                                                                                                                                                                                                     | \$ 4,275.00  | 0.72%             | \$ 4,276.05        | \$ 212.52   | \$ 133.11   | \$ 108.06   | \$ 89.33    |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                   |                    |             |             |             |             |
| MACHFO2871-GMA             | MONTHLY MAINTENANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$ 880.38    | 35.00%            | \$ 576.54          |             |             |             |             |
| MACHFO2875-GMA             | MONTHLY MAINTENANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$ 1,058.07  | 35.00%            | \$ 692.91          |             |             |             |             |
| MACHFO2879-GMA             | MONTHLY MAINTENANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$ 1,235.77  | 35.00%            | \$ 809.27          |             |             |             |             |
| MACHFO2880-GMA             | MONTHLY MAINTENANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$ 638.07    | 35.00%            | \$ 417.86          |             |             |             |             |
| MACHFO2890-GMA             | MONTHLY MAINTENANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$ 638.07    | 35.00%            | \$ 417.86          |             |             |             |             |
| <b>SYS2300IP</b>           | KIP 2300 CCD Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.                                                                                                                                                                                                                                                                                                                                     | \$ 14,975.00 | 33.85%            | \$ 9,980.26        | \$ 496.02   | \$ 310.69   | \$ 252.20   | \$ 208.49   |
| Z298080030                 | KIP Scanner Stand includes an integrated PC storage compartment with Monitor and Keyboard attachment.                                                                                                                                                                                                                                                                                                                                                                                                                   | \$ 1,065.00  | 21.92%            | \$ 837.79          | \$ 41.64    | \$ 26.08    | \$ 21.17    | \$ 17.50    |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                   |                    |             |             |             |             |
| SYS2300-GMA                | MONTHLY MAINTENANCE for Scanner.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | \$ 113.07    | 35.00%            | \$ 74.05           |             |             |             |             |
| <b>SYS720IP</b>            | KIP 720 CIS Scanner includes System K Image Pro software for color and b&w scan to file. Connect directly to System K 2.0 Printer or via network for Copy and Print functionality.                                                                                                                                                                                                                                                                                                                                      | \$ 7,485.00  | 36.01%            | \$ 4,825.57        | \$ 239.83   | \$ 150.22   | \$ 121.94   | \$ 100.81   |
| Z298080030                 | KIP Scanner Stand includes integrated PC storage compartment with Monitor and Keyboard attachment.                                                                                                                                                                                                                                                                                                                                                                                                                      | \$ 1,065.00  | 21.92%            | \$ 837.79          | \$ 41.64    | \$ 26.08    | \$ 21.17    | \$ 17.50    |
| EQAC054                    | KIP 720 Scanner Rear Original Stacking Tray                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | \$ 160.00    | 25.01%            | \$ 120.88          | \$ 6.01     | \$ 3.76     | \$ 3.05     | \$ 2.53     |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |              |                   |                    |             |             |             |             |
| SYS720 - GMA               | MONTHLY MAINTENANCE for Scanner.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | \$ 205.77    | 35.00%            | \$ 133.75          |             |             |             |             |
| <b>S-6846U</b>             | MH9450                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$ 26,995.00 | 44.76%            | \$ 15,023.88       | \$ 746.69   | \$ 467.69   | \$ 379.65   | \$ 313.85   |
| S-6859U                    | MF9450 Drum Ledger/A3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$ 1,295.00  | 19.43%            | \$ 1,051.21        | \$ 52.24    | \$ 32.72    | \$ 26.56    | \$ 21.96    |
| S-2768G                    | RISO Controller IS300                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$ 5,795.00  | 10.68%            | \$ 5,214.91        | \$ 259.18   | \$ 162.34   | \$ 131.78   | \$ 108.94   |
| T-100DW                    | Main Unit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$ 7,695.00  | 21.97%            | \$ 6,049.44        | \$ 300.66   | \$ 188.32   | \$ 152.87   | \$ 126.37   |
| T-200                      | Optional Exit Conveyor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$ 1,995.00  | 26.91%            | \$ 1,469.08        | \$ 73.01    | \$ 45.73    | \$ 37.12    | \$ 30.69    |
| S-7624                     | Mac Driver for MZ/RZ/EZ/ME/MF/SF Series                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$ 55.00     | 0.75%             | \$ 55.00           | \$ 2.73     | \$ 1.71     | \$ 1.39     | \$ 1.15     |

| PART #                     | Description                                                                                                                                                                                 | MSRP                | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE  | 24 Month           | 36 Month         | 48 Month         | 60 Month         |
|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|---------------------|--------------------|------------------|------------------|------------------|
| S-7135                     | Auto Document Feeder AF-VI:II - Simplex                                                                                                                                                     | \$ 1,650.00         | 17.67%            | \$ 1,368.63         | \$ 68.02           | \$ 42.61         | \$ 34.59         | \$ 28.59         |
| S-6361                     | Job Separator IV:N/III (for<br>CZ/EZ/MZ/ME/RZ/MF/SF)                                                                                                                                        | \$ 385.00           | 4.10%             | \$ 371.98           | \$ 18.49           | \$ 11.58         | \$ 9.40          | \$ 7.77          |
| S-4309                     | Key Card Counter IV:N (ships with first 30 cards)                                                                                                                                           | \$ 1,050.00         | 16.16%            | \$ 886.92           | \$ 44.08           | \$ 27.61         | \$ 22.41         | \$ 18.53         |
| S-8112G                    | IC Card Reader Activation Kit RG                                                                                                                                                            | \$ 1,100.00         | 15.41%            | \$ 937.47           | \$ 46.59           | \$ 29.18         | \$ 23.69         | \$ 19.58         |
| S-7225FM                   | Replacement Stand                                                                                                                                                                           | \$ 399.00           | 5.48%             | \$ 379.96           | \$ 18.88           | \$ 11.83         | \$ 9.60          | \$ 7.94          |
| S-3451                     | Card Feed Kit                                                                                                                                                                               | \$ 198.00           | 6.64%             | \$ 186.24           | \$ 9.26            | \$ 5.80          | \$ 4.71          | \$ 3.89          |
| S-6872UA                   | RISO MASTER F TYPE HD 87 UA A3/LEDGER                                                                                                                                                       | \$ 60.38            | 16.58%            | \$ 51.10            |                    |                  |                  |                  |
| S-6870U                    | RISO INK F TYPE HD BLACK U                                                                                                                                                                  | \$ 29.96            | 25.33%            | \$ 22.54            |                    |                  |                  |                  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                             |                     |                   |                     |                    |                  |                  |                  |
| MF9450U-GMA                | MONTHLY MAINTENANCE for Purchase & Leased<br>Device - Includes: 20,000 Copies per month;<br>Overages billed at \$0.0047 per copy.                                                           | \$ 153.56           | 35.00%            | \$ 100.56           |                    |                  |                  |                  |
| <b>S-7235W</b>             | <b>ComColor 9630 Main Unit (Production)</b>                                                                                                                                                 | <b>\$ 43,995.00</b> | <b>35.73%</b>     | <b>\$ 28,487.65</b> | <b>\$ 1,415.84</b> | <b>\$ 886.82</b> | <b>\$ 719.88</b> | <b>\$ 595.11</b> |
| S-7364W                    | Control Card Kit GD9630                                                                                                                                                                     | \$ 300.00           | 25.03%            | \$ 226.60           | \$ 11.26           | \$ 7.05          | \$ 5.73          | \$ 4.73          |
| S-7347                     | Face Down Tray G10 (500-sheet capacity)                                                                                                                                                     | \$ 199.00           | 29.01%            | \$ 142.33           | \$ 7.07            | \$ 4.43          | \$ 3.60          | \$ 2.97          |
| S-7348G                    | Face Down Finisher G10                                                                                                                                                                      | \$ 2,945.00         | 34.93%            | \$ 1,930.68         | \$ 95.95           | \$ 60.10         | \$ 48.79         | \$ 40.33         |
| S-7394                     | PS Kit FG10                                                                                                                                                                                 | \$ 500.00           | 27.06%            | \$ 367.44           | \$ 18.26           | \$ 11.44         | \$ 9.29          | \$ 7.68          |
| S-7358                     | ComColor Express FS2000C                                                                                                                                                                    | \$ 19,995.00        | 27.76%            | \$ 14,552.72        | \$ 723.27          | \$ 453.03        | \$ 367.75        | \$ 304.01        |
| S-7341G                    | Scanner HS 7000                                                                                                                                                                             | \$ 4,695.00         | 20.87%            | \$ 3,743.02         | \$ 186.03          | \$ 116.52        | \$ 94.59         | \$ 78.19         |
| S-7342                     | Scanner Stand FG10                                                                                                                                                                          | \$ 295.00           | 2.43%             | \$ 289.99           | \$ 14.41           | \$ 9.03          | \$ 7.33          | \$ 6.06          |
| 488-00050-009              | Power Cord                                                                                                                                                                                  | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85            | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| S-7350U                    | Multifunction Finisher FG10 2/3H                                                                                                                                                            | \$ 10,995.00        | 28.10%            | \$ 7,964.70         | \$ 395.85          | \$ 247.94        | \$ 201.27        | \$ 166.38        |
| S-4853                     | Auto-control Stacking Tray II (1,000-sheet<br>capacity)                                                                                                                                     | \$ 630.00           | 1.25%             | \$ 626.79           | \$ 31.15           | \$ 19.51         | \$ 15.84         | \$ 13.09         |
| S-3370                     | Wide Stacking Tray (1,000-sheet capacity)                                                                                                                                                   | \$ 630.00           | 1.33%             | \$ 626.28           | \$ 31.13           | \$ 19.50         | \$ 15.83         | \$ 13.08         |
| S-7343G                    | High Capacity Feeder                                                                                                                                                                        | \$ 8,285.00         | 41.40%            | \$ 4,891.42         | \$ 243.10          | \$ 152.27        | \$ 123.61        | \$ 102.18        |
| S-7349G                    | High Capacity Stacker (comes with one Stacker<br>Cart)                                                                                                                                      | \$ 16,685.00        | 28.13%            | \$ 12,081.45        | \$ 600.45          | \$ 376.10        | \$ 305.30        | \$ 252.38        |
| S-6692                     | Additional Stacker Cart                                                                                                                                                                     | \$ 1,995.00         | 26.64%            | \$ 1,474.51         | \$ 73.28           | \$ 45.90         | \$ 37.26         | \$ 30.80         |
| S-7355U                    | Wrapping Envelope Finisher / Print To Mail<br>Solution                                                                                                                                      | \$ 52,995.00        | 32.19%            | \$ 36,205.43        | \$ 1,799.41        | \$ 1,127.07      | \$ 914.91        | \$ 756.33        |
| S-7356                     | Paper Ejection Attachment G10                                                                                                                                                               | \$ 499.00           | 3.74%             | \$ 483.94           | \$ 24.05           | \$ 15.07         | \$ 12.23         | \$ 10.11         |
| S-7357                     | Option PCB FG10                                                                                                                                                                             | \$ 299.00           | 16.84%            | \$ 250.51           | \$ 12.45           | \$ 7.80          | \$ 6.33          | \$ 5.23          |
| S-3451                     | Card Feed Kit                                                                                                                                                                               | \$ 198.00           | 6.64%             | \$ 186.24           | \$ 9.26            | \$ 5.80          | \$ 4.71          | \$ 3.89          |
| T-100DW                    | Main Unit                                                                                                                                                                                   | \$ 7,695.00         | 21.97%            | \$ 6,049.44         | \$ 300.66          | \$ 188.32        | \$ 152.87        | \$ 126.37        |
| T-200                      | Optional Exit Conveyor                                                                                                                                                                      | \$ 1,995.00         | 26.91%            | \$ 1,469.08         | \$ 73.01           | \$ 45.73         | \$ 37.12         | \$ 30.69         |
| 488-00050-009              | For Main Printer, Multifunction Finisher, Face<br>Down Finisher and/or High Capacity Stacker,<br>Scanner & High Capacity Feeder & Perfect Binder<br>Solution, & Wrapping Envelope Finisher: | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85            | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| S-1329                     | IC Authentication Kit II                                                                                                                                                                    | \$ 990.00           | 25.79%            | \$ 740.19           | \$ 36.79           | \$ 23.04         | \$ 18.70         | \$ 15.46         |
| S-9184                     | IC Card Reader Activation Kit                                                                                                                                                               | \$ 149.00           | 18.07%            | \$ 122.99           | \$ 6.11            | \$ 3.83          | \$ 3.11          | \$ 2.57          |
| I-100                      | Wrapping Envelope Form - with security panel                                                                                                                                                | \$ 134.00           | 16.30%            | \$ 113.00           | \$ 5.62            | \$ 3.52          | \$ 2.86          | \$ 2.36          |
| I-101                      | Wrapping Envelope Form - without security<br>panel                                                                                                                                          | \$ 134.00           | 16.30%            | \$ 113.00           | \$ 5.62            | \$ 3.52          | \$ 2.86          | \$ 2.36          |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                             |                     |                   |                     |                    |                  |                  |                  |
| CC9630-GMA                 | MONTHLY MAINTENANCE Includes: 50,000<br>MONO / 0 COLOR Copies per month; Overages<br>billed at \$0.0194 MONO / \$0.1024 COLOR per<br>copy.                                                  | \$ 1,494.23         | 35.00%            | \$ 978.54           |                    |                  |                  |                  |
| <b>S-7238W</b>             | <b>ComColor 7330 Main Unit (Production)</b>                                                                                                                                                 | <b>\$ 37,995.00</b> | <b>46.01%</b>     | <b>\$ 20,667.35</b> | <b>\$ 1,027.17</b> | <b>\$ 643.37</b> | <b>\$ 522.26</b> | <b>\$ 431.74</b> |
| S-7366W                    | Control Card Kit GD7330                                                                                                                                                                     | \$ 300.00           | 25.03%            | \$ 226.60           | \$ 11.26           | \$ 7.05          | \$ 5.73          | \$ 4.73          |
| S-7347                     | Face Down Tray G10 (500-sheet capacity)                                                                                                                                                     | \$ 199.00           | 29.01%            | \$ 142.33           | \$ 7.07            | \$ 4.43          | \$ 3.60          | \$ 2.97          |
| S-7348G                    | Face Down Finisher G10                                                                                                                                                                      | \$ 2,945.00         | 34.93%            | \$ 1,930.68         | \$ 95.95           | \$ 60.10         | \$ 48.79         | \$ 40.33         |
| S-7394                     | PS Kit FG10                                                                                                                                                                                 | \$ 500.00           | 27.06%            | \$ 367.44           | \$ 18.26           | \$ 11.44         | \$ 9.29          | \$ 7.68          |
| S-7358                     | ComColor Express FS2000C                                                                                                                                                                    | \$ 19,995.00        | 27.76%            | \$ 14,552.72        | \$ 723.27          | \$ 453.03        | \$ 367.75        | \$ 304.01        |
| S-7341G                    | Scanner HS 7000                                                                                                                                                                             | \$ 4,695.00         | 20.87%            | \$ 3,743.02         | \$ 186.03          | \$ 116.52        | \$ 94.59         | \$ 78.19         |
| S-7342                     | Scanner Stand FG10                                                                                                                                                                          | \$ 295.00           | 2.43%             | \$ 289.99           | \$ 14.41           | \$ 9.03          | \$ 7.33          | \$ 6.06          |
| 488-00050-009              | Power Cord                                                                                                                                                                                  | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85            | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| S-7350U                    | Multifunction Finisher FG10 2/3H                                                                                                                                                            | \$ 10,995.00        | 28.10%            | \$ 7,964.70         | \$ 395.85          | \$ 247.94        | \$ 201.27        | \$ 166.38        |
| S-4853                     | Auto-control Stacking Tray II (1,000-sheet<br>capacity)                                                                                                                                     | \$ 630.00           | 1.25%             | \$ 626.79           | \$ 31.15           | \$ 19.51         | \$ 15.84         | \$ 13.09         |
| S-3370                     | Wide Stacking Tray (1,000-sheet capacity)                                                                                                                                                   | \$ 630.00           | 1.33%             | \$ 626.28           | \$ 31.13           | \$ 19.50         | \$ 15.83         | \$ 13.08         |
| S-7343G                    | High Capacity Feeder                                                                                                                                                                        | \$ 8,285.00         | 41.40%            | \$ 4,891.42         | \$ 243.10          | \$ 152.27        | \$ 123.61        | \$ 102.18        |
| S-7349G                    | High Capacity Stacker (comes with one Stacker<br>Cart)                                                                                                                                      | \$ 16,685.00        | 28.13%            | \$ 12,081.45        | \$ 600.45          | \$ 376.10        | \$ 305.30        | \$ 252.38        |
| S-6692                     | Additional Stacker Cart                                                                                                                                                                     | \$ 1,995.00         | 26.64%            | \$ 1,474.51         | \$ 73.28           | \$ 45.90         | \$ 37.26         | \$ 30.80         |
| S-7355U                    | Wrapping Envelope Finisher / Print To Mail<br>Solution                                                                                                                                      | \$ 52,995.00        | 32.19%            | \$ 36,205.43        | \$ 1,799.41        | \$ 1,127.07      | \$ 914.91        | \$ 756.33        |
| S-7356                     | Paper Ejection Attachment G10                                                                                                                                                               | \$ 499.00           | 3.74%             | \$ 483.94           | \$ 24.05           | \$ 15.07         | \$ 12.23         | \$ 10.11         |
| S-7357                     | Option PCB FG10                                                                                                                                                                             | \$ 299.00           | 16.84%            | \$ 250.51           | \$ 12.45           | \$ 7.80          | \$ 6.33          | \$ 5.23          |
| S-3451                     | Card Feed Kit                                                                                                                                                                               | \$ 198.00           | 6.64%             | \$ 186.24           | \$ 9.26            | \$ 5.80          | \$ 4.71          | \$ 3.89          |
| T-100DW                    | Main Unit                                                                                                                                                                                   | \$ 7,695.00         | 21.97%            | \$ 6,049.44         | \$ 300.66          | \$ 188.32        | \$ 152.87        | \$ 126.37        |
| T-200                      | Optional Exit Conveyor                                                                                                                                                                      | \$ 1,995.00         | 26.91%            | \$ 1,469.08         | \$ 73.01           | \$ 45.73         | \$ 37.12         | \$ 30.69         |
| 488-00050-009              | For Main Printer, Multifunction Finisher, Face<br>Down Finisher and/or High Capacity Stacker,<br>Scanner & High Capacity Feeder & Perfect Binder<br>Solution, & Wrapping Envelope Finisher: | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85            | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| S-1329                     | IC Authentication Kit II                                                                                                                                                                    | \$ 990.00           | 25.79%            | \$ 740.19           | \$ 36.79           | \$ 23.04         | \$ 18.70         | \$ 15.46         |

| PART #                     | Description                                                                                                                                       | MSRP                | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE  | 24 Month           | 36 Month         | 48 Month         | 60 Month         |
|----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|---------------------|--------------------|------------------|------------------|------------------|
| I-100                      | Wrapping Envelope Form - with security panel                                                                                                      | \$ 134.00           | 16.30%            | \$ 113.00           | \$ 5.62            | \$ 3.52          | \$ 2.86          | \$ 2.36          |
| I-101                      | Wrapping Envelope Form - without security panel                                                                                                   | \$ 134.00           | 16.30%            | \$ 113.00           | \$ 5.62            | \$ 3.52          | \$ 2.86          | \$ 2.36          |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                   |                     |                   |                     |                    |                  |                  |                  |
| CC7330-GMA                 | MONTHLY MAINTENANCE Includes: 50,000 MONO / 0 COLOR Copies per month; Overages billed at \$0.0194 MONO / \$0.1024 COLOR per copy.                 | \$ 1,494.23         | 35.00%            | \$ 978.54           |                    |                  |                  |                  |
| <b>S-7097U</b>             | <b>SF9490 (Duplicator)</b>                                                                                                                        | <b>\$ 23,995.00</b> | <b>51.05%</b>     | <b>\$ 11,833.64</b> | <b>\$ 588.13</b>   | <b>\$ 368.38</b> | <b>\$ 299.04</b> | <b>\$ 247.20</b> |
| S-5257                     | SE9480 Ledger Inkless                                                                                                                             | \$ 1,295.00         | 27.89%            | \$ 940.83           | \$ 46.76           | \$ 29.29         | \$ 23.77         | \$ 19.65         |
| S-5258                     | SE9480 Drum Upgrade Kit                                                                                                                           | \$ 175.00           | 51.49%            | \$ 85.53            | \$ 4.25            | \$ 2.66          | \$ 2.16          | \$ 1.79          |
| S-6500                     | SE9480 Letter/A4 Inkless                                                                                                                          | \$ 1,295.00         | 27.89%            | \$ 940.83           | \$ 46.76           | \$ 29.29         | \$ 23.77         | \$ 19.65         |
| S-2379                     | DM-128CF                                                                                                                                          | \$ 275.00           | 11.50%            | \$ 245.20           | \$ 12.19           | \$ 7.63          | \$ 6.20          | \$ 5.12          |
| S-2768G                    | RISO Controller IS300                                                                                                                             | \$ 5,795.00         | 10.68%            | \$ 5,214.91         | \$ 259.18          | \$ 162.34        | \$ 131.78        | \$ 108.94        |
| T-100DW                    | Main Unit                                                                                                                                         | \$ 7,695.00         | 21.97%            | \$ 6,049.44         | \$ 300.66          | \$ 188.32        | \$ 152.87        | \$ 126.37        |
| T-200                      | Optional Exit Conveyor                                                                                                                            | \$ 1,995.00         | 26.91%            | \$ 1,469.08         | \$ 73.01           | \$ 45.73         | \$ 37.12         | \$ 30.69         |
| S-7624                     | Mac Driver for SE/ME/MZ/RZ/EZ Series                                                                                                              | \$ 55.00            | 0.75%             | \$ 55.00            | \$ 2.73            | \$ 1.71          | \$ 1.39          | \$ 1.15          |
| S-2104                     | Auto Document Feeder AF-VI:II - Simplex                                                                                                           | \$ 1,650.00         | 24.88%            | \$ 1,248.78         | \$ 62.06           | \$ 38.87         | \$ 31.56         | \$ 26.09         |
|                            | Auto Document Feeder DX-1 - Duplex (for MZ/RZ990)                                                                                                 | \$ 1,995.00         | 26.24%            | \$ 1,482.55         | \$ 73.68           | \$ 46.15         | \$ 37.46         | \$ 30.97         |
| S-3363                     | DX-1 Connection Kit                                                                                                                               | \$ 70.00            | 2.98%             | \$ 68.42            | \$ 3.40            | \$ 2.13          | \$ 1.73          | \$ 1.43          |
| S-6361                     | Job Separator IV:NIII (for CZ/EZ/MZ/RZ)                                                                                                           | \$ 385.00           | 4.10%             | \$ 371.98           | \$ 18.49           | \$ 11.58         | \$ 9.40          | \$ 7.77          |
| S-4309                     | Key Card Counter IV:N (ships with first 30 cards)                                                                                                 | \$ 1,050.00         | 16.16%            | \$ 886.92           | \$ 44.08           | \$ 27.61         | \$ 22.41         | \$ 18.53         |
| S-4308FM                   | SF/RZ Replacement Stand                                                                                                                           | \$ 250.00           | 9.90%             | \$ 226.94           | \$ 11.28           | \$ 7.06          | \$ 5.73          | \$ 4.74          |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                   |                     |                   |                     |                    |                  |                  |                  |
| SF9490-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 20,000 Copies per month; Overages billed at \$0.0047 per copy. | \$ 153.56           | 35.00%            | \$ 100.56           |                    |                  |                  |                  |
| <b>S-8084U</b>             | <b>SF9450EII U (Duplicator)</b>                                                                                                                   | <b>\$ 13,995.00</b> | <b>52.68%</b>     | <b>\$ 6,672.10</b>  | <b>\$ 331.60</b>   | <b>\$ 207.70</b> | <b>\$ 168.60</b> | <b>\$ 139.38</b> |
| S-8196U                    | RISO FII Type Drum Ledger/A3                                                                                                                      | \$ 1,295.00         | 27.89%            | \$ 940.83           | \$ 46.76           | \$ 29.29         | \$ 23.77         | \$ 19.65         |
| S-8198W                    | RISO FII Type Drum A4/Letter W                                                                                                                    | \$ 1,295.00         | 27.89%            | \$ 940.83           | \$ 46.76           | \$ 29.29         | \$ 23.77         | \$ 19.65         |
| S-8112G                    | IC CARD READER ACTIVATION KIT RG                                                                                                                  | \$ 1,100.00         | 15.41%            | \$ 937.47           | \$ 46.59           | \$ 29.18         | \$ 23.69         | \$ 19.58         |
| S-2768G                    | RISO Controller IS300                                                                                                                             | \$ 5,795.00         | 10.68%            | \$ 5,214.91         | \$ 259.18          | \$ 162.34        | \$ 131.78        | \$ 108.94        |
| S-8111G                    | RISO NETWORK KIT S10                                                                                                                              | \$ 550.00           | 7.39%             | \$ 513.18           | \$ 25.50           | \$ 15.98         | \$ 12.97         | \$ 10.72         |
| S-7624                     | Mac Driver for MZ/RZ/SF/EZ Series                                                                                                                 | \$ 55.00            | 0.75%             | \$ 55.00            | \$ 2.73            | \$ 1.71          | \$ 1.39          | \$ 1.15          |
| S-7135                     | Auto Document Feeder AF-VII                                                                                                                       | \$ 1,650.00         | 17.67%            | \$ 1,368.63         | \$ 68.02           | \$ 42.61         | \$ 34.59         | \$ 28.59         |
| S-6361                     | Job Separator IV:NIII (for SF/EZ/MZ/RZ)                                                                                                           | \$ 385.00           | 4.10%             | \$ 371.98           | \$ 18.49           | \$ 11.58         | \$ 9.40          | \$ 7.77          |
| S-4309                     | Key Card Counter IV:N (ships with first 30 cards)                                                                                                 | \$ 1,050.00         | 16.16%            | \$ 886.92           | \$ 44.08           | \$ 27.61         | \$ 22.41         | \$ 18.53         |
| S-4308FM                   | SF/EZ/RZ Replacement Stand                                                                                                                        | \$ 250.00           | 9.90%             | \$ 226.94           | \$ 11.28           | \$ 7.06          | \$ 5.73          | \$ 4.74          |
| S-3451                     | CARD FEED KIT                                                                                                                                     | \$ 198.00           | 6.64%             | \$ 186.24           | \$ 9.26            | \$ 5.80          | \$ 4.71          | \$ 3.89          |
| S-8131UA                   | RISO Master FII Type 37UA A3/Ledger                                                                                                               | \$ 68.00            | 40.00%            | \$ 41.11            |                    |                  |                  |                  |
| S-8113U                    | RISO Ink FII Type Black U                                                                                                                         | \$ 29.50            | 45.00%            | \$ 16.23            |                    |                  |                  |                  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                   |                     |                   |                     |                    |                  |                  |                  |
| SF9450U-GMA                | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 20,000 Copies per month; Overages billed at \$0.0047 per copy. | \$ 153.56           | 35.00%            | \$ 100.56           |                    |                  |                  |                  |
| <b>S-8194U</b>             | <b>SF5450EII U (Duplicator)</b>                                                                                                                   | <b>\$ 9,995.00</b>  | <b>46.41%</b>     | <b>\$ 5,396.49</b>  | <b>\$ 268.21</b>   | <b>\$ 167.99</b> | <b>\$ 136.37</b> | <b>\$ 112.73</b> |
| S-7141U                    | RISO SF50/30 DRUM LEDGER/A3                                                                                                                       | \$ 1,295.00         | 27.89%            | \$ 940.83           | \$ 46.76           | \$ 29.29         | \$ 23.77         | \$ 19.65         |
| S-8112G                    | IC CARD READER ACTIVATION KIT RG                                                                                                                  | \$ 1,100.00         | 15.41%            | \$ 937.47           | \$ 46.59           | \$ 29.18         | \$ 23.69         | \$ 19.58         |
| S-8111G                    | RISO NETWORK KIT S10                                                                                                                              | \$ 550.00           | 7.39%             | \$ 513.18           | \$ 25.50           | \$ 15.98         | \$ 12.97         | \$ 10.72         |
| S-7624                     | Mac Driver for MZ/RZ/SF/EZ Series                                                                                                                 | \$ 55.00            | 0.75%             | \$ 55.00            | \$ 2.73            | \$ 1.71          | \$ 1.39          | \$ 1.15          |
| S-7135                     | Auto Document Feeder AF-VII                                                                                                                       | \$ 1,650.00         | 17.67%            | \$ 1,368.63         | \$ 68.02           | \$ 42.61         | \$ 34.59         | \$ 28.59         |
| S-6361                     | Job Separator IV:NIII (for SF/EZ/MZ/RZ)                                                                                                           | \$ 385.00           | 4.10%             | \$ 371.98           | \$ 18.49           | \$ 11.58         | \$ 9.40          | \$ 7.77          |
| S-4309                     | Key Card Counter IV:N (ships with first 30 cards)                                                                                                 | \$ 1,050.00         | 16.16%            | \$ 886.92           | \$ 44.08           | \$ 27.61         | \$ 22.41         | \$ 18.53         |
| S-4308FM                   | SF/EZ/RZ Replacement Stand                                                                                                                        | \$ 250.00           | 9.90%             | \$ 226.94           | \$ 11.28           | \$ 7.06          | \$ 5.73          | \$ 4.74          |
| S-3451                     | CARD FEED KIT                                                                                                                                     | \$ 198.00           | 6.64%             | \$ 186.24           | \$ 9.26            | \$ 5.80          | \$ 4.71          | \$ 3.89          |
| S-8131UA                   | RISO Master FII Type 37UA A3/Ledger                                                                                                               | \$ 68.00            | 40.00%            | \$ 41.11            |                    |                  |                  |                  |
| S-8113U                    | RISO Ink FII Type Black U                                                                                                                         | \$ 29.50            | 45.00%            | \$ 16.23            |                    |                  |                  |                  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                   |                     |                   |                     |                    |                  |                  |                  |
| SF5450EII U-GMA            | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 20,000 Copies per month; Overages billed at \$0.0047           | \$ 153.56           | 35.00%            | \$ 100.56           |                    |                  |                  |                  |
| <b>S-8191U</b>             | <b>SF5130EII U (Duplicator)</b>                                                                                                                   | <b>\$ 5,995.00</b>  | <b>68.13%</b>     | <b>\$ 1,924.94</b>  | <b>\$ 95.67</b>    | <b>\$ 59.92</b>  | <b>\$ 48.64</b>  | <b>\$ 40.21</b>  |
| S-8092W                    | RISO SF30 DRUM LEGAL                                                                                                                              | \$ 975.00           | 21.64%            | \$ 769.74           | \$ 38.26           | \$ 23.96         | \$ 19.45         | \$ 16.08         |
| S-8112G                    | IC CARD READER ACTIVATION KIT RG                                                                                                                  | \$ 1,100.00         | 15.41%            | \$ 937.47           | \$ 46.59           | \$ 29.18         | \$ 23.69         | \$ 19.58         |
| S-8111G                    | RISO NETWORK KIT S10                                                                                                                              | \$ 550.00           | 7.39%             | \$ 513.18           | \$ 25.50           | \$ 15.98         | \$ 12.97         | \$ 10.72         |
| S-7624                     | Mac Driver for MZ/RZ/SF/EZ Series                                                                                                                 | \$ 55.00            | 0.75%             | \$ 55.00            | \$ 2.73            | \$ 1.71          | \$ 1.39          | \$ 1.15          |
| S-7135                     | Auto Document Feeder AF-VII                                                                                                                       | \$ 1,650.00         | 17.67%            | \$ 1,368.63         | \$ 68.02           | \$ 42.61         | \$ 34.59         | \$ 28.59         |
| S-6361                     | Job Separator IV:NIII (for SF/EZ/MZ/RZ)                                                                                                           | \$ 385.00           | 4.10%             | \$ 371.98           | \$ 18.49           | \$ 11.58         | \$ 9.40          | \$ 7.77          |
| S-4307FM                   | SF/EZ/RZ Replacement Stand                                                                                                                        | \$ 199.00           | 14.68%            | \$ 171.06           | \$ 8.50            | \$ 5.33          | \$ 4.32          | \$ 3.57          |
| S-3451                     | Card Feed Kit                                                                                                                                     | \$ 198.00           | 6.64%             | \$ 186.24           | \$ 9.26            | \$ 5.80          | \$ 4.71          | \$ 3.89          |
| S-8188UA                   | RISO Master FII Type37UA A4/Legal/Letter                                                                                                          | \$ 51.00            | 38.00%            | \$ 31.62            |                    |                  |                  |                  |
| S-8113U                    | RISO Ink FII Type Black U                                                                                                                         | \$ 29.50            | 45.00%            | \$ 16.23            |                    |                  |                  |                  |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                   |                     |                   |                     |                    |                  |                  |                  |
| SF5130-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 20,000 Copies per month; Overages billed at \$0.0047           | \$ 153.56           | 35.00%            | \$ 100.56           |                    |                  |                  |                  |
| <b>S-7230W</b>             | <b>FW5230 (Production)</b>                                                                                                                        | <b>\$ 29,995.00</b> | <b>27.55%</b>     | <b>\$ 21,894.36</b> | <b>\$ 1,088.15</b> | <b>\$ 681.57</b> | <b>\$ 553.27</b> | <b>\$ 457.37</b> |
| S-9281W                    | Control Card Kit CC FW5230                                                                                                                        | \$ 300.00           | 16.57%            | \$ 252.17           | \$ 12.53           | \$ 7.85          | \$ 6.37          | \$ 5.27          |
| S-7341G                    | Scanner HS 7000                                                                                                                                   | \$ 4,695.00         | 20.87%            | \$ 3,743.02         | \$ 186.03          | \$ 116.52        | \$ 94.59         | \$ 78.19         |



| PART #                     | Description                                                                                                                                                                            | MSRP                | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE  | 24 Month         | 36 Month         | 48 Month         | 60 Month         |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|---------------------|------------------|------------------|------------------|------------------|
| S-7342                     | Scanner Stand FG10                                                                                                                                                                     | \$ 295.00           | 2.43%             | \$ 289.99           | \$ 14.41         | \$ 9.03          | \$ 7.33          | \$ 6.06          |
| 488-00050-009              | Power Cord                                                                                                                                                                             | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85          | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| S-7350U                    | Multifunction Finisher FG10 2/3H                                                                                                                                                       | \$ 10,995.00        | 28.10%            | \$ 7,964.70         | \$ 395.85        | \$ 247.94        | \$ 201.27        | \$ 166.38        |
| S-7394                     | PS Kit FG10                                                                                                                                                                            | \$ 500.00           | 27.06%            | \$ 367.44           | \$ 18.26         | \$ 11.44         | \$ 9.29          | \$ 7.68          |
| S-7357                     | Option PCB FG10                                                                                                                                                                        | \$ 299.00           | 16.84%            | \$ 250.51           | \$ 12.45         | \$ 7.80          | \$ 6.33          | \$ 5.23          |
| S-7346G                    | Face Down Finisher F10                                                                                                                                                                 | \$ 2,945.00         | 16.94%            | \$ 2,464.46         | \$ 122.48        | \$ 76.72         | \$ 62.28         | \$ 51.48         |
| S-7395                     | Paper Ejection Attachment                                                                                                                                                              | \$ 499.00           | 0.44%             | \$ 500.53           | \$ 24.88         | \$ 15.58         | \$ 12.65         | \$ 10.46         |
| S-4853                     | Auto-control Stacking Tray II (1,000-sheet capacity)                                                                                                                                   | \$ 630.00           | 1.25%             | \$ 626.79           | \$ 31.15         | \$ 19.51         | \$ 15.84         | \$ 13.09         |
| S-3370                     | Wide Stacking Tray (1,000-sheet capacity)                                                                                                                                              | \$ 630.00           | 1.33%             | \$ 626.28           | \$ 31.13         | \$ 19.50         | \$ 15.83         | \$ 13.08         |
| T-100DW                    | Main Unit                                                                                                                                                                              | \$ 7,695.00         | 21.97%            | \$ 6,049.44         | \$ 300.66        | \$ 188.32        | \$ 152.87        | \$ 126.37        |
| T-200                      | Optional Exit Conveyor                                                                                                                                                                 | \$ 1,995.00         | 26.91%            | \$ 1,469.08         | \$ 73.01         | \$ 45.73         | \$ 37.12         | \$ 30.69         |
| 488-00050-009              | Power Cord                                                                                                                                                                             | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85          | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                        |                     |                   |                     |                  |                  |                  |                  |
| FW5230-GMA                 | MONTHLY MAINTENANCE Includes: 50,000 MONO / 0 COLOR Copies per month; Overages billed at \$0.0194 MONO / \$0.1024 COLOR per copy.                                                      | \$ 1,494.23         | 35.00%            | \$ 978.54           |                  |                  |                  |                  |
| <b>S-7232W</b>             | <b>FW5231 (Production)</b>                                                                                                                                                             | <b>\$ 26,995.00</b> | <b>28.14%</b>     | <b>\$ 19,544.10</b> | <b>\$ 971.34</b> | <b>\$ 608.41</b> | <b>\$ 493.88</b> | <b>\$ 408.28</b> |
| S-9282W                    | Control Card Kit CC FW5231                                                                                                                                                             | \$ 300.00           | 16.57%            | \$ 252.17           | \$ 12.53         | \$ 7.85          | \$ 6.37          | \$ 5.27          |
| S-7341G                    | Scanner HS 7000                                                                                                                                                                        | \$ 4,695.00         | 20.87%            | \$ 3,743.02         | \$ 186.03        | \$ 116.52        | \$ 94.59         | \$ 78.19         |
| S-7342                     | Scanner Stand FG10                                                                                                                                                                     | \$ 295.00           | 2.43%             | \$ 289.99           | \$ 14.41         | \$ 9.03          | \$ 7.33          | \$ 6.06          |
| 488-00050-009              | Power Cord                                                                                                                                                                             | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85          | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| S-7350U                    | Multifunction Finisher FG10 2/3H                                                                                                                                                       | \$ 10,995.00        | 28.10%            | \$ 7,964.70         | \$ 395.85        | \$ 247.94        | \$ 201.27        | \$ 166.38        |
| S-7394                     | PS Kit FG10                                                                                                                                                                            | \$ 500.00           | 27.06%            | \$ 367.44           | \$ 18.26         | \$ 11.44         | \$ 9.29          | \$ 7.68          |
| S-7357                     | Option PCB FG10                                                                                                                                                                        | \$ 299.00           | 16.84%            | \$ 250.51           | \$ 12.45         | \$ 7.80          | \$ 6.33          | \$ 5.23          |
| S-7346G                    | Face Down Finisher F10                                                                                                                                                                 | \$ 2,945.00         | 16.94%            | \$ 2,464.46         | \$ 122.48        | \$ 76.72         | \$ 62.28         | \$ 51.48         |
| S-7395                     | Paper Ejection Attachment                                                                                                                                                              | \$ 499.00           | 0.44%             | \$ 500.53           | \$ 24.88         | \$ 15.58         | \$ 12.65         | \$ 10.46         |
| S-4853                     | Auto-control Stacking Tray II (1,000-sheet capacity)                                                                                                                                   | \$ 630.00           | 1.25%             | \$ 626.79           | \$ 31.15         | \$ 19.51         | \$ 15.84         | \$ 13.09         |
| S-3370                     | Wide Stacking Tray (1,000-sheet capacity)                                                                                                                                              | \$ 630.00           | 1.33%             | \$ 626.28           | \$ 31.13         | \$ 19.50         | \$ 15.83         | \$ 13.08         |
| T-100DW                    | Main Unit                                                                                                                                                                              | \$ 7,695.00         | 21.97%            | \$ 6,049.44         | \$ 300.66        | \$ 188.32        | \$ 152.87        | \$ 126.37        |
| T-200                      | Optional Exit Conveyor                                                                                                                                                                 | \$ 1,995.00         | 26.91%            | \$ 1,469.08         | \$ 73.01         | \$ 45.73         | \$ 37.12         | \$ 30.69         |
| 488-00050-009              | Power Cord                                                                                                                                                                             | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85          | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                        |                     |                   |                     |                  |                  |                  |                  |
| FW5231-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 50,000 MONO / 0 COLOR Copies per month; Overages billed at \$0.0194 MONO / \$0.1024 COLOR per copy. | \$ 1,494.23         | 35.00%            | \$ 978.54           |                  |                  |                  |                  |
| <b>S-9279W</b>             | <b>FW5000 (Production)</b>                                                                                                                                                             | <b>\$ 23,495.00</b> | <b>26.70%</b>     | <b>\$ 17,351.00</b> | <b>\$ 862.34</b> | <b>\$ 540.14</b> | <b>\$ 438.46</b> | <b>\$ 362.46</b> |
| S-9283W                    | Control Card Kit CC FW5000                                                                                                                                                             | \$ 300.00           | 16.57%            | \$ 252.17           | \$ 12.53         | \$ 7.85          | \$ 6.37          | \$ 5.27          |
| S-7341G                    | Scanner HS 7000                                                                                                                                                                        | \$ 4,695.00         | 20.87%            | \$ 3,743.02         | \$ 186.03        | \$ 116.52        | \$ 94.59         | \$ 78.19         |
| S-7342                     | Scanner Stand FG10                                                                                                                                                                     | \$ 295.00           | 2.43%             | \$ 289.99           | \$ 14.41         | \$ 9.03          | \$ 7.33          | \$ 6.06          |
| 488-00050-009              | Power Cord                                                                                                                                                                             | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85          | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| S-7350U                    | Multifunction Finisher FG10 2/3H                                                                                                                                                       | \$ 10,995.00        | 28.10%            | \$ 7,964.70         | \$ 395.85        | \$ 247.94        | \$ 201.27        | \$ 166.38        |
| S-7394                     | PS Kit FG10                                                                                                                                                                            | \$ 500.00           | 27.06%            | \$ 367.44           | \$ 18.26         | \$ 11.44         | \$ 9.29          | \$ 7.68          |
| S-7357                     | Option PCB FG10                                                                                                                                                                        | \$ 299.00           | 16.84%            | \$ 250.51           | \$ 12.45         | \$ 7.80          | \$ 6.33          | \$ 5.23          |
| S-7346G                    | Face Down Finisher F10                                                                                                                                                                 | \$ 2,945.00         | 16.94%            | \$ 2,464.46         | \$ 122.48        | \$ 76.72         | \$ 62.28         | \$ 51.48         |
| S-7395                     | Paper Ejection Attachment                                                                                                                                                              | \$ 499.00           | 0.44%             | \$ 500.53           | \$ 24.88         | \$ 15.58         | \$ 12.65         | \$ 10.46         |
| S-4853                     | Auto-control Stacking Tray II (1,000-sheet capacity)                                                                                                                                   | \$ 630.00           | 1.25%             | \$ 626.79           | \$ 31.15         | \$ 19.51         | \$ 15.84         | \$ 13.09         |
| S-3370                     | Wide Stacking Tray (1,000-sheet capacity)                                                                                                                                              | \$ 630.00           | 1.33%             | \$ 626.28           | \$ 31.13         | \$ 19.50         | \$ 15.83         | \$ 13.08         |
| T-100DW                    | Main Unit                                                                                                                                                                              | \$ 7,695.00         | 21.97%            | \$ 6,049.44         | \$ 300.66        | \$ 188.32        | \$ 152.87        | \$ 126.37        |
| T-200                      | Optional Exit Conveyor                                                                                                                                                                 | \$ 1,995.00         | 26.91%            | \$ 1,469.08         | \$ 73.01         | \$ 45.73         | \$ 37.12         | \$ 30.69         |
| 488-00050-009              | Power Cord                                                                                                                                                                             | \$ 25.00            | 32.19%            | \$ 17.08            | \$ 0.85          | \$ 0.53          | \$ 0.43          | \$ 0.36          |
| <b>MAINTENANCE OPTIONS</b> |                                                                                                                                                                                        |                     |                   |                     |                  |                  |                  |                  |
| FW5000-GMA                 | MONTHLY MAINTENANCE Including all Supplies for Purchase & Leased Device. Includes: 50,000 MONO / 0 COLOR Copies per month; Overages billed at \$0.0194 MONO / \$0.1024 COLOR per copy. | \$ 1,494.23         | 35.00%            | \$ 978.54           |                  |                  |                  |                  |
| <b>KODAK SCANNERS</b>      |                                                                                                                                                                                        |                     |                   |                     |                  |                  |                  |                  |
| <b>196-0988</b>            | i940 ScanMate, 15ppm/30ipm                                                                                                                                                             | \$ 395.00           | 14.00%            | \$ 342.25           | \$ 17.01         | \$ 10.65         | \$ 8.65          | \$ 7.15          |
| <b>166-4390</b>            | i1150, 30ppm/60ipm                                                                                                                                                                     | \$ 495.00           | 14.00%            | \$ 428.89           | \$ 21.32         | \$ 13.35         | \$ 10.84         | \$ 8.96          |
| <b>113-1176</b>            | i1150WN, 30ppm/60ipm, Wireless                                                                                                                                                         | \$ 650.00           | 13.99%            | \$ 563.26           | \$ 27.99         | \$ 17.53         | \$ 14.23         | \$ 11.77         |
| <b>133-3848</b>            | i1190, 40ppm/80ipm                                                                                                                                                                     | \$ 795.00           | 13.99%            | \$ 688.91           | \$ 34.24         | \$ 21.45         | \$ 17.41         | \$ 14.39         |
| <b>112-7398</b>            | i1190E, 40ppm/80ipm                                                                                                                                                                    | \$ 895.00           | 14.00%            | \$ 775.47           | \$ 38.54         | \$ 24.14         | \$ 19.60         | \$ 16.20         |
| <b>183-2161</b>            | i1190WN, 40ppm/80ipm, Wireless                                                                                                                                                         | \$ 995.00           | 13.99%            | \$ 862.22           | \$ 42.85         | \$ 26.84         | \$ 21.79         | \$ 18.01         |
| <b>101-4968</b>            | S2050, 50ppm/100ipm                                                                                                                                                                    | \$ 895.00           | 14.00%            | \$ 775.47           | \$ 38.54         | \$ 24.14         | \$ 19.60         | \$ 16.20         |
| <b>101-5049</b>            | S2070, 70ppm/140ipm                                                                                                                                                                    | \$ 1,195.00         | 13.98%            | \$ 1,035.65         | \$ 51.47         | \$ 32.24         | \$ 26.17         | \$ 21.63         |
| <b>150-6369</b>            | i2420, 40ppm/80ipm                                                                                                                                                                     | \$ 895.00           | 14.00%            | \$ 775.47           | \$ 38.54         | \$ 24.14         | \$ 19.60         | \$ 16.20         |
| <b>150-9629</b>            | i2620, 60ppm/120ipm                                                                                                                                                                    | \$ 1,195.00         | 13.99%            | \$ 1,035.53         | \$ 51.47         | \$ 32.24         | \$ 26.17         | \$ 21.63         |
| <b>167-9380</b>            | i2820, 70ppm/140ipm                                                                                                                                                                    | \$ 1,695.00         | 13.99%            | \$ 1,468.80         | \$ 73.00         | \$ 45.72         | \$ 37.12         | \$ 30.68         |
| <b>143-3283</b>            | i2900, 60ppm/120ipm, FB                                                                                                                                                                | \$ 3,495.00         | 13.99%            | \$ 3,028.59         | \$ 150.52        | \$ 94.28         | \$ 76.53         | \$ 63.27         |
| <b>164-0549</b>            | i3200, 50ppm/100ipm                                                                                                                                                                    | \$ 3,995.00         | 13.99%            | \$ 3,461.87         | \$ 172.05        | \$ 107.77        | \$ 87.48         | \$ 72.32         |
| <b>178-8900</b>            | i3250, 50ppm/100ipm, FB                                                                                                                                                                | \$ 4,495.00         | 13.99%            | \$ 3,895.15         | \$ 193.59        | \$ 121.26        | \$ 98.43         | \$ 81.37         |
| <b>114-0003</b>            | i3300, 70ppm/140ipm                                                                                                                                                                    | \$ 4,495.00         | 13.99%            | \$ 3,895.15         | \$ 193.59        | \$ 121.26        | \$ 98.43         | \$ 81.37         |
| <b>103-4784</b>            | i3400, 90ppm/180ipm                                                                                                                                                                    | \$ 5,495.00         | 13.99%            | \$ 4,761.70         | \$ 236.66        | \$ 148.23        | \$ 120.33        | \$ 99.47         |
| <b>129-2937</b>            | i3450, 90ppm/180ipm, FB                                                                                                                                                                | \$ 5,995.00         | 13.99%            | \$ 5,194.97         | \$ 258.19        | \$ 161.72        | \$ 131.28        | \$ 108.52        |
| <b>180-5969</b>            | i3500, 110ppm/220ipm                                                                                                                                                                   | \$ 5,995.00         | 13.99%            | \$ 5,194.97         | \$ 258.19        | \$ 161.72        | \$ 131.28        | \$ 108.52        |
| <b>168-1006</b>            | i4250, 110ppm/220ipm                                                                                                                                                                   | \$ 9,995.00         | 8.03%             | \$ 9,261.34         | \$ 460.29        | \$ 288.31        | \$ 234.03        | \$ 193.47        |
| <b>117-6031</b>            | i4650, 130ppm/260ipm                                                                                                                                                                   | \$ 14,995.00        | 8.03%             | \$ 13,894.33        | \$ 690.55        | \$ 432.53        | \$ 351.11        | \$ 290.25        |
| <b>173-8764</b>            | i4850, 150ppm/300ipm                                                                                                                                                                   | \$ 19,995.00        | 12.87%            | \$ 17,552.31        | \$ 872.35        | \$ 546.40        | \$ 443.55        | \$ 366.67        |
| <b>152-4677</b>            | i5250, 150ppm/300ipm                                                                                                                                                                   | \$ 30,000.00        | 12.87%            | \$ 26,335.04        | \$ 1,308.85      | \$ 819.81        | \$ 665.49        | \$ 550.14        |
| <b>175-9380</b>            | i5250V, 150ppm/300ipm                                                                                                                                                                  | \$ 30,000.00        | 12.87%            | \$ 26,335.04        | \$ 1,308.85      | \$ 819.81        | \$ 665.49        | \$ 550.14        |

| PART #         | Description                                     | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month    | 36 Month    | 48 Month    | 60 Month    |
|----------------|-------------------------------------------------|--------------|-------------------|--------------------|-------------|-------------|-------------|-------------|
| 120-7844       | i5650, 180ppm/360ipm                            | \$ 45,000.00 | 12.87%            | \$ 39,502.56       | \$ 1,963.28 | \$ 1,229.71 | \$ 998.23   | \$ 825.21   |
| 147-3230       | i5650V, 180ppm/360ipm                           | \$ 45,000.00 | 12.87%            | \$ 39,502.56       | \$ 1,963.28 | \$ 1,229.71 | \$ 998.23   | \$ 825.21   |
| 161-5962       | i5850, 210ppm/420ipm                            | \$ 80,000.00 | 12.87%            | \$ 70,226.78       | \$ 3,490.27 | \$ 2,186.16 | \$ 1,774.63 | \$ 1,467.04 |
| 187-7398       | Scan Station 710, 70ppm/140ipm                  | \$ 2,495.00  | 8.94%             | \$ 2,288.99        | \$ 113.76   | \$ 71.26    | \$ 57.84    | \$ 47.82    |
| 173-0795       | Scan Station 730EX 70pm/140ipm                  | \$ 2,995.00  | 8.94%             | \$ 2,747.70        | \$ 136.56   | \$ 85.54    | \$ 69.43    | \$ 57.40    |
| SOLUTIONS      |                                                 |              |                   |                    |             |             |             |             |
| DW-EXP2        | DS/DOCUWARE EXPORT                              | \$ 4,910.00  | 10.00%            | \$4,452.14         |             |             |             |             |
| DW-AI3-MSD2    | DS/DOCUWARE ACTIVE IMPORT 3 M&S (MONTHLY)       | \$ 84.00     | 10.00%            | \$76.17            |             |             |             |             |
| DW-AI3-MSD3    | DS/DOCUWARE ACTIVE IMPORT 3 M&S (MONTHLY)       | \$ 84.00     | 10.00%            | \$76.17            |             |             |             |             |
| DW-AI3-MSD4    | DS/DOCUWARE ACTIVE IMPORT 3 M&S (MONTHLY)       | \$ 84.00     | 10.00%            | \$76.17            |             |             |             |             |
| DW-AI3-MSD5    | DS/DOCUWARE ACTIVE IMPORT 3 M&S (MONTHLY)       | \$ 84.00     | 10.00%            | \$76.17            |             |             |             |             |
| DW-AI3-MST     | DS/DOCUWARE ACTIVE IMPORT 3 M&S (MONTHLY)       | \$ 84.00     | 10.00%            | \$76.17            |             |             |             |             |
| DW-AIX2-MSD2   | DS/DOCUWARE AUTOINDEX M&S (MONTHLY)             | \$ 55.25     | 10.00%            | \$50.10            |             |             |             |             |
| DW-AIX2-MSD3   | DS/DOCUWARE AUTOINDEX M&S (MONTHLY)             | \$ 55.25     | 10.00%            | \$50.10            |             |             |             |             |
| DW-AIX2-MSD4   | DS/DOCUWARE AUTOINDEX M&S (MONTHLY)             | \$ 55.25     | 10.00%            | \$50.10            |             |             |             |             |
| DW-AIX2-MSD5   | DS/DOCUWARE AUTOINDEX M&S (MONTHLY)             | \$ 55.25     | 10.00%            | \$50.10            |             |             |             |             |
| DW-AIX2-MST    | DS/DOCUWARE AUTOINDEX M&S (MONTHLY)             | \$ 55.25     | 10.00%            | \$50.10            |             |             |             |             |
| DW-AIX2D2      | DS/DOCUWARE AUTOINDEX                           | \$ 3,328.00  | 10.00%            | \$3,017.66         |             |             |             |             |
| DW-AIX2D3      | DS/DOCUWARE AUTOINDEX                           | \$ 3,328.00  | 10.00%            | \$3,017.66         |             |             |             |             |
| DW-AIX2D4      | DS/DOCUWARE AUTOINDEX                           | \$ 3,328.00  | 10.00%            | \$3,017.66         |             |             |             |             |
| DW-AIX2D5      | DS/DOCUWARE AUTOINDEX                           | \$ 3,328.00  | 10.00%            | \$3,017.66         |             |             |             |             |
| DW-AIX2T       | DS/DOCUWARE AUTOINDEX                           | \$ 3,328.00  | 10.00%            | \$3,017.66         |             |             |             |             |
| DW-AIXD2       | DS/DOCUWARE AUTOINDEX                           | \$ 3,075.00  | 10.00%            | \$2,788.26         |             |             |             |             |
| DW-AIXD3       | DS/DOCUWARE AUTOINDEX                           | \$ 3,075.00  | 10.00%            | \$2,788.26         |             |             |             |             |
| DW-AIXD4       | DS/DOCUWARE AUTOINDEX                           | \$ 3,075.00  | 10.00%            | \$2,788.26         |             |             |             |             |
| DW-AIXD5       | DS/DOCUWARE AUTOINDEX                           | \$ 3,075.00  | 10.00%            | \$2,788.26         |             |             |             |             |
| DW-AIXT        | DS/DOCUWARE AUTOINDEX                           | \$ 3,075.00  | 10.00%            | \$2,788.26         |             |             |             |             |
| DW-BCF-MSD2    | DS/DOCUWARE BARCODE & FORMS M&S (MONTHLY)       | \$ 84.25     | 10.00%            | \$76.39            |             |             |             |             |
| DW-BCF-MSD3    | DS/DOCUWARE BARCODE & FORMS M&S (MONTHLY)       | \$ 84.25     | 10.00%            | \$76.39            |             |             |             |             |
| DW-BCF-MSD4    | DS/DOCUWARE BARCODE & FORMS M&S (MONTHLY)       | \$ 84.25     | 10.00%            | \$76.39            |             |             |             |             |
| DW-BCF-MSD5    | DS/DOCUWARE BARCODE & FORMS M&S (MONTHLY)       | \$ 84.25     | 10.00%            | \$76.39            |             |             |             |             |
| DW-BCF-MST     | DS/DOCUWARE BARCODE & FORMS M&S (MONTHLY)       | \$ 84.25     | 10.00%            | \$76.39            |             |             |             |             |
| DW-BCFD2       | DS/DOCUWARE BARCODE & FORMS                     | \$ 5,106.00  | 10.00%            | \$4,629.87         |             |             |             |             |
| DW-BCFD3       | DS/DOCUWARE BARCODE & FORMS                     | \$ 5,106.00  | 10.00%            | \$4,629.87         |             |             |             |             |
| DW-BCFD4       | DS/DOCUWARE BARCODE & FORMS                     | \$ 5,106.00  | 10.00%            | \$4,629.87         |             |             |             |             |
| DW-BCFD5       | DS/DOCUWARE BARCODE & FORMS                     | \$ 5,106.00  | 10.00%            | \$4,629.87         |             |             |             |             |
| DW-BCFT        | DS/DOCUWARE BARCODE & FORMS                     | \$ 5,106.00  | 10.00%            | \$4,629.87         |             |             |             |             |
| DW-BSERV-MSD2  | DS/DOCUWARE BUSINESS SERVER M&S (MONTHLY)       | \$ 9.00      | 10.00%            | \$8.16             |             |             |             |             |
| DW-BSERV-MSD3  | DS/DOCUWARE BUSINESS SERVER M&S (MONTHLY)       | \$ 9.00      | 10.00%            | \$8.16             |             |             |             |             |
| DW-BSERV-MSD4  | DS/DOCUWARE BUSINESS SERVER M&S (MONTHLY)       | \$ 9.00      | 10.00%            | \$8.16             |             |             |             |             |
| DW-BSERV-MSD5  | DS/DOCUWARE BUSINESS SERVER M&S (MONTHLY)       | \$ 9.00      | 10.00%            | \$8.16             |             |             |             |             |
| DW-BSERV-MST   | DS/DOCUWARE BUSINESS SERVER M&S (MONTHLY)       | \$ 9.00      | 10.00%            | \$8.16             |             |             |             |             |
| DW-BSERVD2     | DS/DOCUWARE BUSINESS SERVER                     | \$ 508.00    | 10.00%            | \$460.63           |             |             |             |             |
| DW-BSERVD3     | DS/DOCUWARE BUSINESS SERVER                     | \$ 508.00    | 10.00%            | \$460.63           |             |             |             |             |
| DW-BSERVD4     | DS/DOCUWARE BUSINESS SERVER                     | \$ 508.00    | 10.00%            | \$460.63           |             |             |             |             |
| DW-BSERVD5     | DS/DOCUWARE BUSINESS SERVER                     | \$ 508.00    | 10.00%            | \$460.63           |             |             |             |             |
| DW-BSERVT      | DS/DOCUWARE BUSINESS SERVER                     | \$ 508.00    | 10.00%            | \$460.63           |             |             |             |             |
| DW-C2MAIL-MSD2 | DS/DOCUWARE CONNECT TO MAIL M&S (MONTHLY)       | \$ 42.75     | 10.00%            | \$38.76            |             |             |             |             |
| DW-C2MAIL-MSD3 | DS/DOCUWARE CONNECT TO MAIL M&S (MONTHLY)       | \$ 42.75     | 10.00%            | \$38.76            |             |             |             |             |
| DW-C2MAIL-MSD4 | DS/DOCUWARE CONNECT TO MAIL M&S (MONTHLY)       | \$ 42.75     | 10.00%            | \$38.76            |             |             |             |             |
| DW-C2MAIL-MSD5 | DS/DOCUWARE CONNECT TO MAIL M&S (MONTHLY)       | \$ 42.75     | 10.00%            | \$38.76            |             |             |             |             |
| DW-C2MAIL-MST  | DS/DOCUWARE CONNECT TO MAIL M&S (MONTHLY)       | \$ 42.75     | 10.00%            | \$38.76            |             |             |             |             |
| DW-C2MAILD2    | DS/DOCUWARE CONNECT TO MAIL                     | \$ 2,558.00  | 10.00%            | \$2,319.47         |             |             |             |             |
| DW-C2MAILD3    | DS/DOCUWARE CONNECT TO MAIL                     | \$ 2,558.00  | 10.00%            | \$2,319.47         |             |             |             |             |
| DW-C2MAILD4    | DS/DOCUWARE CONNECT TO MAIL                     | \$ 2,558.00  | 10.00%            | \$2,319.47         |             |             |             |             |
| DW-C2MAILD5    | DS/DOCUWARE CONNECT TO MAIL                     | \$ 2,558.00  | 10.00%            | \$2,319.47         |             |             |             |             |
| DW-C2MAILT     | DS/DOCUWARE CONNECT TO MAIL                     | \$ 2,558.00  | 10.00%            | \$2,319.47         |             |             |             |             |
| DW-C2MOSS-MSD2 | DS/DOCUWARE CONNECT TO SHAREPOINT M&S (MONTHLY) | \$ 81.00     | 10.00%            | \$73.45            |             |             |             |             |
| DW-C2MOSS-MSD3 | DS/DOCUWARE CONNECT TO SHAREPOINT M&S (MONTHLY) | \$ 81.00     | 10.00%            | \$73.45            |             |             |             |             |

| PART #          | Description                                                            | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-----------------|------------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-C2MOSS-MSD4  | DS/DOCUWARE CONNECT TO SHAREPOINT M&S (MONTHLY)                        | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-C2MOSS-MSD5  | DS/DOCUWARE CONNECT TO SHAREPOINT M&S (MONTHLY)                        | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-C2MOSS-MST   | DS/DOCUWARE CONNECT TO SHAREPOINT M&S (MONTHLY)                        | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-C2N2-MSD2    | DS/DOCUWARE CONNECT TO NOTES M&S (MONTHLY)                             | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-C2N2-MSD3    | DS/DOCUWARE CONNECT TO NOTES M&S (MONTHLY)                             | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-C2N2-MSD4    | DS/DOCUWARE CONNECT TO NOTES M&S (MONTHLY)                             | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-C2N2-MSD5    | DS/DOCUWARE CONNECT TO NOTES M&S (MONTHLY)                             | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-C2N2-MST     | DS/DOCUWARE CONNECT TO NOTES M&S (MONTHLY)                             | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-C2OUTL-MSD2  | DS/DOCUWARE CONNECT TO OUTLOOK M&S (MONTHLY)                           | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-C2OUTL-MSD3  | DS/DOCUWARE CONNECT TO OUTLOOK M&S (MONTHLY)                           | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-C2OUTL-MSD4  | DS/DOCUWARE CONNECT TO OUTLOOK M&S (MONTHLY)                           | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-C2OUTL-MSD5  | DS/DOCUWARE CONNECT TO OUTLOOK M&S (MONTHLY)                           | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-C2OUTL-MST   | DS/DOCUWARE CONNECT TO OUTLOOK M&S (MONTHLY)                           | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-C2OUTLD2     | DS/DOCUWARE CONNECT TO OUTLOOK                                         | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-C2OUTLD3     | DS/DOCUWARE CONNECT TO OUTLOOK                                         | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-C2OUTLD4     | DS/DOCUWARE CONNECT TO OUTLOOK                                         | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-C2OUTLD5     | DS/DOCUWARE CONNECT TO OUTLOOK                                         | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-C2OUTLT      | DS/DOCUWARE CONNECT TO OUTLOOK                                         | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-C2SAP-AT     | DS/ARCHIVE TRANSFER                                                    | \$ 16,800.00 | 10.00%            | \$15,233.40        |          |          |          |          |
| DW-C2SAP-AT-MS  | DS/ARCHIVE TRANSFER M&S (MONTHLY)                                      | \$ 238.00    | 10.00%            | \$215.81           |          |          |          |          |
| DW-C2SAP-AT-MST | DS/ARCHIVE TRANSFER M&S (MONTHLY)                                      | \$ 238.00    | 10.00%            | \$215.81           |          |          |          |          |
| DW-C2SAP-ATT    | DS/ARCHIVE TRANSFER                                                    | \$ 16,800.00 | 10.00%            | \$15,233.40        |          |          |          |          |
| DW-C2SAP-DI     | DS/DOCUMENT INDEXING                                                   | \$ 12,336.00 | 10.00%            | \$11,185.67        |          |          |          |          |
| DW-C2SAP-DI-MS  | DS/DOCUMENT INDEXING M&S (MONTHLY)                                     | \$ 175.50    | 10.00%            | \$159.13           |          |          |          |          |
| DW-C2SAP-DI-MST | DS/DOCUMENT INDEXING M&S (MONTHLY)                                     | \$ 175.50    | 10.00%            | \$159.13           |          |          |          |          |
| DW-C2SAP-DIT    | DS/DOCUMENT INDEXING                                                   | \$ 12,336.00 | 10.00%            | \$11,185.67        |          |          |          |          |
| DW-C2SAP-DL     | DS/DOCUMENT LINK                                                       | \$ 6,865.00  | 10.00%            | \$6,224.84         |          |          |          |          |
| DW-C2SAP-DL-MS  | DS/DOCUMENT LINK M&S (MONTHLY)                                         | \$ 97.50     | 10.00%            | \$88.41            |          |          |          |          |
| DW-C2SAP-DL-MST | DS/DOCUMENT LINK M&S (MONTHLY)                                         | \$ 97.50     | 10.00%            | \$88.41            |          |          |          |          |
| DW-C2SAP-DLT    | DS/DOCUMENT LINK                                                       | \$ 6,865.00  | 10.00%            | \$6,224.84         |          |          |          |          |
| DW-C2SAP-DV     | DS/DOCUMENT VIEWER                                                     | \$ 3,354.00  | 10.00%            | \$3,041.24         |          |          |          |          |
| DW-C2SAP-DV-MS  | DS/DOCUMENT VIEWER M&S (MONTHLY)                                       | \$ 47.50     | 10.00%            | \$43.07            |          |          |          |          |
| DW-C2SAP-DV-MST | DS/DOCUMENT VIEWER M&S (MONTHLY)                                       | \$ 47.50     | 10.00%            | \$43.07            |          |          |          |          |
| DW-C2SAP-DVT    | DS/DOCUMENT VIEWER                                                     | \$ 3,354.00  | 10.00%            | \$3,041.24         |          |          |          |          |
| DW-C2SAP-IC     | DS/INTEGRITY CONTROL                                                   | \$ 6,865.00  | 10.00%            | \$6,224.84         |          |          |          |          |
| DW-C2SAP-IC-MS  | DS/INTEGRITY CONTROL M&S (MONTHLY)                                     | \$ 97.50     | 10.00%            | \$88.41            |          |          |          |          |
| DW-C2SAP-IC-MST | DS/INTEGRITY CONTROL M&S (MONTHLY)                                     | \$ 97.50     | 10.00%            | \$88.41            |          |          |          |          |
| DW-C2SAP-ICT    | DS/INTEGRITY CONTROL                                                   | \$ 6,865.00  | 10.00%            | \$6,224.84         |          |          |          |          |
| DW-C2SAP-MSD2   | DS/DOCUWARE CONNECT TO SAP DISCOUNT-MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 203.75    | 10.00%            | \$184.75           |          |          |          |          |
| DW-C2SAP-MSD3   | DS/DOCUWARE CONNECT TO SAP DISCOUNT-MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 203.75    | 10.00%            | \$184.75           |          |          |          |          |
| DW-C2SAP-MSD4   | DS/DOCUWARE CONNECT TO SAP DISCOUNT-MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 203.75    | 10.00%            | \$184.75           |          |          |          |          |
| DW-C2SAP-MSD5   | DS/DOCUWARE CONNECT TO SAP DISCOUNT-MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 203.75    | 10.00%            | \$184.75           |          |          |          |          |
| DW-C2SAP-MST    | DS/DOCUWARE CONNECT TO SAP DISCOUNT-MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 203.75    | 10.00%            | \$184.75           |          |          |          |          |
| DW-C2SAP-SI     | DS/SIMPLE INVOICE FOR DOCUWARE CONNECT TO SAP                          | \$ 9,612.00  | 10.00%            | \$8,715.68         |          |          |          |          |
| DW-C2SAP-SI-MS  | DS/SIMPLE INVOICE FOR DOCUWARE CONNECT TO SAP M&S (MONTHLY)            | \$ 137.00    | 10.00%            | \$124.22           |          |          |          |          |
| DW-C2SAP-SI-MST | DS/SIMPLE INVOICE FOR DOCUWARE CONNECT TO SAP M&S (MONTHLY)            | \$ 137.00    | 10.00%            | \$124.22           |          |          |          |          |
| DW-C2SAP-SIT    | DS/SIMPLE INVOICE FOR DOCUWARE CONNECT TO SAP                          | \$ 9,612.00  | 10.00%            | \$8,715.68         |          |          |          |          |
| DW-C2SAP2-MOD2  | DS/DOCUWARE CONNECT TO SAP - MONTHLY                                   | \$ 1,140.00  | 10.00%            | \$1,033.70         |          |          |          |          |
| DW-C2SAP2-MOD3  | DS/DOCUWARE CONNECT TO SAP - MONTHLY                                   | \$ 1,140.00  | 10.00%            | \$1,033.70         |          |          |          |          |
| DW-C2SAP2-MOD4  | DS/DOCUWARE CONNECT TO SAP - MONTHLY                                   | \$ 1,140.00  | 10.00%            | \$1,033.70         |          |          |          |          |
| DW-C2SAP2-MOD5  | DS/DOCUWARE CONNECT TO SAP - MONTHLY                                   | \$ 1,140.00  | 10.00%            | \$1,033.70         |          |          |          |          |

| PART #              | Description                                                                | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|----------------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-C2SAP2-MOT       | DS/DOCUWARE CONNECT TO SAP - MONTHLY                                       | \$ 1,140.00  | 10.00%            | \$1,033.70         |          |          |          |          |
| DW-C2SAP2-MSD2      | DS/DOCUWARE CONNECT TO SAP VERSION 2<br>M&S (MONTHLY)                      | \$ 258.00    | 10.00%            | \$233.94           |          |          |          |          |
| DW-C2SAP2-MSD3      | DS/DOCUWARE CONNECT TO SAP VERSION 2<br>M&S (MONTHLY)                      | \$ 258.00    | 10.00%            | \$233.94           |          |          |          |          |
| DW-C2SAP2-MSD4      | DS/DOCUWARE CONNECT TO SAP VERSION 2<br>M&S (MONTHLY)                      | \$ 258.00    | 10.00%            | \$233.94           |          |          |          |          |
| DW-C2SAP2-MSD5      | DS/DOCUWARE CONNECT TO SAP VERSION 2<br>M&S (MONTHLY)                      | \$ 258.00    | 10.00%            | \$233.94           |          |          |          |          |
| DW-C2SAP2-MST       | DS/DOCUWARE CONNECT TO SAP VERSION 2<br>M&S (MONTHLY)                      | \$ 258.00    | 10.00%            | \$233.94           |          |          |          |          |
| DW-C2SAP2D2         | DS/DOCUWARE CONNECT TO SAP VERSION 2                                       | \$ 18,179.00 | 10.00%            | \$16,483.81        |          |          |          |          |
| DW-C2SAP2D3         | DS/DOCUWARE CONNECT TO SAP VERSION 2                                       | \$ 18,179.00 | 10.00%            | \$16,483.81        |          |          |          |          |
| DW-C2SAP2D4         | DS/DOCUWARE CONNECT TO SAP VERSION 2                                       | \$ 18,179.00 | 10.00%            | \$16,483.81        |          |          |          |          |
| DW-C2SAP2D5         | DS/DOCUWARE CONNECT TO SAP VERSION 2                                       | \$ 18,179.00 | 10.00%            | \$16,483.81        |          |          |          |          |
| DW-C2SAP2T          | DS/DOCUWARE CONNECT TO SAP VERSION 2                                       | \$ 18,179.00 | 10.00%            | \$16,483.81        |          |          |          |          |
| DW-C2TEAMS-MSD2     | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS M&S (MONTHLY)                    | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-C2TEAMS-MSD3     | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS M&S (MONTHLY)                    | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-C2TEAMS-MSD4     | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS M&S (MONTHLY)                    | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-C2TEAMS-MSD5     | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS M&S (MONTHLY)                    | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-C2TEAMS-MST      | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS M&S (MONTHLY)                    | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-C2TEAMSD2        | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS                                  | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-C2TEAMSD3        | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS                                  | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-C2TEAMSD4        | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS                                  | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-C2TEAMSD5        | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS                                  | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-C2TEAMST         | DS/DOCUWARE CONNECT TO MICROSOFT<br>TEAMS                                  | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-CAT              | DS/CUSTOMER ADMINISTRATION TRAINING                                        | \$ 3,000.00  | 10.00%            | \$2,720.25         |          |          |          |          |
| DW-CF-MSD2          | DS/DOCUWARE CONTENT FOLDER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 84.00     | 10.00%            | \$76.17            |          |          |          |          |
| DW-CF-MSD3          | DS/DOCUWARE CONTENT FOLDER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 84.00     | 10.00%            | \$76.17            |          |          |          |          |
| DW-CF-MSD4          | DS/DOCUWARE CONTENT FOLDER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 84.00     | 10.00%            | \$76.17            |          |          |          |          |
| DW-CF-MSD5          | DS/DOCUWARE CONTENT FOLDER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 84.00     | 10.00%            | \$76.17            |          |          |          |          |
| DW-CF-MST           | DS/DOCUWARE CONTENT FOLDER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 84.00     | 10.00%            | \$76.17            |          |          |          |          |
| DW-CFTM-MSD2        | DS/DOCUWARE CF/TMGR BUNDLE M&S<br>(MONTHLY)                                | \$ 170.25    | 10.00%            | \$154.37           |          |          |          |          |
| DW-CFTM-MSD3        | DS/DOCUWARE CF/TMGR BUNDLE M&S<br>(MONTHLY)                                | \$ 170.25    | 10.00%            | \$154.37           |          |          |          |          |
| DW-CFTM-MSD4        | DS/DOCUWARE CF/TMGR BUNDLE M&S<br>(MONTHLY)                                | \$ 170.25    | 10.00%            | \$154.37           |          |          |          |          |
| DW-CFTM-MSD5        | DS/DOCUWARE CF/TMGR BUNDLE M&S<br>(MONTHLY)                                | \$ 170.25    | 10.00%            | \$154.37           |          |          |          |          |
| DW-CFTM-MST         | DS/DOCUWARE CF/TMGR BUNDLE M&S<br>(MONTHLY)                                | \$ 170.25    | 10.00%            | \$154.37           |          |          |          |          |
| DW-CL-SERV-WRO-MSD2 | DS/DOCUWARE WEBCLIENT SERVER LICENSE<br>READ ONLY M&S (MONTHLY)            | \$ 211.75    | 10.00%            | \$192.00           |          |          |          |          |
| DW-CL-SERV-WRO-MSD3 | DS/DOCUWARE WEBCLIENT SERVER LICENSE<br>READ ONLY M&S (MONTHLY)            | \$ 211.75    | 10.00%            | \$192.00           |          |          |          |          |
| DW-CL-SERV-WRO-MSD4 | DS/DOCUWARE WEBCLIENT SERVER LICENSE<br>READ ONLY M&S (MONTHLY)            | \$ 211.75    | 10.00%            | \$192.00           |          |          |          |          |
| DW-CL-SERV-WRO-MSD5 | DS/DOCUWARE WEBCLIENT SERVER LICENSE<br>READ ONLY M&S (MONTHLY)            | \$ 211.75    | 10.00%            | \$192.00           |          |          |          |          |
| DW-CL-SERV-WRO-MST  | DS/DOCUWARE WEBCLIENT SERVER LICENSE<br>READ ONLY M&S (MONTHLY)            | \$ 211.75    | 10.00%            | \$192.00           |          |          |          |          |
| DW-CLD-100-5WFUD2   | DS/DOCUWARE CLOUD 100 FIVE WORKFLOW<br>USERS                               | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-100-5WFUD3   | DS/DOCUWARE CLOUD 100 FIVE WORKFLOW<br>USERS                               | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-100-5WFUD4   | DS/DOCUWARE CLOUD 100 FIVE WORKFLOW<br>USERS                               | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |

| PART #              | Description                                            | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|--------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-CLD-100-5WFUD5   | DS/DOCUWARE CLOUD 100 FIVE WORKFLOW<br>USERS           | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-100-5WFUT    | DS/DOCUWARE CLOUD 100 FIVE WORKFLOW<br>USERS           | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-100-AUD2     | DS/DOCUWARE CLOUD 100 ADDITIONAL USER                  | \$ 27.00    | 10.00%            | \$24.48            |          |          |          |          |
| DW-CLD-100-AUD3     | DS/DOCUWARE CLOUD 100 ADDITIONAL USER                  | \$ 27.00    | 10.00%            | \$24.48            |          |          |          |          |
| DW-CLD-100-AUD4     | DS/DOCUWARE CLOUD 100 ADDITIONAL USER                  | \$ 27.00    | 10.00%            | \$24.48            |          |          |          |          |
| DW-CLD-100-AUD5     | DS/DOCUWARE CLOUD 100 ADDITIONAL USER                  | \$ 27.00    | 10.00%            | \$24.48            |          |          |          |          |
| DW-CLD-100-AUT      | DS/DOCUWARE CLOUD 100 ADDITIONAL USER                  | \$ 27.00    | 10.00%            | \$24.48            |          |          |          |          |
| DW-CLD-100-E2ASTBD2 | DS/DocuWare Cloud 100 Additional Storage<br>above 1 TB | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-100-E2ASTBD3 | DS/DocuWare Cloud 100 Additional Storage<br>above 1 TB | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-100-E2ASTBD4 | DS/DocuWare Cloud 100 Additional Storage<br>above 1 TB | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-100-E2ASTBD5 | DS/DocuWare Cloud 100 Additional Storage<br>above 1 TB | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-100-E2ASTBT  | DS/DocuWare Cloud 100 Additional Storage<br>above 1 TB | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-100D2        | DS/DOCUWARE CLOUD 100                                  | \$ 4,150.00 | 10.00%            | \$3,763.01         |          |          |          |          |
| DW-CLD-100D3        | DS/DOCUWARE CLOUD 100                                  | \$ 4,150.00 | 10.00%            | \$3,763.01         |          |          |          |          |
| DW-CLD-100D4        | DS/DOCUWARE CLOUD 100                                  | \$ 4,150.00 | 10.00%            | \$3,763.01         |          |          |          |          |
| DW-CLD-100D5        | DS/DOCUWARE CLOUD 100                                  | \$ 4,150.00 | 10.00%            | \$3,763.01         |          |          |          |          |
| DW-CLD-100T         | DS/DOCUWARE CLOUD 100                                  | \$ 4,150.00 | 10.00%            | \$3,763.01         |          |          |          |          |
| DW-CLD-15-5WFUD2    | DS/DOCUWARE CLOUD 15 FIVE WORKFLOW<br>USERS            | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-15-5WFUD3    | DS/DOCUWARE CLOUD 15 FIVE WORKFLOW<br>USERS            | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-15-5WFUD4    | DS/DOCUWARE CLOUD 15 FIVE WORKFLOW<br>USERS            | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-15-5WFUD5    | DS/DOCUWARE CLOUD 15 FIVE WORKFLOW<br>USERS            | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-15-5WFUT     | DS/DOCUWARE CLOUD 15 FIVE WORKFLOW<br>USERS            | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-15-ASD2      | DS/DOCUWARE CLOUD 15 ADDITIONAL 10GB<br>OF STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-15-ASD3      | DS/DOCUWARE CLOUD 15 ADDITIONAL 10GB<br>OF STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-15-ASD4      | DS/DOCUWARE CLOUD 15 ADDITIONAL 10GB<br>OF STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-15-ASD5      | DS/DOCUWARE CLOUD 15 ADDITIONAL 10GB<br>OF STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-15-AST       | DS/DOCUWARE CLOUD 15 ADDITIONAL 10GB<br>OF STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-15-AUD2      | DS/DOCUWARE CLOUD 15 ADDITIONAL USER                   | \$ 64.50    | 10.00%            | \$58.49            |          |          |          |          |
| DW-CLD-15-AUD3      | DS/DOCUWARE CLOUD 15 ADDITIONAL USER                   | \$ 64.50    | 10.00%            | \$58.49            |          |          |          |          |
| DW-CLD-15-AUD4      | DS/DOCUWARE CLOUD 15 ADDITIONAL USER                   | \$ 64.50    | 10.00%            | \$58.49            |          |          |          |          |
| DW-CLD-15-AUD5      | DS/DOCUWARE CLOUD 15 ADDITIONAL USER                   | \$ 64.50    | 10.00%            | \$58.49            |          |          |          |          |
| DW-CLD-15-AUT       | DS/DOCUWARE CLOUD 15 ADDITIONAL USER                   | \$ 64.50    | 10.00%            | \$58.49            |          |          |          |          |
| DW-CLD-15-E2ASTBD2  | DS/DocuWare Cloud 15 Additional Storage above<br>1 TB  | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-15-E2ASTBD3  | DS/DocuWare Cloud 15 Additional Storage above<br>1 TB  | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-15-E2ASTBD4  | DS/DocuWare Cloud 15 Additional Storage above<br>1 TB  | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-15-E2ASTBD5  | DS/DocuWare Cloud 15 Additional Storage above<br>1 TB  | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-15-E2ASTBT   | DS/DocuWare Cloud 15 Additional Storage above<br>1 TB  | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-15D2         | DS/DOCUWARE CLOUD 15                                   | \$ 811.00   | 10.00%            | \$735.37           |          |          |          |          |
| DW-CLD-15D3         | DS/DOCUWARE CLOUD 15                                   | \$ 811.00   | 10.00%            | \$735.37           |          |          |          |          |
| DW-CLD-15D4         | DS/DOCUWARE CLOUD 15                                   | \$ 811.00   | 10.00%            | \$735.37           |          |          |          |          |
| DW-CLD-15D5         | DS/DOCUWARE CLOUD 15                                   | \$ 811.00   | 10.00%            | \$735.37           |          |          |          |          |
| DW-CLD-15T          | DS/DOCUWARE CLOUD 15                                   | \$ 811.00   | 10.00%            | \$735.37           |          |          |          |          |
| DW-CLD-4-ASD2       | DS/DOCUWARE CLOUD 4 ADDITIONAL 10 GB OF<br>STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-4-ASD3       | DS/DOCUWARE CLOUD 4 ADDITIONAL 10 GB OF<br>STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-4-ASD4       | DS/DOCUWARE CLOUD 4 ADDITIONAL 10 GB OF<br>STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-4-ASD5       | DS/DOCUWARE CLOUD 4 ADDITIONAL 10 GB OF<br>STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-4-AST        | DS/DOCUWARE CLOUD 4 ADDITIONAL 10 GB OF<br>STORAGE     | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-4-AUD2       | DS/DOCUWARE CLOUD 4 ADDITIONAL USER                    | \$ 86.00    | 10.00%            | \$77.98            |          |          |          |          |



| PART #             | Description                                                                 | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------------|-----------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-CLD-4-AUD3      | DS/DOCUWARE CLOUD 4 ADDITIONAL USER                                         | \$ 86.00    | 10.00%            | \$77.98            |          |          |          |          |
| DW-CLD-4-AUD4      | DS/DOCUWARE CLOUD 4 ADDITIONAL USER                                         | \$ 86.00    | 10.00%            | \$77.98            |          |          |          |          |
| DW-CLD-4-AUD5      | DS/DOCUWARE CLOUD 4 ADDITIONAL USER                                         | \$ 86.00    | 10.00%            | \$77.98            |          |          |          |          |
| DW-CLD-4-AUT       | DS/DOCUWARE CLOUD 4 ADDITIONAL USER                                         | \$ 86.00    | 10.00%            | \$77.98            |          |          |          |          |
| DW-CLD-4-E2ASTBD2  | DS/DocuWare Cloud 4 Additional Storage above 1 TB                           | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-4-E2ASTBD3  | DS/DocuWare Cloud 4 Additional Storage above 1 TB                           | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-4-E2ASTBD4  | DS/DocuWare Cloud 4 Additional Storage above 1 TB                           | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-4-E2ASTBD5  | DS/DocuWare Cloud 4 Additional Storage above 1 TB                           | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-4-E2ASTBT   | DS/DocuWare Cloud 4 Additional Storage above 1 TB                           | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-40-5WFUD2   | DS/DOCUWARE CLOUD 40 FIVE WORKFLOW USERS                                    | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-40-5WFUD3   | DS/DOCUWARE CLOUD 40 FIVE WORKFLOW USERS                                    | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-40-5WFUD4   | DS/DOCUWARE CLOUD 40 FIVE WORKFLOW USERS                                    | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-40-5WFUD5   | DS/DOCUWARE CLOUD 40 FIVE WORKFLOW USERS                                    | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-40-5WFUT    | DS/DOCUWARE CLOUD 40 FIVE WORKFLOW USERS                                    | \$ 81.00    | 10.00%            | \$73.45            |          |          |          |          |
| DW-CLD-40-ASD2     | DS/DOCUWARE CLOUD 40 ADDITIONAL 10GB OF STORAGE                             | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-40-ASD3     | DS/DOCUWARE CLOUD 40 ADDITIONAL 10GB OF STORAGE                             | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-40-ASD4     | DS/DOCUWARE CLOUD 40 ADDITIONAL 10GB OF STORAGE                             | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-40-ASD5     | DS/DOCUWARE CLOUD 40 ADDITIONAL 10GB OF STORAGE                             | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-40-AST      | DS/DOCUWARE CLOUD 40 ADDITIONAL 10GB OF STORAGE                             | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| DW-CLD-40-AUD2     | DS/DOCUWARE CLOUD 40 ADDITIONAL USER                                        | \$ 44.00    | 10.00%            | \$39.90            |          |          |          |          |
| DW-CLD-40-AUD3     | DS/DOCUWARE CLOUD 40 ADDITIONAL USER                                        | \$ 44.00    | 10.00%            | \$39.90            |          |          |          |          |
| DW-CLD-40-AUD4     | DS/DOCUWARE CLOUD 40 ADDITIONAL USER                                        | \$ 44.00    | 10.00%            | \$39.90            |          |          |          |          |
| DW-CLD-40-AUD5     | DS/DOCUWARE CLOUD 40 ADDITIONAL USER                                        | \$ 44.00    | 10.00%            | \$39.90            |          |          |          |          |
| DW-CLD-40-AUT      | DS/DOCUWARE CLOUD 40 ADDITIONAL USER                                        | \$ 44.00    | 10.00%            | \$39.90            |          |          |          |          |
| DW-CLD-40-E2ASTBD2 | DS/DocuWare Cloud 40 Additional Storage above 1 TB                          | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-40-E2ASTBD3 | DS/DocuWare Cloud 40 Additional Storage above 1 TB                          | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-40-E2ASTBD4 | DS/DocuWare Cloud 40 Additional Storage above 1 TB                          | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-40-E2ASTBD5 | DS/DocuWare Cloud 40 Additional Storage above 1 TB                          | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-40-E2ASTBT  | DS/DocuWare Cloud 40 Additional Storage above 1 TB                          | \$ 84.00    | 10.00%            | \$76.17            |          |          |          |          |
| DW-CLD-40D2        | DS/DOCUWARE CLOUD 40                                                        | \$ 2,111.00 | 10.00%            | \$1,914.15         |          |          |          |          |
| DW-CLD-40D3        | DS/DOCUWARE CLOUD 40                                                        | \$ 2,111.00 | 10.00%            | \$1,914.15         |          |          |          |          |
| DW-CLD-40D4        | DS/DOCUWARE CLOUD 40                                                        | \$ 2,111.00 | 10.00%            | \$1,914.15         |          |          |          |          |
| DW-CLD-40D5        | DS/DOCUWARE CLOUD 40                                                        | \$ 2,111.00 | 10.00%            | \$1,914.15         |          |          |          |          |
| DW-CLD-40T         | DS/DOCUWARE CLOUD 40                                                        | \$ 2,111.00 | 10.00%            | \$1,914.15         |          |          |          |          |
| DW-CLD-4D2         | DS/DOCUWARE CLOUD 4                                                         | \$ 286.00   | 10.00%            | \$259.33           |          |          |          |          |
| DW-CLD-4D3         | DS/DOCUWARE CLOUD 4                                                         | \$ 286.00   | 10.00%            | \$259.33           |          |          |          |          |
| DW-CLD-4D4         | DS/DOCUWARE CLOUD 4                                                         | \$ 286.00   | 10.00%            | \$259.33           |          |          |          |          |
| DW-CLD-4D5         | DS/DOCUWARE CLOUD 4                                                         | \$ 286.00   | 10.00%            | \$259.33           |          |          |          |          |
| DW-CLD-4T          | DS/DOCUWARE CLOUD 4                                                         | \$ 286.00   | 10.00%            | \$259.33           |          |          |          |          |
| DW-CLD-C2SAP-SID2  | DS/SIMPLE INVOICE FOR DOCUWARE CLOUD CONNECT TO SAP                         | \$ 246.00   | 10.00%            | \$223.06           |          |          |          |          |
| DW-CLD-C2SAP-SID3  | DS/SIMPLE INVOICE FOR DOCUWARE CLOUD CONNECT TO SAP                         | \$ 246.00   | 10.00%            | \$223.06           |          |          |          |          |
| DW-CLD-C2SAP-SID4  | DS/SIMPLE INVOICE FOR DOCUWARE CLOUD CONNECT TO SAP                         | \$ 246.00   | 10.00%            | \$223.06           |          |          |          |          |
| DW-CLD-C2SAP-SID5  | DS/SIMPLE INVOICE FOR DOCUWARE CLOUD CONNECT TO SAP                         | \$ 246.00   | 10.00%            | \$223.06           |          |          |          |          |
| DW-CLD-C2SAP-SIT   | DS/SIMPLE INVOICE FOR DOCUWARE CLOUD CONNECT TO SAP                         | \$ 246.00   | 10.00%            | \$223.06           |          |          |          |          |
| DW-CLD-C2SAPD2     | DS/DOCUWARE CLOUD CONNECT TO SAP -NOT AVAILABLE FOR CLOUD 4 AND CLOUD BASE. | \$ 1,232.00 | 10.00%            | \$1,117.12         |          |          |          |          |
| DW-CLD-C2SAPD3     | DS/DOCUWARE CLOUD CONNECT TO SAP -NOT AVAILABLE FOR CLOUD 4 AND CLOUD BASE. | \$ 1,232.00 | 10.00%            | \$1,117.12         |          |          |          |          |

| PART #          | Description                                                                 | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-----------------|-----------------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-CLD-C2SAPD4  | DS/DOCUWARE CLOUD CONNECT TO SAP -NOT AVAILABLE FOR CLOUD 4 AND CLOUD BASE. | \$ 1,232.00  | 10.00%            | \$1,117.12         |          |          |          |          |
| DW-CLD-C2SAPD5  | DS/DOCUWARE CLOUD CONNECT TO SAP -NOT AVAILABLE FOR CLOUD 4 AND CLOUD BASE. | \$ 1,232.00  | 10.00%            | \$1,117.12         |          |          |          |          |
| DW-CLD-C2SAPT   | DS/DOCUWARE CLOUD CONNECT TO SAP -NOT AVAILABLE FOR CLOUD 4 AND CLOUD BASE. | \$ 1,232.00  | 10.00%            | \$1,117.12         |          |          |          |          |
| DW-CLSITE-MSD2  | DS/DOCUWARE CLIENT SITE LICENSE M&S (MONTHLY)                               | \$ 994.50    | 10.00%            | \$901.76           |          |          |          |          |
| DW-CLSITE-MSD3  | DS/DOCUWARE CLIENT SITE LICENSE M&S (MONTHLY)                               | \$ 994.50    | 10.00%            | \$901.76           |          |          |          |          |
| DW-CLSITE-MSD4  | DS/DOCUWARE CLIENT SITE LICENSE M&S (MONTHLY)                               | \$ 994.50    | 10.00%            | \$901.76           |          |          |          |          |
| DW-CLSITE-MSD5  | DS/DOCUWARE CLIENT SITE LICENSE M&S (MONTHLY)                               | \$ 994.50    | 10.00%            | \$901.76           |          |          |          |          |
| DW-CLSITE-MST   | DS/DOCUWARE CLIENT SITE LICENSE M&S (MONTHLY)                               | \$ 994.50    | 10.00%            | \$901.76           |          |          |          |          |
| DW-CONS-D       | DS/DOCUWARE ON-SITE PROFESSIONAL SERVICES, PER DAY, PER DOCUWARE EMPLOYEE   | \$ 1,770.00  | 10.00%            | \$1,604.95         |          |          |          |          |
| DW-CONS-HD      | DS/PROFESSIONAL SERVICES HALF DAY RATE                                      | \$ 885.00    | 10.00%            | \$802.47           |          |          |          |          |
| DW-CR-1000-MSD2 | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-CR-1000-MSD3 | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-CR-1000-MSD4 | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-CR-1000-MSD5 | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-CR-1000-MST  | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-CR-999-MSD2  | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-CR-999-MSD3  | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-CR-999-MSD4  | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-CR-999-MSD5  | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-CR-999-MST   | DS/DOCUWARE COLD/READ DISCOUNT- MAINTENANCE & SUPPORT- LEGACY ONLY          | \$ 113.50    | 10.00%            | \$102.92           |          |          |          |          |
| DW-DET-MSD2     | DS/DocuWare Data Export Tool M&S                                            | \$ 41.25     | 10.00%            | \$37.40            |          |          |          |          |
| DW-DET-MSD3     | DS/DocuWare Data Export Tool M&S                                            | \$ 41.25     | 10.00%            | \$37.40            |          |          |          |          |
| DW-DET-MSD4     | DS/DocuWare Data Export Tool M&S                                            | \$ 41.25     | 10.00%            | \$37.40            |          |          |          |          |
| DW-DET-MSD5     | DS/DocuWare Data Export Tool M&S                                            | \$ 41.25     | 10.00%            | \$37.40            |          |          |          |          |
| DW-DET-MST      | DS/DocuWare Data Export Tool M&S                                            | \$ 41.25     | 10.00%            | \$37.40            |          |          |          |          |
| DW-ESERV-MSD2   | DS/DOCUWARE ENTERPRISE SERVER M&S (MONTHLY)                                 | \$ 325.00    | 10.00%            | \$294.69           |          |          |          |          |
| DW-ESERV-MSD3   | DS/DOCUWARE ENTERPRISE SERVER M&S (MONTHLY)                                 | \$ 325.00    | 10.00%            | \$294.69           |          |          |          |          |
| DW-ESERV-MSD4   | DS/DOCUWARE ENTERPRISE SERVER M&S (MONTHLY)                                 | \$ 325.00    | 10.00%            | \$294.69           |          |          |          |          |
| DW-ESERV-MSD5   | DS/DOCUWARE ENTERPRISE SERVER M&S (MONTHLY)                                 | \$ 325.00    | 10.00%            | \$294.69           |          |          |          |          |
| DW-ESERV-MST    | DS/DOCUWARE ENTERPRISE SERVER M&S (MONTHLY)                                 | \$ 325.00    | 10.00%            | \$294.69           |          |          |          |          |
| DW-ESERVD2      | DS/DOCUWARE ENTERPRISE SERVER                                               | \$ 19,501.00 | 10.00%            | \$17,682.53        |          |          |          |          |
| DW-ESERVD3      | DS/DOCUWARE ENTERPRISE SERVER                                               | \$ 19,501.00 | 10.00%            | \$17,682.53        |          |          |          |          |
| DW-ESERVD4      | DS/DOCUWARE ENTERPRISE SERVER                                               | \$ 19,501.00 | 10.00%            | \$17,682.53        |          |          |          |          |
| DW-ESERVD5      | DS/DOCUWARE ENTERPRISE SERVER                                               | \$ 19,501.00 | 10.00%            | \$17,682.53        |          |          |          |          |
| DW-ESERV        | DS/DOCUWARE ENTERPRISE SERVER                                               | \$ 19,501.00 | 10.00%            | \$17,682.53        |          |          |          |          |
| DW-ESI-MSD2     | DS/VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION - MAINTENANCE & SUPPORT     | \$ 42.50     | 10.00%            | \$38.54            |          |          |          |          |
| DW-ESI-MSD3     | DS/VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION - MAINTENANCE & SUPPORT     | \$ 42.50     | 10.00%            | \$38.54            |          |          |          |          |
| DW-ESI-MSD4     | DS/VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION - MAINTENANCE & SUPPORT     | \$ 42.50     | 10.00%            | \$38.54            |          |          |          |          |
| DW-ESI-MSD5     | DS/VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION - MAINTENANCE & SUPPORT     | \$ 42.50     | 10.00%            | \$38.54            |          |          |          |          |
| DW-ESI-MST      | DS/VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION - MAINTENANCE & SUPPORT     | \$ 42.50     | 10.00%            | \$38.54            |          |          |          |          |
| DW-ESID2        | DS/VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION                             | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-ESID3        | DS/VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION                             | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-ESID4        | DS/VALIDATEDID ELECTRONIC SIGNATURE INTEGRATION                             | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |

| PART #         | Description                                                                 | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|----------------|-----------------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-ESID5       | DS/VALIDATEDID ELECTRONIC SIGNATURE<br>INTEGRATION                          | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-ESIT        | DS/VALIDATEDID ELECTRONIC SIGNATURE<br>INTEGRATION                          | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-EXP-MSD2    | DS/DOCUWARE EXPORT-M&S                                                      | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-EXP-MSD3    | DS/DOCUWARE EXPORT-M&S                                                      | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-EXP-MSD4    | DS/DOCUWARE EXPORT-M&S                                                      | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-EXP-MSD5    | DS/DOCUWARE EXPORT-M&S                                                      | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-EXP-MST     | DS/DOCUWARE EXPORT-M&S                                                      | \$ 81.00     | 10.00%            | \$73.45            |          |          |          |          |
| DW-EXPD3       | DS/DOCUWARE EXPORT                                                          | \$ 4,910.00  | 10.00%            | \$4,452.14         |          |          |          |          |
| DW-EXPD4       | DS/DOCUWARE EXPORT                                                          | \$ 4,910.00  | 10.00%            | \$4,452.14         |          |          |          |          |
| DW-EXPD5       | DS/DOCUWARE EXPORT                                                          | \$ 4,910.00  | 10.00%            | \$4,452.14         |          |          |          |          |
| DW-EXPT        | DS/DOCUWARE EXPORT                                                          | \$ 4,910.00  | 10.00%            | \$4,452.14         |          |          |          |          |
| DW-Escr        | DS/SOFTWARE ESCROW (12 MONTH TOTAL<br>PACKAGE PER UNIT)                     | \$ 161.00    | 10.00%            | \$145.99           |          |          |          |          |
| DW-FORMS-MSD2  | DS/DOCUWARE FORMS M&S (MONTHLY)                                             | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-FORMS-MSD3  | DS/DOCUWARE FORMS M&S (MONTHLY)                                             | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-FORMS-MSD4  | DS/DOCUWARE FORMS M&S (MONTHLY)                                             | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-FORMS-MSD5  | DS/DOCUWARE FORMS M&S (MONTHLY)                                             | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-FORMS-MST   | DS/DOCUWARE FORMS M&S (MONTHLY)                                             | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-FORMSD2     | DS/DOCUWARE FORMS                                                           | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-FORMSD3     | DS/DOCUWARE FORMS                                                           | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-FORMSD4     | DS/DOCUWARE FORMS                                                           | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-FORMSD5     | DS/DOCUWARE FORMS                                                           | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-FORMST      | DS/DOCUWARE FORMS                                                           | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-GL-COD-MSD2 | DS/DocuWare General Ledger Coding M&S                                       | \$ 125.00    | 10.00%            | \$113.34           |          |          |          |          |
| DW-GL-COD-MSD3 | DS/DocuWare General Ledger Coding M&S                                       | \$ 125.00    | 10.00%            | \$113.34           |          |          |          |          |
| DW-GL-COD-MSD4 | DS/DocuWare General Ledger Coding M&S                                       | \$ 125.00    | 10.00%            | \$113.34           |          |          |          |          |
| DW-GL-COD-MSD5 | DS/DocuWare General Ledger Coding M&S                                       | \$ 125.00    | 10.00%            | \$113.34           |          |          |          |          |
| DW-GL-COD-MST  | DS/DocuWare General Ledger Coding M&S                                       | \$ 125.00    | 10.00%            | \$113.34           |          |          |          |          |
| DW-GL-CODD2    | DS/DocuWare General Ledger Coding                                           | \$ 7,500.00  | 10.00%            | \$6,800.63         |          |          |          |          |
| DW-GL-CODD3    | DS/DocuWare General Ledger Coding                                           | \$ 7,500.00  | 10.00%            | \$6,800.63         |          |          |          |          |
| DW-GL-CODD4    | DS/DocuWare General Ledger Coding                                           | \$ 7,500.00  | 10.00%            | \$6,800.63         |          |          |          |          |
| DW-GL-CODD5    | DS/DocuWare General Ledger Coding                                           | \$ 7,500.00  | 10.00%            | \$6,800.63         |          |          |          |          |
| DW-GL-CODT     | DS/DocuWare General Ledger Coding                                           | \$ 7,500.00  | 10.00%            | \$6,800.63         |          |          |          |          |
| DW-IMP-MSD2    | DS/DOCUWARE IMPORT M&S (MONTHLY)                                            | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-IMP-MSD3    | DS/DOCUWARE IMPORT M&S (MONTHLY)                                            | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-IMP-MSD4    | DS/DOCUWARE IMPORT M&S (MONTHLY)                                            | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-IMP-MSD5    | DS/DOCUWARE IMPORT M&S (MONTHLY)                                            | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-IMP-MST     | DS/DOCUWARE IMPORT M&S (MONTHLY)                                            | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-IMPDP2      | DS/DOCUWARE IMPORT                                                          | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-IMPDP3      | DS/DOCUWARE IMPORT                                                          | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-IMPDP4      | DS/DOCUWARE IMPORT                                                          | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-IMPDP5      | DS/DOCUWARE IMPORT                                                          | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-IMPT        | DS/DOCUWARE IMPORT                                                          | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-INT3-MSD2   | DS/DOCUWARE INTERNET SERVER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-INT3-MSD3   | DS/DOCUWARE INTERNET SERVER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-INT3-MSD4   | DS/DOCUWARE INTERNET SERVER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-INT3-MSD5   | DS/DOCUWARE INTERNET SERVER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-INT3-MST    | DS/DOCUWARE INTERNET SERVER DISCOUNT-<br>MAINTENANCE & SUPPORT- LEGACY ONLY | \$ 201.75    | 10.00%            | \$182.94           |          |          |          |          |
| DW-INTELL-MSD2 | DS/DOCUWARE INTELLIGENT INDEXING M&S<br>(MONTHLY)                           | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-INTELL-MSD3 | DS/DOCUWARE INTELLIGENT INDEXING M&S<br>(MONTHLY)                           | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-INTELL-MSD4 | DS/DOCUWARE INTELLIGENT INDEXING M&S<br>(MONTHLY)                           | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-INTELL-MSD5 | DS/DOCUWARE INTELLIGENT INDEXING M&S<br>(MONTHLY)                           | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-INTELL-MST  | DS/DOCUWARE INTELLIGENT INDEXING M&S<br>(MONTHLY)                           | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-INTELLD2    | DS/DOCUWARE INTELLIGENT INDEXING                                            | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-INTELLD3    | DS/DOCUWARE INTELLIGENT INDEXING                                            | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-INTELLD4    | DS/DOCUWARE INTELLIGENT INDEXING                                            | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-INTELLD5    | DS/DOCUWARE INTELLIGENT INDEXING                                            | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-INTELLT     | DS/DOCUWARE INTELLIGENT INDEXING                                            | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-LINK2-MSD2  | DS/DOCUWARE LINK2 M&S (MONTHLY)                                             | \$ 40.75     | 10.00%            | \$36.95            |          |          |          |          |
| DW-LINK2-MSD3  | DS/DOCUWARE LINK2 M&S (MONTHLY)                                             | \$ 40.75     | 10.00%            | \$36.95            |          |          |          |          |
| DW-LINK2-MSD4  | DS/DOCUWARE LINK2 M&S (MONTHLY)                                             | \$ 40.75     | 10.00%            | \$36.95            |          |          |          |          |
| DW-LINK2-MSD5  | DS/DOCUWARE LINK2 M&S (MONTHLY)                                             | \$ 40.75     | 10.00%            | \$36.95            |          |          |          |          |
| DW-LINK2-MST   | DS/DOCUWARE LINK2 M&S (MONTHLY)                                             | \$ 40.75     | 10.00%            | \$36.95            |          |          |          |          |
| DW-MOBIP-MSD2  | DS/DOCUWARE MOBILE M&S (MONTHLY)                                            | \$ 27.00     | 10.00%            | \$24.48            |          |          |          |          |
| DW-MOBIP-MSD3  | DS/DOCUWARE MOBILE M&S (MONTHLY)                                            | \$ 27.00     | 10.00%            | \$24.48            |          |          |          |          |
| DW-MOBIP-MSD4  | DS/DOCUWARE MOBILE M&S (MONTHLY)                                            | \$ 27.00     | 10.00%            | \$24.48            |          |          |          |          |
| DW-MOBIP-MSD5  | DS/DOCUWARE MOBILE M&S (MONTHLY)                                            | \$ 27.00     | 10.00%            | \$24.48            |          |          |          |          |
| DW-MOBIP-MST   | DS/DOCUWARE MOBILE M&S (MONTHLY)                                            | \$ 27.00     | 10.00%            | \$24.48            |          |          |          |          |
| DW-MOBIPDP2    | DS/DOCUWARE MOBILE                                                          | \$ 1,570.00  | 10.00%            | \$1,423.60         |          |          |          |          |

| PART #          | Description                                                | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-----------------|------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-MOBIPD3      | DS/DOCUWARE MOBILE                                         | \$ 1,570.00 | 10.00%            | \$1,423.60         |          |          |          |          |
| DW-MOBIPD4      | DS/DOCUWARE MOBILE                                         | \$ 1,570.00 | 10.00%            | \$1,423.60         |          |          |          |          |
| DW-MOBIPD5      | DS/DOCUWARE MOBILE                                         | \$ 1,570.00 | 10.00%            | \$1,423.60         |          |          |          |          |
| DW-MOBIPT       | DS/DOCUWARE MOBILE                                         | \$ 1,570.00 | 10.00%            | \$1,423.60         |          |          |          |          |
| DW-NCL-1-MSD2   | DS/1-9 DOCUWARE NAMED CLIENT LICENSE<br>M&S (MONTHLY)      | \$ 11.90    | 10.00%            | \$10.79            |          |          |          |          |
| DW-NCL-1-MSD3   | DS/1-9 DOCUWARE NAMED CLIENT LICENSE<br>M&S (MONTHLY)      | \$ 11.90    | 10.00%            | \$10.79            |          |          |          |          |
| DW-NCL-1-MSD4   | DS/1-9 DOCUWARE NAMED CLIENT LICENSE<br>M&S (MONTHLY)      | \$ 11.90    | 10.00%            | \$10.79            |          |          |          |          |
| DW-NCL-1-MSD5   | DS/1-9 DOCUWARE NAMED CLIENT LICENSE<br>M&S (MONTHLY)      | \$ 11.90    | 10.00%            | \$10.79            |          |          |          |          |
| DW-NCL-1-MST    | DS/1-9 DOCUWARE NAMED CLIENT LICENSE<br>M&S (MONTHLY)      | \$ 11.90    | 10.00%            | \$10.79            |          |          |          |          |
| DW-NCL-10-MSD2  | DS/10-19 DOCUWARE NAMED CLIENT LICENSES<br>M&S (MONTHLY)   | \$ 11.40    | 10.00%            | \$10.34            |          |          |          |          |
| DW-NCL-10-MSD3  | DS/10-19 DOCUWARE NAMED CLIENT LICENSES<br>M&S (MONTHLY)   | \$ 11.40    | 10.00%            | \$10.34            |          |          |          |          |
| DW-NCL-10-MSD4  | DS/10-19 DOCUWARE NAMED CLIENT LICENSES<br>M&S (MONTHLY)   | \$ 11.40    | 10.00%            | \$10.34            |          |          |          |          |
| DW-NCL-10-MSD5  | DS/10-19 DOCUWARE NAMED CLIENT LICENSES<br>M&S (MONTHLY)   | \$ 11.40    | 10.00%            | \$10.34            |          |          |          |          |
| DW-NCL-10-MST   | DS/10-19 DOCUWARE NAMED CLIENT LICENSES<br>M&S (MONTHLY)   | \$ 11.40    | 10.00%            | \$10.34            |          |          |          |          |
| DW-NCL-100-MSD2 | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 9.10     | 10.00%            | \$8.25             |          |          |          |          |
| DW-NCL-100-MSD3 | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 9.10     | 10.00%            | \$8.25             |          |          |          |          |
| DW-NCL-100-MSD4 | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 9.10     | 10.00%            | \$8.25             |          |          |          |          |
| DW-NCL-100-MSD5 | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 9.10     | 10.00%            | \$8.25             |          |          |          |          |
| DW-NCL-100-MST  | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 9.10     | 10.00%            | \$8.25             |          |          |          |          |
| DW-NCL-100D2    | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 440.00   | 10.00%            | \$398.97           |          |          |          |          |
| DW-NCL-100D3    | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 440.00   | 10.00%            | \$398.97           |          |          |          |          |
| DW-NCL-100D4    | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 440.00   | 10.00%            | \$398.97           |          |          |          |          |
| DW-NCL-100D5    | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 440.00   | 10.00%            | \$398.97           |          |          |          |          |
| DW-NCL-100T     | DS/100-139 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 440.00   | 10.00%            | \$398.97           |          |          |          |          |
| DW-NCL-10D2     | DS/10-19 DOCUWARE NAMED CLIENT LICENSES                    | \$ 546.00   | 10.00%            | \$495.09           |          |          |          |          |
| DW-NCL-10D3     | DS/10-19 DOCUWARE NAMED CLIENT LICENSES                    | \$ 546.00   | 10.00%            | \$495.09           |          |          |          |          |
| DW-NCL-10D4     | DS/10-19 DOCUWARE NAMED CLIENT LICENSES                    | \$ 546.00   | 10.00%            | \$495.09           |          |          |          |          |
| DW-NCL-10D5     | DS/10-19 DOCUWARE NAMED CLIENT LICENSES                    | \$ 546.00   | 10.00%            | \$495.09           |          |          |          |          |
| DW-NCL-10T      | DS/10-19 DOCUWARE NAMED CLIENT LICENSES                    | \$ 546.00   | 10.00%            | \$495.09           |          |          |          |          |
| DW-NCL-140-MSD2 | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 8.55     | 10.00%            | \$7.75             |          |          |          |          |
| DW-NCL-140-MSD3 | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 8.55     | 10.00%            | \$7.75             |          |          |          |          |
| DW-NCL-140-MSD4 | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 8.55     | 10.00%            | \$7.75             |          |          |          |          |
| DW-NCL-140-MSD5 | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 8.55     | 10.00%            | \$7.75             |          |          |          |          |
| DW-NCL-140-MST  | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES M&S (MONTHLY) | \$ 8.55     | 10.00%            | \$7.75             |          |          |          |          |
| DW-NCL-140D2    | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 388.00   | 10.00%            | \$351.82           |          |          |          |          |
| DW-NCL-140D3    | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 388.00   | 10.00%            | \$351.82           |          |          |          |          |
| DW-NCL-140D4    | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 388.00   | 10.00%            | \$351.82           |          |          |          |          |
| DW-NCL-140D5    | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 388.00   | 10.00%            | \$351.82           |          |          |          |          |
| DW-NCL-140T     | DS/140-199 DOCUWARE NAMED CLIENT<br>LICENSES               | \$ 388.00   | 10.00%            | \$351.82           |          |          |          |          |
| DW-NCL-1D2      | DS/1-9 DOCUWARE NAMED CLIENT LICENSE                       | \$ 565.00   | 10.00%            | \$512.31           |          |          |          |          |
| DW-NCL-1D3      | DS/1-9 DOCUWARE NAMED CLIENT LICENSE                       | \$ 565.00   | 10.00%            | \$512.31           |          |          |          |          |
| DW-NCL-1D4      | DS/1-9 DOCUWARE NAMED CLIENT LICENSE                       | \$ 565.00   | 10.00%            | \$512.31           |          |          |          |          |
| DW-NCL-1D5      | DS/1-9 DOCUWARE NAMED CLIENT LICENSE                       | \$ 565.00   | 10.00%            | \$512.31           |          |          |          |          |
| DW-NCL-1T       | DS/1-9 DOCUWARE NAMED CLIENT LICENSE                       | \$ 565.00   | 10.00%            | \$512.31           |          |          |          |          |
| DW-NCL-20-MSD2  | DS/20-39 DOCUWARE NAMED CLIENT LICENSES<br>M&S (MONTHLY)   | \$ 10.75    | 10.00%            | \$9.75             |          |          |          |          |

| PART #          | Description                                             | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-----------------|---------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| DW-NCL-20-MSD3  | DS/20-39 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 10.75  | 10.00%            | \$9.75             |          |          |          |          |
| DW-NCL-20-MSD4  | DS/20-39 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 10.75  | 10.00%            | \$9.75             |          |          |          |          |
| DW-NCL-20-MSD5  | DS/20-39 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 10.75  | 10.00%            | \$9.75             |          |          |          |          |
| DW-NCL-20-MST   | DS/20-39 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 10.75  | 10.00%            | \$9.75             |          |          |          |          |
| DW-NCL-200-MSD2 | DS/200-299 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY) | \$ 8.05   | 10.00%            | \$7.30             |          |          |          |          |
| DW-NCL-200-MSD3 | DS/200-299 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY) | \$ 8.05   | 10.00%            | \$7.30             |          |          |          |          |
| DW-NCL-200-MSD4 | DS/200-299 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY) | \$ 8.05   | 10.00%            | \$7.30             |          |          |          |          |
| DW-NCL-200-MSD5 | DS/200-299 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY) | \$ 8.05   | 10.00%            | \$7.30             |          |          |          |          |
| DW-NCL-200-MST  | DS/200-299 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY) | \$ 8.05   | 10.00%            | \$7.30             |          |          |          |          |
| DW-NCL-200D2    | DS/200-299 DOCUWARE NAMED CLIENT LICENSES               | \$ 346.00 | 10.00%            | \$313.74           |          |          |          |          |
| DW-NCL-200D3    | DS/200-299 DOCUWARE NAMED CLIENT LICENSES               | \$ 346.00 | 10.00%            | \$313.74           |          |          |          |          |
| DW-NCL-200D4    | DS/200-299 DOCUWARE NAMED CLIENT LICENSES               | \$ 346.00 | 10.00%            | \$313.74           |          |          |          |          |
| DW-NCL-200D5    | DS/200-299 DOCUWARE NAMED CLIENT LICENSES               | \$ 346.00 | 10.00%            | \$313.74           |          |          |          |          |
| DW-NCL-200T     | DS/200-299 DOCUWARE NAMED CLIENT LICENSES               | \$ 346.00 | 10.00%            | \$313.74           |          |          |          |          |
| DW-NCL-20D2     | DS/20-39 DOCUWARE NAMED CLIENT LICENSES                 | \$ 517.00 | 10.00%            | \$468.79           |          |          |          |          |
| DW-NCL-20D3     | DS/20-39 DOCUWARE NAMED CLIENT LICENSES                 | \$ 517.00 | 10.00%            | \$468.79           |          |          |          |          |
| DW-NCL-20D4     | DS/20-39 DOCUWARE NAMED CLIENT LICENSES                 | \$ 517.00 | 10.00%            | \$468.79           |          |          |          |          |
| DW-NCL-20D5     | DS/20-39 DOCUWARE NAMED CLIENT LICENSES                 | \$ 517.00 | 10.00%            | \$468.79           |          |          |          |          |
| DW-NCL-20T      | DS/20-39 DOCUWARE NAMED CLIENT LICENSES                 | \$ 517.00 | 10.00%            | \$468.79           |          |          |          |          |
| DW-NCL-300-MSD2 | DS/300+ DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)    | \$ 7.55   | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-300-MSD3 | DS/300+ DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)    | \$ 7.55   | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-300-MSD4 | DS/300+ DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)    | \$ 7.55   | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-300-MSD5 | DS/300+ DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)    | \$ 7.55   | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-300-MST  | DS/300+ DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)    | \$ 7.55   | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-300D2    | DS/300+ DOCUWARE NAMED CLIENT LICENSES                  | \$ 326.00 | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-300D3    | DS/300+ DOCUWARE NAMED CLIENT LICENSES                  | \$ 326.00 | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-300D4    | DS/300+ DOCUWARE NAMED CLIENT LICENSES                  | \$ 326.00 | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-300D5    | DS/300+ DOCUWARE NAMED CLIENT LICENSES                  | \$ 326.00 | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-300T     | DS/300+ DOCUWARE NAMED CLIENT LICENSES                  | \$ 326.00 | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-40-MSD2  | DS/40-59 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 10.25  | 10.00%            | \$9.29             |          |          |          |          |
| DW-NCL-40-MSD3  | DS/40-59 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 10.25  | 10.00%            | \$9.29             |          |          |          |          |
| DW-NCL-40-MSD4  | DS/40-59 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 10.25  | 10.00%            | \$9.29             |          |          |          |          |
| DW-NCL-40-MSD5  | DS/40-59 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 10.25  | 10.00%            | \$9.29             |          |          |          |          |
| DW-NCL-40-MST   | DS/40-59 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 10.25  | 10.00%            | \$9.29             |          |          |          |          |
| DW-NCL-40D2     | DS/40-59 DOCUWARE NAMED CLIENT LICENSES                 | \$ 506.00 | 10.00%            | \$458.82           |          |          |          |          |
| DW-NCL-40D3     | DS/40-59 DOCUWARE NAMED CLIENT LICENSES                 | \$ 506.00 | 10.00%            | \$458.82           |          |          |          |          |
| DW-NCL-40D4     | DS/40-59 DOCUWARE NAMED CLIENT LICENSES                 | \$ 506.00 | 10.00%            | \$458.82           |          |          |          |          |
| DW-NCL-40D5     | DS/40-59 DOCUWARE NAMED CLIENT LICENSES                 | \$ 506.00 | 10.00%            | \$458.82           |          |          |          |          |
| DW-NCL-40T      | DS/40-59 DOCUWARE NAMED CLIENT LICENSES                 | \$ 506.00 | 10.00%            | \$458.82           |          |          |          |          |
| DW-NCL-60-MSD2  | DS/60-99 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 9.65   | 10.00%            | \$8.75             |          |          |          |          |
| DW-NCL-60-MSD3  | DS/60-99 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 9.65   | 10.00%            | \$8.75             |          |          |          |          |
| DW-NCL-60-MSD4  | DS/60-99 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 9.65   | 10.00%            | \$8.75             |          |          |          |          |
| DW-NCL-60-MSD5  | DS/60-99 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)   | \$ 9.65   | 10.00%            | \$8.75             |          |          |          |          |



| PART #         | Description                                                       | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|----------------|-------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-NCL-60-MST  | DS/60-99 DOCUWARE NAMED CLIENT LICENSES M&S (MONTHLY)             | \$ 9.65      | 10.00%            | \$8.75             |          |          |          |          |
| DW-NCL-60D2    | DS/60-99 DOCUWARE NAMED CLIENT LICENSES                           | \$ 486.00    | 10.00%            | \$440.68           |          |          |          |          |
| DW-NCL-60D3    | DS/60-99 DOCUWARE NAMED CLIENT LICENSES                           | \$ 486.00    | 10.00%            | \$440.68           |          |          |          |          |
| DW-NCL-60D4    | DS/60-99 DOCUWARE NAMED CLIENT LICENSES                           | \$ 486.00    | 10.00%            | \$440.68           |          |          |          |          |
| DW-NCL-60D5    | DS/60-99 DOCUWARE NAMED CLIENT LICENSES                           | \$ 486.00    | 10.00%            | \$440.68           |          |          |          |          |
| DW-NCL-60T     | DS/60-99 DOCUWARE NAMED CLIENT LICENSES                           | \$ 486.00    | 10.00%            | \$440.68           |          |          |          |          |
| DW-NCL-CC-MSD2 | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (MONTHLY) | \$ 7.55      | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-CC-MSD3 | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (MONTHLY) | \$ 7.55      | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-CC-MSD4 | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (MONTHLY) | \$ 7.55      | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-CC-MSD5 | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (MONTHLY) | \$ 7.55      | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-CC-MST  | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE M&S (MONTHLY) | \$ 7.55      | 10.00%            | \$6.85             |          |          |          |          |
| DW-NCL-CCD2    | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE               | \$ 326.00    | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-CCD3    | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE               | \$ 326.00    | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-CCD4    | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE               | \$ 326.00    | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-CCD5    | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE               | \$ 326.00    | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-CCT     | DS/CORPORATE CONTRACT DOCUWARE NAMED CLIENT LICENSE               | \$ 326.00    | 10.00%            | \$295.60           |          |          |          |          |
| DW-NCL-RO-MSD2 | DS/DOCUWARE WEB CLIENT READONLY M&S (MONTHLY)                     | \$ 375.75    | 10.00%            | \$340.71           |          |          |          |          |
| DW-NCL-RO-MSD3 | DS/DOCUWARE WEB CLIENT READONLY M&S (MONTHLY)                     | \$ 375.75    | 10.00%            | \$340.71           |          |          |          |          |
| DW-NCL-RO-MSD4 | DS/DOCUWARE WEB CLIENT READONLY M&S (MONTHLY)                     | \$ 375.75    | 10.00%            | \$340.71           |          |          |          |          |
| DW-NCL-RO-MSD5 | DS/DOCUWARE WEB CLIENT READONLY M&S (MONTHLY)                     | \$ 375.75    | 10.00%            | \$340.71           |          |          |          |          |
| DW-NCL-RO-MST  | DS/DOCUWARE WEB CLIENT READONLY M&S (MONTHLY)                     | \$ 375.75    | 10.00%            | \$340.71           |          |          |          |          |
| DW-NCL-ROD2    | DS/DOCUWARE WEB CLIENT READONLY                                   | \$ 18,028.00 | 10.00%            | \$16,346.89        |          |          |          |          |
| DW-NCL-ROD3    | DS/DOCUWARE WEB CLIENT READONLY                                   | \$ 18,028.00 | 10.00%            | \$16,346.89        |          |          |          |          |
| DW-NCL-ROD4    | DS/DOCUWARE WEB CLIENT READONLY                                   | \$ 18,028.00 | 10.00%            | \$16,346.89        |          |          |          |          |
| DW-NCL-ROD5    | DS/DOCUWARE WEB CLIENT READONLY                                   | \$ 18,028.00 | 10.00%            | \$16,346.89        |          |          |          |          |
| DW-NCL-ROT     | DS/DOCUWARE WEB CLIENT READONLY                                   | \$ 18,028.00 | 10.00%            | \$16,346.89        |          |          |          |          |
| DW-NL-Mo 100D2 | DS/100 - 149 NAMED LICENSES PER MONTH                             | \$ 47.00     | 10.00%            | \$42.62            |          |          |          |          |
| DW-NL-Mo 100D3 | DS/100 - 149 NAMED LICENSES PER MONTH                             | \$ 47.00     | 10.00%            | \$42.62            |          |          |          |          |
| DW-NL-Mo 100D4 | DS/100 - 149 NAMED LICENSES PER MONTH                             | \$ 47.00     | 10.00%            | \$42.62            |          |          |          |          |
| DW-NL-Mo 100D5 | DS/100 - 149 NAMED LICENSES PER MONTH                             | \$ 47.00     | 10.00%            | \$42.62            |          |          |          |          |
| DW-NL-Mo 100T  | DS/100-149 NAMED LICENSES PER MONTH                               | \$ 47.00     | 10.00%            | \$42.62            |          |          |          |          |
| DW-NL-Mo 10D2  | DS/10 - 19 NAMED LICENSES PER MONTH                               | \$ 88.00     | 10.00%            | \$79.79            |          |          |          |          |
| DW-NL-Mo 10D3  | DS/10 - 19 NAMED LICENSES PER MONTH                               | \$ 88.00     | 10.00%            | \$79.79            |          |          |          |          |
| DW-NL-Mo 10D4  | DS/10 - 19 NAMED LICENSES PER MONTH                               | \$ 88.00     | 10.00%            | \$79.79            |          |          |          |          |
| DW-NL-Mo 10D5  | DS/10 - 19 NAMED LICENSES PER MONTH                               | \$ 88.00     | 10.00%            | \$79.79            |          |          |          |          |
| DW-NL-Mo 10T   | DS/10-19 NAMED LICENSES PER MONTH                                 | \$ 88.00     | 10.00%            | \$79.79            |          |          |          |          |
| DW-NL-Mo 150D2 | DS/150 - 199 NAMED LICENSES PER MONTH                             | \$ 42.00     | 10.00%            | \$38.08            |          |          |          |          |
| DW-NL-Mo 150D3 | DS/150 - 199 NAMED LICENSES PER MONTH                             | \$ 42.00     | 10.00%            | \$38.08            |          |          |          |          |
| DW-NL-Mo 150D4 | DS/150 - 199 NAMED LICENSES PER MONTH                             | \$ 42.00     | 10.00%            | \$38.08            |          |          |          |          |
| DW-NL-Mo 150D5 | DS/150 - 199 NAMED LICENSES PER MONTH                             | \$ 42.00     | 10.00%            | \$38.08            |          |          |          |          |
| DW-NL-Mo 150T  | DS/150-199 NAMED LICENSES PER MONTH                               | \$ 42.00     | 10.00%            | \$38.08            |          |          |          |          |
| DW-NL-Mo 200D2 | DS/200+ NAMED LICENSES PER MONTH                                  | \$ 31.00     | 10.00%            | \$28.11            |          |          |          |          |
| DW-NL-Mo 200D3 | DS/200+ NAMED LICENSES PER MONTH                                  | \$ 31.00     | 10.00%            | \$28.11            |          |          |          |          |
| DW-NL-Mo 200D4 | DS/200+ NAMED LICENSES PER MONTH                                  | \$ 31.00     | 10.00%            | \$28.11            |          |          |          |          |
| DW-NL-Mo 200D5 | DS/200+ NAMED LICENSES PER MONTH                                  | \$ 31.00     | 10.00%            | \$28.11            |          |          |          |          |
| DW-NL-Mo 200T  | DS/200+ NAMED LICENSES PER MONTH                                  | \$ 31.00     | 10.00%            | \$28.11            |          |          |          |          |
| DW-NL-Mo 20D2  | DS/20 - 29 NAMED LICENSES PER MONTH                               | \$ 68.00     | 10.00%            | \$61.66            |          |          |          |          |
| DW-NL-Mo 20D3  | DS/20 - 29 NAMED LICENSES PER MONTH                               | \$ 68.00     | 10.00%            | \$61.66            |          |          |          |          |
| DW-NL-Mo 20D4  | DS/20 - 29 NAMED LICENSES PER MONTH                               | \$ 68.00     | 10.00%            | \$61.66            |          |          |          |          |
| DW-NL-Mo 20D5  | DS/20 - 29 NAMED LICENSES PER MONTH                               | \$ 68.00     | 10.00%            | \$61.66            |          |          |          |          |
| DW-NL-Mo 20T   | DS/20-29 NAMED LICENSES PER MONTH                                 | \$ 68.00     | 10.00%            | \$61.66            |          |          |          |          |
| DW-NL-Mo 30D2  | DS/30 - 49 NAMED LICENSES PER MONTH                               | \$ 62.00     | 10.00%            | \$56.22            |          |          |          |          |
| DW-NL-Mo 30D3  | DS/30 - 49 NAMED LICENSES PER MONTH                               | \$ 62.00     | 10.00%            | \$56.22            |          |          |          |          |
| DW-NL-Mo 30D4  | DS/30 - 49 NAMED LICENSES PER MONTH                               | \$ 62.00     | 10.00%            | \$56.22            |          |          |          |          |
| DW-NL-Mo 30D5  | DS/30 - 49 NAMED LICENSES PER MONTH                               | \$ 62.00     | 10.00%            | \$56.22            |          |          |          |          |
| DW-NL-Mo 30T   | DS/30-49 NAMED LICENSES PER MONTH                                 | \$ 62.00     | 10.00%            | \$56.22            |          |          |          |          |
| DW-NL-Mo 50D2  | DS/50 - 69 NAMED LICENSES PER MONTH                               | \$ 57.00     | 10.00%            | \$51.68            |          |          |          |          |

| PART #            | Description                                                     | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|-----------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-NL-Mo 50D3     | DS/50 - 69 NAMED LICENSES PER MONTH                             | \$ 57.00     | 10.00%            | \$51.68            |          |          |          |          |
| DW-NL-Mo 50D4     | DS/50 - 69 NAMED LICENSES PER MONTH                             | \$ 57.00     | 10.00%            | \$51.68            |          |          |          |          |
| DW-NL-Mo 50D5     | DS/50 - 69 NAMED LICENSES PER MONTH                             | \$ 57.00     | 10.00%            | \$51.68            |          |          |          |          |
| DW-NL-Mo 50T      | DS/50-69 NAMED LICENSES PER MONTH                               | \$ 57.00     | 10.00%            | \$51.68            |          |          |          |          |
| DW-NL-Mo 70D2     | DS/70 - 99 NAMED LICENSES PER MONTH                             | \$ 52.00     | 10.00%            | \$47.15            |          |          |          |          |
| DW-NL-Mo 70D3     | DS/70 - 99 NAMED LICENSES PER MONTH                             | \$ 52.00     | 10.00%            | \$47.15            |          |          |          |          |
| DW-NL-Mo 70D4     | DS/70 - 99 NAMED LICENSES PER MONTH                             | \$ 52.00     | 10.00%            | \$47.15            |          |          |          |          |
| DW-NL-Mo 70D5     | DS/70 - 99 NAMED LICENSES PER MONTH                             | \$ 52.00     | 10.00%            | \$47.15            |          |          |          |          |
| DW-NL-Mo 70T      | DS/70-99 NAMED LICENSES PER MONTH                               | \$ 52.00     | 10.00%            | \$47.15            |          |          |          |          |
| DW-ONL INTADDT    | DS/500 ADDITIONAL REQUESTS INTELLIGENT INDEXING                 | \$ 14.00     | 10.00%            | \$12.69            |          |          |          |          |
| DW-ONL INTT       | DS/DOCUWARE INTELLIGENT INDEXING SERVICE                        | \$ 76.00     | 10.00%            | \$68.91            |          |          |          |          |
| DW-ONL Int        | DS/DOCUWARE INTELLIGENT INDEXING SERVICE                        | \$ 70.00     | 10.00%            | \$63.47            |          |          |          |          |
| DW-ONL IntAdd     | DS/500 ADDITIONAL REQUESTS INTELLIGENT INDEXING                 | \$ 14.00     | 10.00%            | \$12.69            |          |          |          |          |
| DW-ONL STRG-E     | DS/1000 ADDITIONAL DOCUMENTS FOR ONLINE ENTERPRISE              | \$ 2.00      | 10.00%            | \$1.81             |          |          |          |          |
| DW-PSERV-MSD2     | DS/DOCUWARE PROFESSIONAL SERVER M&S (MONTHLY)                   | \$ 113.75    | 10.00%            | \$103.14           |          |          |          |          |
| DW-PSERV-MSD3     | DS/DOCUWARE PROFESSIONAL SERVER M&S (MONTHLY)                   | \$ 113.75    | 10.00%            | \$103.14           |          |          |          |          |
| DW-PSERV-MSD4     | DS/DOCUWARE PROFESSIONAL SERVER M&S (MONTHLY)                   | \$ 113.75    | 10.00%            | \$103.14           |          |          |          |          |
| DW-PSERV-MSD5     | DS/DOCUWARE PROFESSIONAL SERVER M&S (MONTHLY)                   | \$ 113.75    | 10.00%            | \$103.14           |          |          |          |          |
| DW-PSERV-MST      | DS/DOCUWARE PROFESSIONAL SERVER M&S (MONTHLY)                   | \$ 113.75    | 10.00%            | \$103.14           |          |          |          |          |
| DW-PSERVD2        | DS/DOCUWARE PROFESSIONAL SERVER                                 | \$ 6,812.00  | 10.00%            | \$6,176.78         |          |          |          |          |
| DW-PSERVD3        | DS/DOCUWARE PROFESSIONAL SERVER                                 | \$ 6,812.00  | 10.00%            | \$6,176.78         |          |          |          |          |
| DW-PSERVD4        | DS/DOCUWARE PROFESSIONAL SERVER                                 | \$ 6,812.00  | 10.00%            | \$6,176.78         |          |          |          |          |
| DW-PSERVD5        | DS/DOCUWARE PROFESSIONAL SERVER                                 | \$ 6,812.00  | 10.00%            | \$6,176.78         |          |          |          |          |
| DW-PSERT          | DS/DOCUWARE PROFESSIONAL SERVER                                 | \$ 6,812.00  | 10.00%            | \$6,176.78         |          |          |          |          |
| DW-REC2-MSD2      | DS/DOCUWARE RECOGNITION 2 M&S (MONTHLY)                         | \$ 84.75     | 10.00%            | \$76.85            |          |          |          |          |
| DW-REC2-MSD3      | DS/DOCUWARE RECOGNITION 2 M&S (MONTHLY)                         | \$ 84.75     | 10.00%            | \$76.85            |          |          |          |          |
| DW-REC2-MSD4      | DS/DOCUWARE RECOGNITION 2 M&S (MONTHLY)                         | \$ 84.75     | 10.00%            | \$76.85            |          |          |          |          |
| DW-REC2-MSD5      | DS/DOCUWARE RECOGNITION 2 M&S (MONTHLY)                         | \$ 84.75     | 10.00%            | \$76.85            |          |          |          |          |
| DW-REC2-MST       | DS/DOCUWARE RECOGNITION 2 M&S (MONTHLY)                         | \$ 84.75     | 10.00%            | \$76.85            |          |          |          |          |
| DW-ROVS-MoD2      | DS/READ - ONLY SERVER LICENSE PER MONTH                         | \$ 531.00    | 10.00%            | \$481.48           |          |          |          |          |
| DW-ROVS-MoD3      | DS/READ - ONLY SERVER LICENSE PER MONTH                         | \$ 531.00    | 10.00%            | \$481.48           |          |          |          |          |
| DW-ROVS-MoD4      | DS/READ - ONLY SERVER LICENSE PER MONTH                         | \$ 531.00    | 10.00%            | \$481.48           |          |          |          |          |
| DW-ROVS-MoD5      | DS/READ - ONLY SERVER LICENSE PER MONTH                         | \$ 531.00    | 10.00%            | \$481.48           |          |          |          |          |
| DW-ROVS-MoT       | DS/READ-ONLY SERVER LICENSE PER MONTH                           | \$ 531.00    | 10.00%            | \$481.48           |          |          |          |          |
| DW-SC-MSD2        | DS/DOCUWARE SMART CONNECT M&S (MONTHLY)                         | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-SC-MSD3        | DS/DOCUWARE SMART CONNECT M&S (MONTHLY)                         | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-SC-MSD4        | DS/DOCUWARE SMART CONNECT M&S (MONTHLY)                         | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-SC-MSD5        | DS/DOCUWARE SMART CONNECT M&S (MONTHLY)                         | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-SC-MST         | DS/DOCUWARE SMART CONNECT M&S (MONTHLY)                         | \$ 42.75     | 10.00%            | \$38.76            |          |          |          |          |
| DW-SCD2           | DS/DOCUWARE SMART CONNECT                                       | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-SCD3           | DS/DOCUWARE SMART CONNECT                                       | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-SCD4           | DS/DOCUWARE SMART CONNECT                                       | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-SCD5           | DS/DOCUWARE SMART CONNECT                                       | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-SCT            | DS/DOCUWARE SMART CONNECT                                       | \$ 2,558.00  | 10.00%            | \$2,319.47         |          |          |          |          |
| DW-SDK-SUPD2      | DS/DOCUWARE SOFTWARE DEVELOPER KIT (SDK) SUPPORT (TOOLKIT)      | \$ 126.67    | 10.00%            | \$114.86           |          |          |          |          |
| DW-SDK-SUPD3      | DS/DOCUWARE SOFTWARE DEVELOPER KIT (SDK) SUPPORT (TOOLKIT)      | \$ 126.67    | 10.00%            | \$114.86           |          |          |          |          |
| DW-SDK-SUPD4      | DS/DOCUWARE SOFTWARE DEVELOPER KIT (SDK) SUPPORT (TOOLKIT)      | \$ 126.67    | 10.00%            | \$114.86           |          |          |          |          |
| DW-SDK-SUPD5      | DS/DOCUWARE SOFTWARE DEVELOPER KIT (SDK) SUPPORT (TOOLKIT)      | \$ 126.67    | 10.00%            | \$114.86           |          |          |          |          |
| DW-SDK-SUPT       | DS/DOCUWARE SOFTWARE DEVELOPER KIT (SDK) SUPPORT (TOOLKIT)      | \$ 126.67    | 10.00%            | \$114.86           |          |          |          |          |
| DW-SIDE-PRO-ENTD2 | DS/DOCUWARE SIDE GRADE PROFESSIONAL SERVER TO ENTERPRISE SERVER | \$ 13,970.00 | 10.00%            | \$12,667.30        |          |          |          |          |
| DW-SIDE-PRO-ENTD3 | DS/DOCUWARE SIDE GRADE PROFESSIONAL SERVER TO ENTERPRISE SERVER | \$ 13,970.00 | 10.00%            | \$12,667.30        |          |          |          |          |

| PART #              | Description                                                        | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|--------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-SIDE-PRO-ENTD4   | DS/DOCUWARE SIDE GRADE PROFESSIONAL<br>SERVER TO ENTERPRISE SERVER | \$ 13,970.00 | 10.00%            | \$12,667.30        |          |          |          |          |
| DW-SIDE-PRO-ENTD5   | DS/DOCUWARE SIDE GRADE PROFESSIONAL<br>SERVER TO ENTERPRISE SERVER | \$ 13,970.00 | 10.00%            | \$12,667.30        |          |          |          |          |
| DW-SIDE-PRO-ENTT    | DS/DOCUWARE SIDE GRADE PROFESSIONAL<br>SERVER TO ENTERPRISE SERVER | \$ 13,970.00 | 10.00%            | \$12,667.30        |          |          |          |          |
| DW-SOL01            | DS/CUSTOMIZATION SUPPORT RANGE 1 (\$1 -<br>\$5000)                 | \$ 500.00    | 10.00%            | \$453.38           |          |          |          |          |
| DW-SOL05            | DS/CUSTOMIZATION SUPPORT RANGE 2 (\$5001<br>- \$10,000)            | \$ 1,500.00  | 10.00%            | \$1,360.13         |          |          |          |          |
| DW-SOL10            | DS/CUSTOMIZATION SUPPORT RANGE 3<br>(\$10,001 - \$25,000)          | \$ 3,500.00  | 10.00%            | \$3,173.63         |          |          |          |          |
| DW-SOL100           | DS/CUSTOMIZATION SUPPORT RANGE 8<br>(\$90,001 - \$200,000)         | \$ 30,000.00 | 10.00%            | \$27,202.50        |          |          |          |          |
| DW-SOL200           | DS/CUSTOMIZATION SUPPORT RANGE 9<br>(\$200,001 - \$300,000)        | \$ 50,000.00 | 10.00%            | \$45,337.50        |          |          |          |          |
| DW-SOL25            | DS/CUSTOMIZATION SUPPORT RANGE 4<br>(\$25,001 - \$40,000)          | \$ 6,550.00  | 10.00%            | \$5,939.21         |          |          |          |          |
| DW-SOL300           | DS/CUSTOMIZATION SUPPORT RANGE 10<br>(> \$300,000)                 | \$ 70,000.00 | 10.00%            | \$63,472.50        |          |          |          |          |
| DW-SOL40            | DS/CUSTOMIZATION SUPPORT RANGE 5<br>(\$40,001 - \$55,000)          | \$ 9,500.00  | 10.00%            | \$8,614.13         |          |          |          |          |
| DW-SOL55            | DS/CUSTOMIZATION SUPPORT RANGE 6<br>(\$55,001 - \$70,000)          | \$ 12,550.00 | 10.00%            | \$11,379.71        |          |          |          |          |
| DW-SOL70            | DS/CUSTOMIZATION SUPPORT RANGE 7<br>(\$70,001 - \$90,000)          | \$ 16,000.00 | 10.00%            | \$14,508.00        |          |          |          |          |
| DW-TC-CANC-SDK-ADP  | DS/LATE CANCELLATION ADP SKD TRAINING                              | \$ 700.00    | 10.00%            | \$634.73           |          |          |          |          |
| DW-TC-CANC-ADP      | DS/LATE CANCELLATION ADP TRAINING                                  | \$ 1,400.00  | 10.00%            | \$1,269.45         |          |          |          |          |
| DW-TC-CANC-CUST     | DS/LATE CANCELLATION CUSTOMER TRAINING                             | \$ 1,050.00  | 10.00%            | \$952.09           |          |          |          |          |
| DW-TC-NOSHOW-ADP    | DS/NON-ATTENDANCE AT CONFIRMED ADP<br>TRAINING                     | \$ 2,800.00  | 10.00%            | \$2,538.90         |          |          |          |          |
| DW-TC-NOSHOW-CUST   | DS/NON-ATTENDANCE AT CONFIRMED<br>CUSTOMER TRAINING                | \$ 2,100.00  | 10.00%            | \$1,904.18         |          |          |          |          |
| DW-TC-NOSHOW-SDKADP | DS/NON-ATTENDANCE AT CONFIRMED ADP SDK<br>TRAINING                 | \$ 1,400.00  | 10.00%            | \$1,269.45         |          |          |          |          |
| DW-TMGR-MSD2        | DS/DOCUWARE TASK MANAGER M&S<br>(MONTHLY)                          | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-TMGR-MSD3        | DS/DOCUWARE TASK MANAGER M&S<br>(MONTHLY)                          | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-TMGR-MSD4        | DS/DOCUWARE TASK MANAGER M&S<br>(MONTHLY)                          | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-TMGR-MSD5        | DS/DOCUWARE TASK MANAGER M&S<br>(MONTHLY)                          | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-TMGR-MST         | DS/DOCUWARE TASK MANAGER M&S<br>(MONTHLY)                          | \$ 84.25     | 10.00%            | \$76.39            |          |          |          |          |
| DW-TMGRD2           | DS/DOCUWARE TASK MANAGER                                           | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-TMGRD3           | DS/DOCUWARE TASK MANAGER                                           | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-TMGRD4           | DS/DOCUWARE TASK MANAGER                                           | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-TMGRD5           | DS/DOCUWARE TASK MANAGER                                           | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-TMGR7            | DS/DOCUWARE TASK MANAGER                                           | \$ 5,106.00  | 10.00%            | \$4,629.87         |          |          |          |          |
| DW-VSP-1000         | DS/VALIDATEDID SIGNATURE PACKAGE 1000<br>(ANNUALLY)                | \$ 88.33     | 10.00%            | \$80.09            |          |          |          |          |
| DW-VSP-1000T        | DS/VALIDATEDID SIGNATURE PACKAGE 1000<br>(ANNUALLY)                | \$ 88.33     | 10.00%            | \$80.09            |          |          |          |          |
| DW-VSP-5000         | DS/VALIDATEDID SIGNATURE PACKAGE 5000<br>(ANNUALLY)                | \$ 328.00    | 10.00%            | \$297.41           |          |          |          |          |
| DW-VSP-5000T        | DS/VALIDATEDID SIGNATURE PACKAGE 5000<br>(ANNUALLY)                | \$ 328.00    | 10.00%            | \$297.41           |          |          |          |          |
| DW-VSP-B2           | DS/VALIDATEDID BIOMETRIC SIGNATURE<br>PACKAGE 2 (ANNUALLY)         | \$ 1,542.00  | 10.00%            | \$1,398.21         |          |          |          |          |
| DW-VSP-B2T          | DS/VALIDATEDID BIOMETRIC SIGNATURE<br>PACKAGE 2 (ANNUALLY)         | \$ 1,542.00  | 10.00%            | \$1,398.21         |          |          |          |          |
| DW-VSP-B6           | DS/VALIDATEDID BIOMETRIC SIGNATURE<br>PACKAGE 6 (ANNUALLY)         | \$ 3,924.00  | 10.00%            | \$3,558.09         |          |          |          |          |
| DW-VSP-B6T          | DS/VALIDATEDID BIOMETRIC SIGNATURE<br>PACKAGE 6 (ANNUALLY)         | \$ 3,924.00  | 10.00%            | \$3,558.09         |          |          |          |          |
| DW-WFMGR-FMSD2      | DS/DOCUWARE WORKFLOW MANAGER-FORMS<br>COMBO DISCOUNT               | \$ 17,602.50 | 10.00%            | \$15,961.07        |          |          |          |          |
| DW-WFMGR-FMSD3      | DS/DOCUWARE WORKFLOW MANAGER-FORMS<br>COMBO DISCOUNT               | \$ 17,602.50 | 10.00%            | \$15,961.07        |          |          |          |          |
| DW-WFMGR-FMSD4      | DS/DOCUWARE WORKFLOW MANAGER-FORMS<br>COMBO DISCOUNT               | \$ 17,602.50 | 10.00%            | \$15,961.07        |          |          |          |          |
| DW-WFMGR-FMSD5      | DS/DOCUWARE WORKFLOW MANAGER-FORMS<br>COMBO DISCOUNT               | \$ 17,602.50 | 10.00%            | \$15,961.07        |          |          |          |          |
| DW-WFMGR-FMST       | DS/DOCUWARE WORKFLOW MANAGER-FORMS<br>COMBO DISCOUNT               | \$ 17,602.50 | 10.00%            | \$15,961.07        |          |          |          |          |
| DW-WFMGR-MSD2       | DS/DOCUWARE WORKFLOW MANAGER M&S<br>(MONTHLY)                      | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-WFMGR-MSD3       | DS/DOCUWARE WORKFLOW MANAGER M&S<br>(MONTHLY)                      | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |

| PART #             | Description                                                                                                               | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------------|---------------------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DW-WFMGR-MSD4      | DS/DOCUWARE WORKFLOW MANAGER M&S (MONTHLY)                                                                                | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-WFMGR-MSD5      | DS/DOCUWARE WORKFLOW MANAGER M&S (MONTHLY)                                                                                | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-WFMGR-MST       | DS/DOCUWARE WORKFLOW MANAGER M&S (MONTHLY)                                                                                | \$ 211.50    | 10.00%            | \$191.78           |          |          |          |          |
| DW-WFMGRD2         | DS/DOCUWARE WORKFLOW MANAGER                                                                                              | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-WFMGRD3         | DS/DOCUWARE WORKFLOW MANAGER                                                                                              | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-WFMGRD4         | DS/DOCUWARE WORKFLOW MANAGER                                                                                              | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-WFMGRD5         | DS/DOCUWARE WORKFLOW MANAGER                                                                                              | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW-WFMGRT          | DS/DOCUWARE WORKFLOW MANAGER                                                                                              | \$ 12,698.00 | 10.00%            | \$11,513.91        |          |          |          |          |
| DW3PART-D          | DS/DOCUWARE 3RD PARTY CONTRACTOR PROFESSIONAL SERVICES. ACTUAL SERVICES PRICING DERIVED BY (PART * QUANTITY) CALCULATION. | \$ 1.00      | 10.00%            | \$0.91             |          |          |          |          |
| DWADPSUP           | DS/ADP ANNUAL SUPPORT PACKAGE                                                                                             | \$ 270.42    | 10.00%            | \$245.20           |          |          |          |          |
| DWH ACC-MSD2       | DS/STAPLEWARE ACCOMPLICE - M&S                                                                                            | \$ 130.00    | 10.00%            | \$117.88           |          |          |          |          |
| DWH ACC-MSD3       | DS/STAPLEWARE ACCOMPLICE - M&S                                                                                            | \$ 130.00    | 10.00%            | \$117.88           |          |          |          |          |
| DWH ACC-MSD4       | DS/STAPLEWARE ACCOMPLICE - M&S                                                                                            | \$ 130.00    | 10.00%            | \$117.88           |          |          |          |          |
| DWH ACC-MSD5       | DS/STAPLEWARE ACCOMPLICE - M&S                                                                                            | \$ 130.00    | 10.00%            | \$117.88           |          |          |          |          |
| DWH ACC-MST        | DS/STAPLEWARE ACCOMPLICE - M&S                                                                                            | \$ 130.00    | 10.00%            | \$117.88           |          |          |          |          |
| DWH ACCD2          | DS/STAPLEWARE ACCOMPLICE                                                                                                  | \$ 4,800.00  | 10.00%            | \$4,352.40         |          |          |          |          |
| DWH ACCD3          | DS/STAPLEWARE ACCOMPLICE                                                                                                  | \$ 4,800.00  | 10.00%            | \$4,352.40         |          |          |          |          |
| DWH ACCD4          | DS/STAPLEWARE ACCOMPLICE                                                                                                  | \$ 4,800.00  | 10.00%            | \$4,352.40         |          |          |          |          |
| DWH ACCD5          | DS/STAPLEWARE ACCOMPLICE                                                                                                  | \$ 4,800.00  | 10.00%            | \$4,352.40         |          |          |          |          |
| DWH ACCT           | DS/STAPLEWARE ACCOMPLICE                                                                                                  | \$ 4,800.00  | 10.00%            | \$4,352.40         |          |          |          |          |
| DWH BA-MSD2        | DS/STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) - M&S                                                            | \$ 250.00    | 10.00%            | \$226.69           |          |          |          |          |
| DWH BA-MSD3        | DS/STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) - M&S                                                            | \$ 250.00    | 10.00%            | \$226.69           |          |          |          |          |
| DWH BA-MSD4        | DS/STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) - M&S                                                            | \$ 250.00    | 10.00%            | \$226.69           |          |          |          |          |
| DWH BA-MSD5        | DS/STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) - M&S                                                            | \$ 250.00    | 10.00%            | \$226.69           |          |          |          |          |
| DWH BA-MST         | DS/STAPLEWARE BASKET APPLIANCE SERVER (BARCODE ANALYZER) - M&S                                                            | \$ 250.00    | 10.00%            | \$226.69           |          |          |          |          |
| DWH CPOE-MSD2      | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE - M&S                                                                   | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH CPOE-MSD3      | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE - M&S                                                                   | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH CPOE-MSD4      | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE - M&S                                                                   | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH CPOE-MSD5      | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE - M&S                                                                   | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH CPOE-MST       | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE - M&S                                                                   | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH CPOED2         | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE                                                                         | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH CPOED3         | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE                                                                         | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH CPOED4         | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE                                                                         | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH CPOED5         | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE                                                                         | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH CPOET          | DS/STAPLEWARE DOCUSCRIPTS CPOE CONNECTION LICENSE                                                                         | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH DM-MSD2        | DS/STAPLEWARE DEFICIENCY MANAGER - M&S                                                                                    | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DM-MSD3        | DS/STAPLEWARE DEFICIENCY MANAGER - M&S                                                                                    | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DM-MSD4        | DS/STAPLEWARE DEFICIENCY MANAGER - M&S                                                                                    | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DM-MSD5        | DS/STAPLEWARE DEFICIENCY MANAGER - M&S                                                                                    | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DM-MST         | DS/STAPLEWARE DEFICIENCY MANAGER - M&S                                                                                    | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DMD2           | DS/STAPLEWARE DEFICIENCY MANAGER                                                                                          | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH DMD3           | DS/STAPLEWARE DEFICIENCY MANAGER                                                                                          | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH DMD4           | DS/STAPLEWARE DEFICIENCY MANAGER                                                                                          | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH DMD5           | DS/STAPLEWARE DEFICIENCY MANAGER                                                                                          | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH DMT            | DS/STAPLEWARE DEFICIENCY MANAGER                                                                                          | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH DS CL IMP-MSD2 | DS/STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE - M&S                                                              | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DS CL IMP-MSD3 | DS/STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE - M&S                                                              | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DS CL IMP-MSD4 | DS/STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE - M&S                                                              | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DS CL IMP-MSD5 | DS/STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE - M&S                                                              | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DS CL IMP-MST  | DS/STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE - M&S                                                              | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH DS CL IMPD2    | DS/STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE                                                                    | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH DS CL IMPD3    | DS/STAPLEWARE DOCUSCRIPTS IMPORT SERVICE AGENT LICENSE                                                                    | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |

| PART #              | Description                                                       | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|-------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DWH DS CL IMPD4     | DS/STAPLEWARE DOCUSCRIPTS IMPORT<br>SERVICE AGENT LICENSE         | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH DS CL IMPD5     | DS/STAPLEWARE DOCUSCRIPTS IMPORT<br>SERVICE AGENT LICENSE         | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH DS CL IMPT      | DS/STAPLEWARE DOCUSCRIPTS IMPORT<br>SERVICE AGENT LICENSE         | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH DS CL SITE-MSD2 | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE - M&S            | \$ 935.00    | 10.00%            | \$847.81           |          |          |          |          |
| DWH DS CL SITE-MSD3 | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE - M&S            | \$ 935.00    | 10.00%            | \$847.81           |          |          |          |          |
| DWH DS CL SITE-MSD4 | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE - M&S            | \$ 935.00    | 10.00%            | \$847.81           |          |          |          |          |
| DWH DS CL SITE-MSD5 | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE - M&S            | \$ 935.00    | 10.00%            | \$847.81           |          |          |          |          |
| DWH DS CL SITE-MST  | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE - M&S            | \$ 935.00    | 10.00%            | \$847.81           |          |          |          |          |
| DWH DS CL SITED2    | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE                  | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |
| DWH DS CL SITED3    | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE                  | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |
| DWH DS CL SITED4    | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE                  | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |
| DWH DS CL SITED5    | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE                  | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |
| DWH DS CL SITET     | DS/STAPLEWARE DOCUSCRIPTS CLIENT SITE<br>LICENSE                  | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |
| DWH DS CL WEB-MSD2  | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ - ONLY LICENSE - M&S | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH DS CL WEB-MSD3  | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ - ONLY LICENSE - M&S | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH DS CL WEB-MSD4  | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ - ONLY LICENSE - M&S | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH DS CL WEB-MSD5  | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ - ONLY LICENSE - M&S | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH DS CL WEB-MST   | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ - ONLY LICENSE - M&S | \$ 187.25    | 10.00%            | \$169.79           |          |          |          |          |
| DWH DS CL WEBD2     | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ - ONLY LICENSE       | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH DS CL WEBD3     | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ - ONLY LICENSE       | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH DS CL WEBD4     | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ - ONLY LICENSE       | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH DS CL WEBD5     | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ - ONLY LICENSE       | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH DS CL WEBT      | DS/STAPLEWARE DOCUSCRIPTS WEB CLIENT<br>READ-ONLY LICENSE         | \$ 11,232.00 | 10.00%            | \$10,184.62        |          |          |          |          |
| DWH DS CL-MSD2      | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE - M&S                 | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH DS CL-MSD3      | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE - M&S                 | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH DS CL-MSD4      | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE - M&S                 | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH DS CL-MSD5      | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE - M&S                 | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH DS CL-MST       | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE - M&S                 | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH DS CLD2         | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE                       | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH DS CLD3         | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE                       | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH DS CLD4         | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE                       | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH DS CLD5         | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE                       | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH DS CLT          | DS/STAPLEWARE DOCUSCRIPTS CLIENT<br>LICENSE                       | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH DS SPS-MSD2     | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER - M&S         | \$ 338.00    | 10.00%            | \$306.48           |          |          |          |          |
| DWH DS SPS-MSD3     | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER - M&S         | \$ 338.00    | 10.00%            | \$306.48           |          |          |          |          |
| DWH DS SPS-MSD4     | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER - M&S         | \$ 338.00    | 10.00%            | \$306.48           |          |          |          |          |
| DWH DS SPS-MSD5     | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER - M&S         | \$ 338.00    | 10.00%            | \$306.48           |          |          |          |          |
| DWH DS SPS-MST      | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER - M&S         | \$ 338.00    | 10.00%            | \$306.48           |          |          |          |          |
| DWH DS SPSD2        | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER               | \$ 20,280.00 | 10.00%            | \$18,388.89        |          |          |          |          |
| DWH DS SPSD3        | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER               | \$ 20,280.00 | 10.00%            | \$18,388.89        |          |          |          |          |
| DWH DS SPSD4        | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER               | \$ 20,280.00 | 10.00%            | \$18,388.89        |          |          |          |          |
| DWH DS SPSD5        | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER               | \$ 20,280.00 | 10.00%            | \$18,388.89        |          |          |          |          |
| DWH DS SPST         | DS/STAPLEWARE DOCUSCRIPTS SINGLE<br>PHARMACY SERVER               | \$ 20,280.00 | 10.00%            | \$18,388.89        |          |          |          |          |



| PART #        | Description                                                | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------|------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DWH EPS-MSD2  | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER - M&S | \$ 861.00    | 10.00%            | \$780.71           |          |          |          |          |
| DWH EPS-MSD3  | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER - M&S | \$ 861.00    | 10.00%            | \$780.71           |          |          |          |          |
| DWH EPS-MSD4  | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER - M&S | \$ 861.00    | 10.00%            | \$780.71           |          |          |          |          |
| DWH EPS-MSD5  | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER - M&S | \$ 861.00    | 10.00%            | \$780.71           |          |          |          |          |
| DWH EPS-MST   | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER - M&S | \$ 861.00    | 10.00%            | \$780.71           |          |          |          |          |
| DWH EPSD2     | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER       | \$ 51,667.00 | 10.00%            | \$46,849.05        |          |          |          |          |
| DWH EPSD3     | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER       | \$ 51,667.00 | 10.00%            | \$46,849.05        |          |          |          |          |
| DWH EPSD4     | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER       | \$ 51,667.00 | 10.00%            | \$46,849.05        |          |          |          |          |
| DWH EPSD5     | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER       | \$ 51,667.00 | 10.00%            | \$46,849.05        |          |          |          |          |
| DWH EPST      | DS/STAPLEWARE DOCUSCRIPTS ENTERPRISE PHARMACY SERVER       | \$ 51,667.00 | 10.00%            | \$46,849.05        |          |          |          |          |
| DWH FAX-MST   | DS/STAPLEWARE INCOMING FAX LICENSE - M&S                   | \$ 11.00     | 10.00%            | \$9.97             |          |          |          |          |
| DWH IIC-MST   | DS/STAPLEWARE INNOVATIVE IMAGE CAPTURE M&S                 | \$ 144.00    | 10.00%            | \$130.57           |          |          |          |          |
| DWH MSGP-MSD2 | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP - M&S   | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH MSGP-MSD3 | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP - M&S   | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH MSGP-MSD4 | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP - M&S   | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH MSGP-MSD5 | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP - M&S   | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH MSGP-MST  | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP - M&S   | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH MSGPD2    | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP         | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH MSGPD3    | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP         | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH MSGPD4    | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP         | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH MSGPD5    | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP         | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH MSGPT     | DS/STAPLEWARE DOCUWARE INTEGRATION FOR DYNAMICS/GP         | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH NM-MSD2   | DS/STAPLEWARE NOTIFICATION MANAGEMENT - M&S                | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH NM-MSD3   | DS/STAPLEWARE NOTIFICATION MANAGEMENT - M&S                | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH NM-MSD4   | DS/STAPLEWARE NOTIFICATION MANAGEMENT - M&S                | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH NM-MSD5   | DS/STAPLEWARE NOTIFICATION MANAGEMENT - M&S                | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH NM-MST    | DS/STAPLEWARE NOTIFICATION MANAGEMENT - M&S                | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH NMD2      | DS/STAPLEWARE NOTIFICATION MANAGEMENT                      | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH NMD3      | DS/STAPLEWARE NOTIFICATION MANAGEMENT                      | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH NMD4      | DS/STAPLEWARE NOTIFICATION MANAGEMENT                      | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH NMD5      | DS/STAPLEWARE NOTIFICATION MANAGEMENT                      | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH NMT       | DS/STAPLEWARE NOTIFICATION MANAGEMENT                      | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH PS-MSD2   | DS/STAPLEWARE PROCESS SERVER - M&S                         | \$ 51.75     | 10.00%            | \$46.92            |          |          |          |          |
| DWH PS-MSD3   | DS/STAPLEWARE PROCESS SERVER - M&S                         | \$ 51.75     | 10.00%            | \$46.92            |          |          |          |          |
| DWH PS-MSD4   | DS/STAPLEWARE PROCESS SERVER - M&S                         | \$ 51.75     | 10.00%            | \$46.92            |          |          |          |          |
| DWH PS-MSD5   | DS/STAPLEWARE PROCESS SERVER - M&S                         | \$ 51.75     | 10.00%            | \$46.92            |          |          |          |          |
| DWH PS-MST    | DS/STAPLEWARE PROCESS SERVER - M&S                         | \$ 51.75     | 10.00%            | \$46.92            |          |          |          |          |
| DWH PSD2      | DS/STAPLEWARE PROCESS SERVER                               | \$ 3,110.00  | 10.00%            | \$2,819.99         |          |          |          |          |
| DWH PSD3      | DS/STAPLEWARE PROCESS SERVER                               | \$ 3,110.00  | 10.00%            | \$2,819.99         |          |          |          |          |
| DWH PSD4      | DS/STAPLEWARE PROCESS SERVER                               | \$ 3,110.00  | 10.00%            | \$2,819.99         |          |          |          |          |
| DWH PSD5      | DS/STAPLEWARE PROCESS SERVER                               | \$ 3,110.00  | 10.00%            | \$2,819.99         |          |          |          |          |
| DWH PST       | DS/STAPLEWARE PROCESS SERVER                               | \$ 3,110.00  | 10.00%            | \$2,819.99         |          |          |          |          |
| DWH RC-MSD2   | DS/STAPLEWARE REMOTE CAPTURE - M&S                         | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH RC-MSD3   | DS/STAPLEWARE REMOTE CAPTURE - M&S                         | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH RC-MSD4   | DS/STAPLEWARE REMOTE CAPTURE - M&S                         | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH RC-MSD5   | DS/STAPLEWARE REMOTE CAPTURE - M&S                         | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH RC-MST    | DS/STAPLEWARE REMOTE CAPTURE - M&S                         | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH RCD2      | DS/STAPLEWARE REMOTE CAPTURE                               | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH RCD3      | DS/STAPLEWARE REMOTE CAPTURE                               | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH RCD4      | DS/STAPLEWARE REMOTE CAPTURE                               | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH RCD5      | DS/STAPLEWARE REMOTE CAPTURE                               | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH RCT       | DS/STAPLEWARE REMOTE CAPTURE                               | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH REP-MSD2  | DS/STAPLEWARE DOCUSCRIPTS REPORTING MODULE LICENSE - M&S   | \$ 164.50    | 10.00%            | \$149.16           |          |          |          |          |

| PART #         | Description                                                 | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|----------------|-------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| DWH REP-MSD3   | DS/STAPLEWARE DOCUSCRIPTS REPORTING<br>MODULE LICENSE - M&S | \$ 164.50   | 10.00%            | \$149.16           |          |          |          |          |
| DWH REP-MSD4   | DS/STAPLEWARE DOCUSCRIPTS REPORTING<br>MODULE LICENSE - M&S | \$ 164.50   | 10.00%            | \$149.16           |          |          |          |          |
| DWH REP-MSD5   | DS/STAPLEWARE DOCUSCRIPTS REPORTING<br>MODULE LICENSE - M&S | \$ 164.50   | 10.00%            | \$149.16           |          |          |          |          |
| DWH REP-MST    | DS/STAPLEWARE DOCUSCRIPTS REPORTING<br>MODULE LICENSE - M&S | \$ 164.50   | 10.00%            | \$149.16           |          |          |          |          |
| DWH REPD2      | DS/STAPLEWARE DOCUSCRIPTS REPORTING<br>MODULE LICENSE       | \$ 9,880.00 | 10.00%            | \$8,958.69         |          |          |          |          |
| DWH REPD3      | DS/STAPLEWARE DOCUSCRIPTS REPORTING<br>MODULE LICENSE       | \$ 9,880.00 | 10.00%            | \$8,958.69         |          |          |          |          |
| DWH REPD4      | DS/STAPLEWARE DOCUSCRIPTS REPORTING<br>MODULE LICENSE       | \$ 9,880.00 | 10.00%            | \$8,958.69         |          |          |          |          |
| DWH REPD5      | DS/STAPLEWARE DOCUSCRIPTS REPORTING<br>MODULE LICENSE       | \$ 9,880.00 | 10.00%            | \$8,958.69         |          |          |          |          |
| DWH REPT       | DS/STAPLEWARE DOCUSCRIPTS REPORTING<br>MODULE LICENSE       | \$ 9,880.00 | 10.00%            | \$8,958.69         |          |          |          |          |
| DWH ROI-MSD2   | DS/STAPLEWARE ROI DIRECTOR (ALO) - M&S                      | \$ 133.00   | 10.00%            | \$120.60           |          |          |          |          |
| DWH ROI-MSD3   | DS/STAPLEWARE ROI DIRECTOR (ALO) - M&S                      | \$ 133.00   | 10.00%            | \$120.60           |          |          |          |          |
| DWH ROI-MSD4   | DS/STAPLEWARE ROI DIRECTOR (ALO) - M&S                      | \$ 133.00   | 10.00%            | \$120.60           |          |          |          |          |
| DWH ROI-MSD5   | DS/STAPLEWARE ROI DIRECTOR (ALO) - M&S                      | \$ 133.00   | 10.00%            | \$120.60           |          |          |          |          |
| DWH ROI-MST    | DS/STAPLEWARE ROI DIRECTOR (ALO) - M&S                      | \$ 133.00   | 10.00%            | \$120.60           |          |          |          |          |
| DWH SEP-MSD2   | DS/STAPLEWARE BARCODE SHEET SEPARATOR -<br>M&S              | \$ 32.00    | 10.00%            | \$29.02            |          |          |          |          |
| DWH SEP-MSD3   | DS/STAPLEWARE BARCODE SHEET SEPARATOR -<br>M&S              | \$ 32.00    | 10.00%            | \$29.02            |          |          |          |          |
| DWH SEP-MSD4   | DS/STAPLEWARE BARCODE SHEET SEPARATOR -<br>M&S              | \$ 32.00    | 10.00%            | \$29.02            |          |          |          |          |
| DWH SEP-MSD5   | DS/STAPLEWARE BARCODE SHEET SEPARATOR -<br>M&S              | \$ 32.00    | 10.00%            | \$29.02            |          |          |          |          |
| DWH SEP-MST    | DS/STAPLEWARE BARCODE SHEET SEPARATOR -<br>M&S              | \$ 32.00    | 10.00%            | \$29.02            |          |          |          |          |
| DWH SEPD2      | DS/STAPLEWARE BARCODE SHEET SEPARATOR                       | \$ 1,920.00 | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH SEPD3      | DS/STAPLEWARE BARCODE SHEET SEPARATOR                       | \$ 1,920.00 | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH SEPD4      | DS/STAPLEWARE BARCODE SHEET SEPARATOR                       | \$ 1,920.00 | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH SEPD5      | DS/STAPLEWARE BARCODE SHEET SEPARATOR                       | \$ 1,920.00 | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH SEPT       | DS/STAPLEWARE BARCODE SHEET SEPARATOR                       | \$ 1,920.00 | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH ST-MSD2    | DS/STAPLEWARE STAPLER - M&S                                 | \$ 45.75    | 10.00%            | \$41.48            |          |          |          |          |
| DWH ST-MSD3    | DS/STAPLEWARE STAPLER - M&S                                 | \$ 45.75    | 10.00%            | \$41.48            |          |          |          |          |
| DWH ST-MSD4    | DS/STAPLEWARE STAPLER - M&S                                 | \$ 45.75    | 10.00%            | \$41.48            |          |          |          |          |
| DWH ST-MSD5    | DS/STAPLEWARE STAPLER - M&S                                 | \$ 45.75    | 10.00%            | \$41.48            |          |          |          |          |
| DWH ST-MST     | DS/STAPLEWARE STAPLER - M&S                                 | \$ 45.75    | 10.00%            | \$41.48            |          |          |          |          |
| DWH STD2       | DS/STAPLEWARE STAPLER                                       | \$ 2,746.00 | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH STD3       | DS/STAPLEWARE STAPLER                                       | \$ 2,746.00 | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH STD4       | DS/STAPLEWARE STAPLER                                       | \$ 2,746.00 | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH STD5       | DS/STAPLEWARE STAPLER                                       | \$ 2,746.00 | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH STT        | DS/STAPLEWARE STAPLER                                       | \$ 2,746.00 | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH WCI-MSD2   | DS/STAPLEWARE WEB CLIENT INTEGRATION -<br>M&S               | \$ 33.25    | 10.00%            | \$30.15            |          |          |          |          |
| DWH WCI-MSD3   | DS/STAPLEWARE WEB CLIENT INTEGRATION -<br>M&S               | \$ 33.25    | 10.00%            | \$30.15            |          |          |          |          |
| DWH WCI-MSD4   | DS/STAPLEWARE WEB CLIENT INTEGRATION -<br>M&S               | \$ 33.25    | 10.00%            | \$30.15            |          |          |          |          |
| DWH WCI-MSD5   | DS/STAPLEWARE WEB CLIENT INTEGRATION -<br>M&S               | \$ 33.25    | 10.00%            | \$30.15            |          |          |          |          |
| DWH WCI-MST    | DS/STAPLEWARE WEB CLIENT INTEGRATION -<br>M&S               | \$ 33.25    | 10.00%            | \$30.15            |          |          |          |          |
| DWH WCID2      | DS/STAPLEWARE WEB CLIENT INTEGRATION                        | \$ 1,997.00 | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH WCID3      | DS/STAPLEWARE WEB CLIENT INTEGRATION                        | \$ 1,997.00 | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH WCID4      | DS/STAPLEWARE WEB CLIENT INTEGRATION                        | \$ 1,997.00 | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH WCID5      | DS/STAPLEWARE WEB CLIENT INTEGRATION                        | \$ 1,997.00 | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH WCIT       | DS/STAPLEWARE WEB CLIENT INTEGRATION                        | \$ 1,997.00 | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-AUDIT-MSD2 | DS/STAPLEWARE AUDIT-M&S                                     | \$ 86.75    | 10.00%            | \$78.66            |          |          |          |          |
| DWH-AUDIT-MSD3 | DS/STAPLEWARE AUDIT-M&S                                     | \$ 86.75    | 10.00%            | \$78.66            |          |          |          |          |
| DWH-AUDIT-MSD4 | DS/STAPLEWARE AUDIT-M&S                                     | \$ 86.75    | 10.00%            | \$78.66            |          |          |          |          |
| DWH-AUDIT-MSD5 | DS/STAPLEWARE AUDIT-M&S                                     | \$ 86.75    | 10.00%            | \$78.66            |          |          |          |          |
| DWH-AUDIT-MST  | DS/STAPLEWARE AUDIT-M&S                                     | \$ 86.75    | 10.00%            | \$78.66            |          |          |          |          |
| DWH-AUDITD2    | DS/STAPLEWARE AUDIT                                         | \$ 5,200.00 | 10.00%            | \$4,715.10         |          |          |          |          |
| DWH-AUDITD3    | DS/STAPLEWARE AUDIT                                         | \$ 5,200.00 | 10.00%            | \$4,715.10         |          |          |          |          |
| DWH-AUDITD4    | DS/STAPLEWARE AUDIT                                         | \$ 5,200.00 | 10.00%            | \$4,715.10         |          |          |          |          |

| PART #             | Description                                                                                         | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------------|-----------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DWH-AUDITD5        | DS/STAPLEWARE AUDIT                                                                                 | \$ 5,200.00  | 10.00%            | \$4,715.10         |          |          |          |          |
| DWH-AUDITT         | DS/STAPLEWARE AUDIT                                                                                 | \$ 5,200.00  | 10.00%            | \$4,715.10         |          |          |          |          |
| DWH-CLASS-MSD2     | DS/STAPLEWARE CLASSIFICATION DISCOUNT<br>MAINTENANCE & SUPPORT                                      | \$ 83.25     | 10.00%            | \$75.49            |          |          |          |          |
| DWH-CLASS-MSD3     | DS/STAPLEWARE CLASSIFICATION DISCOUNT<br>MAINTENANCE & SUPPORT                                      | \$ 83.25     | 10.00%            | \$75.49            |          |          |          |          |
| DWH-CLASS-MSD4     | DS/STAPLEWARE CLASSIFICATION DISCOUNT<br>MAINTENANCE & SUPPORT                                      | \$ 83.25     | 10.00%            | \$75.49            |          |          |          |          |
| DWH-CLASS-MSD5     | DS/STAPLEWARE CLASSIFICATION DISCOUNT<br>MAINTENANCE & SUPPORT                                      | \$ 83.25     | 10.00%            | \$75.49            |          |          |          |          |
| DWH-CLASS-MST      | DS/STAPLEWARE CLASSIFICATION DISCOUNT<br>MAINTENANCE & SUPPORT                                      | \$ 83.25     | 10.00%            | \$75.49            |          |          |          |          |
| DWH-CLASSD2        | DS/STAPLEWARE CLASSIFICATION DISCOUNT                                                               | \$ 4,992.00  | 10.00%            | \$4,526.50         |          |          |          |          |
| DWH-CLASSD3        | DS/STAPLEWARE CLASSIFICATION DISCOUNT                                                               | \$ 4,992.00  | 10.00%            | \$4,526.50         |          |          |          |          |
| DWH-CLASSD4        | DS/STAPLEWARE CLASSIFICATION DISCOUNT                                                               | \$ 4,992.00  | 10.00%            | \$4,526.50         |          |          |          |          |
| DWH-CLASSD5        | DS/STAPLEWARE CLASSIFICATION DISCOUNT                                                               | \$ 4,992.00  | 10.00%            | \$4,526.50         |          |          |          |          |
| DWH-CLASST         | DS/STAPLEWARE CLASSIFICATION DISCOUNT                                                               | \$ 4,992.00  | 10.00%            | \$4,526.50         |          |          |          |          |
| DWH-DC-MSD2        | DS/STAPLEWARE DOUBLE CHECK DISCOUNT<br>MAINTENANCE & SUPPORT                                        | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DC-MSD3        | DS/STAPLEWARE DOUBLE CHECK DISCOUNT<br>MAINTENANCE & SUPPORT                                        | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DC-MSD4        | DS/STAPLEWARE DOUBLE CHECK DISCOUNT<br>MAINTENANCE & SUPPORT                                        | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DC-MSD5        | DS/STAPLEWARE DOUBLE CHECK DISCOUNT<br>MAINTENANCE & SUPPORT                                        | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DC-MST         | DS/STAPLEWARE DOUBLE CHECK DISCOUNT<br>MAINTENANCE & SUPPORT                                        | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DCD2           | DS/STAPLEWARE DOUBLE CHECK DISCOUNT                                                                 | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DCD3           | DS/STAPLEWARE DOUBLE CHECK DISCOUNT                                                                 | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DCD4           | DS/STAPLEWARE DOUBLE CHECK DISCOUNT                                                                 | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DCD5           | DS/STAPLEWARE DOUBLE CHECK DISCOUNT                                                                 | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DCT            | DS/STAPLEWARE DOUBLE CHECK DISCOUNT                                                                 | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DL-MSD2        | DS/STAPLEWARE DOCULINK DISCOUNT<br>MAINTENANCE & SUPPORT                                            | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DL-MSD3        | DS/STAPLEWARE DOCULINK DISCOUNT<br>MAINTENANCE & SUPPORT                                            | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DL-MSD4        | DS/STAPLEWARE DOCULINK DISCOUNT<br>MAINTENANCE & SUPPORT                                            | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DL-MSD5        | DS/STAPLEWARE DOCULINK DISCOUNT<br>MAINTENANCE & SUPPORT                                            | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DL-MST         | DS/STAPLEWARE DOCULINK DISCOUNT<br>MAINTENANCE & SUPPORT                                            | \$ 33.25     | 10.00%            | \$30.15            |          |          |          |          |
| DWH-DLD2           | DS/STAPLEWARE DOCULINK DISCOUNT                                                                     | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DLD3           | DS/STAPLEWARE DOCULINK DISCOUNT                                                                     | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DLD4           | DS/STAPLEWARE DOCULINK DISCOUNT                                                                     | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DLD5           | DS/STAPLEWARE DOCULINK DISCOUNT                                                                     | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DLT            | DS/STAPLEWARE DOCULINK DISCOUNT                                                                     | \$ 1,997.00  | 10.00%            | \$1,810.78         |          |          |          |          |
| DWH-DSPHCLWEB-MSD2 | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT DISCOUNT<br>MAINTENANCE & SUPPORT | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH-DSPHCLWEB-MSD3 | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT DISCOUNT<br>MAINTENANCE & SUPPORT | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH-DSPHCLWEB-MSD4 | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT DISCOUNT<br>MAINTENANCE & SUPPORT | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH-DSPHCLWEB-MSD5 | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT DISCOUNT<br>MAINTENANCE & SUPPORT | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH-DSPHCLWEB-MST  | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT DISCOUNT<br>MAINTENANCE & SUPPORT | \$ 37.50     | 10.00%            | \$34.00            |          |          |          |          |
| DWH-DSPHCLWEB50D2  | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT                           | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |
| DWH-DSPHCLWEB50D3  | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT                           | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |
| DWH-DSPHCLWEB50D4  | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT                           | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |

| PART #             | Description                                                                                                 | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------------|-------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DWH-DSPHCLWEB50D5  | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT                                   | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |
| DWH-DSPHCLWEB50MSD | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT<br>DISCOUNT MAINTENANCE & SUPPORT | \$ 936.00    | 10.00%            | \$848.72           |          |          |          |          |
| DWH-DSPHCLWEB50MSD | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT<br>DISCOUNT MAINTENANCE & SUPPORT | \$ 936.00    | 10.00%            | \$848.72           |          |          |          |          |
| DWH-DSPHCLWEB50MSD | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT<br>DISCOUNT MAINTENANCE & SUPPORT | \$ 936.00    | 10.00%            | \$848.72           |          |          |          |          |
| DWH-DSPHCLWEB50MSD | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT<br>DISCOUNT MAINTENANCE & SUPPORT | \$ 936.00    | 10.00%            | \$848.72           |          |          |          |          |
| DWH-DSPHCLWEB50MST | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT<br>DISCOUNT MAINTENANCE & SUPPORT | \$ 936.00    | 10.00%            | \$848.72           |          |          |          |          |
| DWH-DSPHCLWEB50T   | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT 50 USER LICENSE DISCOUNT                                   | \$ 56,155.00 | 10.00%            | \$50,918.55        |          |          |          |          |
| DWH-DSPHCLWEBD2    | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT                                           | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH-DSPHCLWEBD3    | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT                                           | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH-DSPHCLWEBD4    | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT                                           | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH-DSPHCLWEBD5    | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT                                           | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH-DSPHCLWEBT     | DS/STAPLEWARE DOCUSCRIPTS PHARMACY<br>WEB CLIENT LICENSE DISCOUNT                                           | \$ 2,246.00  | 10.00%            | \$2,036.56         |          |          |          |          |
| DWH-MSGP-IM-MSD2   | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT M&S                  | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |
| DWH-MSGP-IM-MSD3   | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT M&S                  | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |
| DWH-MSGP-IM-MSD4   | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT M&S                  | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |
| DWH-MSGP-IM-MSD5   | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT M&S                  | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |
| DWH-MSGP-IM-MST    | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT M&S                  | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |
| DWH-MSGP-IMD2      | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT                      | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-MSGP-IMD3      | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT                      | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-MSGP-IMD4      | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT                      | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-MSGP-IMD5      | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT                      | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-MSGP-IMT       | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INTEGRATION MANAGER<br>DISCOUNT                      | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-MSGP-INV-MSD2  | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT M&S     | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |
| DWH-MSGP-INV-MSD3  | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT M&S     | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |
| DWH-MSGP-INV-MSD4  | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT M&S     | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |

| PART #            | Description                                                                                             | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|---------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| DWH-MSGP-INV-MSD5 | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT M&S | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |
| DWH-MSGP-INV-MST  | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT M&S | \$ 180.00    | 10.00%            | \$163.22           |          |          |          |          |
| DWH-MSGP-INV2     | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT     | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-MSGP-INV3     | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT     | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-MSGP-INV4     | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT     | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-MSGP-INV5     | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT     | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-MSGP-INV7     | DS/STAPLEWARE DOCUWARE INTEGRATION<br>FOR DYNAMICS/GP- INVOICE APPROVAL AND<br>DATA IMPORT DISCOUNT     | \$ 10,800.00 | 10.00%            | \$9,792.90         |          |          |          |          |
| DWH-RCOL-MSD2     | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK M&S (MONTHLY)                                               | \$ 32.00     | 10.00%            | \$29.02            |          |          |          |          |
| DWH-RCOL-MSD3     | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK M&S (MONTHLY)                                               | \$ 32.00     | 10.00%            | \$29.02            |          |          |          |          |
| DWH-RCOL-MSD4     | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK M&S (MONTHLY)                                               | \$ 32.00     | 10.00%            | \$29.02            |          |          |          |          |
| DWH-RCOL-MSD5     | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK M&S (MONTHLY)                                               | \$ 32.00     | 10.00%            | \$29.02            |          |          |          |          |
| DWH-RCOL-MST      | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK M&S (MONTHLY)                                               | \$ 32.00     | 10.00%            | \$29.02            |          |          |          |          |
| DWH-RCOLD2        | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK                                                             | \$ 1,920.00  | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH-RCOLD3        | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK                                                             | \$ 1,920.00  | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH-RCOLD4        | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK                                                             | \$ 1,920.00  | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH-RCOLD5        | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK                                                             | \$ 1,920.00  | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH-RCOLT         | DS/STAPLEWARE REMOTE CAPTURE FOR<br>OUTLOOK                                                             | \$ 1,920.00  | 10.00%            | \$1,740.96         |          |          |          |          |
| DWH-ROFI-MSD2     | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT MAINTENANCE &<br>SUPPORT                      | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-ROFI-MSD3     | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT MAINTENANCE &<br>SUPPORT                      | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-ROFI-MSD4     | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT MAINTENANCE &<br>SUPPORT                      | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-ROFI-MSD5     | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT MAINTENANCE &<br>SUPPORT                      | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-ROFI-MST      | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT MAINTENANCE &<br>SUPPORT                      | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-ROFID2        | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT                                               | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH-ROFID3        | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT                                               | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH-ROFID4        | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT                                               | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH-ROFID5        | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT                                               | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH-ROFIT         | DS/STAPLEWARE RELEASE OF INFORMATION<br>DIRECTOR DISCOUNT                                               | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH-TI-MSD2       | DS/STAPLEWARE DOCUMENT TRAY IMPORT<br>M&S (MONTHLY)                                                     | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-TI-MSD3       | DS/STAPLEWARE DOCUMENT TRAY IMPORT<br>M&S (MONTHLY)                                                     | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-TI-MSD4       | DS/STAPLEWARE DOCUMENT TRAY IMPORT<br>M&S (MONTHLY)                                                     | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-TI-MSD5       | DS/STAPLEWARE DOCUMENT TRAY IMPORT<br>M&S (MONTHLY)                                                     | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-TI-MST        | DS/STAPLEWARE DOCUMENT TRAY IMPORT<br>M&S (MONTHLY)                                                     | \$ 45.75     | 10.00%            | \$41.48            |          |          |          |          |
| DWH-TID2          | DS/STAPLEWARE DOCUMENT TRAY IMPORT                                                                      | \$ 2,746.00  | 10.00%            | \$2,489.94         |          |          |          |          |



| PART #              | Description                                                                                     | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|-------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| DWH-TID3            | DS/STAPLEWARE DOCUMENT TRAY IMPORT                                                              | \$ 2,746.00 | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH-TID4            | DS/STAPLEWARE DOCUMENT TRAY IMPORT                                                              | \$ 2,746.00 | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH-TID5            | DS/STAPLEWARE DOCUMENT TRAY IMPORT                                                              | \$ 2,746.00 | 10.00%            | \$2,489.94         |          |          |          |          |
| DWH-TIT             | DS/STAPLEWARE DOCUMENT TRAY IMPORT                                                              | \$ 2,746.00 | 10.00%            | \$2,489.94         |          |          |          |          |
| MSSQL19-CORE        | DS/MSSQL RUNTIME - 2019 2-CORE                                                                  | \$ 5,180.00 | 10.00%            | \$4,696.97         |          |          |          |          |
| MSSQL19-RUNT        | DS/MSSQL RUNTIME - 2019 CLIENT                                                                  | \$ 182.00   | 10.00%            | \$165.03           |          |          |          |          |
| PCMF-USNCEGMFLX7    | DS/PAPERCUT MF, LEXMARK, EDUGOV, TBS-NC/SC                                                      | \$ 188.80   | 10.00%            | \$171.19           |          |          |          |          |
| PCMF-USNCEGMFTO7    | DS/PAPERCUT MF, TOSHIBA, EDUGOV, TBS-NC/SC                                                      | \$ 188.80   | 10.00%            | \$171.19           |          |          |          |          |
| PCMF-USNCMSEGMF7-1M | DS/PAPERCUT MF, EDU/GOV, TBS-NC/SC 500+D, 1M MS ALIGN                                           | \$ 3.20     | 10.00%            | \$2.90             |          |          |          |          |
| PCMF-USNCMSEGMF7-1Y | DS/PAPERCUT MF, EDU/GOV, TBS-NC/SC, 1Y MS                                                       | \$ 37.60    | 10.00%            | \$34.09            |          |          |          |          |
| PCMF-USNCMSEGMF7-2Y | DS/PAPERCUT MF, EDU/GOV, TBS-NC/SC, 2Y MS                                                       | \$ 75.20    | 10.00%            | \$68.19            |          |          |          |          |
| PCMF-USNCMSEGMF7-3Y | DS/PAPERCUT MF, EDU/GOV, TBS-NC/SC, 3Y MS                                                       | \$ 84.80    | 10.00%            | \$76.89            |          |          |          |          |
| PCMF-USNCMSEGMF7-4Y | DS/PAPERCUT MF, EDU/GOV, TBS-NC/SC, 4Y MS                                                       | \$ 113.60   | 10.00%            | \$103.01           |          |          |          |          |
| PCMF-USNCMSEGMF7-5Y | DS/PAPERCUT MF, EDU/GOV, TBS-NC/SC, 5Y MS                                                       | \$ 141.60   | 10.00%            | \$128.40           |          |          |          |          |
| PCMF-UST1AC         | DS/PAPERCUT MF - ADVANCED CONNECTOR (CARTADIS, BOSCO, JAMEX, NETZTOUCH, M3I)                    | \$ 82.00    | 10.00%            | \$74.35            |          |          |          |          |
| PCMF-UST1AC-1M      | DS/PAPERCUT MF - ADVANCED CONNECTOR - 1M MAINT/SUPPORT ALIGNMENT                                | \$ 1.50     | 10.00%            | \$1.36             |          |          |          |          |
| PCMF-UST1AC-1Y      | DS/PAPERCUT MF - ADVANCED CONNECTOR - 1Y MAINT/SUPPORT                                          | \$ 16.50    | 10.00%            | \$14.96            |          |          |          |          |
| PCMF-UST1AC-2Y      | DS/PAPERCUT MF - ADVANCED CONNECTOR - 2Y MAINT/SUPPORT                                          | \$ 33.00    | 10.00%            | \$29.92            |          |          |          |          |
| PCMF-UST1AC-3Y      | DS/PAPERCUT MF - ADVANCED CONNECTOR - 3Y MAINT/SUPPORT                                          | \$ 37.00    | 10.00%            | \$33.55            |          |          |          |          |
| PCMF-UST1AC-4Y      | DS/PAPERCUT MF - ADVANCED CONNECTOR - 4Y MAINT/SUPPORT                                          | \$ 49.00    | 10.00%            | \$44.43            |          |          |          |          |
| PCMF-UST1AC-5Y      | DS/PAPERCUT MF - ADVANCED CONNECTOR - 5Y MAINT/SUPPORT                                          | \$ 62.00    | 10.00%            | \$56.22            |          |          |          |          |
| PCMF-UST1COMFBR1    | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#PCMFC-BRO)       | \$ 349.00   | 10.00%            | \$316.46           |          |          |          |          |
| PCMF-UST1COMFBR2    | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#PCMFC-BRO-10)   | \$ 231.00   | 10.00%            | \$209.46           |          |          |          |          |
| PCMF-UST1COMFBR3    | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#PCMFC-BRO-25)   | \$ 199.00   | 10.00%            | \$180.44           |          |          |          |          |
| PCMF-UST1COMFBR4    | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#PCMFC-BRO-50)   | \$ 170.00   | 10.00%            | \$154.15           |          |          |          |          |
| PCMF-UST1COMFBR5    | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#PCMFC-BRO-100) | \$ 142.00   | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1COMFBR6    | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#PCMFC-BRO-200) | \$ 140.00   | 10.00%            | \$126.95           |          |          |          |          |
| PCMF-UST1COMFBR7    | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#PCMFC-BRO-500) | \$ 137.00   | 10.00%            | \$124.22           |          |          |          |          |
| PCMF-UST1COMFCA1    | DS/PAPERCUT MF - MFD EMBEDDED - CANON, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#PCMFC-CANON)       | \$ 684.00   | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFCA2    | DS/PAPERCUT MF - MFD EMBEDDED - CANON, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#PCMFC-CANON-10)   | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFCA3    | DS/PAPERCUT MF - MFD EMBEDDED - CANON, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#PCMFC-CANON-25)   | \$ 391.00   | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFCA4    | DS/PAPERCUT MF - MFD EMBEDDED - CANON, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#PCMFC-CANON-50)   | \$ 333.00   | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFCA5    | DS/PAPERCUT MF - MFD EMBEDDED - CANON, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#PCMFC-CANON-100) | \$ 279.00   | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFCA6    | DS/PAPERCUT MF - MFD EMBEDDED - CANON, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#PCMFC-CANON-200) | \$ 274.00   | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFCA7    | DS/PAPERCUT MF - MFD EMBEDDED - CANON, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#PCMFC-CANON-500) | \$ 268.00   | 10.00%            | \$243.01           |          |          |          |          |

| PART #           | Description                                                                                         | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-----------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1COMFDE1 | DS/PAPERCUT MF - MFD EMBEDDED - DELL,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-DELL)       | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFDE2 | DS/PAPERCUT MF - MFD EMBEDDED - DELL,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-DELL-10)   | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFDE3 | DS/PAPERCUT MF - MFD EMBEDDED - DELL,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-DELL-25)   | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFDE4 | DS/PAPERCUT MF - MFD EMBEDDED - DELL,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-DELL-50)   | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFDE5 | DS/PAPERCUT MF - MFD EMBEDDED - DELL,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-DELL-100) | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFDE6 | DS/PAPERCUT MF - MFD EMBEDDED - DELL,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-DELL-200) | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFDE7 | DS/PAPERCUT MF - MFD EMBEDDED - DELL,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-DELL-500) | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFEP1 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-EPS)       | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFEP2 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-EPS-10)   | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFEP3 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-EPS-25)   | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFEP4 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-EPS-50)   | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFEP5 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-EPS-100) | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFEP6 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-EPS-200) | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFEP7 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-EPS-500) | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFFB1 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, COMMERCIAL, PER DEVICE, 1+<br>TOTAL           | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFFB2 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, COMMERCIAL, PER DEVICE, 10+<br>TOTAL          | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFFB3 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, COMMERCIAL, PER DEVICE, 25+<br>TOTAL          | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFFB4 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, COMMERCIAL, PER DEVICE, 50+<br>TOTAL          | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFFB5 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, COMMERCIAL, PER DEVICE, 100+<br>TOTAL         | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFFB6 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, COMMERCIAL, PER DEVICE, 200+<br>TOTAL         | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFFB7 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, COMMERCIAL, PER DEVICE, 500+<br>TOTAL         | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFFX1 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-FUJI)         | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFFX2 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-FUJI-10)     | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFFX3 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-FUJI-25)     | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFFX4 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-FUJI-50)     | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFFX5 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-FUJI-100)   | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFFX6 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-FUJI-200)   | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFFX7 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-FUJI-500)   | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |

| PART #           | Description                                                                                            | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|--------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1COMFHP1 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-HP)              | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFHP2 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-HP-10)          | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFHP3 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-HP-25)          | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFHP4 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-HP-50)          | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFHP5 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-HP-100)        | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFHP6 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-HP-200)        | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFHP7 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-HP-500)        | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFKM1 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-KM)              | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFKM2 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-KM-10)          | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFKM3 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-KM-25)          | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFKM4 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-KM-50)          | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFKM5 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-KM-100)        | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFKM6 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-KM-200)        | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFKM7 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-KM-500)        | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFKY1 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-KYOC)       | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFKY2 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-KYOC-10)   | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFKY3 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-KYOC-25)   | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFKY4 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-KYOC-50)   | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFKY5 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-KYOC-100) | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFKY6 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-KYOC-200) | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFKY7 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-KYOC-500) | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFLX1 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-LXMK)       | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFLX2 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-LXMK-10)   | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFLX3 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-LXMK-25)   | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFLX4 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-LXMK-50)   | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFLX5 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-LXMK-100) | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFLX6 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-LXMK-200) | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFLX7 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-LXMK-500) | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |

| PART #           | Description                                                                                         | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-----------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1COMFMU1 | DS/PAPERCUT MF - MFD EMBEDDED - MURATEC, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#PCMFC-MURATEC)       | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFMU2 | DS/PAPERCUT MF - MFD EMBEDDED - MURATEC, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#PCMFC-MURATEC-10)   | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFMU3 | DS/PAPERCUT MF - MFD EMBEDDED - MURATEC, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#PCMFC-MURATEC-25)   | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFMU4 | DS/PAPERCUT MF - MFD EMBEDDED - MURATEC, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#PCMFC-MURATEC-50)   | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFMU5 | DS/PAPERCUT MF - MFD EMBEDDED - MURATEC, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#PCMFC-MURATEC-100) | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFMU6 | DS/PAPERCUT MF - MFD EMBEDDED - MURATEC, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#PCMFC-MURATEC-200) | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFMU7 | DS/PAPERCUT MF - MFD EMBEDDED - MURATEC, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#PCMFC-MURATEC-500) | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFOK1 | DS/PAPERCUT MF - MFD EMBEDDED - OKI, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#PCMFC-OKI)               | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFOK2 | DS/PAPERCUT MF - MFD EMBEDDED - OKI, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#PCMFC-OKI-10)           | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFOK3 | DS/PAPERCUT MF - MFD EMBEDDED - OKI, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#PCMFC-OKI-25)           | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFOK4 | DS/PAPERCUT MF - MFD EMBEDDED - OKI, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#PCMFC-OKI-50)           | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFOK5 | DS/PAPERCUT MF - MFD EMBEDDED - OKI, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#PCMFC-OKI-100)         | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFOK6 | DS/PAPERCUT MF - MFD EMBEDDED - OKI, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#PCMFC-OKI-200)         | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFOK7 | DS/PAPERCUT MF - MFD EMBEDDED - OKI, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#PCMFC-OKI-500)         | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFRI1 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#PCMFC-RICOH)           | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFRI2 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#PCMFC-RICOH-10)       | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFRI3 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#PCMFC-RICOH-25)       | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFRI4 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#PCMFC-RICOH-50)       | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFRI5 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#PCMFC-RICOH-100)     | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFRI6 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#PCMFC-RICOH-200)     | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFRI7 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#PCMFC-RICOH-500)     | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFRS1 | DS/PAPERCUT MF - MFD EMBEDDED - RISO, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#PCMFC-RISO)             | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFRS2 | DS/PAPERCUT MF - MFD EMBEDDED - RISO, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#PCMFC-RISO-10)         | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFRS3 | DS/PAPERCUT MF - MFD EMBEDDED - RISO, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#PCMFC-RISO-25)         | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFRS4 | DS/PAPERCUT MF - MFD EMBEDDED - RISO, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#PCMFC-RISO-50)         | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFRS5 | DS/PAPERCUT MF - MFD EMBEDDED - RISO, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#PCMFC-RISO-100)       | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFRS6 | DS/PAPERCUT MF - MFD EMBEDDED - RISO, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#PCMFC-RISO-200)       | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFRS7 | DS/PAPERCUT MF - MFD EMBEDDED - RISO, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#PCMFC-RISO-500)       | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |

| PART #           | Description                                                                                         | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-----------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1COMFSD1 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref# N/A)                 | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFSD2 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref# N/A)                | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFSD3 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref# N/A)                | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFSD4 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref# N/A)                | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFSD5 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref# N/A)               | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFSD6 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref# N/A)               | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFSD7 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref# N/A)               | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFSH1 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#PCMFC-SHARP)           | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFSH2 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#PCMFC-SHARP-10)       | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFSH3 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#PCMFC-SHARP-25)       | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFSH4 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#PCMFC-SHARP-50)       | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFSH5 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#PCMFC-SHARP-100)     | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFSH6 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#PCMFC-SHARP-200)     | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFSH7 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#PCMFC-SHARP-500)     | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFSM1 | DS/PAPERCUT MF - MFD EMBEDDED - SAMSUNG, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#PCMFC-SAMSUNG)       | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFSM2 | DS/PAPERCUT MF - MFD EMBEDDED - SAMSUNG, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#PCMFC-SAMSUNG-10)   | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFSM3 | DS/PAPERCUT MF - MFD EMBEDDED - SAMSUNG, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#PCMFC-SAMSUNG-25)   | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFSM4 | DS/PAPERCUT MF - MFD EMBEDDED - SAMSUNG, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#PCMFC-SAMSUNG-50)   | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFSM5 | DS/PAPERCUT MF - MFD EMBEDDED - SAMSUNG, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#PCMFC-SAMSUNG-100) | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFSM6 | DS/PAPERCUT MF - MFD EMBEDDED - SAMSUNG, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#PCMFC-SAMSUNG-200) | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFSM7 | DS/PAPERCUT MF - MFD EMBEDDED - SAMSUNG, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#PCMFC-SAMSUNG-500) | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COMFTO1 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA, COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#PCMFC-TOSH)          | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFTO2 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA, COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#PCMFC-TOSH-10)      | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFTO3 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA, COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#PCMFC-TOSH-25)      | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFTO4 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA, COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#PCMFC-TOSH-50)      | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFTO5 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA, COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#PCMFC-TOSH-100)    | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFTO6 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA, COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#PCMFC-TOSH-200)    | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFTO7 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA, COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#PCMFC-TOSH-500)    | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |



| PART #           | Description                                                                                             | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|---------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1COMFXE1 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-XEROX)         | \$ 684.00 | 10.00%            | \$620.22           |          |          |          |          |
| PCMF-UST1COMFXE2 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-XEROX-10)     | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1COMFXE3 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-XEROX-25)     | \$ 391.00 | 10.00%            | \$354.54           |          |          |          |          |
| PCMF-UST1COMFXE4 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-XEROX-50)     | \$ 333.00 | 10.00%            | \$301.95           |          |          |          |          |
| PCMF-UST1COMFXE5 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-XEROX-100)   | \$ 279.00 | 10.00%            | \$252.98           |          |          |          |          |
| PCMF-UST1COMFXE6 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-XEROX-200)   | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1COMFXE7 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-XEROX-500)   | \$ 268.00 | 10.00%            | \$243.01           |          |          |          |          |
| PCMF-UST1COSFHP1 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-HPP)              | \$ 349.00 | 10.00%            | \$316.46           |          |          |          |          |
| PCMF-UST1COSFHP2 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-HPP-10)          | \$ 231.00 | 10.00%            | \$209.46           |          |          |          |          |
| PCMF-UST1COSFHP3 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-HPP-25)          | \$ 199.00 | 10.00%            | \$180.44           |          |          |          |          |
| PCMF-UST1COSFHP4 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-HPP-50)          | \$ 170.00 | 10.00%            | \$154.15           |          |          |          |          |
| PCMF-UST1COSFHP5 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-HPP-100)        | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1COSFHP6 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-HPP-200)        | \$ 140.00 | 10.00%            | \$126.95           |          |          |          |          |
| PCMF-UST1COSFHP7 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-HPP-500)        | \$ 137.00 | 10.00%            | \$124.22           |          |          |          |          |
| PCMF-UST1COSFLX1 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-LXMKP)       | \$ 349.00 | 10.00%            | \$316.46           |          |          |          |          |
| PCMF-UST1COSFLX2 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-LXMKP-10)   | \$ 231.00 | 10.00%            | \$209.46           |          |          |          |          |
| PCMF-UST1COSFLX3 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-LXMKP-25)   | \$ 199.00 | 10.00%            | \$180.44           |          |          |          |          |
| PCMF-UST1COSFLX4 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-LXMKP-50)   | \$ 170.00 | 10.00%            | \$154.15           |          |          |          |          |
| PCMF-UST1COSFLX5 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-LXMKP-100) | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1COSFLX6 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-LXMKP-200) | \$ 140.00 | 10.00%            | \$126.95           |          |          |          |          |
| PCMF-UST1COSFLX7 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-LXMKP-500) | \$ 137.00 | 10.00%            | \$124.22           |          |          |          |          |
| PCMF-UST1COSFRI1 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-RICOHP)        | \$ 349.00 | 10.00%            | \$316.46           |          |          |          |          |
| PCMF-UST1COSFRI2 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-RICOHP-10)    | \$ 231.00 | 10.00%            | \$209.46           |          |          |          |          |
| PCMF-UST1COSFRI3 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-RICOHP-25)    | \$ 199.00 | 10.00%            | \$180.44           |          |          |          |          |
| PCMF-UST1COSFRI4 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-RICOHP-50)    | \$ 170.00 | 10.00%            | \$154.15           |          |          |          |          |
| PCMF-UST1COSFRI5 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-RICOHP-100)  | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1COSFRI6 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-RICOHP-200)  | \$ 140.00 | 10.00%            | \$126.95           |          |          |          |          |
| PCMF-UST1COSFRI7 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-RICOHP-500)  | \$ 137.00 | 10.00%            | \$124.22           |          |          |          |          |

| PART #           | Description                                                                                                                                  | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|----------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1COSFSH1 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL                                                                   | \$ 349.00   | 10.00%            | \$316.46           |          |          |          |          |
| PCMF-UST1COSFSH2 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL                                                                  | \$ 231.00   | 10.00%            | \$209.46           |          |          |          |          |
| PCMF-UST1COSFSH3 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL                                                                  | \$ 199.00   | 10.00%            | \$180.44           |          |          |          |          |
| PCMF-UST1COSFSH4 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL                                                                  | \$ 170.00   | 10.00%            | \$154.15           |          |          |          |          |
| PCMF-UST1COSFSH5 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL                                                                 | \$ 142.00   | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1COSFSH6 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL                                                                 | \$ 140.00   | 10.00%            | \$126.95           |          |          |          |          |
| PCMF-UST1COSFSH7 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL                                                                 | \$ 137.00   | 10.00%            | \$124.22           |          |          |          |          |
| PCMF-UST1COSFTO1 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL<br>(ref#PCMFC-TOSHP)                                            | \$ 349.00   | 10.00%            | \$316.46           |          |          |          |          |
| PCMF-UST1COSFTO2 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL<br>(ref#PCMFC-TOSHP-10)                                        | \$ 231.00   | 10.00%            | \$209.46           |          |          |          |          |
| PCMF-UST1COSFTO3 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL<br>(ref#PCMFC-TOSHP-25)                                        | \$ 199.00   | 10.00%            | \$180.44           |          |          |          |          |
| PCMF-UST1COSFTO4 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL<br>(ref#PCMFC-TOSHP-50)                                        | \$ 170.00   | 10.00%            | \$154.15           |          |          |          |          |
| PCMF-UST1COSFTO5 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL<br>(ref#PCMFC-TOSHP-100)                                      | \$ 142.00   | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1COSFTO6 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL<br>(ref#PCMFC-TOSHP-200)                                      | \$ 140.00   | 10.00%            | \$126.95           |          |          |          |          |
| PCMF-UST1COSFTO7 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL<br>(ref#PCMFC-TOSHP-500)                                      | \$ 137.00   | 10.00%            | \$124.22           |          |          |          |          |
| PCMF-UST1COSFXE1 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 1+ TOTAL (ref#<br>N/A)                                                     | \$ 349.00   | 10.00%            | \$316.46           |          |          |          |          |
| PCMF-UST1COSFXE2 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 10+ TOTAL (ref#<br>N/A)                                                    | \$ 231.00   | 10.00%            | \$209.46           |          |          |          |          |
| PCMF-UST1COSFXE3 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 25+ TOTAL (ref#<br>N/A)                                                    | \$ 199.00   | 10.00%            | \$180.44           |          |          |          |          |
| PCMF-UST1COSFXE4 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 50+ TOTAL (ref#<br>N/A)                                                    | \$ 170.00   | 10.00%            | \$154.15           |          |          |          |          |
| PCMF-UST1COSFXE5 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 100+ TOTAL (ref#<br>N/A)                                                   | \$ 142.00   | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1COSFXE6 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 200+ TOTAL (ref#<br>N/A)                                                   | \$ 140.00   | 10.00%            | \$126.95           |          |          |          |          |
| PCMF-UST1COSFXE7 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX,<br>COMMERCIAL, PER DEVICE, 500+ TOTAL (ref#<br>N/A)                                                   | \$ 137.00   | 10.00%            | \$124.22           |          |          |          |          |
| PCMF-UST1COSL1   | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDED ATTACHED, COMMERCIAL, SMALL<br>ORGANISATIONS (UP TO 100 USERS)<br>(ref#PCMFC-USERS-100)   | \$ 760.00   | 10.00%            | \$689.13           |          |          |          |          |
| PCMF-UST1COSL2   | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDED ATTACHED, COMMERCIAL,<br>MEDIUM ORGANISATIONS (UP TO 400 USERS)<br>(ref#PCMFC-USERS-400)  | \$ 1,318.00 | 10.00%            | \$1,195.10         |          |          |          |          |
| PCMF-UST1COSL3   | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDED ATTACHED, COMMERCIAL, LARGE<br>ORGANISATIONS (UP TO 1000 USERS)<br>(ref#PCMFC-USERS-1000) | \$ 2,129.00 | 10.00%            | \$1,930.47         |          |          |          |          |
| PCMF-UST1COSL4   | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDED ATTACHED, COMMERCIAL,<br>UNLIMITED (UNLIMITED USERS)                                      | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1DPPK    | DS/PAPERCUT MF - ON-PREM OCR AND<br>DOCUMENT PROCESSING PACK (ref#PCMF-OCR)                                                                  | \$ 1,094.00 | 10.00%            | \$991.98           |          |          |          |          |

| PART #           | Description                                                                                   | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-----------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1DPPK-1M | DS/PAPERCUT MF - ON-PREM OCR AND DOC PROCESSING PACK - 1M MAINT/SUPPORT ALIGNMENT             | \$ 18.00  | 10.00%            | \$16.32            |          |          |          |          |
| PCMF-UST1DPPK-1Y | DS/PAPERCUT MF - ON-PREM OCR AND DOC PROCESSING PACK - 1Y MAINT/SUPPORT                       | \$ 219.00 | 10.00%            | \$198.58           |          |          |          |          |
| PCMF-UST1DPPK-2Y | DS/PAPERCUT MF - ON-PREM OCR AND DOC PROCESSING PACK - 2Y MAINT/SUPPORT                       | \$ 438.00 | 10.00%            | \$397.16           |          |          |          |          |
| PCMF-UST1DPPK-3Y | DS/PAPERCUT MF - ON-PREM OCR AND DOC PROCESSING PACK - 3Y MAINT/SUPPORT                       | \$ 492.00 | 10.00%            | \$446.12           |          |          |          |          |
| PCMF-UST1DPPK-4Y | DS/PAPERCUT MF - ON-PREM OCR AND DOC PROCESSING PACK - 4Y MAINT/SUPPORT                       | \$ 656.00 | 10.00%            | \$594.83           |          |          |          |          |
| PCMF-UST1DPPK-5Y | DS/PAPERCUT MF - ON-PREM OCR AND DOC PROCESSING PACK - 5Y MAINT/SUPPORT                       | \$ 821.00 | 10.00%            | \$744.44           |          |          |          |          |
| PCMF-UST1EGMFBR1 | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-E-BRO)       | \$ 308.00 | 10.00%            | \$279.28           |          |          |          |          |
| PCMF-UST1EGMFBR2 | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-E-BRO-10)   | \$ 212.00 | 10.00%            | \$192.23           |          |          |          |          |
| PCMF-UST1EGMFBR3 | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-E-BRO-25)   | \$ 183.00 | 10.00%            | \$165.94           |          |          |          |          |
| PCMF-UST1EGMFBR4 | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-E-BRO-50)   | \$ 160.00 | 10.00%            | \$145.08           |          |          |          |          |
| PCMF-UST1EGMFBR5 | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, EDU/GOV, PER DEVICE, 100+ TOTAL (ref#PCMF-E-BRO-100) | \$ 133.00 | 10.00%            | \$120.60           |          |          |          |          |
| PCMF-UST1EGMFBR6 | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, EDU/GOV, PER DEVICE, 200+ TOTAL (ref#PCMF-E-BRO-200) | \$ 130.00 | 10.00%            | \$117.88           |          |          |          |          |
| PCMF-UST1EGMFBR7 | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, EDU/GOV, PER DEVICE, 500+ TOTAL (ref#PCMF-E-BRO-500) | \$ 127.00 | 10.00%            | \$115.16           |          |          |          |          |
| PCMF-UST1EGMFCA1 | DS/PAPERCUT MF - MFD EMBEDDED - CANON, EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-E-CANON)       | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFCA2 | DS/PAPERCUT MF - MFD EMBEDDED - CANON, EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-E-CANON-10)   | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFCA3 | DS/PAPERCUT MF - MFD EMBEDDED - CANON, EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-E-CANON-25)   | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFCA4 | DS/PAPERCUT MF - MFD EMBEDDED - CANON, EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-E-CANON-50)   | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFCA5 | DS/PAPERCUT MF - MFD EMBEDDED - CANON, EDU/GOV, PER DEVICE, 100+ TOTAL (ref#PCMF-E-CANON-100) | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFCA6 | DS/PAPERCUT MF - MFD EMBEDDED - CANON, EDU/GOV, PER DEVICE, 200+ TOTAL (ref#PCMF-E-CANON-200) | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFCA7 | DS/PAPERCUT MF - MFD EMBEDDED - CANON, EDU/GOV, PER DEVICE, 500+ TOTAL (ref#PCMF-E-CANON-500) | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFDE1 | DS/PAPERCUT MF - MFD EMBEDDED - DELL, EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-E-DELL)         | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFDE2 | DS/PAPERCUT MF - MFD EMBEDDED - DELL, EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-E-DELL-10)     | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFDE3 | DS/PAPERCUT MF - MFD EMBEDDED - DELL, EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-E-DELL-25)     | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFDE4 | DS/PAPERCUT MF - MFD EMBEDDED - DELL, EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-E-DELL-50)     | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFDE5 | DS/PAPERCUT MF - MFD EMBEDDED - DELL, EDU/GOV, PER DEVICE, 100+ TOTAL (ref#PCMF-E-DELL-100)   | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFDE6 | DS/PAPERCUT MF - MFD EMBEDDED - DELL, EDU/GOV, PER DEVICE, 200+ TOTAL (ref#PCMF-E-DELL-200)   | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFDE7 | DS/PAPERCUT MF - MFD EMBEDDED - DELL, EDU/GOV, PER DEVICE, 500+ TOTAL (ref#PCMF-E-DELL-500)   | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFEP1 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON, EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-E-EPS)         | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |

| PART #           | Description                                                                                     | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1EGMFEP2 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>EPS-10)  | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFEP3 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>EPS-25)  | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFEP4 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>EPS-50)  | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFEP5 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-EPS-100) | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFEP6 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-EPS-200) | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFEP7 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-EPS-500) | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFFB1 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, EDU/GOV, PER DEVICE, 1+ TOTAL             | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFFB2 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, EDU/GOV, PER DEVICE, 10+ TOTAL            | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFFB3 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, EDU/GOV, PER DEVICE, 25+ TOTAL            | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFFB4 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, EDU/GOV, PER DEVICE, 50+ TOTAL            | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFFB5 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, EDU/GOV, PER DEVICE, 100+ TOTAL           | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFFB6 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, EDU/GOV, PER DEVICE, 200+ TOTAL           | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFFB7 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, EDU/GOV, PER DEVICE, 500+ TOTAL           | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFFX1 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>FUJI)        | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFFX2 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>FUJI-10)    | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFFX3 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>FUJI-25)    | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFFX4 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>FUJI-50)    | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFFX5 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-FUJI-100)   | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFFX6 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-FUJI-200)   | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFFX7 | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-FUJI-500)   | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFHP1 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>HP)          | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFHP2 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>HP-10)      | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFHP3 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>HP-25)      | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFHP4 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>HP-50)      | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFHP5 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-HP-100)     | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFHP6 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-HP-200)     | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFHP7 | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-HP-500)     | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFKM1 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>KM)          | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |

| PART #           | Description                                                                                           | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1EGMFKM2 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>KM-10)            | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFKM3 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>KM-25)            | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFKM4 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>KM-50)            | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFKM5 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-KM-100)           | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFKM6 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-KM-200)           | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFKM7 | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-KM-500)           | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFKY1 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>KYOC)         | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFKY2 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>KYOC-10)     | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFKY3 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>KYOC-25)     | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFKY4 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>KYOC-50)     | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFKY5 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-KYOC-100)    | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFKY6 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-KYOC-200)    | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFKY7 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-KYOC-500)    | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFLX1 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>LXMK)         | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFLX2 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>LXMK-10)     | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFLX3 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>LXMK-25)     | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFLX4 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>LXMK-50)     | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFLX5 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-LXMK-100)    | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFLX6 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-LXMK-200)    | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFLX7 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-LXMK-500)    | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFMU1 | DS/PAPERCUT MF - MFD EMBEDDED -<br>MURATEC, EDU/GOV, PER DEVICE, 1+ TOTAL<br>(ref#PCMF-MURATEC)       | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFMU2 | DS/PAPERCUT MF - MFD EMBEDDED -<br>MURATEC, EDU/GOV, PER DEVICE, 10+ TOTAL<br>(ref#PCMF-MURATEC-10)   | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFMU3 | DS/PAPERCUT MF - MFD EMBEDDED -<br>MURATEC, EDU/GOV, PER DEVICE, 25+ TOTAL<br>(ref#PCMF-MURATEC-25)   | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFMU4 | DS/PAPERCUT MF - MFD EMBEDDED -<br>MURATEC, EDU/GOV, PER DEVICE, 50+ TOTAL<br>(ref#PCMF-MURATEC-50)   | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFMU5 | DS/PAPERCUT MF - MFD EMBEDDED -<br>MURATEC, EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-MURATEC-100) | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFMU6 | DS/PAPERCUT MF - MFD EMBEDDED -<br>MURATEC, EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-MURATEC-200) | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFMU7 | DS/PAPERCUT MF - MFD EMBEDDED -<br>MURATEC, EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-MURATEC-500) | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFOK1 | DS/PAPERCUT MF - MFD EMBEDDED - OKI,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>OKI)              | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |



| PART #           | Description                                                                                       | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|---------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1EGMFOK2 | DS/PAPERCUT MF - MFD EMBEDDED - OKI,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>OKI-10)      | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFOK3 | DS/PAPERCUT MF - MFD EMBEDDED - OKI,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>OKI-25)      | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFOK4 | DS/PAPERCUT MF - MFD EMBEDDED - OKI,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>OKI-50)      | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFOK5 | DS/PAPERCUT MF - MFD EMBEDDED - OKI,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-OKI-100)     | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFOK6 | DS/PAPERCUT MF - MFD EMBEDDED - OKI,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-OKI-200)     | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFOK7 | DS/PAPERCUT MF - MFD EMBEDDED - OKI,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-OKI-500)     | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFRI1 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>RICOH)      | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFRI2 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>RICOH-10)  | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFRI3 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>RICOH-25)  | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFRI4 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>RICOH-50)  | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFRI5 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-RICOH-100) | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFRI6 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-RICOH-200) | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFRI7 | DS/PAPERCUT MF - MFD EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-RICOH-500) | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFRS1 | DS/PAPERCUT MF - MFD EMBEDDED - RISO,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>RISO)        | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFRS2 | DS/PAPERCUT MF - MFD EMBEDDED - RISO,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>RISO-10)    | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFRS3 | DS/PAPERCUT MF - MFD EMBEDDED - RISO,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>RISO-25)    | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFRS4 | DS/PAPERCUT MF - MFD EMBEDDED - RISO,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>RISO-50)    | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFRS5 | DS/PAPERCUT MF - MFD EMBEDDED - RISO,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-RISO-100)   | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFRS6 | DS/PAPERCUT MF - MFD EMBEDDED - RISO,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-RISO-200)   | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFRS7 | DS/PAPERCUT MF - MFD EMBEDDED - RISO,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-RISO-500)   | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFSD1 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref# N/A)               | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFSD2 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref# N/A)              | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFSD3 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref# N/A)              | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFSD4 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref# N/A)              | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFSD5 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH,<br>EDU/GOV, PER DEVICE, 100+ TOTAL (ref# N/A)             | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFSD6 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH,<br>EDU/GOV, PER DEVICE, 200+ TOTAL (ref# N/A)             | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFSD7 | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH,<br>EDU/GOV, PER DEVICE, 500+ TOTAL (ref# N/A)             | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFSH1 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>SHARP)      | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |

| PART #           | Description                                                                                           | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1EGMFSH2 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>SHARP-10)      | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFSH3 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>SHARP-25)      | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFSH4 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>SHARP-50)      | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFSH5 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-SHARP-100)     | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFSH6 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-SHARP-200)     | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFSH7 | DS/PAPERCUT MF - MFD EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-SHARP-500)     | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFSM1 | DS/PAPERCUT MF - MFD EMBEDDED -<br>SAMSUNG, EDU/GOV, PER DEVICE, 1+ TOTAL<br>(ref#PCMF-SAMSUNG-100)   | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFSM2 | DS/PAPERCUT MF - MFD EMBEDDED -<br>SAMSUNG, EDU/GOV, PER DEVICE, 10+ TOTAL<br>(ref#PCMF-SAMSUNG-200)  | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFSM3 | DS/PAPERCUT MF - MFD EMBEDDED -<br>SAMSUNG, EDU/GOV, PER DEVICE, 25+ TOTAL<br>(ref#PCMF-SAMSUNG-500)  | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFSM4 | DS/PAPERCUT MF - MFD EMBEDDED -<br>SAMSUNG, EDU/GOV, PER DEVICE, 50+ TOTAL<br>(ref#PCMF-SAMSUNG-50)   | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFSM5 | DS/PAPERCUT MF - MFD EMBEDDED -<br>SAMSUNG, EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-SAMSUNG-100) | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFSM6 | DS/PAPERCUT MF - MFD EMBEDDED -<br>SAMSUNG, EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-SAMSUNG-200) | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFSM7 | DS/PAPERCUT MF - MFD EMBEDDED -<br>SAMSUNG, EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-SAMSUNG-500) | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFTO1 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>TOSH)         | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFTO2 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>TOSH-10)     | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFTO3 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>TOSH-25)     | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFTO4 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>TOSH-50)     | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFTO5 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-TOSH-100)    | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFTO6 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-TOSH-200)    | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFTO7 | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-TOSH-500)    | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGMFXE1 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>XEROX)          | \$ 603.00 | 10.00%            | \$546.77           |          |          |          |          |
| PCMF-UST1EGMFXE2 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>XEROX-10)      | \$ 416.00 | 10.00%            | \$377.21           |          |          |          |          |
| PCMF-UST1EGMFXE3 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>XEROX-25)      | \$ 359.00 | 10.00%            | \$325.52           |          |          |          |          |
| PCMF-UST1EGMFXE4 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>XEROX-50)      | \$ 313.00 | 10.00%            | \$283.81           |          |          |          |          |
| PCMF-UST1EGMFXE5 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-XEROX-100)     | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PCMF-UST1EGMFXE6 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-XEROX-200)     | \$ 255.00 | 10.00%            | \$231.22           |          |          |          |          |
| PCMF-UST1EGMFXE7 | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-XEROX-500)     | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1EGSFHP1 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>HPP)               | \$ 308.00 | 10.00%            | \$279.28           |          |          |          |          |

| PART #           | Description                                                                                         | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-----------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1EGSFHP2 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>HPP-10)         | \$ 212.00 | 10.00%            | \$192.23           |          |          |          |          |
| PCMF-UST1EGSFHP3 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>HPP-25)         | \$ 183.00 | 10.00%            | \$165.94           |          |          |          |          |
| PCMF-UST1EGSFHP4 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>HPP-50)         | \$ 160.00 | 10.00%            | \$145.08           |          |          |          |          |
| PCMF-UST1EGSFHP5 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-HPP-100)        | \$ 133.00 | 10.00%            | \$120.60           |          |          |          |          |
| PCMF-UST1EGSFHP6 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-HPP-200)        | \$ 130.00 | 10.00%            | \$117.88           |          |          |          |          |
| PCMF-UST1EGSFHP7 | DS/PAPERCUT MF - SFP EMBEDDED - HP,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-HPP-500)        | \$ 127.00 | 10.00%            | \$115.16           |          |          |          |          |
| PCMF-UST1EGSFLX1 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>LXMKP)      | \$ 308.00 | 10.00%            | \$279.28           |          |          |          |          |
| PCMF-UST1EGSFLX2 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>LXMKP-10)  | \$ 212.00 | 10.00%            | \$192.23           |          |          |          |          |
| PCMF-UST1EGSFLX3 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>LXMKP-25)  | \$ 183.00 | 10.00%            | \$165.94           |          |          |          |          |
| PCMF-UST1EGSFLX4 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>LXMKP-50)  | \$ 160.00 | 10.00%            | \$145.08           |          |          |          |          |
| PCMF-UST1EGSFLX5 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-LXMKP-100) | \$ 133.00 | 10.00%            | \$120.60           |          |          |          |          |
| PCMF-UST1EGSFLX6 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-LXMKP-200) | \$ 130.00 | 10.00%            | \$117.88           |          |          |          |          |
| PCMF-UST1EGSFLX7 | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-LXMKP-500) | \$ 127.00 | 10.00%            | \$115.16           |          |          |          |          |
| PCMF-UST1EGSFRI1 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>RICOHP)       | \$ 308.00 | 10.00%            | \$279.28           |          |          |          |          |
| PCMF-UST1EGSFRI2 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>RICOHP-10)   | \$ 212.00 | 10.00%            | \$192.23           |          |          |          |          |
| PCMF-UST1EGSFRI3 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-<br>RICOHP-25)   | \$ 183.00 | 10.00%            | \$165.94           |          |          |          |          |
| PCMF-UST1EGSFRI4 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-<br>RICOHP-50)   | \$ 160.00 | 10.00%            | \$145.08           |          |          |          |          |
| PCMF-UST1EGSFRI5 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 100+ TOTAL<br>(ref#PCMF-RICOHP-100)  | \$ 133.00 | 10.00%            | \$120.60           |          |          |          |          |
| PCMF-UST1EGSFRI6 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 200+ TOTAL<br>(ref#PCMF-RICOHP-200)  | \$ 130.00 | 10.00%            | \$117.88           |          |          |          |          |
| PCMF-UST1EGSFRI7 | DS/PAPERCUT MF - SFP EMBEDDED - RICOH,<br>EDU/GOV, PER DEVICE, 500+ TOTAL<br>(ref#PCMF-RICOHP-500)  | \$ 127.00 | 10.00%            | \$115.16           |          |          |          |          |
| PCMF-UST1EGSFSH1 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 1+ TOTAL                             | \$ 308.00 | 10.00%            | \$279.28           |          |          |          |          |
| PCMF-UST1EGSFSH2 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 10+ TOTAL                            | \$ 212.00 | 10.00%            | \$192.23           |          |          |          |          |
| PCMF-UST1EGSFSH3 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 25+ TOTAL                            | \$ 183.00 | 10.00%            | \$165.94           |          |          |          |          |
| PCMF-UST1EGSFSH4 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 50+ TOTAL                            | \$ 160.00 | 10.00%            | \$145.08           |          |          |          |          |
| PCMF-UST1EGSFSH5 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 100+ TOTAL                           | \$ 133.00 | 10.00%            | \$120.60           |          |          |          |          |
| PCMF-UST1EGSFSH6 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 200+ TOTAL                           | \$ 130.00 | 10.00%            | \$117.88           |          |          |          |          |
| PCMF-UST1EGSFSH7 | DS/PAPERCUT MF - SFP EMBEDDED - SHARP,<br>EDU/GOV, PER DEVICE, 500+ TOTAL                           | \$ 127.00 | 10.00%            | \$115.16           |          |          |          |          |
| PCMF-UST1EGSFTO1 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA,<br>EDU/GOV, PER DEVICE, 1+ TOTAL (ref#PCMF-<br>TOSHP)      | \$ 308.00 | 10.00%            | \$279.28           |          |          |          |          |
| PCMF-UST1EGSFTO2 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA,<br>EDU/GOV, PER DEVICE, 10+ TOTAL (ref#PCMF-<br>TOSHP-10)  | \$ 212.00 | 10.00%            | \$192.23           |          |          |          |          |

| PART #           | Description                                                                                                                       | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-----------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1EGSFT03 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA, EDU/GOV, PER DEVICE, 25+ TOTAL (ref#PCMF-TOSHP-25)                                       | \$ 183.00   | 10.00%            | \$165.94           |          |          |          |          |
| PCMF-UST1EGSFT04 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA, EDU/GOV, PER DEVICE, 50+ TOTAL (ref#PCMF-TOSHP-50)                                       | \$ 160.00   | 10.00%            | \$145.08           |          |          |          |          |
| PCMF-UST1EGSFT05 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA, EDU/GOV, PER DEVICE, 100+ TOTAL (ref#PCMF-TOSHP-100)                                     | \$ 133.00   | 10.00%            | \$120.60           |          |          |          |          |
| PCMF-UST1EGSFT06 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA, EDU/GOV, PER DEVICE, 200+ TOTAL (ref#PCMF-TOSHP-200)                                     | \$ 130.00   | 10.00%            | \$117.88           |          |          |          |          |
| PCMF-UST1EGSFT07 | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA, EDU/GOV, PER DEVICE, 500+ TOTAL (ref#PCMF-TOSHP-500)                                     | \$ 127.00   | 10.00%            | \$115.16           |          |          |          |          |
| PCMF-UST1EGSFXE1 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX, EDU/GOV, PER DEVICE, 1+ TOTAL (ref# N/A)                                                   | \$ 308.00   | 10.00%            | \$279.28           |          |          |          |          |
| PCMF-UST1EGSFXE2 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX, EDU/GOV, PER DEVICE, 10+ TOTAL (ref# N/A)                                                  | \$ 212.00   | 10.00%            | \$192.23           |          |          |          |          |
| PCMF-UST1EGSFXE3 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX, EDU/GOV, PER DEVICE, 25+ TOTAL (ref# N/A)                                                  | \$ 183.00   | 10.00%            | \$165.94           |          |          |          |          |
| PCMF-UST1EGSFXE4 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX, EDU/GOV, PER DEVICE, 50+ TOTAL (ref# N/A)                                                  | \$ 160.00   | 10.00%            | \$145.08           |          |          |          |          |
| PCMF-UST1EGSFXE5 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX, EDU/GOV, PER DEVICE, 100+ TOTAL (ref# N/A)                                                 | \$ 133.00   | 10.00%            | \$120.60           |          |          |          |          |
| PCMF-UST1EGSFXE6 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX, EDU/GOV, PER DEVICE, 200+ TOTAL (ref# N/A)                                                 | \$ 130.00   | 10.00%            | \$117.88           |          |          |          |          |
| PCMF-UST1EGSFXE7 | DS/PAPERCUT MF - SFP EMBEDDED - XEROX, EDU/GOV, PER DEVICE, 500+ TOTAL (ref# N/A)                                                 | \$ 127.00   | 10.00%            | \$115.16           |          |          |          |          |
| PCMF-UST1EGSL1   | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDEDS ATTACHED, EDU/GOV, SMALL ORGANISATIONS (UP TO 500 USERS) (ref#PCMF-USERS-500)    | \$ 608.00   | 10.00%            | \$551.30           |          |          |          |          |
| PCMF-UST1EGSL2   | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDEDS ATTACHED, EDU/GOV, MEDIUM ORGANISATIONS (UP TO 1500 USERS) (ref#PCMF-USERS-1500) | \$ 1,014.00 | 10.00%            | \$919.44           |          |          |          |          |
| PCMF-UST1EGSL3   | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDEDS ATTACHED, EDU/GOV, LARGE ORGANISATIONS (UP TO 5000 USERS) (ref#PCMF-USERS-5000)  | \$ 1,825.00 | 10.00%            | \$1,654.82         |          |          |          |          |
| PCMF-UST1EGSL4   | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDEDS ATTACHED, EDU/GOV, UNLIMITED (UNLIMITED USERS)                                   | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1EH      | DS/PAPERCUT MF - EPIC HEALTHCARE CONNECTOR                                                                                        | \$ 2,187.00 | 10.00%            | \$1,983.06         |          |          |          |          |
| PCMF-UST1EH-1M   | DS/PAPERCUT MF - EPIC HEALTHCARE CONNECTOR - 1M MAINT/SUPPORT ALIGNMENT                                                           | \$ 36.50    | 10.00%            | \$33.10            |          |          |          |          |
| PCMF-UST1EH-1Y   | DS/PAPERCUT MF - EPIC HEALTHCARE CONNECTOR - 1Y MAINT/SUPPORT                                                                     | \$ 437.00   | 10.00%            | \$396.25           |          |          |          |          |
| PCMF-UST1EH-2Y   | DS/PAPERCUT MF - EPIC HEALTHCARE CONNECTOR - 2Y MAINT/SUPPORT                                                                     | \$ 875.00   | 10.00%            | \$793.41           |          |          |          |          |
| PCMF-UST1EH-3Y   | DS/PAPERCUT MF - EPIC HEALTHCARE CONNECTOR - 3Y MAINT/SUPPORT                                                                     | \$ 984.00   | 10.00%            | \$892.24           |          |          |          |          |
| PCMF-UST1EH-4Y   | DS/PAPERCUT MF - EPIC HEALTHCARE CONNECTOR - 4Y MAINT/SUPPORT                                                                     | \$ 1,312.00 | 10.00%            | \$1,189.66         |          |          |          |          |
| PCMF-UST1EH-5Y   | DS/PAPERCUT MF - EPIC HEALTHCARE CONNECTOR - 5Y MAINT/SUPPORT                                                                     | \$ 1,640.00 | 10.00%            | \$1,487.07         |          |          |          |          |
| PCMF-UST1FC10    | DS/PAPERCUT MF - FAX CONNECTOR, PER DEVICE 10+ TOTAL (MIN 10)                                                                     | \$ 54.00    | 10.00%            | \$48.96            |          |          |          |          |
| PCMF-UST1FC10-1M | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV 10+ TOTAL - 1 MONTH MAINT/SUPPORT ALIGNMENT                                               | \$ 0.90     | 10.00%            | \$0.82             |          |          |          |          |
| PCMF-UST1FC10-1Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV 10+ TOTAL - 1 YEAR MAINT/SUPPORT                                                          | \$ 11.00    | 10.00%            | \$9.97             |          |          |          |          |
| PCMF-UST1FC10-2Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV 10+ TOTAL - 2 YEARS MAINT/SUPPORT                                                         | \$ 21.50    | 10.00%            | \$19.50            |          |          |          |          |
| PCMF-UST1FC10-3Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV 10+ TOTAL - 3 YEARS MAINT/SUPPORT                                                         | \$ 24.50    | 10.00%            | \$22.22            |          |          |          |          |
| PCMF-UST1FC10-4Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV 10+ TOTAL - 4 YEARS MAINT/SUPPORT                                                         | \$ 32.50    | 10.00%            | \$29.47            |          |          |          |          |
| PCMF-UST1FC10-5Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV 10+ TOTAL - 5 YEARS MAINT/SUPPORT                                                         | \$ 40.50    | 10.00%            | \$36.72            |          |          |          |          |

| PART #            | Description                                                                                          | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1FC250    | DS/PAPERCUT MF - FAX CONNECTOR, PER<br>DEVICE 250+ TOTAL                                             | \$ 16.00  | 10.00%            | \$14.51            |          |          |          |          |
| PCMF-UST1FC250-1M | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>250+ TOTAL - 1 MONTH MAINT/SUPPORT<br>ALIGNMENT           | \$ 0.27   | 10.00%            | \$0.24             |          |          |          |          |
| PCMF-UST1FC250-1Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>250+ TOTAL - 1 YEAR MAINT/SUPPORT                         | \$ 3.00   | 10.00%            | \$2.72             |          |          |          |          |
| PCMF-UST1FC250-2Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>250+ TOTAL - 2 YEARS MAINT/SUPPORT                        | \$ 6.50   | 10.00%            | \$5.89             |          |          |          |          |
| PCMF-UST1FC250-3Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>250+ TOTAL - 3 YEARS MAINT/SUPPORT                        | \$ 7.50   | 10.00%            | \$6.80             |          |          |          |          |
| PCMF-UST1FC250-4Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>250+ TOTAL - 4 YEARS MAINT/SUPPORT                        | \$ 9.50   | 10.00%            | \$8.61             |          |          |          |          |
| PCMF-UST1FC250-5Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>250+ TOTAL - 5 YEARS MAINT/SUPPORT                        | \$ 12.00  | 10.00%            | \$10.88            |          |          |          |          |
| PCMF-UST1FC400    | DS/PAPERCUT MF - FAX CONNECTOR, PER<br>DEVICE 400+ TOTAL                                             | \$ 13.50  | 10.00%            | \$12.24            |          |          |          |          |
| PCMF-UST1FC400-1M | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>400+ TOTAL - 1 MONTH MAINT/SUPPORT<br>ALIGNMENT           | \$ 0.22   | 10.00%            | \$0.20             |          |          |          |          |
| PCMF-UST1FC400-1Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>400+ TOTAL - 1 YEAR MAINT/SUPPORT                         | \$ 2.50   | 10.00%            | \$2.27             |          |          |          |          |
| PCMF-UST1FC400-2Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>400+ TOTAL - 2 YEARS MAINT/SUPPORT                        | \$ 5.50   | 10.00%            | \$4.99             |          |          |          |          |
| PCMF-UST1FC400-3Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>400+ TOTAL - 3 YEARS MAINT/SUPPORT                        | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PCMF-UST1FC400-4Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>400+ TOTAL - 4 YEARS MAINT/SUPPORT                        | \$ 8.00   | 10.00%            | \$7.25             |          |          |          |          |
| PCMF-UST1FC400-5Y | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>400+ TOTAL - 5 YEARS MAINT/SUPPORT                        | \$ 10.00  | 10.00%            | \$9.07             |          |          |          |          |
| PCMF-UST1FC50     | DS/PAPERCUT MF - FAX CONNECTOR, PER<br>DEVICE 50+ TOTAL                                              | \$ 32.50  | 10.00%            | \$29.47            |          |          |          |          |
| PCMF-UST1FC50-1M  | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>50+ TOTAL - 1 MONTH MAINT/SUPPORT<br>ALIGNMENT            | \$ 0.54   | 10.00%            | \$0.49             |          |          |          |          |
| PCMF-UST1FC50-1Y  | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>50+ TOTAL - 1 YEAR MAINT/SUPPORT                          | \$ 6.50   | 10.00%            | \$5.89             |          |          |          |          |
| PCMF-UST1FC50-2Y  | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>50+ TOTAL - 2 YEARS MAINT/SUPPORT                         | \$ 13.00  | 10.00%            | \$11.79            |          |          |          |          |
| PCMF-UST1FC50-3Y  | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>50+ TOTAL - 3 YEARS MAINT/SUPPORT                         | \$ 14.50  | 10.00%            | \$13.15            |          |          |          |          |
| PCMF-UST1FC50-4Y  | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>50+ TOTAL - 4 YEARS MAINT/SUPPORT                         | \$ 19.50  | 10.00%            | \$17.68            |          |          |          |          |
| PCMF-UST1FC50-5Y  | DS/PAPERCUT MF - FAX CONNECTOR, PER DEV<br>50+ TOTAL - 5 YEARS MAINT/SUPPORT                         | \$ 24.50  | 10.00%            | \$22.22            |          |          |          |          |
| PCMF-UST1FR1      | DS/PAPERCUT MF - FAST RELEASE EMBEDDED -<br>HP, PER DEVICE, 1+ TOTAL (ref#PCMF-FR-HP)                | \$ 171.00 | 10.00%            | \$155.05           |          |          |          |          |
| PCMF-UST1FR1-1M   | DS/PAPERCUT MF - FAST RELEASE EMBEDDED -<br>HP, PER DEVICE, 1+ TOTAL - 1M<br>MAINT/SUPPORT ALIGNMENT | \$ 3.00   | 10.00%            | \$2.72             |          |          |          |          |
| PCMF-UST1FR1-1Y   | DS/PAPERCUT MF - FAST RELEASE EMBEDDED -<br>HP, PER DEVICE, 1+ TOTAL - 1Y<br>MAINT/SUPPORT           | \$ 34.00  | 10.00%            | \$30.83            |          |          |          |          |
| PCMF-UST1FR1-2Y   | DS/PAPERCUT MF - FAST RELEASE EMBEDDED -<br>HP, PER DEVICE, 1+ TOTAL - 2Y<br>MAINT/SUPPORT           | \$ 68.00  | 10.00%            | \$61.66            |          |          |          |          |
| PCMF-UST1FR1-3Y   | DS/PAPERCUT MF - FAST RELEASE EMBEDDED -<br>HP, PER DEVICE, 1+ TOTAL - 3Y<br>MAINT/SUPPORT           | \$ 77.00  | 10.00%            | \$69.82            |          |          |          |          |
| PCMF-UST1FR1-4Y   | DS/PAPERCUT MF - FAST RELEASE EMBEDDED -<br>HP, PER DEVICE, 1+ TOTAL - 4Y<br>MAINT/SUPPORT           | \$ 103.00 | 10.00%            | \$93.40            |          |          |          |          |
| PCMF-UST1FR1-5Y   | DS/PAPERCUT MF - FAST RELEASE EMBEDDED -<br>HP, PER DEVICE, 1+ TOTAL - 5Y<br>MAINT/SUPPORT           | \$ 128.00 | 10.00%            | \$116.06           |          |          |          |          |
| PCMF-UST1FR4      | DS/PAPERCUT MF - FAST RELEASE EMBEDDED -<br>HP, PER DEVICE, 50+ TOTAL (ref#PCMF-FR-<br>HP50)         | \$ 119.00 | 10.00%            | \$107.90           |          |          |          |          |



| PART #          | Description                                                                                     | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-----------------|-------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1FR4-1M | DS/PAPERCUT MF - FAST RELEASE EMBEDDED - HP, PER DEVICE, 50+ TOTAL - 1M MAINT/SUPPORT ALIGNMENT | \$ 2.00     | 10.00%            | \$1.81             |          |          |          |          |
| PCMF-UST1FR4-1Y | DS/PAPERCUT MF - FAST RELEASE EMBEDDED - HP, PER DEVICE, 50+ TOTAL - 1Y MAINT/SUPPORT           | \$ 24.00    | 10.00%            | \$21.76            |          |          |          |          |
| PCMF-UST1FR4-2Y | DS/PAPERCUT MF - FAST RELEASE EMBEDDED - HP, PER DEVICE, 50+ TOTAL - 2Y MAINT/SUPPORT           | \$ 47.50    | 10.00%            | \$43.07            |          |          |          |          |
| PCMF-UST1FR4-3Y | DS/PAPERCUT MF - FAST RELEASE EMBEDDED - HP, PER DEVICE, 50+ TOTAL - 3Y MAINT/SUPPORT           | \$ 54.00    | 10.00%            | \$48.96            |          |          |          |          |
| PCMF-UST1FR4-4Y | DS/PAPERCUT MF - FAST RELEASE EMBEDDED - HP, PER DEVICE, 50+ TOTAL - 4Y MAINT/SUPPORT           | \$ 71.00    | 10.00%            | \$64.38            |          |          |          |          |
| PCMF-UST1FR4-5Y | DS/PAPERCUT MF - FAST RELEASE EMBEDDED - HP, PER DEVICE, 50+ TOTAL - 5Y MAINT/SUPPORT           | \$ 89.00    | 10.00%            | \$80.70            |          |          |          |          |
| PCMF-UST1JF     | DS/PAPERCUT MF - JOB TICKETING FOR FABLAB (ref#PCMF-JT-FAB)                                     | \$ 4,922.00 | 10.00%            | \$4,463.02         |          |          |          |          |
| PCMF-UST1JF-1M  | DS/PAPERCUT MF - JOB TICKETING FOR FABLAB - 1M MAINT/SUPPORT ALIGNMENT                          | \$ 82.00    | 10.00%            | \$74.35            |          |          |          |          |
| PCMF-UST1JF-1Y  | DS/PAPERCUT MF - JOB TICKETING FOR FABLAB - 1Y MAINT/SUPPORT                                    | \$ 984.00   | 10.00%            | \$892.24           |          |          |          |          |
| PCMF-UST1JF-2Y  | DS/PAPERCUT MF - JOB TICKETING FOR FABLAB - 2Y MAINT/SUPPORT                                    | \$ 1,969.00 | 10.00%            | \$1,785.39         |          |          |          |          |
| PCMF-UST1JF-3Y  | DS/PAPERCUT MF - JOB TICKETING FOR FABLAB - 3Y MAINT/SUPPORT                                    | \$ 2,215.00 | 10.00%            | \$2,008.45         |          |          |          |          |
| PCMF-UST1JF-4Y  | DS/PAPERCUT MF - JOB TICKETING FOR FABLAB - 4Y MAINT/SUPPORT                                    | \$ 2,953.00 | 10.00%            | \$2,677.63         |          |          |          |          |
| PCMF-UST1JF-5Y  | DS/PAPERCUT MF - JOB TICKETING FOR FABLAB - 5Y MAINT/SUPPORT                                    | \$ 3,692.00 | 10.00%            | \$3,347.72         |          |          |          |          |
| PCMF-UST1JM     | DS/PAPERCUT MF - JOB TICKETING FOR MINI PRINT ROOM (ref#PCMF-JT-MINI)                           | \$ 2,460.00 | 10.00%            | \$2,230.61         |          |          |          |          |
| PCMF-UST1JM-1M  | DS/PAPERCUT MF - JOB TICKETING FOR MINI PRINT ROOM - 1M MAINT/SUPPORT ALIGNMENT                 | \$ 41.00    | 10.00%            | \$37.18            |          |          |          |          |
| PCMF-UST1JM-1Y  | DS/PAPERCUT MF - JOB TICKETING FOR MINI PRINT ROOM - 1Y MAINT/SUPPORT                           | \$ 492.00   | 10.00%            | \$446.12           |          |          |          |          |
| PCMF-UST1JM-2Y  | DS/PAPERCUT MF - JOB TICKETING FOR MINI PRINT ROOM - 2Y MAINT/SUPPORT                           | \$ 984.00   | 10.00%            | \$892.24           |          |          |          |          |
| PCMF-UST1JM-3Y  | DS/PAPERCUT MF - JOB TICKETING FOR MINI PRINT ROOM - 3Y MAINT/SUPPORT                           | \$ 1,107.00 | 10.00%            | \$1,003.77         |          |          |          |          |
| PCMF-UST1JM-4Y  | DS/PAPERCUT MF - JOB TICKETING FOR MINI PRINT ROOM - 4Y MAINT/SUPPORT                           | \$ 1,476.00 | 10.00%            | \$1,338.36         |          |          |          |          |
| PCMF-UST1JM-5Y  | DS/PAPERCUT MF - JOB TICKETING FOR MINI PRINT ROOM - 5Y MAINT/SUPPORT                           | \$ 1,845.00 | 10.00%            | \$1,672.95         |          |          |          |          |
| PCMF-UST1JP     | DS/PAPERCUT MF - JOB TICKETING FOR PRINT ROOM (ref#PCMF-JT-ROOM)                                | \$ 4,922.00 | 10.00%            | \$4,463.02         |          |          |          |          |
| PCMF-UST1JP-1M  | DS/PAPERCUT MF - JOB TICKETING FOR PRINT ROOM - 1M MAINT/SUPPORT ALIGNMENT                      | \$ 82.00    | 10.00%            | \$74.35            |          |          |          |          |
| PCMF-UST1JP-1Y  | DS/PAPERCUT MF - JOB TICKETING FOR PRINT ROOM - 1Y MAINT/SUPPORT                                | \$ 984.00   | 10.00%            | \$892.24           |          |          |          |          |
| PCMF-UST1JP-2Y  | DS/PAPERCUT MF - JOB TICKETING FOR PRINT ROOM - 2Y MAINT/SUPPORT                                | \$ 1,969.00 | 10.00%            | \$1,785.39         |          |          |          |          |
| PCMF-UST1JP-3Y  | DS/PAPERCUT MF - JOB TICKETING FOR PRINT ROOM - 3Y MAINT/SUPPORT                                | \$ 2,215.00 | 10.00%            | \$2,008.45         |          |          |          |          |
| PCMF-UST1JP-4Y  | DS/PAPERCUT MF - JOB TICKETING FOR PRINT ROOM - 4Y MAINT/SUPPORT                                | \$ 2,953.00 | 10.00%            | \$2,677.63         |          |          |          |          |
| PCMF-UST1JP-5Y  | DS/PAPERCUT MF - JOB TICKETING FOR PRINT ROOM - 5Y MAINT/SUPPORT                                | \$ 3,692.00 | 10.00%            | \$3,347.72         |          |          |          |          |
| PCMF-UST1KI     | DS/PAPERCUT MF - KIOSK CONNECTOR (VALUE LOADER, PAY STATION) (ref#PCMF-ITS/GTS)                 | \$ 306.00   | 10.00%            | \$277.47           |          |          |          |          |
| PCMF-UST1KI-1M  | DS/PAPERCUT MF - KIOSK CONNECTOR - 1M MAINT/SUPPORT ALIGNMENT                                   | \$ 5.00     | 10.00%            | \$4.53             |          |          |          |          |
| PCMF-UST1KI-1Y  | DS/PAPERCUT MF - KIOSK CONNECTOR - 1Y MAINT/SUPPORT                                             | \$ 61.00    | 10.00%            | \$55.31            |          |          |          |          |
| PCMF-UST1KI-2Y  | DS/PAPERCUT MF - KIOSK CONNECTOR - 2Y MAINT/SUPPORT                                             | \$ 122.00   | 10.00%            | \$110.62           |          |          |          |          |
| PCMF-UST1KI-3Y  | DS/PAPERCUT MF - KIOSK CONNECTOR - 3Y MAINT/SUPPORT                                             | \$ 138.00   | 10.00%            | \$125.13           |          |          |          |          |
| PCMF-UST1KI-4Y  | DS/PAPERCUT MF - KIOSK CONNECTOR - 4Y MAINT/SUPPORT                                             | \$ 184.00   | 10.00%            | \$166.84           |          |          |          |          |
| PCMF-UST1KI-5Y  | DS/PAPERCUT MF - KIOSK CONNECTOR - 5Y MAINT/SUPPORT                                             | \$ 230.00   | 10.00%            | \$208.55           |          |          |          |          |
| PCMF-UST1LB     | DS/PAPERCUT MF - LIBRARY BRANCH (ref#PCMF-LIBRARY)                                              | \$ 507.00   | 10.00%            | \$459.72           |          |          |          |          |
| PCMF-UST1MFEXBR | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, LICENSE EXCHANGE (ref#PCMF-MIGRATE-BRO)                | \$ 52.00    | 10.00%            | \$47.15            |          |          |          |          |
| PCMF-UST1MFEXCA | DS/PAPERCUT MF - MFD EMBEDDED - CANON, LICENSE EXCHANGE (ref#PCMF-MIGRATE-CANON)                | \$ 142.00   | 10.00%            | \$128.76           |          |          |          |          |

| PART #              | Description                                                                                         | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|-----------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MFEXDE     | DS/PAPERCUT MF - MFD EMBEDDED - DELL,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-DELL)                   | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXEP     | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-EPS)                   | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXFB     | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, LICENSE EXCHANGE                              | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXFX     | DS/PAPERCUT MF - MFD EMBEDDED - FX,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-FUJI)                     | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXHP     | DS/PAPERCUT MF - MFD EMBEDDED - HP,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-HP)                       | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXKM     | DS/PAPERCUT MF - MFD EMBEDDED - KM,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-KM)                       | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXKY     | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-KYO)                 | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXLX     | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-LXMK)                | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXMU     | DS/PAPERCUT MF - MFD EMBEDDED -<br>MURATEC, LICENSE EXCHANGE (ref#PCMF-<br>MIGRATE-MURTEC)          | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXOK     | DS/PAPERCUT MF - MFD EMBEDDED - OKI,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-OKI)                     | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXRI     | DS/PAPERCUT MF - MFD EMBEDDED - RICOH,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-<br>RICOH)             | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXRS     | DS/PAPERCUT MF - MFD EMBEDDED - RISO,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-RISO)                   | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXSD     | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH,<br>LICENSE EXCHANGE (ref# N/A)                              | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXSH     | DS/PAPERCUT MF - MFD EMBEDDED - SHARP,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-<br>SHARP)             | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXSM     | DS/PAPERCUT MF - MFD EMBEDDED -<br>SAMSUNG, LICENSE EXCHANGE (ref#PCMF-<br>MIGRATE-SAMSG)           | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXTO     | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-<br>TOSH)            | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MFEXXE     | DS/PAPERCUT MF - MFD EMBEDDED - XEROX,<br>LICENSE EXCHANGE (ref#PCMF-MIGRATE-<br>XEROX)             | \$ 142.00 | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1MSCOMF1-1M | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT  | \$ 11.50  | 10.00%            | \$10.43            |          |          |          |          |
| PCMF-UST1MSCOMF1-1Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 1Y<br>MAINT/SUPPORT            | \$ 137.00 | 10.00%            | \$124.22           |          |          |          |          |
| PCMF-UST1MSCOMF1-2Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 2Y<br>MAINT/SUPPORT            | \$ 274.00 | 10.00%            | \$248.45           |          |          |          |          |
| PCMF-UST1MSCOMF1-3Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 3Y<br>MAINT/SUPPORT            | \$ 308.00 | 10.00%            | \$279.28           |          |          |          |          |
| PCMF-UST1MSCOMF1-4Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 4Y<br>MAINT/SUPPORT            | \$ 410.00 | 10.00%            | \$371.77           |          |          |          |          |
| PCMF-UST1MSCOMF1-5Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 5Y<br>MAINT/SUPPORT            | \$ 513.00 | 10.00%            | \$465.16           |          |          |          |          |
| PCMF-UST1MSCOMF2-1M | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT | \$ 7.50   | 10.00%            | \$6.80             |          |          |          |          |
| PCMF-UST1MSCOMF2-1Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 1Y<br>MAINT/SUPPORT           | \$ 90.00  | 10.00%            | \$81.61            |          |          |          |          |
| PCMF-UST1MSCOMF2-2Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 2Y<br>MAINT/SUPPORT           | \$ 181.00 | 10.00%            | \$164.12           |          |          |          |          |
| PCMF-UST1MSCOMF2-3Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 3Y<br>MAINT/SUPPORT           | \$ 203.00 | 10.00%            | \$184.07           |          |          |          |          |
| PCMF-UST1MSCOMF2-4Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 4Y<br>MAINT/SUPPORT           | \$ 271.00 | 10.00%            | \$245.73           |          |          |          |          |
| PCMF-UST1MSCOMF2-5Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 5Y<br>MAINT/SUPPORT           | \$ 339.00 | 10.00%            | \$307.39           |          |          |          |          |

| PART #              | Description                                                                                          | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MSCOMF3-1M | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT  | \$ 6.50   | 10.00%            | \$5.89             |          |          |          |          |
| PCMF-UST1MSCOMF3-1Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 1Y<br>MAINT/SUPPORT            | \$ 78.00  | 10.00%            | \$70.73            |          |          |          |          |
| PCMF-UST1MSCOMF3-2Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 2Y<br>MAINT/SUPPORT            | \$ 156.00 | 10.00%            | \$141.45           |          |          |          |          |
| PCMF-UST1MSCOMF3-3Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 3Y<br>MAINT/SUPPORT            | \$ 176.00 | 10.00%            | \$159.59           |          |          |          |          |
| PCMF-UST1MSCOMF3-4Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 4Y<br>MAINT/SUPPORT            | \$ 235.00 | 10.00%            | \$213.09           |          |          |          |          |
| PCMF-UST1MSCOMF3-5Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 5Y<br>MAINT/SUPPORT            | \$ 293.00 | 10.00%            | \$265.68           |          |          |          |          |
| PCMF-UST1MSCOMF4-1M | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT  | \$ 5.50   | 10.00%            | \$4.99             |          |          |          |          |
| PCMF-UST1MSCOMF4-1Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 1Y<br>MAINT/SUPPORT            | \$ 67.00  | 10.00%            | \$60.75            |          |          |          |          |
| PCMF-UST1MSCOMF4-2Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 2Y<br>MAINT/SUPPORT            | \$ 133.00 | 10.00%            | \$120.60           |          |          |          |          |
| PCMF-UST1MSCOMF4-3Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 3Y<br>MAINT/SUPPORT            | \$ 150.00 | 10.00%            | \$136.01           |          |          |          |          |
| PCMF-UST1MSCOMF4-4Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 4Y<br>MAINT/SUPPORT            | \$ 200.00 | 10.00%            | \$181.35           |          |          |          |          |
| PCMF-UST1MSCOMF4-5Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 5Y<br>MAINT/SUPPORT            | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1MSCOMF5-1M | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT | \$ 4.50   | 10.00%            | \$4.08             |          |          |          |          |
| PCMF-UST1MSCOMF5-1Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 1Y<br>MAINT/SUPPORT           | \$ 56.00  | 10.00%            | \$50.78            |          |          |          |          |
| PCMF-UST1MSCOMF5-2Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 2Y<br>MAINT/SUPPORT           | \$ 112.00 | 10.00%            | \$101.56           |          |          |          |          |
| PCMF-UST1MSCOMF5-3Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 3Y<br>MAINT/SUPPORT           | \$ 126.00 | 10.00%            | \$114.25           |          |          |          |          |
| PCMF-UST1MSCOMF5-4Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 4Y<br>MAINT/SUPPORT           | \$ 167.00 | 10.00%            | \$151.43           |          |          |          |          |
| PCMF-UST1MSCOMF5-5Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 5Y<br>MAINT/SUPPORT           | \$ 209.00 | 10.00%            | \$189.51           |          |          |          |          |
| PCMF-UST1MSCOMF6-1M | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT | \$ 4.50   | 10.00%            | \$4.08             |          |          |          |          |
| PCMF-UST1MSCOMF6-1Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 1Y<br>MAINT/SUPPORT           | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1MSCOMF6-2Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 2Y<br>MAINT/SUPPORT           | \$ 110.00 | 10.00%            | \$99.74            |          |          |          |          |
| PCMF-UST1MSCOMF6-3Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 3Y<br>MAINT/SUPPORT           | \$ 123.00 | 10.00%            | \$111.53           |          |          |          |          |
| PCMF-UST1MSCOMF6-4Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 4Y<br>MAINT/SUPPORT           | \$ 164.00 | 10.00%            | \$148.71           |          |          |          |          |
| PCMF-UST1MSCOMF6-5Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 5Y<br>MAINT/SUPPORT           | \$ 206.00 | 10.00%            | \$186.79           |          |          |          |          |
| PCMF-UST1MSCOMF7-1M | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT | \$ 4.50   | 10.00%            | \$4.08             |          |          |          |          |
| PCMF-UST1MSCOMF7-1Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 1Y<br>MAINT/SUPPORT           | \$ 54.00  | 10.00%            | \$48.96            |          |          |          |          |
| PCMF-UST1MSCOMF7-2Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 2Y<br>MAINT/SUPPORT           | \$ 107.00 | 10.00%            | \$97.02            |          |          |          |          |
| PCMF-UST1MSCOMF7-3Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 3Y<br>MAINT/SUPPORT           | \$ 121.00 | 10.00%            | \$109.72           |          |          |          |          |

| PART #              | Description                                                                                          | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MSCOMF7-4Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 4Y<br>MAINT/SUPPORT           | \$ 161.00 | 10.00%            | \$145.99           |          |          |          |          |
| PCMF-UST1MSCOMF7-5Y | DS/PAPERCUT MF - MFD EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 5Y<br>MAINT/SUPPORT           | \$ 201.00 | 10.00%            | \$182.26           |          |          |          |          |
| PCMF-UST1MSCOSF1-1M | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT   | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PCMF-UST1MSCOSF1-1Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 1Y<br>MAINT/SUPPORT             | \$ 70.00  | 10.00%            | \$63.47            |          |          |          |          |
| PCMF-UST1MSCOSF1-2Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 2Y<br>MAINT/SUPPORT             | \$ 140.00 | 10.00%            | \$126.95           |          |          |          |          |
| PCMF-UST1MSCOSF1-3Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 3Y<br>MAINT/SUPPORT             | \$ 157.00 | 10.00%            | \$142.36           |          |          |          |          |
| PCMF-UST1MSCOSF1-4Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 4Y<br>MAINT/SUPPORT             | \$ 209.00 | 10.00%            | \$189.51           |          |          |          |          |
| PCMF-UST1MSCOSF1-5Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL, 5Y<br>MAINT/SUPPORT             | \$ 262.00 | 10.00%            | \$237.57           |          |          |          |          |
| PCMF-UST1MSCOSF2-1M | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT  | \$ 4.00   | 10.00%            | \$3.63             |          |          |          |          |
| PCMF-UST1MSCOSF2-1Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 1Y<br>MAINT/SUPPORT            | \$ 46.00  | 10.00%            | \$41.71            |          |          |          |          |
| PCMF-UST1MSCOSF2-2Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 2Y<br>MAINT/SUPPORT            | \$ 92.00  | 10.00%            | \$83.42            |          |          |          |          |
| PCMF-UST1MSCOSF2-3Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 3Y<br>MAINT/SUPPORT            | \$ 104.00 | 10.00%            | \$94.30            |          |          |          |          |
| PCMF-UST1MSCOSF2-4Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 4Y<br>MAINT/SUPPORT            | \$ 139.00 | 10.00%            | \$126.04           |          |          |          |          |
| PCMF-UST1MSCOSF2-5Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL, 5Y<br>MAINT/SUPPORT            | \$ 173.00 | 10.00%            | \$156.87           |          |          |          |          |
| PCMF-UST1MSCOSF3-1M | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT  | \$ 3.50   | 10.00%            | \$3.17             |          |          |          |          |
| PCMF-UST1MSCOSF3-1Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 1Y<br>MAINT/SUPPORT            | \$ 40.00  | 10.00%            | \$36.27            |          |          |          |          |
| PCMF-UST1MSCOSF3-2Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 2Y<br>MAINT/SUPPORT            | \$ 80.00  | 10.00%            | \$72.54            |          |          |          |          |
| PCMF-UST1MSCOSF3-3Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 3Y<br>MAINT/SUPPORT            | \$ 90.00  | 10.00%            | \$81.61            |          |          |          |          |
| PCMF-UST1MSCOSF3-4Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 4Y<br>MAINT/SUPPORT            | \$ 119.00 | 10.00%            | \$107.90           |          |          |          |          |
| PCMF-UST1MSCOSF3-5Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL, 5Y<br>MAINT/SUPPORT            | \$ 149.00 | 10.00%            | \$135.11           |          |          |          |          |
| PCMF-UST1MSCOSF4-1M | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT  | \$ 3.00   | 10.00%            | \$2.72             |          |          |          |          |
| PCMF-UST1MSCOSF4-1Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 1Y<br>MAINT/SUPPORT            | \$ 34.00  | 10.00%            | \$30.83            |          |          |          |          |
| PCMF-UST1MSCOSF4-2Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 2Y<br>MAINT/SUPPORT            | \$ 68.00  | 10.00%            | \$61.66            |          |          |          |          |
| PCMF-UST1MSCOSF4-3Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 3Y<br>MAINT/SUPPORT            | \$ 77.00  | 10.00%            | \$69.82            |          |          |          |          |
| PCMF-UST1MSCOSF4-4Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 4Y<br>MAINT/SUPPORT            | \$ 102.00 | 10.00%            | \$92.49            |          |          |          |          |
| PCMF-UST1MSCOSF4-5Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL, 5Y<br>MAINT/SUPPORT            | \$ 128.00 | 10.00%            | \$116.06           |          |          |          |          |
| PCMF-UST1MSCOSF5-1M | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT | \$ 2.50   | 10.00%            | \$2.27             |          |          |          |          |
| PCMF-UST1MSCOSF5-1Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 1Y<br>MAINT/SUPPORT           | \$ 28.50  | 10.00%            | \$25.84            |          |          |          |          |

| PART #              | Description                                                                                                                                       | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MSCOSF5-2Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 2Y<br>MAINT/SUPPORT                                                        | \$ 57.00  | 10.00%            | \$51.68            |          |          |          |          |
| PCMF-UST1MSCOSF5-3Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 3Y<br>MAINT/SUPPORT                                                        | \$ 64.00  | 10.00%            | \$58.03            |          |          |          |          |
| PCMF-UST1MSCOSF5-4Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 4Y<br>MAINT/SUPPORT                                                        | \$ 85.00  | 10.00%            | \$77.07            |          |          |          |          |
| PCMF-UST1MSCOSF5-5Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL, 5Y<br>MAINT/SUPPORT                                                        | \$ 107.00 | 10.00%            | \$97.02            |          |          |          |          |
| PCMF-UST1MSCOSF6-1M | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT                                              | \$ 2.50   | 10.00%            | \$2.27             |          |          |          |          |
| PCMF-UST1MSCOSF6-1Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 1Y<br>MAINT/SUPPORT                                                        | \$ 28.00  | 10.00%            | \$25.39            |          |          |          |          |
| PCMF-UST1MSCOSF6-2Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 2Y<br>MAINT/SUPPORT                                                        | \$ 56.00  | 10.00%            | \$50.78            |          |          |          |          |
| PCMF-UST1MSCOSF6-3Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 3Y<br>MAINT/SUPPORT                                                        | \$ 63.00  | 10.00%            | \$57.13            |          |          |          |          |
| PCMF-UST1MSCOSF6-4Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 4Y<br>MAINT/SUPPORT                                                        | \$ 84.00  | 10.00%            | \$76.17            |          |          |          |          |
| PCMF-UST1MSCOSF6-5Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL, 5Y<br>MAINT/SUPPORT                                                        | \$ 105.00 | 10.00%            | \$95.21            |          |          |          |          |
| PCMF-UST1MSCOSF7-1M | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 1M<br>MAINT/SUPPORT ALIGNMENT                                              | \$ 2.50   | 10.00%            | \$2.27             |          |          |          |          |
| PCMF-UST1MSCOSF7-1Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 1Y<br>MAINT/SUPPORT                                                        | \$ 27.50  | 10.00%            | \$24.94            |          |          |          |          |
| PCMF-UST1MSCOSF7-2Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 2Y<br>MAINT/SUPPORT                                                        | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1MSCOSF7-3Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 3Y<br>MAINT/SUPPORT                                                        | \$ 62.00  | 10.00%            | \$56.22            |          |          |          |          |
| PCMF-UST1MSCOSF7-4Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 4Y<br>MAINT/SUPPORT                                                        | \$ 82.00  | 10.00%            | \$74.35            |          |          |          |          |
| PCMF-UST1MSCOSF7-5Y | DS/PAPERCUT MF - SFP EMBEDDED -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL, 5Y<br>MAINT/SUPPORT                                                        | \$ 103.00 | 10.00%            | \$93.40            |          |          |          |          |
| PCMF-UST1MSCOSL1-1M | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, COMMERCIAL, SMALL<br>ORGANISATION (UP TO 100 USERS) - 1M<br>MAINT/SUPPORT ALIGNMENT | \$ 12.67  | 10.00%            | \$11.49            |          |          |          |          |
| PCMF-UST1MSCOSL1-1Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, COMMERCIAL, SMALL<br>ORGANISATION (UP TO 100 USERS) - 1Y<br>MAINT/SUPPORT           | \$ 152.00 | 10.00%            | \$137.83           |          |          |          |          |
| PCMF-UST1MSCOSL1-2Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, COMMERCIAL, SMALL<br>ORGANISATION (UP TO 100 USERS) - 2Y<br>MAINT/SUPPORT           | \$ 304.00 | 10.00%            | \$275.65           |          |          |          |          |
| PCMF-UST1MSCOSL1-3Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, COMMERCIAL, SMALL<br>ORGANISATION (UP TO 100 USERS) - 3Y<br>MAINT/SUPPORT           | \$ 342.00 | 10.00%            | \$310.11           |          |          |          |          |
| PCMF-UST1MSCOSL1-4Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, COMMERCIAL, SMALL<br>ORGANISATION (UP TO 100 USERS) - 4Y<br>MAINT/SUPPORT           | \$ 456.00 | 10.00%            | \$413.48           |          |          |          |          |
| PCMF-UST1MSCOSL1-5Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, COMMERCIAL, SMALL<br>ORGANISATION (UP TO 100 USERS) - 5Y<br>MAINT/SUPPORT           | \$ 570.00 | 10.00%            | \$516.85           |          |          |          |          |
| PCMF-UST1MSCOSL2-1M | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, COMMERCIAL,<br>MEDIUM (UP TO 400 USERS) - 1M<br>MAINT/SUPPORT ALIGNMENT             | \$ 21.97  | 10.00%            | \$19.92            |          |          |          |          |
| PCMF-UST1MSCOSL2-1Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, COMMERCIAL,<br>MEDIUM (UP TO 400 USERS) - 1Y<br>MAINT/SUPPORT                       | \$ 263.60 | 10.00%            | \$239.02           |          |          |          |          |
| PCMF-UST1MSCOSL2-2Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, COMMERCIAL,<br>MEDIUM (UP TO 400 USERS) - 2Y<br>MAINT/SUPPORT                       | \$ 527.20 | 10.00%            | \$478.04           |          |          |          |          |

| PART #              | Description                                                                                                                    | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|--------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MSCOSL2-3Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, MEDIUM (UP TO 400 USERS) - 3Y MAINT/SUPPORT              | \$ 593.10   | 10.00%            | \$537.79           |          |          |          |          |
| PCMF-UST1MSCOSL2-4Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, MEDIUM (UP TO 400 USERS) - 4Y MAINT/SUPPORT              | \$ 790.80   | 10.00%            | \$717.06           |          |          |          |          |
| PCMF-UST1MSCOSL2-5Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, MEDIUM (UP TO 400 USERS) - 5Y MAINT/SUPPORT              | \$ 988.50   | 10.00%            | \$896.32           |          |          |          |          |
| PCMF-UST1MSCOSL3-1M | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, LARGE (UP TO 1000 USERS) - 1M MAINT/SUPPORT ALIGNMENT    | \$ 35.48    | 10.00%            | \$32.17            |          |          |          |          |
| PCMF-UST1MSCOSL3-1Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, LARGE (UP TO 1000 USERS) - 1Y MAINT/SUPPORT              | \$ 425.80   | 10.00%            | \$386.09           |          |          |          |          |
| PCMF-UST1MSCOSL3-2Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, LARGE (UP TO 1000 USERS) - 2Y MAINT/SUPPORT              | \$ 851.60   | 10.00%            | \$772.19           |          |          |          |          |
| PCMF-UST1MSCOSL3-3Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, LARGE (UP TO 1000 USERS) - 3Y MAINT/SUPPORT              | \$ 958.05   | 10.00%            | \$868.71           |          |          |          |          |
| PCMF-UST1MSCOSL3-4Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, LARGE (UP TO 1000 USERS) - 4Y MAINT/SUPPORT              | \$ 1,277.40 | 10.00%            | \$1,158.28         |          |          |          |          |
| PCMF-UST1MSCOSL3-5Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, LARGE (UP TO 1000 USERS) - 5Y MAINT/SUPPORT              | \$ 1,596.75 | 10.00%            | \$1,447.85         |          |          |          |          |
| PCMF-UST1MSCOSL4-1M | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, UNLIMITED (UNLIMITED USERS) - 1M MAINT/SUPPORT ALIGNMENT | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSCOSL4-1Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, UNLIMITED (UNLIMITED USERS) - 1Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSCOSL4-2Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, UNLIMITED (UNLIMITED USERS) - 2Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSCOSL4-3Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, UNLIMITED (UNLIMITED USERS) - 3Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSCOSL4-4Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, UNLIMITED (UNLIMITED USERS) - 4Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSCOSL4-5Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, COMMERCIAL, UNLIMITED (UNLIMITED USERS) - 5Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSEGMF1-1M | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 1M MAINT/SUPPORT ALIGNMENT                                      | \$ 10.00    | 10.00%            | \$9.07             |          |          |          |          |
| PCMF-UST1MSEGMF1-1Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 1Y MAINT/SUPPORT                                                | \$ 121.00   | 10.00%            | \$109.72           |          |          |          |          |
| PCMF-UST1MSEGMF1-2Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 2Y MAINT/SUPPORT                                                | \$ 241.00   | 10.00%            | \$218.53           |          |          |          |          |
| PCMF-UST1MSEGMF1-3Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 3Y MAINT/SUPPORT                                                | \$ 271.00   | 10.00%            | \$245.73           |          |          |          |          |
| PCMF-UST1MSEGMF1-4Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 4Y MAINT/SUPPORT                                                | \$ 362.00   | 10.00%            | \$328.24           |          |          |          |          |
| PCMF-UST1MSEGMF1-5Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 5Y MAINT/SUPPORT                                                | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1MSEGMF2-1M | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV, PER DEVICE, 10+ TOTAL, 1M MAINT/SUPPORT ALIGNMENT                                     | \$ 7.00     | 10.00%            | \$6.35             |          |          |          |          |
| PCMF-UST1MSEGMF2-1Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV, PER DEVICE, 10+ TOTAL, 1Y MAINT/SUPPORT                                               | \$ 83.00    | 10.00%            | \$75.26            |          |          |          |          |



| PART #              | Description                                                                                       | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|---------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MSEGMF2-2Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 2Y MAINT/SUPPORT               | \$ 166.00 | 10.00%            | \$150.52           |          |          |          |          |
| PCMF-UST1MSEGMF2-3Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 3Y MAINT/SUPPORT               | \$ 187.00 | 10.00%            | \$169.56           |          |          |          |          |
| PCMF-UST1MSEGMF2-4Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 4Y MAINT/SUPPORT               | \$ 250.00 | 10.00%            | \$226.69           |          |          |          |          |
| PCMF-UST1MSEGMF2-5Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 5Y MAINT/SUPPORT               | \$ 312.00 | 10.00%            | \$282.91           |          |          |          |          |
| PCMF-UST1MSEGMF3-1M | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT  | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PCMF-UST1MSEGMF3-1Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 1Y MAINT/SUPPORT               | \$ 72.00  | 10.00%            | \$65.29            |          |          |          |          |
| PCMF-UST1MSEGMF3-2Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 2Y MAINT/SUPPORT               | \$ 144.00 | 10.00%            | \$130.57           |          |          |          |          |
| PCMF-UST1MSEGMF3-3Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 3Y MAINT/SUPPORT               | \$ 162.00 | 10.00%            | \$146.89           |          |          |          |          |
| PCMF-UST1MSEGMF3-4Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 4Y MAINT/SUPPORT               | \$ 215.00 | 10.00%            | \$194.95           |          |          |          |          |
| PCMF-UST1MSEGMF3-5Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 5Y MAINT/SUPPORT               | \$ 269.00 | 10.00%            | \$243.92           |          |          |          |          |
| PCMF-UST1MSEGMF4-1M | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT  | \$ 5.00   | 10.00%            | \$4.53             |          |          |          |          |
| PCMF-UST1MSEGMF4-1Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 1Y MAINT/SUPPORT               | \$ 63.00  | 10.00%            | \$57.13            |          |          |          |          |
| PCMF-UST1MSEGMF4-2Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 2Y MAINT/SUPPORT               | \$ 125.00 | 10.00%            | \$113.34           |          |          |          |          |
| PCMF-UST1MSEGMF4-3Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 3Y MAINT/SUPPORT               | \$ 141.00 | 10.00%            | \$127.85           |          |          |          |          |
| PCMF-UST1MSEGMF4-4Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 4Y MAINT/SUPPORT               | \$ 188.00 | 10.00%            | \$170.47           |          |          |          |          |
| PCMF-UST1MSEGMF4-5Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 5Y MAINT/SUPPORT               | \$ 235.00 | 10.00%            | \$213.09           |          |          |          |          |
| PCMF-UST1MSEGMF5-1M | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT | \$ 4.50   | 10.00%            | \$4.08             |          |          |          |          |
| PCMF-UST1MSEGMF5-1Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 1Y MAINT/SUPPORT              | \$ 52.00  | 10.00%            | \$47.15            |          |          |          |          |
| PCMF-UST1MSEGMF5-2Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 2Y MAINT/SUPPORT              | \$ 104.00 | 10.00%            | \$94.30            |          |          |          |          |
| PCMF-UST1MSEGMF5-3Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 3Y MAINT/SUPPORT              | \$ 117.00 | 10.00%            | \$106.09           |          |          |          |          |
| PCMF-UST1MSEGMF5-4Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 4Y MAINT/SUPPORT              | \$ 156.00 | 10.00%            | \$141.45           |          |          |          |          |
| PCMF-UST1MSEGMF5-5Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 5Y MAINT/SUPPORT              | \$ 195.00 | 10.00%            | \$176.82           |          |          |          |          |
| PCMF-UST1MSEGMF6-1M | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT | \$ 4.50   | 10.00%            | \$4.08             |          |          |          |          |
| PCMF-UST1MSEGMF6-1Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 1Y MAINT/SUPPORT              | \$ 51.00  | 10.00%            | \$46.24            |          |          |          |          |
| PCMF-UST1MSEGMF6-2Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 2Y MAINT/SUPPORT              | \$ 102.00 | 10.00%            | \$92.49            |          |          |          |          |
| PCMF-UST1MSEGMF6-3Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 3Y MAINT/SUPPORT              | \$ 115.00 | 10.00%            | \$104.28           |          |          |          |          |
| PCMF-UST1MSEGMF6-4Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 4Y MAINT/SUPPORT              | \$ 153.00 | 10.00%            | \$138.73           |          |          |          |          |
| PCMF-UST1MSEGMF6-5Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 5Y MAINT/SUPPORT              | \$ 191.00 | 10.00%            | \$173.19           |          |          |          |          |

| PART #              | Description                                                                                       | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|---------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MSEGMF7-1M | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT | \$ 4.00   | 10.00%            | \$3.63             |          |          |          |          |
| PCMF-UST1MSEGMF7-1Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 1Y MAINT/SUPPORT              | \$ 50.00  | 10.00%            | \$45.34            |          |          |          |          |
| PCMF-UST1MSEGMF7-2Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 2Y MAINT/SUPPORT              | \$ 100.00 | 10.00%            | \$90.68            |          |          |          |          |
| PCMF-UST1MSEGMF7-3Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 3Y MAINT/SUPPORT              | \$ 113.00 | 10.00%            | \$102.46           |          |          |          |          |
| PCMF-UST1MSEGMF7-4Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 4Y MAINT/SUPPORT              | \$ 150.00 | 10.00%            | \$136.01           |          |          |          |          |
| PCMF-UST1MSEGMF7-5Y | DS/PAPERCUT MF - MFD EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 5Y MAINT/SUPPORT              | \$ 188.00 | 10.00%            | \$170.47           |          |          |          |          |
| PCMF-UST1MSEGSF1-1M | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 1+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT   | \$ 5.00   | 10.00%            | \$4.53             |          |          |          |          |
| PCMF-UST1MSEGSF1-1Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 1+ TOTAL, 1Y MAINT/SUPPORT                | \$ 62.00  | 10.00%            | \$56.22            |          |          |          |          |
| PCMF-UST1MSEGSF1-2Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 1+ TOTAL, 2Y MAINT/SUPPORT                | \$ 123.00 | 10.00%            | \$111.53           |          |          |          |          |
| PCMF-UST1MSEGSF1-3Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 1+ TOTAL, 3Y MAINT/SUPPORT                | \$ 139.00 | 10.00%            | \$126.04           |          |          |          |          |
| PCMF-UST1MSEGSF1-4Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 1+ TOTAL, 4Y MAINT/SUPPORT                | \$ 185.00 | 10.00%            | \$167.75           |          |          |          |          |
| PCMF-UST1MSEGSF1-5Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 1+ TOTAL, 5Y MAINT/SUPPORT                | \$ 231.00 | 10.00%            | \$209.46           |          |          |          |          |
| PCMF-UST1MSEGSF2-1M | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT  | \$ 3.50   | 10.00%            | \$3.17             |          |          |          |          |
| PCMF-UST1MSEGSF2-1Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 1Y MAINT/SUPPORT               | \$ 42.50  | 10.00%            | \$38.54            |          |          |          |          |
| PCMF-UST1MSEGSF2-2Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 2Y MAINT/SUPPORT               | \$ 85.00  | 10.00%            | \$77.07            |          |          |          |          |
| PCMF-UST1MSEGSF2-3Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 3Y MAINT/SUPPORT               | \$ 95.00  | 10.00%            | \$86.14            |          |          |          |          |
| PCMF-UST1MSEGSF2-4Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 4Y MAINT/SUPPORT               | \$ 127.00 | 10.00%            | \$115.16           |          |          |          |          |
| PCMF-UST1MSEGSF2-5Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 10+ TOTAL, 5Y MAINT/SUPPORT               | \$ 159.00 | 10.00%            | \$144.17           |          |          |          |          |
| PCMF-UST1MSEGSF3-1M | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT  | \$ 3.00   | 10.00%            | \$2.72             |          |          |          |          |
| PCMF-UST1MSEGSF3-1Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 1Y MAINT/SUPPORT               | \$ 36.50  | 10.00%            | \$33.10            |          |          |          |          |
| PCMF-UST1MSEGSF3-2Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 2Y MAINT/SUPPORT               | \$ 73.00  | 10.00%            | \$66.19            |          |          |          |          |
| PCMF-UST1MSEGSF3-3Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 3Y MAINT/SUPPORT               | \$ 82.00  | 10.00%            | \$74.35            |          |          |          |          |
| PCMF-UST1MSEGSF3-4Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 4Y MAINT/SUPPORT               | \$ 110.00 | 10.00%            | \$99.74            |          |          |          |          |
| PCMF-UST1MSEGSF3-5Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 25+ TOTAL, 5Y MAINT/SUPPORT               | \$ 137.00 | 10.00%            | \$124.22           |          |          |          |          |
| PCMF-UST1MSEGSF4-1M | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT  | \$ 2.50   | 10.00%            | \$2.27             |          |          |          |          |
| PCMF-UST1MSEGSF4-1Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 1Y MAINT/SUPPORT               | \$ 32.00  | 10.00%            | \$29.02            |          |          |          |          |
| PCMF-UST1MSEGSF4-2Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 2Y MAINT/SUPPORT               | \$ 64.00  | 10.00%            | \$58.03            |          |          |          |          |
| PCMF-UST1MSEGSF4-3Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 3Y MAINT/SUPPORT               | \$ 72.00  | 10.00%            | \$65.29            |          |          |          |          |

| PART #              | Description                                                                                                                                    | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MSEGSF4-4Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 4Y MAINT/SUPPORT                                                            | \$ 96.00  | 10.00%            | \$87.05            |          |          |          |          |
| PCMF-UST1MSEGSF4-5Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 50+ TOTAL, 5Y MAINT/SUPPORT                                                            | \$ 120.00 | 10.00%            | \$108.81           |          |          |          |          |
| PCMF-UST1MSEGSF5-1M | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT                                              | \$ 2.00   | 10.00%            | \$1.81             |          |          |          |          |
| PCMF-UST1MSEGSF5-1Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 1Y MAINT/SUPPORT                                                           | \$ 26.50  | 10.00%            | \$24.03            |          |          |          |          |
| PCMF-UST1MSEGSF5-2Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 2Y MAINT/SUPPORT                                                           | \$ 53.00  | 10.00%            | \$48.06            |          |          |          |          |
| PCMF-UST1MSEGSF5-3Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 3Y MAINT/SUPPORT                                                           | \$ 60.00  | 10.00%            | \$54.41            |          |          |          |          |
| PCMF-UST1MSEGSF5-4Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 4Y MAINT/SUPPORT                                                           | \$ 80.00  | 10.00%            | \$72.54            |          |          |          |          |
| PCMF-UST1MSEGSF5-5Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 100+ TOTAL, 5Y MAINT/SUPPORT                                                           | \$ 100.00 | 10.00%            | \$90.68            |          |          |          |          |
| PCMF-UST1MSEGSF6-1M | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT                                              | \$ 2.00   | 10.00%            | \$1.81             |          |          |          |          |
| PCMF-UST1MSEGSF6-1Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 1Y MAINT/SUPPORT                                                           | \$ 26.00  | 10.00%            | \$23.58            |          |          |          |          |
| PCMF-UST1MSEGSF6-2Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 2Y MAINT/SUPPORT                                                           | \$ 52.00  | 10.00%            | \$47.15            |          |          |          |          |
| PCMF-UST1MSEGSF6-3Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 3Y MAINT/SUPPORT                                                           | \$ 59.00  | 10.00%            | \$53.50            |          |          |          |          |
| PCMF-UST1MSEGSF6-4Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 4Y MAINT/SUPPORT                                                           | \$ 78.00  | 10.00%            | \$70.73            |          |          |          |          |
| PCMF-UST1MSEGSF6-5Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 200+ TOTAL, 5Y MAINT/SUPPORT                                                           | \$ 98.00  | 10.00%            | \$88.86            |          |          |          |          |
| PCMF-UST1MSEGSF7-1M | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 1M MAINT/SUPPORT<br>ALIGNMENT                                              | \$ 2.00   | 10.00%            | \$1.81             |          |          |          |          |
| PCMF-UST1MSEGSF7-1Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 1Y MAINT/SUPPORT                                                           | \$ 25.50  | 10.00%            | \$23.12            |          |          |          |          |
| PCMF-UST1MSEGSF7-2Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 2Y MAINT/SUPPORT                                                           | \$ 51.00  | 10.00%            | \$46.24            |          |          |          |          |
| PCMF-UST1MSEGSF7-3Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 3Y MAINT/SUPPORT                                                           | \$ 57.00  | 10.00%            | \$51.68            |          |          |          |          |
| PCMF-UST1MSEGSF7-4Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 4Y MAINT/SUPPORT                                                           | \$ 76.00  | 10.00%            | \$68.91            |          |          |          |          |
| PCMF-UST1MSEGSF7-5Y | DS/PAPERCUT MF - SFP EMBEDDED - EDU/GOV,<br>PER DEVICE, 500+ TOTAL, 5Y MAINT/SUPPORT                                                           | \$ 95.00  | 10.00%            | \$86.14            |          |          |          |          |
| PCMF-UST1MSEGS1-1M  | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, EDU/GOV, SMALL<br>ORGANISATION (UP TO 500 USERS) - 1M<br>MAINT/SUPPORT ALIGNMENT | \$ 10.13  | 10.00%            | \$9.19             |          |          |          |          |
| PCMF-UST1MSEGS1-1Y  | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, EDU/GOV, SMALL<br>ORGANISATION (UP TO 500 USERS) - 1Y<br>MAINT/SUPPORT           | \$ 121.60 | 10.00%            | \$110.26           |          |          |          |          |
| PCMF-UST1MSEGS1-2Y  | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, EDU/GOV, SMALL<br>ORGANISATION (UP TO 500 USERS) - 2Y<br>MAINT/SUPPORT           | \$ 243.20 | 10.00%            | \$220.52           |          |          |          |          |
| PCMF-UST1MSEGS1-3Y  | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, EDU/GOV, SMALL<br>ORGANISATION (UP TO 500 USERS) - 3Y<br>MAINT/SUPPORT           | \$ 273.60 | 10.00%            | \$248.09           |          |          |          |          |
| PCMF-UST1MSEGS1-4Y  | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, EDU/GOV, SMALL<br>ORGANISATION (UP TO 500 USERS) - 4Y<br>MAINT/SUPPORT           | \$ 364.80 | 10.00%            | \$330.78           |          |          |          |          |
| PCMF-UST1MSEGS1-5Y  | DS/PAPERCUT MF - SOFTWARE LICENSE - NO<br>EMBEDDEDS ATTACHED, EDU/GOV, SMALL<br>ORGANISATION (UP TO 500 USERS) - 5Y<br>MAINT/SUPPORT           | \$ 456.00 | 10.00%            | \$413.48           |          |          |          |          |

| PART #             | Description                                                                                                                 | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------------|-----------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MSEGL2-1M | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, MEDIUM (UP TO 1500 USERS) - 1M MAINT/SUPPORT ALIGNMENT   | \$ 16.90    | 10.00%            | \$15.32            |          |          |          |          |
| PCMF-UST1MSEGL2-1Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, MEDIUM (UP TO 1500 USERS) - 1Y MAINT/SUPPORT             | \$ 202.80   | 10.00%            | \$183.89           |          |          |          |          |
| PCMF-UST1MSEGL2-2Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, MEDIUM (UP TO 1500 USERS) - 2Y MAINT/SUPPORT             | \$ 405.60   | 10.00%            | \$367.78           |          |          |          |          |
| PCMF-UST1MSEGL2-3Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, MEDIUM (UP TO 1500 USERS) - 3Y MAINT/SUPPORT             | \$ 456.30   | 10.00%            | \$413.75           |          |          |          |          |
| PCMF-UST1MSEGL2-4Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, MEDIUM (UP TO 1500 USERS) - 4Y MAINT/SUPPORT             | \$ 608.40   | 10.00%            | \$551.67           |          |          |          |          |
| PCMF-UST1MSEGL2-5Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, MEDIUM (UP TO 1500 USERS) - 5Y MAINT/SUPPORT             | \$ 760.50   | 10.00%            | \$689.58           |          |          |          |          |
| PCMF-UST1MSEGL3-1M | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, LARGE (UP TO 5000 USERS) - 1M MAINT/SUPPORT ALIGNMENT    | \$ 30.42    | 10.00%            | \$27.58            |          |          |          |          |
| PCMF-UST1MSEGL3-1Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, LARGE (UP TO 5000 USERS) - 1Y MAINT/SUPPORT              | \$ 365.00   | 10.00%            | \$330.96           |          |          |          |          |
| PCMF-UST1MSEGL3-2Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, LARGE (UP TO 5000 USERS) - 2Y MAINT/SUPPORT              | \$ 730.00   | 10.00%            | \$661.93           |          |          |          |          |
| PCMF-UST1MSEGL3-3Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, LARGE (UP TO 5000 USERS) - 3Y MAINT/SUPPORT              | \$ 821.25   | 10.00%            | \$744.67           |          |          |          |          |
| PCMF-UST1MSEGL3-4Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, LARGE (UP TO 5000 USERS) - 4Y MAINT/SUPPORT              | \$ 1,095.00 | 10.00%            | \$992.89           |          |          |          |          |
| PCMF-UST1MSEGL3-5Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, LARGE (UP TO 5000 USERS) - 5Y MAINT/SUPPORT              | \$ 1,368.75 | 10.00%            | \$1,241.11         |          |          |          |          |
| PCMF-UST1MSEGL4-1M | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, UNLIMITED (UNLIMITED USERS) - 1M MAINT/SUPPORT ALIGNMENT | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSEGL4-1Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, UNLIMITED (UNLIMITED USERS) - 1Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSEGL4-2Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, UNLIMITED (UNLIMITED USERS) - 2Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSEGL4-3Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, UNLIMITED (UNLIMITED USERS) - 3Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSEGL4-4Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, UNLIMITED (UNLIMITED USERS) - 4Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSEGL4-5Y | DS/PAPERCUT MF - SOFTWARE LICENSE - NO EMBEDDED ATTACHED, EDU/GOV, UNLIMITED (UNLIMITED USERS) - 5Y MAINT/SUPPORT           | \$ 1.25     | 10.00%            | \$1.13             |          |          |          |          |
| PCMF-UST1MSLB-1M   | DS/PAPERCUT MF - LIBRARY BRANCH - 1M MAINT/SUPPORT ALIGNMENT                                                                | \$ 8.45     | 10.00%            | \$7.66             |          |          |          |          |
| PCMF-UST1MSLB-1Y   | DS/PAPERCUT MF - LIBRARY BRANCH - 1Y MAINT/SUPPORT                                                                          | \$ 101.40   | 10.00%            | \$91.94            |          |          |          |          |
| PCMF-UST1MSLB-2Y   | DS/PAPERCUT MF - LIBRARY BRANCH - 2Y MAINT/SUPPORT                                                                          | \$ 202.80   | 10.00%            | \$183.89           |          |          |          |          |
| PCMF-UST1MSLB-3Y   | DS/PAPERCUT MF - LIBRARY BRANCH - 3Y MAINT/SUPPORT                                                                          | \$ 228.15   | 10.00%            | \$206.88           |          |          |          |          |
| PCMF-UST1MSLB-4Y   | DS/PAPERCUT MF - LIBRARY BRANCH - 4Y MAINT/SUPPORT                                                                          | \$ 304.20   | 10.00%            | \$275.83           |          |          |          |          |
| PCMF-UST1MSLB-5Y   | DS/PAPERCUT MF - LIBRARY BRANCH - 5Y MAINT/SUPPORT                                                                          | \$ 380.25   | 10.00%            | \$344.79           |          |          |          |          |

| PART #              | Description                                                                                                                               | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|-------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1MSSBMF1-1M | DS/PAPERCUT MF - MFD EMBEDDED - SMB BUNDLE, PER DEVICE, 1M MAINT/SUPPORT ALIGNMENT                                                        | \$ 7.50     | 10.00%            | \$6.80             |          |          |          |          |
| PCMF-UST1MSSBMF1-1Y | DS/PAPERCUT MF - MFD EMBEDDED - SMB BUNDLE, PER DEVICE, 1Y MAINT/SUPPORT                                                                  | \$ 90.00    | 10.00%            | \$81.61            |          |          |          |          |
| PCMF-UST1MSSBMF1-2Y | DS/PAPERCUT MF - MFD EMBEDDED - SMB BUNDLE, PER DEVICE, 2Y MAINT/SUPPORT                                                                  | \$ 181.00   | 10.00%            | \$164.12           |          |          |          |          |
| PCMF-UST1MSSBMF1-3Y | DS/PAPERCUT MF - MFD EMBEDDED - SMB BUNDLE, PER DEVICE, 3Y MAINT/SUPPORT                                                                  | \$ 203.00   | 10.00%            | \$184.07           |          |          |          |          |
| PCMF-UST1MSSBMF1-4Y | DS/PAPERCUT MF - MFD EMBEDDED - SMB BUNDLE, PER DEVICE, 4Y MAINT/SUPPORT                                                                  | \$ 271.00   | 10.00%            | \$245.73           |          |          |          |          |
| PCMF-UST1MSSBMF1-5Y | DS/PAPERCUT MF - MFD EMBEDDED - SMB BUNDLE, PER DEVICE, 5Y MAINT/SUPPORT                                                                  | \$ 339.00   | 10.00%            | \$307.39           |          |          |          |          |
| PCMF-UST1P1         | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 1 (PAYPAL WPS/PAYFLOW, AUTHORIZE.NET, MY STUDENT ACCT, RBS, TX FILE) (ref#GW-AUTH.NET)   | \$ 541.00   | 10.00%            | \$490.55           |          |          |          |          |
| PCMF-UST1P1-1M      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 1 - 1M MAINT/SUPPORT ALIGNMENT                                                           | \$ 9.00     | 10.00%            | \$8.16             |          |          |          |          |
| PCMF-UST1P1-1Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 1 - 1Y MAINT/SUPPORT                                                                     | \$ 108.00   | 10.00%            | \$97.93            |          |          |          |          |
| PCMF-UST1P1-2Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 1 - 2Y MAINT/SUPPORT                                                                     | \$ 216.00   | 10.00%            | \$195.86           |          |          |          |          |
| PCMF-UST1P1-3Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 1 - 3Y MAINT/SUPPORT                                                                     | \$ 243.00   | 10.00%            | \$220.34           |          |          |          |          |
| PCMF-UST1P1-4Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 1 - 4Y MAINT/SUPPORT                                                                     | \$ 325.00   | 10.00%            | \$294.69           |          |          |          |          |
| PCMF-UST1P1-5Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 1 - 5Y MAINT/SUPPORT                                                                     | \$ 406.00   | 10.00%            | \$368.14           |          |          |          |          |
| PCMF-UST1P2         | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 2 (BARCLAYCARD, CASHNET, COMMWEB, CYBERSOURCE, OPC, NELNET, REALEX) (ref#GW-BARCLAYCARD) | \$ 820.00   | 10.00%            | \$743.54           |          |          |          |          |
| PCMF-UST1P2-1M      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 2 - 1M MAINT/SUPPORT ALIGNMENT                                                           | \$ 13.50    | 10.00%            | \$12.24            |          |          |          |          |
| PCMF-UST1P2-1Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 2 - 1Y MAINT/SUPPORT                                                                     | \$ 164.00   | 10.00%            | \$148.71           |          |          |          |          |
| PCMF-UST1P2-2Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 2 - 2Y MAINT/SUPPORT                                                                     | \$ 328.00   | 10.00%            | \$297.41           |          |          |          |          |
| PCMF-UST1P2-3Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 2 - 3Y MAINT/SUPPORT                                                                     | \$ 369.00   | 10.00%            | \$334.59           |          |          |          |          |
| PCMF-UST1P2-4Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 2 - 4Y MAINT/SUPPORT                                                                     | \$ 492.00   | 10.00%            | \$446.12           |          |          |          |          |
| PCMF-UST1P2-5Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 2 - 5Y MAINT/SUPPORT                                                                     | \$ 615.00   | 10.00%            | \$557.65           |          |          |          |          |
| PCMF-UST1P3         | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 3 (CARDSMITH, CBORD, BLACKBOARD, HEARTLAND) (ref#GW-BLACKBOARD)                          | \$ 3,280.00 | 10.00%            | \$2,974.14         |          |          |          |          |
| PCMF-UST1P3-1M      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 3 - 1M MAINT/SUPPORT ALIGNMENT                                                           | \$ 55.00    | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1P3-1Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 3 - 1Y MAINT/SUPPORT                                                                     | \$ 656.00   | 10.00%            | \$594.83           |          |          |          |          |
| PCMF-UST1P3-2Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 3 - 2Y MAINT/SUPPORT                                                                     | \$ 1,312.00 | 10.00%            | \$1,189.66         |          |          |          |          |
| PCMF-UST1P3-3Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 3 - 3Y MAINT/SUPPORT                                                                     | \$ 1,476.00 | 10.00%            | \$1,338.36         |          |          |          |          |
| PCMF-UST1P3-4Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 3 - 4Y MAINT/SUPPORT                                                                     | \$ 1,968.00 | 10.00%            | \$1,784.48         |          |          |          |          |
| PCMF-UST1P3-5Y      | DS/PAPERCUT MF - PAYMENT GATEWAY CONNECTOR GROUP 3 - 5Y MAINT/SUPPORT                                                                     | \$ 2,460.00 | 10.00%            | \$2,230.61         |          |          |          |          |

| PART #           | Description                                                                                                                       | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|-----------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1PEPK    | DS/PAPERCUT MF - ADVANCED PRINT<br>ENABLEMENT PACK (ref#PCMF-PEP)                                                                 | \$ 2,734.00 | 10.00%            | \$2,479.05         |          |          |          |          |
| PCMF-UST1PEPK-1M | DS/PAPERCUT MF - ADVANCED PRINT<br>ENABLEMENT PACK - 1M MAINT/SUPPORT<br>ALIGNMENT                                                | \$ 45.50    | 10.00%            | \$41.26            |          |          |          |          |
| PCMF-UST1PEPK-1Y | DS/PAPERCUT MF - ADVANCED PRINT<br>ENABLEMENT PACK - 1Y MAINT/SUPPORT                                                             | \$ 547.00   | 10.00%            | \$495.99           |          |          |          |          |
| PCMF-UST1PEPK-2Y | DS/PAPERCUT MF - ADVANCED PRINT<br>ENABLEMENT PACK - 2Y MAINT/SUPPORT                                                             | \$ 1,094.00 | 10.00%            | \$991.98           |          |          |          |          |
| PCMF-UST1PEPK-3Y | DS/PAPERCUT MF - ADVANCED PRINT<br>ENABLEMENT PACK - 3Y MAINT/SUPPORT                                                             | \$ 1,230.00 | 10.00%            | \$1,115.30         |          |          |          |          |
| PCMF-UST1PEPK-4Y | DS/PAPERCUT MF - ADVANCED PRINT<br>ENABLEMENT PACK - 4Y MAINT/SUPPORT                                                             | \$ 1,640.00 | 10.00%            | \$1,487.07         |          |          |          |          |
| PCMF-UST1PEPK-5Y | DS/PAPERCUT MF - ADVANCED PRINT<br>ENABLEMENT PACK - 5Y MAINT/SUPPORT                                                             | \$ 2,051.00 | 10.00%            | \$1,859.74         |          |          |          |          |
| PCMF-UST1PG-1M   | DS/PAPERCUT GROWS - FOREST POSITIVE PER<br>DEVICE, 1M                                                                             | \$ 1.20     | 10.00%            | \$1.09             |          |          |          |          |
| PCMF-UST1PG-1Y   | DS/PAPERCUT GROWS - FOREST POSITIVE PER<br>DEVICE, 1Y                                                                             | \$ 14.40    | 10.00%            | \$13.06            |          |          |          |          |
| PCMF-UST1PG-2Y   | DS/PAPERCUT GROWS - FOREST POSITIVE PER<br>DEVICE, 2Y                                                                             | \$ 28.80    | 10.00%            | \$26.11            |          |          |          |          |
| PCMF-UST1PG-3Y   | DS/PAPERCUT GROWS - FOREST POSITIVE PER<br>DEVICE, 3Y                                                                             | \$ 43.20    | 10.00%            | \$39.17            |          |          |          |          |
| PCMF-UST1PG-4Y   | DS/PAPERCUT GROWS - FOREST POSITIVE PER<br>DEVICE, 4Y                                                                             | \$ 57.60    | 10.00%            | \$52.23            |          |          |          |          |
| PCMF-UST1PG-5Y   | DS/PAPERCUT GROWS - FOREST POSITIVE PER<br>DEVICE, 5Y                                                                             | \$ 72.00    | 10.00%            | \$65.29            |          |          |          |          |
| PCMF-UST1PGR     | DS/PAPERCUT GROWS - 100 TREE PACK                                                                                                 | \$ 120.00   | 10.00%            | \$108.81           |          |          |          |          |
| PCMF-UST1RS      | DS/PAPERCUT MF - ADDITIONAL PRINT<br>RELEASE STATION (1ST ONE INCLUDED)<br>(ref#PCMF-ARS)                                         | \$ 142.00   | 10.00%            | \$128.76           |          |          |          |          |
| PCMF-UST1RS-1M   | DS/PAPERCUT MF - ADDITIONAL PRINT<br>RELEASE STATION - 1M MAINT/SUPPORT<br>ALIGNMENT                                              | \$ 2.50     | 10.00%            | \$2.27             |          |          |          |          |
| PCMF-UST1RS-1Y   | DS/PAPERCUT MF - ADDITIONAL PRINT<br>RELEASE STATION - 1Y MAINT/SUPPORT                                                           | \$ 28.50    | 10.00%            | \$25.84            |          |          |          |          |
| PCMF-UST1RS-2Y   | DS/PAPERCUT MF - ADDITIONAL PRINT<br>RELEASE STATION - 2Y MAINT/SUPPORT                                                           | \$ 57.00    | 10.00%            | \$51.68            |          |          |          |          |
| PCMF-UST1RS-3Y   | DS/PAPERCUT MF - ADDITIONAL PRINT<br>RELEASE STATION - 3Y MAINT/SUPPORT                                                           | \$ 64.00    | 10.00%            | \$58.03            |          |          |          |          |
| PCMF-UST1RS-4Y   | DS/PAPERCUT MF - ADDITIONAL PRINT<br>RELEASE STATION - 4Y MAINT/SUPPORT                                                           | \$ 85.00    | 10.00%            | \$77.07            |          |          |          |          |
| PCMF-UST1RS-5Y   | DS/PAPERCUT MF - ADDITIONAL PRINT<br>RELEASE STATION - 5Y MAINT/SUPPORT                                                           | \$ 107.00   | 10.00%            | \$97.02            |          |          |          |          |
| PCMF-UST1SBMFCA2 | DS/PAPERCUT MF - MFD EMBEDDED - CANON,<br>SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP<br>TO 100 USERS (ref#PCMFC-SMB-CANON)         | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFDE2 | DS/PAPERCUT MF - MFD EMBEDDED - DELL,<br>SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP<br>TO 100 USERS (ref#PCMFC-SMB-DELL)           | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFEP2 | DS/PAPERCUT MF - MFD EMBEDDED - EPSON,<br>SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP<br>TO 100 USERS (ref#PCMFC-SMB-EPSON)         | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFFB2 | DS/PAPERCUT MF - MFD EMBEDDED - FUJIFILM<br>BUSINESS, SMB BUNDLE, PER DEVICE, UP TO 5<br>TOTAL, UP TO 100 USERS                   | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFFX2 | DS/PAPERCUT MF - MFD EMBEDDED - FX, SMB<br>BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO<br>100 USERS (ref#PCMFC-SMB-FUJI)             | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFHP2 | DS/PAPERCUT MF - MFD EMBEDDED - HP, SMB<br>BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO<br>100 USERS (ref#PCMFC-SMB-HP)               | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFKM2 | DS/PAPERCUT MF - MFD EMBEDDED - KM, SMB<br>BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO<br>100 USERS (ref#PCMFC-SMB-KM)               | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFKY2 | DS/PAPERCUT MF - MFD EMBEDDED - KYOCERA,<br>SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP<br>TO 100 USERS (ref#PCMFC-SMB-KYO)         | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFLX2 | DS/PAPERCUT MF - MFD EMBEDDED - LEXMARK,<br>SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP<br>TO 100 USERS (ref#PCMFC-SMB-LXMK)        | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFMU2 | DS/PAPERCUT MF - MFD EMBEDDED -<br>MURATEC, SMB BUNDLE, PER DEVICE, UP TO 5<br>TOTAL, UP TO 100 USERS (ref#PCMFC-SMB-<br>MURATEC) | \$ 452.00   | 10.00%            | \$409.85           |          |          |          |          |



| PART #            | Description                                                                                                             | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|-------------------------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PCMF-UST1SBMFOK2  | DS/PAPERCUT MF - MFD EMBEDDED - OKI, SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO 100 USERS (ref#PCMFC-SMB-OKI)         | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFRI2  | DS/PAPERCUT MF - MFD EMBEDDED - RICOH, SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO 100 USERS (ref#PCMFC-SMB-RICOH)     | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFRS2  | DS/PAPERCUT MF - MFD EMBEDDED - RISO, SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO 100 USERS (ref#PCMFC-SMB-RISO)       | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFSD2  | DS/PAPERCUT MF - MFD EMBEDDED - SINDOH, SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO 100 USERS (ref# N/A)               | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFSH2  | DS/PAPERCUT MF - MFD EMBEDDED - SHARP, SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO 100 USERS (ref#PCMFC-SMB-SHARP)     | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFMS2  | DS/PAPERCUT MF - MFD EMBEDDED - SAMSUNG, SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO 100 USERS (ref#PCMFC-SMB-SAMSUNG) | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFTO2  | DS/PAPERCUT MF - MFD EMBEDDED - TOSHIBA, SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO 100 USERS (ref#PCMFC-SMB-TOSH)    | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SBMFXE2  | DS/PAPERCUT MF - MFD EMBEDDED - XEROX, SMB BUNDLE, PER DEVICE, UP TO 5 TOTAL, UP TO 100 USERS (ref#PCMFC-SMB-XEROX)     | \$ 452.00 | 10.00%            | \$409.85           |          |          |          |          |
| PCMF-UST1SC       | DS/PAPERCUT MF - STANDARD CONNECTOR (FAST RELEASE, BIOSTORE) (ref#PCMF-FR)                                              | \$ 41.00  | 10.00%            | \$37.18            |          |          |          |          |
| PCMF-UST1SC-1M    | DS/PAPERCUT MF - STANDARD CONNECTOR - 1M MAINT/SUPPORT ALIGNMENT                                                        | \$ 0.68   | 10.00%            | \$0.62             |          |          |          |          |
| PCMF-UST1SC-1Y    | DS/PAPERCUT MF - STANDARD CONNECTOR - 1Y MAINT/SUPPORT                                                                  | \$ 8.00   | 10.00%            | \$7.25             |          |          |          |          |
| PCMF-UST1SC-2Y    | DS/PAPERCUT MF - STANDARD CONNECTOR - 2Y MAINT/SUPPORT                                                                  | \$ 16.50  | 10.00%            | \$14.96            |          |          |          |          |
| PCMF-UST1SC-3Y    | DS/PAPERCUT MF - STANDARD CONNECTOR - 3Y MAINT/SUPPORT                                                                  | \$ 18.50  | 10.00%            | \$16.77            |          |          |          |          |
| PCMF-UST1SC-4Y    | DS/PAPERCUT MF - STANDARD CONNECTOR - 4Y MAINT/SUPPORT                                                                  | \$ 24.50  | 10.00%            | \$22.22            |          |          |          |          |
| PCMF-UST1SC-5Y    | DS/PAPERCUT MF - STANDARD CONNECTOR - 5Y MAINT/SUPPORT                                                                  | \$ 31.00  | 10.00%            | \$28.11            |          |          |          |          |
| PCMF-UST1SFEXBR   | DS/PAPERCUT MF - MFD EMBEDDED - BROTHER, LICENSE EXCHANGE                                                               | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1SFEXHP   | DS/PAPERCUT MF - SFP EMBEDDED - HP, LICENSE EXCHANGE (ref#PCMF-MIGRATE-HPP)                                             | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1SFEXLX   | DS/PAPERCUT MF - SFP EMBEDDED - LEXMARK, LICENSE EXCHANGE (ref#PCMF-MIGRATE-LXMKP)                                      | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1SFEXRI   | DS/PAPERCUT MF - SFP EMBEDDED - RICOH, LICENSE EXCHANGE (ref#PCMF-MIGRATE-RICOHP)                                       | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1SFEXSH   | DS/PAPERCUT MF - SFP EMBEDDED - SHARP, LICENSE EXCHANGE                                                                 | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1SFEXTO   | DS/PAPERCUT MF - SFP EMBEDDED - TOSHIBA, LICENSE EXCHANGE (ref#PCMF-MIGRATE-TOSH)                                       | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1SFEXXE   | DS/PAPERCUT MF - SFP EMBEDDED - XEROX, LICENSE EXCHANGE (ref# N/A)                                                      | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PCMF-UST1UU       | DS/PAPERCUT MF - UNLIMITED USER LICENSE CONVERSION (ref#PCMF-USERS-CONV)                                                | \$ 219.00 | 10.00%            | \$198.58           |          |          |          |          |
| PCPK-UST1BU1-1M   | DS/PAPERCUT POCKET, PER 25 USER BUNDLE, 1 MONTH SUBSCRIPTION                                                            | \$ 41.00  | 10.00%            | \$37.18            |          |          |          |          |
| PCPK-UST1BU1-1Y   | DS/PAPERCUT POCKET, PER 25 USER BUNDLE, 12 MONTHS SUBSCRIPTION                                                          | \$ 491.00 | 10.00%            | \$445.21           |          |          |          |          |
| PSMF-UST1AC-1M    | DS/PAPERCUT MF SUBSCRIPTION - ADVANCED CONNECTOR (CARTADIS, BOSCO, JAMEX, NETZTOUCH, M3I) - 1M                          | \$ 4.00   | 10.00%            | \$3.63             |          |          |          |          |
| PSMF-UST1AC-1Y    | DS/PAPERCUT MF SUBSCRIPTION - ADVANCED CONNECTOR (CARTADIS, BOSCO, JAMEX, NETZTOUCH, M3I) - 1Y                          | \$ 47.00  | 10.00%            | \$42.62            |          |          |          |          |
| PSMF-UST1COMF1-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - COMMERCIAL, PER DEVICE, 1+ TOTAL, 1M                                       | \$ 33.00  | 10.00%            | \$29.92            |          |          |          |          |
| PSMF-UST1COMF1-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - COMMERCIAL, PER DEVICE, 1+ TOTAL, 1Y                                       | \$ 394.00 | 10.00%            | \$357.26           |          |          |          |          |

| PART #            | Description                                                                               | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|-------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PSMF-UST1COMF2-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 10+<br>TOTAL, 1M  | \$ 21.50  | 10.00%            | \$19.50            |          |          |          |          |
| PSMF-UST1COMF2-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 10+<br>TOTAL, 1Y  | \$ 260.00 | 10.00%            | \$235.76           |          |          |          |          |
| PSMF-UST1COMF3-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 25+<br>TOTAL, 1M  | \$ 19.00  | 10.00%            | \$17.23            |          |          |          |          |
| PSMF-UST1COMF3-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 25+<br>TOTAL, 1Y  | \$ 225.00 | 10.00%            | \$204.02           |          |          |          |          |
| PSMF-UST1COMF4-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 50+<br>TOTAL, 1M  | \$ 16.00  | 10.00%            | \$14.51            |          |          |          |          |
| PSMF-UST1COMF4-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 50+<br>TOTAL, 1Y  | \$ 192.00 | 10.00%            | \$174.10           |          |          |          |          |
| PSMF-UST1COMF5-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 100+<br>TOTAL, 1M | \$ 13.50  | 10.00%            | \$12.24            |          |          |          |          |
| PSMF-UST1COMF5-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 100+<br>TOTAL, 1Y | \$ 161.00 | 10.00%            | \$145.99           |          |          |          |          |
| PSMF-UST1COMF6-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 200+<br>TOTAL, 1M | \$ 13.00  | 10.00%            | \$11.79            |          |          |          |          |
| PSMF-UST1COMF6-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 200+<br>TOTAL, 1Y | \$ 158.00 | 10.00%            | \$143.27           |          |          |          |          |
| PSMF-UST1COMF7-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 500+<br>TOTAL, 1M | \$ 13.00  | 10.00%            | \$11.79            |          |          |          |          |
| PSMF-UST1COMF7-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD<br>EMBEDDED - COMMERCIAL, PER DEVICE, 500+<br>TOTAL, 1Y | \$ 154.00 | 10.00%            | \$139.64           |          |          |          |          |
| PSMF-UST1COSF1-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 1+<br>TOTAL, 1M   | \$ 17.00  | 10.00%            | \$15.41            |          |          |          |          |
| PSMF-UST1COSF1-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 1+<br>TOTAL, 1Y   | \$ 201.00 | 10.00%            | \$182.26           |          |          |          |          |
| PSMF-UST1COSF2-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 10+<br>TOTAL, 1M  | \$ 11.00  | 10.00%            | \$9.97             |          |          |          |          |
| PSMF-UST1COSF2-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 10+<br>TOTAL, 1Y  | \$ 133.00 | 10.00%            | \$120.60           |          |          |          |          |
| PSMF-UST1COSF3-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 25+<br>TOTAL, 1M  | \$ 9.50   | 10.00%            | \$8.61             |          |          |          |          |
| PSMF-UST1COSF3-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 25+<br>TOTAL, 1Y  | \$ 115.00 | 10.00%            | \$104.28           |          |          |          |          |
| PSMF-UST1COSF4-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 50+<br>TOTAL, 1M  | \$ 8.00   | 10.00%            | \$7.25             |          |          |          |          |
| PSMF-UST1COSF4-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 50+<br>TOTAL, 1Y  | \$ 98.00  | 10.00%            | \$88.86            |          |          |          |          |
| PSMF-UST1COSF5-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 100+<br>TOTAL, 1M | \$ 7.00   | 10.00%            | \$6.35             |          |          |          |          |
| PSMF-UST1COSF5-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 100+<br>TOTAL, 1Y | \$ 82.00  | 10.00%            | \$74.35            |          |          |          |          |
| PSMF-UST1COSF6-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 200+<br>TOTAL, 1M | \$ 6.50   | 10.00%            | \$5.89             |          |          |          |          |
| PSMF-UST1COSF6-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 200+<br>TOTAL, 1Y | \$ 80.00  | 10.00%            | \$72.54            |          |          |          |          |
| PSMF-UST1COSF7-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 500+<br>TOTAL, 1M | \$ 6.50   | 10.00%            | \$5.89             |          |          |          |          |
| PSMF-UST1COSF7-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP<br>EMBEDDED - COMMERCIAL, PER DEVICE, 500+<br>TOTAL, 1Y | \$ 79.00  | 10.00%            | \$71.63            |          |          |          |          |
| PSMF-UST1DPPK-1M  | DS/PAPERCUT MF SUBSCRIPTION - ON-PREM<br>OCR AND DOCUMENT PROCESSING PACK - 1M            | \$ 53.00  | 10.00%            | \$48.06            |          |          |          |          |
| PSMF-UST1DPPK-1Y  | DS/PAPERCUT MF SUBSCRIPTION - ON-PREM<br>OCR AND DOCUMENT PROCESSING PACK - 1Y            | \$ 630.00 | 10.00%            | \$571.25           |          |          |          |          |

| PART #            | Description                                                                      | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|----------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PSMF-UST1EGMF1-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 1M   | \$ 29.00  | 10.00%            | \$26.30            |          |          |          |          |
| PSMF-UST1EGMF1-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 1Y   | \$ 348.00 | 10.00%            | \$315.55           |          |          |          |          |
| PSMF-UST1EGMF2-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 10+ TOTAL, 1M  | \$ 20.00  | 10.00%            | \$18.14            |          |          |          |          |
| PSMF-UST1EGMF2-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 10+ TOTAL, 1Y  | \$ 240.00 | 10.00%            | \$217.62           |          |          |          |          |
| PSMF-UST1EGMF3-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 25+ TOTAL, 1M  | \$ 17.50  | 10.00%            | \$15.87            |          |          |          |          |
| PSMF-UST1EGMF3-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 25+ TOTAL, 1Y  | \$ 207.00 | 10.00%            | \$187.70           |          |          |          |          |
| PSMF-UST1EGMF4-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 50+ TOTAL, 1M  | \$ 15.00  | 10.00%            | \$13.60            |          |          |          |          |
| PSMF-UST1EGMF4-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 50+ TOTAL, 1Y  | \$ 181.00 | 10.00%            | \$164.12           |          |          |          |          |
| PSMF-UST1EGMF5-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 100+ TOTAL, 1M | \$ 12.50  | 10.00%            | \$11.33            |          |          |          |          |
| PSMF-UST1EGMF5-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 100+ TOTAL, 1Y | \$ 150.00 | 10.00%            | \$136.01           |          |          |          |          |
| PSMF-UST1EGMF6-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 200+ TOTAL, 1M | \$ 12.50  | 10.00%            | \$11.33            |          |          |          |          |
| PSMF-UST1EGMF6-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 200+ TOTAL, 1Y | \$ 147.00 | 10.00%            | \$133.29           |          |          |          |          |
| PSMF-UST1EGMF7-1M | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 500+ TOTAL, 1M | \$ 12.00  | 10.00%            | \$10.88            |          |          |          |          |
| PSMF-UST1EGMF7-1Y | DS/PAPERCUT MF SUBSCRIPTION - MFD EMBEDDED - EDU/GOV, PER DEVICE, 500+ TOTAL, 1Y | \$ 144.00 | 10.00%            | \$130.57           |          |          |          |          |
| PSMF-UST1EGSF1-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 1M   | \$ 15.00  | 10.00%            | \$13.60            |          |          |          |          |
| PSMF-UST1EGSF1-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 1+ TOTAL, 1Y   | \$ 177.00 | 10.00%            | \$160.49           |          |          |          |          |
| PSMF-UST1EGSF2-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 10+ TOTAL, 1M  | \$ 10.00  | 10.00%            | \$9.07             |          |          |          |          |
| PSMF-UST1EGSF2-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 10+ TOTAL, 1Y  | \$ 122.00 | 10.00%            | \$110.62           |          |          |          |          |
| PSMF-UST1EGSF3-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 25+ TOTAL, 1M  | \$ 9.00   | 10.00%            | \$8.16             |          |          |          |          |
| PSMF-UST1EGSF3-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 25+ TOTAL, 1Y  | \$ 105.00 | 10.00%            | \$95.21            |          |          |          |          |
| PSMF-UST1EGSF4-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 50+ TOTAL, 1M  | \$ 7.50   | 10.00%            | \$6.80             |          |          |          |          |
| PSMF-UST1EGSF4-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 50+ TOTAL, 1Y  | \$ 92.00  | 10.00%            | \$83.42            |          |          |          |          |
| PSMF-UST1EGSF5-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 100+ TOTAL, 1M | \$ 6.50   | 10.00%            | \$5.89             |          |          |          |          |
| PSMF-UST1EGSF5-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 100+ TOTAL, 1Y | \$ 76.00  | 10.00%            | \$68.91            |          |          |          |          |
| PSMF-UST1EGSF6-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 200+ TOTAL, 1M | \$ 6.50   | 10.00%            | \$5.89             |          |          |          |          |
| PSMF-UST1EGSF6-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 200+ TOTAL, 1Y | \$ 75.00  | 10.00%            | \$68.01            |          |          |          |          |
| PSMF-UST1EGSF7-1M | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 500+ TOTAL, 1M | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PSMF-UST1EGSF7-1Y | DS/PAPERCUT MF SUBSCRIPTION - SFP EMBEDDED - EDU/GOV, PER DEVICE, 500+ TOTAL, 1Y | \$ 73.00  | 10.00%            | \$66.19            |          |          |          |          |
| PSMF-UST1EH-1M    | DS/PAPERCUT MF SUBSCRIPTION - EPIC PRINT CONNECTOR - 1M                          | \$ 105.00 | 10.00%            | \$95.21            |          |          |          |          |

| PART #            | Description                                                                            | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|----------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PSMF-UST1EH-1Y    | DS/PAPERCUT MF SUBSCRIPTION - EPIC PRINT CONNECTOR - 1Y                                | \$ 1,260.00 | 10.00%            | \$1,142.51         |          |          |          |          |
| PSMF-UST1FC10-1M  | DS/PAPERCUT MF SUBSCRIPTION - FAX CONNECTOR, PER DEVICE 10+ TOTAL - 1M                 | \$ 2.50     | 10.00%            | \$2.27             |          |          |          |          |
| PSMF-UST1FC10-1Y  | DS/PAPERCUT MF SUBSCRIPTION - FAX CONNECTOR, PER DEVICE 10+ TOTAL - 1Y                 | \$ 31.00    | 10.00%            | \$28.11            |          |          |          |          |
| PSMF-UST1FC250-1M | DS/PAPERCUT MF SUBSCRIPTION - FAX CONNECTOR, PER DEVICE 250+ TOTAL - 1M                | \$ 0.78     | 10.00%            | \$0.71             |          |          |          |          |
| PSMF-UST1FC250-1Y | DS/PAPERCUT MF SUBSCRIPTION - FAX CONNECTOR, PER DEVICE 250+ TOTAL - 1Y                | \$ 9.50     | 10.00%            | \$8.61             |          |          |          |          |
| PSMF-UST1FC400-1M | DS/PAPERCUT MF SUBSCRIPTION - FAX CONNECTOR, PER DEVICE 400+ TOTAL - 1M                | \$ 0.65     | 10.00%            | \$0.59             |          |          |          |          |
| PSMF-UST1FC400-1Y | DS/PAPERCUT MF SUBSCRIPTION - FAX CONNECTOR, PER DEVICE 400+ TOTAL - 1Y                | \$ 8.00     | 10.00%            | \$7.25             |          |          |          |          |
| PSMF-UST1FC50-1M  | DS/PAPERCUT MF SUBSCRIPTION - FAX CONNECTOR, PER DEVICE 50+ TOTAL - 1M                 | \$ 1.50     | 10.00%            | \$1.36             |          |          |          |          |
| PSMF-UST1FC50-1Y  | DS/PAPERCUT MF SUBSCRIPTION - FAX CONNECTOR, PER DEVICE 50+ TOTAL - 1Y                 | \$ 18.50    | 10.00%            | \$16.77            |          |          |          |          |
| PSMF-UST1FR1-1M   | DS/PAPERCUT MF SUBSCRIPTION - FAST RELEASE EMBEDDED - HP, PER DEVICE 1+ TOTAL - 1M     | \$ 8.00     | 10.00%            | \$7.25             |          |          |          |          |
| PSMF-UST1FR1-1Y   | DS/PAPERCUT MF SUBSCRIPTION - FAST RELEASE EMBEDDED - HP, PER DEVICE 1+ TOTAL - 1Y     | \$ 98.00    | 10.00%            | \$88.86            |          |          |          |          |
| PSMF-UST1FR4-1M   | DS/PAPERCUT MF SUBSCRIPTION - FAST RELEASE EMBEDDED - HP, PER DEVICE 50+ TOTAL - 1M    | \$ 5.50     | 10.00%            | \$4.99             |          |          |          |          |
| PSMF-UST1FR4-1Y   | DS/PAPERCUT MF SUBSCRIPTION - FAST RELEASE EMBEDDED - HP, PER DEVICE 50+ TOTAL - 1Y    | \$ 68.00    | 10.00%            | \$61.66            |          |          |          |          |
| PSMF-UST1JF-1M    | DS/PAPERCUT MF SUBSCRIPTION - JOB TICKETING FOR FABLAB - 1M                            | \$ 236.00   | 10.00%            | \$213.99           |          |          |          |          |
| PSMF-UST1JF-1Y    | DS/PAPERCUT MF SUBSCRIPTION - JOB TICKETING FOR FABLAB - 1Y                            | \$ 2,835.00 | 10.00%            | \$2,570.64         |          |          |          |          |
| PSMF-UST1JM-1M    | DS/PAPERCUT MF SUBSCRIPTION - JOB TICKETING FOR MINI PRINT ROOM - 1M                   | \$ 118.00   | 10.00%            | \$107.00           |          |          |          |          |
| PSMF-UST1JM-1Y    | DS/PAPERCUT MF SUBSCRIPTION - JOB TICKETING FOR MINI PRINT ROOM - 1Y                   | \$ 1,417.00 | 10.00%            | \$1,284.86         |          |          |          |          |
| PSMF-UST1JP-1M    | DS/PAPERCUT MF SUBSCRIPTION - JOB TICKETING FOR PRINT ROOM - 1M                        | \$ 236.00   | 10.00%            | \$213.99           |          |          |          |          |
| PSMF-UST1JP-1Y    | DS/PAPERCUT MF SUBSCRIPTION - JOB TICKETING FOR PRINT ROOM - 1Y                        | \$ 2,835.00 | 10.00%            | \$2,570.64         |          |          |          |          |
| PSMF-UST1KI-1M    | DS/PAPERCUT MF SUBSCRIPTION - KIOSK CONNECTOR (VALUE LOADER, PAY STATION) - 1M         | \$ 14.50    | 10.00%            | \$13.15            |          |          |          |          |
| PSMF-UST1KI-1Y    | DS/PAPERCUT MF SUBSCRIPTION - KIOSK CONNECTOR (VALUE LOADER, PAY STATION) - 1Y         | \$ 176.00   | 10.00%            | \$159.59           |          |          |          |          |
| PSMF-UST1P1-1M    | DS/PAPERCUT MF SUBSCRIPTION - PAYMENT GATEWAY CONNECTOR GROUP 1 - 1M                   | \$ 26.00    | 10.00%            | \$23.58            |          |          |          |          |
| PSMF-UST1P1-1Y    | DS/PAPERCUT MF SUBSCRIPTION - PAYMENT GATEWAY CONNECTOR GROUP 1 - 1Y                   | \$ 312.00   | 10.00%            | \$282.91           |          |          |          |          |
| PSMF-UST1P2-1M    | DS/PAPERCUT MF SUBSCRIPTION - PAYMENT GATEWAY CONNECTOR GROUP 2 - 1M                   | \$ 39.50    | 10.00%            | \$35.82            |          |          |          |          |
| PSMF-UST1P2-1Y    | DS/PAPERCUT MF SUBSCRIPTION - PAYMENT GATEWAY CONNECTOR GROUP 2 - 1Y                   | \$ 472.00   | 10.00%            | \$427.99           |          |          |          |          |
| PSMF-UST1P3-1M    | DS/PAPERCUT MF SUBSCRIPTION - PAYMENT GATEWAY CONNECTOR GROUP 3 - 1M                   | \$ 157.00   | 10.00%            | \$142.36           |          |          |          |          |
| PSMF-UST1P3-1Y    | DS/PAPERCUT MF SUBSCRIPTION - PAYMENT GATEWAY CONNECTOR GROUP 3 - 1Y                   | \$ 1,889.00 | 10.00%            | \$1,712.85         |          |          |          |          |
| PSMF-UST1PEPK-1M  | DS/PAPERCUT MF SUBSCRIPTION - ADVANCED PRINT ENABLEMENT PACK - 1M                      | \$ 131.00   | 10.00%            | \$118.78           |          |          |          |          |
| PSMF-UST1PEPK-1Y  | DS/PAPERCUT MF SUBSCRIPTION - ADVANCED PRINT ENABLEMENT PACK - 1Y                      | \$ 1,574.00 | 10.00%            | \$1,427.22         |          |          |          |          |
| PSMF-UST1RS-1M    | DS/PAPERCUT MF SUBSCRIPTION - ADDITIONAL PRINT RELEASE STATION (1ST ONE INCLUDED) - 1M | \$ 7.00     | 10.00%            | \$6.35             |          |          |          |          |
| PSMF-UST1RS-1Y    | DS/PAPERCUT MF SUBSCRIPTION - ADDITIONAL PRINT RELEASE STATION (1ST ONE INCLUDED) - 1Y | \$ 82.00    | 10.00%            | \$74.35            |          |          |          |          |

| PART #            | Description                                                                                           | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|-------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PSMF-UST1SC-1M    | DS/PAPERCUT MF SUBSCRIPTION - STANDARD CONNECTOR (FAST RELEASE, BIOSTORE) - 1M                        | \$ 2.00     | 10.00%            | \$1.81             |          |          |          |          |
| PSMF-UST1SC-1Y    | DS/PAPERCUT MF SUBSCRIPTION - STANDARD CONNECTOR (FAST RELEASE, BIOSTORE) - 1Y                        | \$ 24.00    | 10.00%            | \$21.76            |          |          |          |          |
| PSPH-UST1COFE1-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 1-9 DEVICES, SUBSCRIPTION 1M     | \$ 34.00    | 10.00%            | \$30.83            |          |          |          |          |
| PSPH-UST1COFE1-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 1-9 DEVICES, SUBSCRIPTION 1Y     | \$ 409.00   | 10.00%            | \$370.86           |          |          |          |          |
| PSPH-UST1COFE1-2Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 2Y                  | \$ 777.00   | 10.00%            | \$704.54           |          |          |          |          |
| PSPH-UST1COFE1-3Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 3Y                  | \$ 1,104.00 | 10.00%            | \$1,001.05         |          |          |          |          |
| PSPH-UST1COFE1-4Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 4Y                  | \$ 1,391.00 | 10.00%            | \$1,261.29         |          |          |          |          |
| PSPH-UST1COFE1-5Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 5Y                  | \$ 1,636.00 | 10.00%            | \$1,483.44         |          |          |          |          |
| PSPH-UST1COFE2-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 10-24 DEVICES, SUBSCRIPTION 1M   | \$ 23.00    | 10.00%            | \$20.86            |          |          |          |          |
| PSPH-UST1COFE2-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 10-24 DEVICES, SUBSCRIPTION 1Y   | \$ 270.00   | 10.00%            | \$244.82           |          |          |          |          |
| PSPH-UST1COFE2-2Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 2Y                 | \$ 513.00   | 10.00%            | \$465.16           |          |          |          |          |
| PSPH-UST1COFE2-3Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 3Y                 | \$ 729.00   | 10.00%            | \$661.02           |          |          |          |          |
| PSPH-UST1COFE2-4Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 4Y                 | \$ 918.00   | 10.00%            | \$832.40           |          |          |          |          |
| PSPH-UST1COFE2-5Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 5Y                 | \$ 1,080.00 | 10.00%            | \$979.29           |          |          |          |          |
| PSPH-UST1COFE3-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 25-49 DEVICES, SUBSCRIPTION 1M   | \$ 19.00    | 10.00%            | \$17.23            |          |          |          |          |
| PSPH-UST1COFE3-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 25-49 DEVICES, SUBSCRIPTION 1Y   | \$ 233.00   | 10.00%            | \$211.27           |          |          |          |          |
| PSPH-UST1COFE3-2Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 2Y                 | \$ 443.00   | 10.00%            | \$401.69           |          |          |          |          |
| PSPH-UST1COFE3-3Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 3Y                 | \$ 629.00   | 10.00%            | \$570.35           |          |          |          |          |
| PSPH-UST1COFE3-4Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 4Y                 | \$ 792.00   | 10.00%            | \$718.15           |          |          |          |          |
| PSPH-UST1COFE3-5Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 5Y                 | \$ 932.00   | 10.00%            | \$845.09           |          |          |          |          |
| PSPH-UST1COFE4-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 50-99 DEVICES, SUBSCRIPTION 1M   | \$ 17.00    | 10.00%            | \$15.41            |          |          |          |          |
| PSPH-UST1COFE4-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 50-99 DEVICES, SUBSCRIPTION 1Y   | \$ 199.00   | 10.00%            | \$180.44           |          |          |          |          |
| PSPH-UST1COFE4-2Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 2Y                 | \$ 378.00   | 10.00%            | \$342.75           |          |          |          |          |
| PSPH-UST1COFE4-3Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 3Y                 | \$ 537.00   | 10.00%            | \$486.92           |          |          |          |          |
| PSPH-UST1COFE4-4Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 4Y                 | \$ 677.00   | 10.00%            | \$613.87           |          |          |          |          |
| PSPH-UST1COFE4-5Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 5Y                 | \$ 796.00   | 10.00%            | \$721.77           |          |          |          |          |
| PSPH-UST1COFE5-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 100-199 DEVICES, SUBSCRIPTION 1M | \$ 14.00    | 10.00%            | \$12.69            |          |          |          |          |
| PSPH-UST1COFE5-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 100-199 DEVICES, SUBSCRIPTION 1Y | \$ 167.00   | 10.00%            | \$151.43           |          |          |          |          |

| PART #            | Description                                                                                               | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|-----------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PSPH-UST1COFE5-2Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 2Y                    | \$ 317.00 | 10.00%            | \$287.44           |          |          |          |          |
| PSPH-UST1COFE5-3Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 3Y                    | \$ 451.00 | 10.00%            | \$408.94           |          |          |          |          |
| PSPH-UST1COFE5-4Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 4Y                    | \$ 568.00 | 10.00%            | \$515.03           |          |          |          |          |
| PSPH-UST1COFE5-5Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 5Y                    | \$ 668.00 | 10.00%            | \$605.71           |          |          |          |          |
| PSPH-UST1COFE6-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 200-499 DEVICES, SUBSCRIPTION 1M     | \$ 14.00  | 10.00%            | \$12.69            |          |          |          |          |
| PSPH-UST1COFE6-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 200-499 DEVICES, SUBSCRIPTION 1Y     | \$ 164.00 | 10.00%            | \$148.71           |          |          |          |          |
| PSPH-UST1COFE6-2Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 2Y                    | \$ 312.00 | 10.00%            | \$282.91           |          |          |          |          |
| PSPH-UST1COFE6-3Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 3Y                    | \$ 443.00 | 10.00%            | \$401.69           |          |          |          |          |
| PSPH-UST1COFE6-4Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 4Y                    | \$ 558.00 | 10.00%            | \$505.97           |          |          |          |          |
| PSPH-UST1COFE6-5Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 5Y                    | \$ 656.00 | 10.00%            | \$594.83           |          |          |          |          |
| PSPH-UST1COFE7-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 500 OR MORE DEVICES, SUBSCRIPTION 1M | \$ 13.00  | 10.00%            | \$11.79            |          |          |          |          |
| PSPH-UST1COFE7-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, PER YEAR, 500 OR MORE DEVICES, SUBSCRIPTION 1Y | \$ 161.00 | 10.00%            | \$145.99           |          |          |          |          |
| PSPH-UST1COFE7-2Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 2Y                    | \$ 306.00 | 10.00%            | \$277.47           |          |          |          |          |
| PSPH-UST1COFE7-3Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 3Y                    | \$ 435.00 | 10.00%            | \$394.44           |          |          |          |          |
| PSPH-UST1COFE7-4Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 4Y                    | \$ 547.00 | 10.00%            | \$495.99           |          |          |          |          |
| PSPH-UST1COFE7-5Y | DS/PAPERCUT HIVE - FULL EMBEDDED - COMMERCIAL, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 5Y                    | \$ 644.00 | 10.00%            | \$583.95           |          |          |          |          |
| PSPH-UST1COFL1-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1M                         | \$ 31.00  | 10.00%            | \$28.11            |          |          |          |          |
| PSPH-UST1COFL1-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1Y                         | \$ 368.00 | 10.00%            | \$333.68           |          |          |          |          |
| PSPH-UST1COFL2-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1M                        | \$ 20.00  | 10.00%            | \$18.14            |          |          |          |          |
| PSPH-UST1COFL2-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1Y                        | \$ 243.00 | 10.00%            | \$220.34           |          |          |          |          |
| PSPH-UST1COFL3-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1M                        | \$ 18.00  | 10.00%            | \$16.32            |          |          |          |          |
| PSPH-UST1COFL3-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1Y                        | \$ 210.00 | 10.00%            | \$190.42           |          |          |          |          |
| PSPH-UST1COFL4-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1M                        | \$ 15.00  | 10.00%            | \$13.60            |          |          |          |          |
| PSPH-UST1COFL4-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1Y                        | \$ 179.00 | 10.00%            | \$162.31           |          |          |          |          |
| PSPH-UST1COFL5-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1M                       | \$ 13.00  | 10.00%            | \$11.79            |          |          |          |          |
| PSPH-UST1COFL5-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1Y                       | \$ 150.00 | 10.00%            | \$136.01           |          |          |          |          |
| PSPH-UST1COFL6-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1M                       | \$ 12.00  | 10.00%            | \$10.88            |          |          |          |          |
| PSPH-UST1COFL6-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1Y                       | \$ 148.00 | 10.00%            | \$134.20           |          |          |          |          |



| PART #            | Description                                                                                       | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|---------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PSPH-UST1COFL7-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1M               | \$ 12.00  | 10.00%            | \$10.88            |          |          |          |          |
| PSPH-UST1COFL7-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - LOYALTY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1Y               | \$ 145.00 | 10.00%            | \$131.48           |          |          |          |          |
| PSPH-UST1COFP1-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1M             | \$ 26.00  | 10.00%            | \$23.58            |          |          |          |          |
| PSPH-UST1COFP1-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1Y             | \$ 307.00 | 10.00%            | \$278.37           |          |          |          |          |
| PSPH-UST1COFP2-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1M            | \$ 17.00  | 10.00%            | \$15.41            |          |          |          |          |
| PSPH-UST1COFP2-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1Y            | \$ 203.00 | 10.00%            | \$184.07           |          |          |          |          |
| PSPH-UST1COFP3-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1M            | \$ 15.00  | 10.00%            | \$13.60            |          |          |          |          |
| PSPH-UST1COFP3-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1Y            | \$ 175.00 | 10.00%            | \$158.68           |          |          |          |          |
| PSPH-UST1COFP4-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1M            | \$ 12.00  | 10.00%            | \$10.88            |          |          |          |          |
| PSPH-UST1COFP4-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1Y            | \$ 149.00 | 10.00%            | \$135.11           |          |          |          |          |
| PSPH-UST1COFP5-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1M           | \$ 10.00  | 10.00%            | \$9.07             |          |          |          |          |
| PSPH-UST1COFP5-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1Y           | \$ 125.00 | 10.00%            | \$113.34           |          |          |          |          |
| PSPH-UST1COFP6-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1M           | \$ 10.00  | 10.00%            | \$9.07             |          |          |          |          |
| PSPH-UST1COFP6-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1Y           | \$ 123.00 | 10.00%            | \$111.53           |          |          |          |          |
| PSPH-UST1COFP7-1M | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1M           | \$ 10.00  | 10.00%            | \$9.07             |          |          |          |          |
| PSPH-UST1COFP7-1Y | DS/PAPERCUT HIVE - FULL EMBEDDED - PORTABILITY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1Y           | \$ 121.00 | 10.00%            | \$109.72           |          |          |          |          |
| PSPH-UST1COFU1-1M | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1M   | \$ 19.00  | 10.00%            | \$17.23            |          |          |          |          |
| PSPH-UST1COFU1-1Y | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1Y   | \$ 230.00 | 10.00%            | \$208.55           |          |          |          |          |
| PSPH-UST1COFU2-1M | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1M  | \$ 13.00  | 10.00%            | \$11.79            |          |          |          |          |
| PSPH-UST1COFU2-1Y | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1Y  | \$ 151.00 | 10.00%            | \$136.92           |          |          |          |          |
| PSPH-UST1COFU3-1M | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1M  | \$ 11.00  | 10.00%            | \$9.97             |          |          |          |          |
| PSPH-UST1COFU3-1Y | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1Y  | \$ 131.00 | 10.00%            | \$118.78           |          |          |          |          |
| PSPH-UST1COFU4-1M | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1M  | \$ 9.00   | 10.00%            | \$8.16             |          |          |          |          |
| PSPH-UST1COFU4-1Y | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1Y  | \$ 112.00 | 10.00%            | \$101.56           |          |          |          |          |
| PSPH-UST1COFU5-1M | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1M | \$ 8.00   | 10.00%            | \$7.25             |          |          |          |          |
| PSPH-UST1COFU5-1Y | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1Y | \$ 94.00  | 10.00%            | \$85.23            |          |          |          |          |
| PSPH-UST1COFU6-1M | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1M | \$ 8.00   | 10.00%            | \$7.25             |          |          |          |          |
| PSPH-UST1COFU6-1Y | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1Y | \$ 92.00  | 10.00%            | \$83.42            |          |          |          |          |

| PART #            | Description                                                                                       | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|---------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PSPH-UST1COFU7-1M | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1M | \$ 8.00   | 10.00%            | \$7.25             |          |          |          |          |
| PSPH-UST1COFU7-1Y | DS/PAPERCUT HIVE - LITE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1Y | \$ 90.00  | 10.00%            | \$81.61            |          |          |          |          |
| PSPH-UST1COLL1-1M | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1M                  | \$ 13.00  | 10.00%            | \$11.79            |          |          |          |          |
| PSPH-UST1COLL1-1Y | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1Y                  | \$ 161.00 | 10.00%            | \$145.99           |          |          |          |          |
| PSPH-UST1COLL2-1M | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1M                 | \$ 9.00   | 10.00%            | \$8.16             |          |          |          |          |
| PSPH-UST1COLL2-1Y | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1Y                 | \$ 107.00 | 10.00%            | \$97.02            |          |          |          |          |
| PSPH-UST1COLL3-1M | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1M                 | \$ 8.00   | 10.00%            | \$7.25             |          |          |          |          |
| PSPH-UST1COLL3-1Y | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1Y                 | \$ 92.00  | 10.00%            | \$83.42            |          |          |          |          |
| PSPH-UST1COLL4-1M | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1M                 | \$ 7.00   | 10.00%            | \$6.35             |          |          |          |          |
| PSPH-UST1COLL4-1Y | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1Y                 | \$ 78.00  | 10.00%            | \$70.73            |          |          |          |          |
| PSPH-UST1COLL5-1M | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1M                | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PSPH-UST1COLL5-1Y | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1Y                | \$ 66.00  | 10.00%            | \$59.85            |          |          |          |          |
| PSPH-UST1COLL6-1M | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1M                | \$ 5.00   | 10.00%            | \$4.53             |          |          |          |          |
| PSPH-UST1COLL6-1Y | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1Y                | \$ 65.00  | 10.00%            | \$58.94            |          |          |          |          |
| PSPH-UST1COLL7-1M | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1M                | \$ 5.00   | 10.00%            | \$4.53             |          |          |          |          |
| PSPH-UST1COLL7-1Y | DS/PAPERCUT HIVE - LITE RELEASE - LOYALTY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1Y                | \$ 64.00  | 10.00%            | \$58.03            |          |          |          |          |
| PSPH-UST1COLP1-1M | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1M              | \$ 11.00  | 10.00%            | \$9.97             |          |          |          |          |
| PSPH-UST1COLP1-1Y | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1Y              | \$ 134.00 | 10.00%            | \$121.50           |          |          |          |          |
| PSPH-UST1COLP2-1M | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1M             | \$ 7.00   | 10.00%            | \$6.35             |          |          |          |          |
| PSPH-UST1COLP2-1Y | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1Y             | \$ 89.00  | 10.00%            | \$80.70            |          |          |          |          |
| PSPH-UST1COLP3-1M | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1M             | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PSPH-UST1COLP3-1Y | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1Y             | \$ 77.00  | 10.00%            | \$69.82            |          |          |          |          |
| PSPH-UST1COLP4-1M | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1M             | \$ 5.00   | 10.00%            | \$4.53             |          |          |          |          |
| PSPH-UST1COLP4-1Y | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1Y             | \$ 65.00  | 10.00%            | \$58.94            |          |          |          |          |
| PSPH-UST1COLP5-1M | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1M            | \$ 5.00   | 10.00%            | \$4.53             |          |          |          |          |
| PSPH-UST1COLP5-1Y | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1Y            | \$ 55.00  | 10.00%            | \$49.87            |          |          |          |          |
| PSPH-UST1COLP6-1M | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1M            | \$ 5.00   | 10.00%            | \$4.53             |          |          |          |          |
| PSPH-UST1COLP6-1Y | DS/PAPERCUT HIVE - LITE RELEASE - PORTABILITY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1Y            | \$ 54.00  | 10.00%            | \$48.96            |          |          |          |          |

| PART #            | Description                                                                                                | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|------------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PSPH-UST1COLP7-1M | DS/PAPERCUT HIVE - LITE RELEASE -<br>PORTABILITY, PER DEVICE, 500+ TOTAL,<br>SUBSCRIPTION 1M               | \$ 4.00   | 10.00%            | \$3.63             |          |          |          |          |
| PSPH-UST1COLP7-1Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>PORTABILITY, PER DEVICE, 500+ TOTAL,<br>SUBSCRIPTION 1Y               | \$ 53.00  | 10.00%            | \$48.06            |          |          |          |          |
| PSPH-UST1COLR1-1M | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 1-9<br>DEVICES, SUBSCRIPTION 1M     | \$ 15.00  | 10.00%            | \$13.60            |          |          |          |          |
| PSPH-UST1COLR1-1Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 1-9<br>DEVICES, SUBSCRIPTION 1Y     | \$ 179.00 | 10.00%            | \$162.31           |          |          |          |          |
| PSPH-UST1COLR1-2Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL,<br>SUBSCRIPTION 2Y                  | \$ 340.00 | 10.00%            | \$308.30           |          |          |          |          |
| PSPH-UST1COLR1-3Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL,<br>SUBSCRIPTION 3Y                  | \$ 483.00 | 10.00%            | \$437.96           |          |          |          |          |
| PSPH-UST1COLR1-4Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL,<br>SUBSCRIPTION 4Y                  | \$ 609.00 | 10.00%            | \$552.21           |          |          |          |          |
| PSPH-UST1COLR1-5Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 1+ TOTAL,<br>SUBSCRIPTION 5Y                  | \$ 716.00 | 10.00%            | \$649.23           |          |          |          |          |
| PSPH-UST1COLR2-1M | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 10-24<br>DEVICES, SUBSCRIPTION 1M   | \$ 10.00  | 10.00%            | \$9.07             |          |          |          |          |
| PSPH-UST1COLR2-1Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 10-24<br>DEVICES, SUBSCRIPTION 1Y   | \$ 119.00 | 10.00%            | \$107.90           |          |          |          |          |
| PSPH-UST1COLR2-2Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL,<br>SUBSCRIPTION 2Y                 | \$ 226.00 | 10.00%            | \$204.93           |          |          |          |          |
| PSPH-UST1COLR2-3Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL,<br>SUBSCRIPTION 3Y                 | \$ 321.00 | 10.00%            | \$291.07           |          |          |          |          |
| PSPH-UST1COLR2-4Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL,<br>SUBSCRIPTION 4Y                 | \$ 405.00 | 10.00%            | \$367.23           |          |          |          |          |
| PSPH-UST1COLR2-5Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 10+ TOTAL,<br>SUBSCRIPTION 5Y                 | \$ 476.00 | 10.00%            | \$431.61           |          |          |          |          |
| PSPH-UST1COLR3-1M | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 25-49<br>DEVICES, SUBSCRIPTION 1M   | \$ 9.00   | 10.00%            | \$8.16             |          |          |          |          |
| PSPH-UST1COLR3-1Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 25-49<br>DEVICES, SUBSCRIPTION 1Y   | \$ 102.00 | 10.00%            | \$92.49            |          |          |          |          |
| PSPH-UST1COLR3-2Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL,<br>SUBSCRIPTION 2Y                 | \$ 194.00 | 10.00%            | \$175.91           |          |          |          |          |
| PSPH-UST1COLR3-3Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL,<br>SUBSCRIPTION 3Y                 | \$ 275.00 | 10.00%            | \$249.36           |          |          |          |          |
| PSPH-UST1COLR3-4Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL,<br>SUBSCRIPTION 4Y                 | \$ 347.00 | 10.00%            | \$314.64           |          |          |          |          |
| PSPH-UST1COLR3-5Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 25+ TOTAL,<br>SUBSCRIPTION 5Y                 | \$ 408.00 | 10.00%            | \$369.95           |          |          |          |          |
| PSPH-UST1COLR4-1M | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 50-99<br>DEVICES, SUBSCRIPTION 1M   | \$ 7.00   | 10.00%            | \$6.35             |          |          |          |          |
| PSPH-UST1COLR4-1Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 50-99<br>DEVICES, SUBSCRIPTION 1Y   | \$ 87.00  | 10.00%            | \$78.89            |          |          |          |          |
| PSPH-UST1COLR4-2Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL,<br>SUBSCRIPTION 2Y                 | \$ 165.00 | 10.00%            | \$149.61           |          |          |          |          |
| PSPH-UST1COLR4-3Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL,<br>SUBSCRIPTION 3Y                 | \$ 235.00 | 10.00%            | \$213.09           |          |          |          |          |
| PSPH-UST1COLR4-4Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL,<br>SUBSCRIPTION 4Y                 | \$ 296.00 | 10.00%            | \$268.40           |          |          |          |          |
| PSPH-UST1COLR4-5Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 50+ TOTAL,<br>SUBSCRIPTION 5Y                 | \$ 348.00 | 10.00%            | \$315.55           |          |          |          |          |
| PSPH-UST1COLR5-1M | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 100-199<br>DEVICES, SUBSCRIPTION 1M | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PSPH-UST1COLR5-1Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 100-199<br>DEVICES, SUBSCRIPTION 1Y | \$ 73.00  | 10.00%            | \$66.19            |          |          |          |          |

| PART #            | Description                                                                                                    | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|----------------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PSPH-UST1COLR5-2Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL,<br>SUBSCRIPTION 2Y                    | \$ 139.00 | 10.00%            | \$126.04           |          |          |          |          |
| PSPH-UST1COLR5-3Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL,<br>SUBSCRIPTION 3Y                    | \$ 197.00 | 10.00%            | \$178.63           |          |          |          |          |
| PSPH-UST1COLR5-4Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL,<br>SUBSCRIPTION 4Y                    | \$ 248.00 | 10.00%            | \$224.87           |          |          |          |          |
| PSPH-UST1COLR5-5Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 100+ TOTAL,<br>SUBSCRIPTION 5Y                    | \$ 292.00 | 10.00%            | \$264.77           |          |          |          |          |
| PSPH-UST1COLR6-1M | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 200-499<br>DEVICES, SUBSCRIPTION 1M     | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PSPH-UST1COLR6-1Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 200-499<br>DEVICES, SUBSCRIPTION 1Y     | \$ 72.00  | 10.00%            | \$65.29            |          |          |          |          |
| PSPH-UST1COLR6-2Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL,<br>SUBSCRIPTION 2Y                    | \$ 137.00 | 10.00%            | \$124.22           |          |          |          |          |
| PSPH-UST1COLR6-3Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL,<br>SUBSCRIPTION 3Y                    | \$ 194.00 | 10.00%            | \$175.91           |          |          |          |          |
| PSPH-UST1COLR6-4Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL,<br>SUBSCRIPTION 4Y                    | \$ 245.00 | 10.00%            | \$222.15           |          |          |          |          |
| PSPH-UST1COLR6-5Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 200+ TOTAL,<br>SUBSCRIPTION 5Y                    | \$ 288.00 | 10.00%            | \$261.14           |          |          |          |          |
| PSPH-UST1COLR7-1M | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 500 OR<br>MORE DEVICES, SUBSCRIPTION 1M | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PSPH-UST1COLR7-1Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, PER YEAR, 500 OR<br>MORE DEVICES, SUBSCRIPTION 1Y | \$ 71.00  | 10.00%            | \$64.38            |          |          |          |          |
| PSPH-UST1COLR7-2Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL,<br>SUBSCRIPTION 2Y                    | \$ 135.00 | 10.00%            | \$122.41           |          |          |          |          |
| PSPH-UST1COLR7-3Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL,<br>SUBSCRIPTION 3Y                    | \$ 192.00 | 10.00%            | \$174.10           |          |          |          |          |
| PSPH-UST1COLR7-4Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL,<br>SUBSCRIPTION 4Y                    | \$ 241.00 | 10.00%            | \$218.53           |          |          |          |          |
| PSPH-UST1COLR7-5Y | DS/PAPERCUT HIVE - LITE RELEASE -<br>COMMERCIAL, PER DEVICE, 500+ TOTAL,<br>SUBSCRIPTION 5Y                    | \$ 284.00 | 10.00%            | \$257.52           |          |          |          |          |
| PSPH-UST1COLU1-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 1+<br>TOTAL, SUBSCRIPTION 1M      | \$ 6.00   | 10.00%            | \$5.44             |          |          |          |          |
| PSPH-UST1COLU1-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 1+<br>TOTAL, SUBSCRIPTION 1Y      | \$ 77.00  | 10.00%            | \$69.82            |          |          |          |          |
| PSPH-UST1COLU2-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 10+<br>TOTAL, SUBSCRIPTION 1M     | \$ 4.00   | 10.00%            | \$3.63             |          |          |          |          |
| PSPH-UST1COLU2-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 10+<br>TOTAL, SUBSCRIPTION 1Y     | \$ 52.00  | 10.00%            | \$47.15            |          |          |          |          |
| PSPH-UST1COLU3-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 25+<br>TOTAL, SUBSCRIPTION 1M     | \$ 4.00   | 10.00%            | \$3.63             |          |          |          |          |
| PSPH-UST1COLU3-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 25+<br>TOTAL, SUBSCRIPTION 1Y     | \$ 44.00  | 10.00%            | \$39.90            |          |          |          |          |
| PSPH-UST1COLU4-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 50+<br>TOTAL, SUBSCRIPTION 1M     | \$ 3.00   | 10.00%            | \$2.72             |          |          |          |          |
| PSPH-UST1COLU4-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 50+<br>TOTAL, SUBSCRIPTION 1Y     | \$ 37.00  | 10.00%            | \$33.55            |          |          |          |          |
| PSPH-UST1COLU5-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 100+<br>TOTAL, SUBSCRIPTION 1M    | \$ 3.00   | 10.00%            | \$2.72             |          |          |          |          |
| PSPH-UST1COLU5-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 100+<br>TOTAL, SUBSCRIPTION 1Y    | \$ 31.00  | 10.00%            | \$ 28.11           |          |          |          |          |
| PSPH-UST1COLU6-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 200+<br>TOTAL, SUBSCRIPTION 1M    | \$ 3.00   | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COLU6-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO<br>LTE RELEASE UPGRADE, PER DEVICE, 200+<br>TOTAL, SUBSCRIPTION 1Y    | \$ 31.00  | 10.00%            | \$ 28.11           |          |          |          |          |

| PART #            | Description                                                                                            | MSRP     | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|--------------------------------------------------------------------------------------------------------|----------|-------------------|--------------------|----------|----------|----------|----------|
| PSPH-UST1COLU7-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO LITE RELEASE UPGRADE, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1M | \$ 3.00  | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COLU7-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO LITE RELEASE UPGRADE, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1Y | \$ 31.00 | 10.00%            | \$ 28.11           |          |          |          |          |
| PSPH-UST1COML1-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1M         | \$ 8.00  | 10.00%            | \$ 7.25            |          |          |          |          |
| PSPH-UST1COML1-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1Y         | \$ 92.00 | 10.00%            | \$ 83.42           |          |          |          |          |
| PSPH-UST1COML2-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1M        | \$ 5.00  | 10.00%            | \$ 4.53            |          |          |          |          |
| PSPH-UST1COML2-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1Y        | \$ 60.00 | 10.00%            | \$ 54.41           |          |          |          |          |
| PSPH-UST1COML3-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1M        | \$ 4.00  | 10.00%            | \$ 3.63            |          |          |          |          |
| PSPH-UST1COML3-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1Y        | \$ 52.00 | 10.00%            | \$ 47.15           |          |          |          |          |
| PSPH-UST1COML4-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1M        | \$ 4.00  | 10.00%            | \$ 3.63            |          |          |          |          |
| PSPH-UST1COML4-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1Y        | \$ 45.00 | 10.00%            | \$ 40.80           |          |          |          |          |
| PSPH-UST1COML5-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1M       | \$ 3.00  | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COML5-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1Y       | \$ 38.00 | 10.00%            | \$ 34.46           |          |          |          |          |
| PSPH-UST1COML6-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1M       | \$ 3.00  | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COML6-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1Y       | \$ 37.00 | 10.00%            | \$ 33.55           |          |          |          |          |
| PSPH-UST1COML7-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1M       | \$ 3.00  | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COML7-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - LOYALTY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1Y       | \$ 36.00 | 10.00%            | \$ 32.64           |          |          |          |          |
| PSPH-UST1COMP1-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1M     | \$ 6.00  | 10.00%            | \$ 5.44            |          |          |          |          |
| PSPH-UST1COMP1-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1Y     | \$ 77.00 | 10.00%            | \$ 69.82           |          |          |          |          |
| PSPH-UST1COMP2-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1M    | \$ 4.00  | 10.00%            | \$ 3.63            |          |          |          |          |
| PSPH-UST1COMP2-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1Y    | \$ 50.00 | 10.00%            | \$ 45.34           |          |          |          |          |
| PSPH-UST1COMP3-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1M    | \$ 4.00  | 10.00%            | \$ 3.63            |          |          |          |          |
| PSPH-UST1COMP3-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1Y    | \$ 44.00 | 10.00%            | \$ 39.90           |          |          |          |          |
| PSPH-UST1COMP4-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1M    | \$ 3.00  | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COMP4-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1Y    | \$ 38.00 | 10.00%            | \$ 34.46           |          |          |          |          |
| PSPH-UST1COMP5-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1M   | \$ 3.00  | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COMP5-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1Y   | \$ 32.00 | 10.00%            | \$ 29.02           |          |          |          |          |
| PSPH-UST1COMP6-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1M   | \$ 3.00  | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COMP6-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1Y   | \$ 31.00 | 10.00%            | \$ 28.11           |          |          |          |          |

| PART #            | Description                                                                                                        | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|--------------------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PSPH-UST1COMP7-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1M               | \$ 3.00   | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COMP7-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - PORTABILITY, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1Y               | \$ 30.00  | 10.00%            | \$ 27.20           |          |          |          |          |
| PSPH-UST1COMR1-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 1-9 DEVICES, SUBSCRIPTION 1M     | \$ 9.00   | 10.00%            | \$ 8.16            |          |          |          |          |
| PSPH-UST1COMR1-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 1-9 DEVICES, SUBSCRIPTION 1Y     | \$ 102.00 | 10.00%            | \$ 92.49           |          |          |          |          |
| PSPH-UST1COMR1-2Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 2Y                  | \$ 194.00 | 10.00%            | \$ 175.91          |          |          |          |          |
| PSPH-UST1COMR1-3Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 3Y                  | \$ 275.00 | 10.00%            | \$ 249.36          |          |          |          |          |
| PSPH-UST1COMR1-4Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 4Y                  | \$ 347.00 | 10.00%            | \$ 314.64          |          |          |          |          |
| PSPH-UST1COMR1-5Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 5Y                  | \$ 408.00 | 10.00%            | \$ 369.95          |          |          |          |          |
| PSPH-UST1COMR2-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 10-24 DEVICES, SUBSCRIPTION 1M   | \$ 6.00   | 10.00%            | \$ 5.44            |          |          |          |          |
| PSPH-UST1COMR2-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 10-24 DEVICES, SUBSCRIPTION 1Y   | \$ 67.00  | 10.00%            | \$ 60.75           |          |          |          |          |
| PSPH-UST1COMR2-2Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 2Y                 | \$ 127.00 | 10.00%            | \$ 115.16          |          |          |          |          |
| PSPH-UST1COMR2-3Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 3Y                 | \$ 181.00 | 10.00%            | \$ 164.12          |          |          |          |          |
| PSPH-UST1COMR2-4Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 4Y                 | \$ 228.00 | 10.00%            | \$ 206.74          |          |          |          |          |
| PSPH-UST1COMR2-5Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 5Y                 | \$ 268.00 | 10.00%            | \$ 243.01          |          |          |          |          |
| PSPH-UST1COMR3-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 25-49 DEVICES, SUBSCRIPTION 1M   | \$ 5.00   | 10.00%            | \$ 4.53            |          |          |          |          |
| PSPH-UST1COMR3-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 25-49 DEVICES, SUBSCRIPTION 1Y   | \$ 58.00  | 10.00%            | \$ 52.59           |          |          |          |          |
| PSPH-UST1COMR3-2Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 2Y                 | \$ 110.00 | 10.00%            | \$ 99.74           |          |          |          |          |
| PSPH-UST1COMR3-3Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 3Y                 | \$ 157.00 | 10.00%            | \$ 142.36          |          |          |          |          |
| PSPH-UST1COMR3-4Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 4Y                 | \$ 197.00 | 10.00%            | \$ 178.63          |          |          |          |          |
| PSPH-UST1COMR3-5Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 5Y                 | \$ 232.00 | 10.00%            | \$ 210.37          |          |          |          |          |
| PSPH-UST1COMR4-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 50-99 DEVICES, SUBSCRIPTION 1M   | \$ 4.00   | 10.00%            | \$ 3.63            |          |          |          |          |
| PSPH-UST1COMR4-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 50-99 DEVICES, SUBSCRIPTION 1Y   | \$ 50.00  | 10.00%            | \$ 45.34           |          |          |          |          |
| PSPH-UST1COMR4-2Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 2Y                 | \$ 95.00  | 10.00%            | \$ 86.14           |          |          |          |          |
| PSPH-UST1COMR4-3Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 3Y                 | \$ 135.00 | 10.00%            | \$ 122.41          |          |          |          |          |
| PSPH-UST1COMR4-4Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 4Y                 | \$ 170.00 | 10.00%            | \$ 154.15          |          |          |          |          |
| PSPH-UST1COMR4-5Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 5Y                 | \$ 200.00 | 10.00%            | \$ 181.35          |          |          |          |          |
| PSPH-UST1COMR5-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 100-199 DEVICES, SUBSCRIPTION 1M | \$ 4.00   | 10.00%            | \$ 3.63            |          |          |          |          |
| PSPH-UST1COMR5-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 100-199 DEVICES, SUBSCRIPTION 1Y | \$ 42.00  | 10.00%            | \$ 38.08           |          |          |          |          |



| PART #            | Description                                                                                                            | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-------------------|------------------------------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| PSPH-UST1COMR5-2Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 2Y                    | \$ 80.00  | 10.00%            | \$ 72.54           |          |          |          |          |
| PSPH-UST1COMR5-3Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 3Y                    | \$ 113.00 | 10.00%            | \$ 102.46          |          |          |          |          |
| PSPH-UST1COMR5-4Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 4Y                    | \$ 143.00 | 10.00%            | \$ 129.67          |          |          |          |          |
| PSPH-UST1COMR5-5Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 5Y                    | \$ 168.00 | 10.00%            | \$ 152.33          |          |          |          |          |
| PSPH-UST1COMR6-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 200-499 DEVICES, SUBSCRIPTION 1M     | \$ 3.00   | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COMR6-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 200-499 DEVICES, SUBSCRIPTION 1Y     | \$ 41.00  | 10.00%            | \$ 37.18           |          |          |          |          |
| PSPH-UST1COMR6-2Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 2Y                    | \$ 78.00  | 10.00%            | \$ 70.73           |          |          |          |          |
| PSPH-UST1COMR6-3Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 3Y                    | \$ 111.00 | 10.00%            | \$ 100.65          |          |          |          |          |
| PSPH-UST1COMR6-4Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 4Y                    | \$ 139.00 | 10.00%            | \$ 126.04          |          |          |          |          |
| PSPH-UST1COMR6-5Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 5Y                    | \$ 164.00 | 10.00%            | \$ 148.71          |          |          |          |          |
| PSPH-UST1COMR7-1M | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 500 OR MORE DEVICES, SUBSCRIPTION 1M | \$ 3.00   | 10.00%            | \$ 2.72            |          |          |          |          |
| PSPH-UST1COMR7-1Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, PER YEAR, 500 OR MORE DEVICES, SUBSCRIPTION 1Y | \$ 40.00  | 10.00%            | \$ 36.27           |          |          |          |          |
| PSPH-UST1COMR7-2Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 2Y                    | \$ 76.00  | 10.00%            | \$ 68.91           |          |          |          |          |
| PSPH-UST1COMR7-3Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 3Y                    | \$ 108.00 | 10.00%            | \$ 97.93           |          |          |          |          |
| PSPH-UST1COMR7-4Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 4Y                    | \$ 136.00 | 10.00%            | \$ 123.32          |          |          |          |          |
| PSPH-UST1COMR7-5Y | DS/PAPERCUT HIVE - DEVICE WITH MOBILE RELEASE - COMMERCIAL, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 5Y                    | \$ 160.00 | 10.00%            | \$ 145.08          |          |          |          |          |
| PSPH-UST1COMU1-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1M                  | \$ 26.00  | 10.00%            | \$ 23.58           |          |          |          |          |
| PSPH-UST1COMU1-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 1+ TOTAL, SUBSCRIPTION 1Y                  | \$ 307.00 | 10.00%            | \$ 278.37          |          |          |          |          |
| PSPH-UST1COMU2-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1M                 | \$ 17.00  | 10.00%            | \$ 15.41           |          |          |          |          |
| PSPH-UST1COMU2-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 10+ TOTAL, SUBSCRIPTION 1Y                 | \$ 203.00 | 10.00%            | \$ 184.07          |          |          |          |          |
| PSPH-UST1COMU3-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1M                 | \$ 15.00  | 10.00%            | \$ 13.60           |          |          |          |          |
| PSPH-UST1COMU3-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 25+ TOTAL, SUBSCRIPTION 1Y                 | \$ 175.00 | 10.00%            | \$ 158.68          |          |          |          |          |
| PSPH-UST1COMU4-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1M                 | \$ 12.00  | 10.00%            | \$ 10.88           |          |          |          |          |
| PSPH-UST1COMU4-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 50+ TOTAL, SUBSCRIPTION 1Y                 | \$ 149.00 | 10.00%            | \$ 135.11          |          |          |          |          |
| PSPH-UST1COMU5-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1M                | \$ 10.00  | 10.00%            | \$ 9.07            |          |          |          |          |
| PSPH-UST1COMU5-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 100+ TOTAL, SUBSCRIPTION 1Y                | \$ 125.00 | 10.00%            | \$ 113.34          |          |          |          |          |
| PSPH-UST1COMU6-1M | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1M                | \$ 10.00  | 10.00%            | \$ 9.07            |          |          |          |          |
| PSPH-UST1COMU6-1Y | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 200+ TOTAL, SUBSCRIPTION 1Y                | \$ 123.00 | 10.00%            | \$ 111.53          |          |          |          |          |

| PART #              | Description                                                                                                                                            | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| PSPH-UST1COMU7-1M   | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1M                                                | \$ 10.00    | 10.00%            | \$ 9.07            |          |          |          |          |
| PSPH-UST1COMU7-1Y   | DS/PAPERCUT HIVE - DEV MOBILE RELEASE TO FULL EMBEDDED UPGRADE, PER DEVICE, 500+ TOTAL, SUBSCRIPTION 1Y                                                | \$ 121.00   | 10.00%            | \$ 109.72          |          |          |          |          |
| PSPH-UST1SBFE1-1M   | DS/PAPERCUT HIVE - FULL EMBEDDED - SMALL BUSINESS, PER DEVICE, PER YEAR, 1-9 DEVICES, SUBSCRIPTION 1M                                                  | \$ 26.00    | 10.00%            | \$ 23.58           |          |          |          |          |
| PSPH-UST1SBFE1-1Y   | DS/PAPERCUT HIVE - FULL EMBEDDED - SMALL BUSINESS, PER DEVICE, PER YEAR, 1-9 DEVICES, SUBSCRIPTION 1Y                                                  | \$ 307.00   | 10.00%            | \$ 278.37          |          |          |          |          |
| DF-DM-PS-DESIGN     | DS/PROFESSIONAL SERVICES (WORKFLOW DESIGN, WEB SERVICES, INTEGRATION) PER HOUR                                                                         | \$ 275.00   | 10.00%            | \$ 249.36          |          |          |          |          |
| DF-HR-IMP-FEE24     | DS/IMPLEMENTATION FEE - INCLUDES 7 BOXES OF ACTIVE FILES, 5 USERS (10H X 12W X 24L)                                                                    | \$ 6,667.00 | 10.00%            | \$ 6,045.30        |          |          |          |          |
| DF-SC-ADD-BIND      | DS/ADDITIONAL (1) BINDER                                                                                                                               | \$ 284.92   | 10.00%            | \$ 258.35          |          |          |          |          |
| DF-SC-ADD-BOXES     | DS/SCANNING - A BLOCK OF 10 ADDITIONAL BOXES (10X12X15) - BASE PROGRAM                                                                                 | \$ 1,700.00 | 10.00%            | \$ 1,541.48        |          |          |          |          |
| DF-SC-ADD-FILEFOLD  | DS/ADDITIONAL FILE FOLDERS - 1500                                                                                                                      | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-ADD-FILEPULLS | DS/ADDITIONAL FILE PULLS (35) WHAT IS 35 FILES, PAGES, FOLDERS                                                                                         | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-ADD-USERS     | DS/ADDITIONAL SCAN PLATFORM USERS (10 USERS) - SEARCH AND RETRIEVE USER                                                                                | \$ 2,046.60 | 10.00%            | \$ 1,855.75        |          |          |          |          |
| DF-SC-BASE          | DS/PROJECT FEE, INCLUDES PLATFORM ACCESS AND 10 (10X12X15) BOXES                                                                                       | \$ 3,234.60 | 10.00%            | \$ 2,932.97        |          |          |          |          |
| DF-SC-BASE-SCAN24   | DS/PROJECT FEE, INCLUDES PLATFORM ACCESS AND 10 (10H X 12W X 24L) BOXES                                                                                | \$ 4,762.00 | 10.00%            | \$ 4,317.94        |          |          |          |          |
| DF-SC-BIND          | DS/FOR FIRST 10 BINDERS. INCLUDES PLATFORM ACCESS, SET UP AND BOXES. BINDERS NOT TO EXCEED 12IN X 18IN IN DIMENSIONS                                   | \$ 2,849.21 | 10.00%            | \$ 2,583.52        |          |          |          |          |
| DF-SC-BOOKMARKS     | DS/BOOKMARKS - SOLD IN SETS OF 2500 BOOKMARKS                                                                                                          | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-BOX-RETURN    | DS/BOX RETURN - 10 BOX BLOCK                                                                                                                           | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-BOX-RETURN24  | DS/FOLDER REASSEMBLY 10 BOX BLOCK (10H X 12W X 24L)                                                                                                    | \$ 720.36   | 10.00%            | \$ 653.19          |          |          |          |          |
| DF-SC-BOX-STORAGE   | DS/BOX STORAGE - SOLD IN SETS OF 10 BOXES - MONTHLY FEE                                                                                                | \$ 38.34    | 10.00%            | \$ 34.76           |          |          |          |          |
| DF-SC-BOX-STORAGE24 | DS/BOX STORAGE (10 10X12X24 BOX BLOCK) - PER MONTH                                                                                                     | \$ 38.88    | 10.00%            | \$ 35.25           |          |          |          |          |
| DF-SC-BOXES         | DS/SCANNING - A BLOCK OF 10 ADDITIONAL BOXES (10X12X15) - BASE PROGRAM                                                                                 | \$ 2,764.80 | 10.00%            | \$ 2,506.98        |          |          |          |          |
| DF-SC-BOXES-COLOR   | DS/COLOR 10 BOX BLOCK (BOX - 12IN W X 15IN L X 10IN H)                                                                                                 | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-BOXES-COLOR24 | DS/BOX STORAGE (10 10X12X24 BOX BLOCK) - PER MONTH                                                                                                     | \$ 720.36   | 10.00%            | \$ 653.19          |          |          |          |          |
| DF-SC-BOXES24       | DS/DOCUMENT SPLITS (10 BOX BLOCK - 10H X 12W X 24L)                                                                                                    | \$ 3,497.04 | 10.00%            | \$ 3,170.94        |          |          |          |          |
| DF-SC-COLOR-BLOCK   | DS/10 BOXES OF COLOR SCANS (10X12X15)                                                                                                                  | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-CUST-INDEX    | DS/CUSTOM INDEXING - 2500 INDEXES - (UP TO 15 CHARACTERS/INDEX)                                                                                        | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-DISC-BASE     | DS/LOAD FILES ONTO A HARD DRIVE FOR RETURN TO CLIENT - BASE FEE INCLUDES UP TO 50 GB                                                                   | \$ 1,290.60 | 10.00%            | \$ 1,170.25        |          |          |          |          |
| DF-SC-DISC-OVER     | DS/LOAD FILES ONTO A HARD DRIVE FOR RETURN TO CLIENT - PER GB CHARGE                                                                                   | \$ 44.28    | 10.00%            | \$ 40.15           |          |          |          |          |
| DF-SC-DOC-INTERGATE | DS/DOCUMENT INTERROGATION - UP TO 3 FIELDS                                                                                                             | \$ 0.91     | 10.00%            | \$ 0.83            |          |          |          |          |
| DF-SC-DOC-SPLITS    | DS/DOCUMENT SPLITS (10 BOX BLOCK)                                                                                                                      | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-DOC-SPLITS24  | DS/BOX RETURN - 10 BOX BLOCK (10H X 12W X 24L)                                                                                                         | \$ 667.00   | 10.00%            | \$ 604.80          |          |          |          |          |
| DF-SC-FILEFOLD-RA   | DS/FOLDER REASSEMBLY 10 BOX BLOCK                                                                                                                      | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-FILEFOLD-RA24 | DS/COLOR 10 BOX BLOCK (10H X 12W X 24L)                                                                                                                | \$ 667.00   | 10.00%            | \$ 604.80          |          |          |          |          |
| DF-SC-HANDPLACE     | DS/HAND PLACEMENTS (2000 HAND PLACEMENTS)                                                                                                              | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |
| DF-SC-SPECHAND      | DS/SPECIAL HANDLING FLAT RATE FEE LABOR CHARGE FOR SPECIALIZED SCAN SERVICES                                                                           | \$ 291.60   | 10.00%            | \$ 264.41          |          |          |          |          |
| DF-SC-WHITE-1       | DS/WHITE GLOVE SERVICE - ADD ON BOXES - ONE BOX EACH 10INH X 12IN W X 15INL                                                                            | \$ 6.86     | 10.00%            | \$ 6.22            |          |          |          |          |
| DF-SC-WHITE-700     | DS/WHITE GLOVE SERVICE - INCLUDES ONSITE VISIT, MANIFEST AND PICK UP BOXES (UP TO 700 - 15IN BOXES) DELIVER TO SCANCENTER                              | \$ 4,628.57 | 10.00%            | \$ 4,196.96        |          |          |          |          |
| DF-SC-WHITE-GLOVES  | DS/WHITE GLOVES SERVICE - INCLUDES ONSITE VISIT, MANIFEST AND PICK UP BOXES DELIVER TO SCANCENTER. *FLEX PRICED SKU - USE QUANTITY TO CALCULATE TOTAL. | \$ 1.59     | 10.00%            | \$ 1.44            |          |          |          |          |
| DF-SC-WHITE-TRIP    | DS/WHITE GLOVE SERVICE - TRIP CHARGE - PER TRIP                                                                                                        | \$ 857.14   | 10.00%            | \$ 777.21          |          |          |          |          |
| DF-SC-WIDEFORMAT    | DS/WIDE FORMAT DRAWINGS (250 SHEETS)                                                                                                                   | \$ 448.20   | 10.00%            | \$ 406.41          |          |          |          |          |

| PART #              | Description                                                                                                                           | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|---------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| DI-1008-OFFICE      | DS/DRIVE IMAGE HOTFOLDER OFFICE PACK - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                  | \$ 1,181.00 | 10.00%            | \$ 1,070.87        |          |          |          |          |
| DI-1008-OFFICE-10   | DS/DRIVE IMAGE HOTFOLDER OFFICE PACK (FOR 10-29 UNITS) - MONTHLY LIMIT OF 100,000 PAGES- INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT | \$ 1,181.00 | 10.00%            | \$ 1,070.87        |          |          |          |          |
| DI-1008-OFFICE-10-M | DS/DRIVE IMAGE HOTFOLDER OFFICE PACK (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES | \$ 236.00   | 10.00%            | \$ 213.99          |          |          |          |          |
| DI-1008-OFFICE-30   | DS/DRIVE IMAGE HOTFOLDER OFFICE PACK (FOR 30+ UNITS) - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT  | \$ 1,181.00 | 10.00%            | \$ 1,070.87        |          |          |          |          |
| DI-1008-OFFICE-30-M | DS/DRIVE IMAGE HOTFOLDER OFFICE PACK (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES   | \$ 236.00   | 10.00%            | \$ 213.99          |          |          |          |          |
| DI-1008-OFFICE-M    | DS/DRIVE IMAGE HOTFOLDER OFFICE PACK ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES                   | \$ 236.00   | 10.00%            | \$ 213.99          |          |          |          |          |
| DI-1008-PRO         | DS/DRIVE IMAGE HOTFOLDER PRO PACK - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                     | \$ 1,465.00 | 10.00%            | \$ 1,328.39        |          |          |          |          |
| DI-1008-PRO-10      | DS/DRIVE IMAGE HOTFOLDER PRO PACK (FOR 10-29 UNITS) - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT   | \$ 1,465.00 | 10.00%            | \$ 1,328.39        |          |          |          |          |
| DI-1008-PRO-10-M    | DS/DRIVE IMAGE HOTFOLDER PRO PACK (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES    | \$ 293.00   | 10.00%            | \$ 265.68          |          |          |          |          |
| DI-1008-PRO-30      | DS/DRIVE IMAGE HOTFOLDER PRO PACK (FOR 30+ UNITS) - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT     | \$ 1,465.00 | 10.00%            | \$ 1,328.39        |          |          |          |          |
| DI-1008-PRO-30-M    | DS/DRIVE IMAGE HOTFOLDER PRO PACK (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES      | \$ 293.00   | 10.00%            | \$ 265.68          |          |          |          |          |
| DI-1008-PRO-M       | DS/DRIVE IMAGE HOTFOLDER PRO PACK ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES                      | \$ 293.00   | 10.00%            | \$ 265.68          |          |          |          |          |
| DI-1015-LITE        | DS/DRIVE IMAGE LITE - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                                                                    | \$ 473.00   | 10.00%            | \$ 428.89          |          |          |          |          |
| DI-1015-LITE-10     | DS/DRIVE IMAGE LITE (FOR 10-29 UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                                                  | \$ 473.00   | 10.00%            | \$ 428.89          |          |          |          |          |
| DI-1015-LITE-10-M   | DS/DRIVE IMAGE LITE (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                                   | \$ 95.00    | 10.00%            | \$ 86.14           |          |          |          |          |
| DI-1015-LITE-30     | DS/DRIVE IMAGE LITE (FOR 30+ UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                                                    | \$ 473.00   | 10.00%            | \$ 428.89          |          |          |          |          |
| DI-1015-LITE-30-M   | DS/DRIVE IMAGE LITE (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                                     | \$ 95.00    | 10.00%            | \$ 86.14           |          |          |          |          |
| DI-1015-LITE-M      | DS/DRIVE IMAGE LITE ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                                                     | \$ 95.00    | 10.00%            | \$ 86.14           |          |          |          |          |
| DI-1015-OFFICE      | DS/DRIVE IMAGE OFFICE - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                                                                  | \$ 667.00   | 10.00%            | \$ 604.80          |          |          |          |          |
| DI-1015-OFFICE-10   | DS/DRIVE IMAGE OFFICE (FOR 10-29 UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                                                | \$ 667.00   | 10.00%            | \$ 604.80          |          |          |          |          |
| DI-1015-OFFICE-10-M | DS/DRIVE IMAGE OFFICE (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                                 | \$ 133.00   | 10.00%            | \$ 120.60          |          |          |          |          |
| DI-1015-OFFICE-30   | DS/DRIVE IMAGE OFFICE (FOR 30+ UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                                                  | \$ 667.00   | 10.00%            | \$ 604.80          |          |          |          |          |
| DI-1015-OFFICE-30-M | DS/DRIVE IMAGE OFFICE (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                                   | \$ 133.00   | 10.00%            | \$ 120.60          |          |          |          |          |
| DI-1015-OFFICE-M    | DS/DRIVE IMAGE OFFICE ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                                                   | \$ 133.00   | 10.00%            | \$ 120.60          |          |          |          |          |
| DI-1015-PRO         | DS/DRIVE IMAGE PRO - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                                                                     | \$ 982.00   | 10.00%            | \$ 890.43          |          |          |          |          |
| DI-1015-PRO-10      | DS/DRIVE IMAGE PRO (FOR 10-29 UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                                                   | \$ 982.00   | 10.00%            | \$ 890.43          |          |          |          |          |
| DI-1015-PRO-10-M    | DS/DRIVE IMAGE PRO (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                                    | \$ 196.00   | 10.00%            | \$ 177.72          |          |          |          |          |

| PART #              | Description                                                                                        | MSRP      | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|----------------------------------------------------------------------------------------------------|-----------|-------------------|--------------------|----------|----------|----------|----------|
| DI-1015-PRO-30      | DS/DRIVE IMAGE PRO (FOR 30+ UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                  | \$ 982.00 | 10.00%            | \$ 890.43          |          |          |          |          |
| DI-1015-PRO-30-M    | DS/DRIVE IMAGE PRO (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                   | \$ 196.00 | 10.00%            | \$ 177.72          |          |          |          |          |
| DI-1015-PRO-M       | DS/DRIVE IMAGE PRO ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                   | \$ 196.00 | 10.00%            | \$ 177.72          |          |          |          |          |
| DI-1027-LITE        | DS/DRIVE IMAGE LITE FOR LEXMARK - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                     | \$ 473.00 | 10.00%            | \$ 428.89          |          |          |          |          |
| DI-1027-LITE-10     | DS/DRIVE IMAGE LITE FOR LEXMARK (FOR 10-29 UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT   | \$ 473.00 | 10.00%            | \$ 428.89          |          |          |          |          |
| DI-1027-LITE-10-M   | DS/DRIVE IMAGE LITE FOR LEXMARK (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)    | \$ 95.00  | 10.00%            | \$ 86.14           |          |          |          |          |
| DI-1027-LITE-30     | DS/DRIVE IMAGE LITE FOR LEXMARK (FOR 30+ UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT     | \$ 473.00 | 10.00%            | \$ 428.89          |          |          |          |          |
| DI-1027-LITE-30-M   | DS/DRIVE IMAGE LITE FOR LEXMARK (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)      | \$ 95.00  | 10.00%            | \$ 86.14           |          |          |          |          |
| DI-1027-LITE-M      | DS/DRIVE IMAGE LITE FOR LEXMARK ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                      | \$ 95.00  | 10.00%            | \$ 86.14           |          |          |          |          |
| DI-1027-OFFICE      | DS/DRIVE IMAGE OFFICE FOR LEXMARK - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                   | \$ 667.00 | 10.00%            | \$ 604.80          |          |          |          |          |
| DI-1027-OFFICE-10   | DS/DRIVE IMAGE OFFICE FOR LEXMARK (FOR 10-29 UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT | \$ 667.00 | 10.00%            | \$ 604.80          |          |          |          |          |
| DI-1027-OFFICE-10-M | DS/DRIVE IMAGE OFFICE FOR LEXMARK (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)  | \$ 133.00 | 10.00%            | \$ 120.60          |          |          |          |          |
| DI-1027-OFFICE-30   | DS/DRIVE IMAGE OFFICE FOR LEXMARK (FOR 30+ UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT   | \$ 667.00 | 10.00%            | \$ 604.80          |          |          |          |          |
| DI-1027-OFFICE-30-M | DS/DRIVE IMAGE OFFICE FOR LEXMARK (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)    | \$ 133.00 | 10.00%            | \$ 120.60          |          |          |          |          |
| DI-1027-OFFICE-M    | DS/DRIVE IMAGE OFFICE FOR LEXMARK ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                    | \$ 133.00 | 10.00%            | \$ 120.60          |          |          |          |          |
| DI-1027-PRO         | DS/DRIVE IMAGE PRO FOR LEXMARK - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                      | \$ 982.00 | 10.00%            | \$ 890.43          |          |          |          |          |
| DI-1027-PRO-10      | DS/DRIVE IMAGE PRO FOR LEXMARK (10-29 UNITS)                                                       | \$ 982.00 | 10.00%            | \$ 890.43          |          |          |          |          |
| DI-1027-PRO-10-M    | DS/DRIVE IMAGE PRO FOR LEXMARK (10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)         | \$ 196.00 | 10.00%            | \$ 177.72          |          |          |          |          |
| DI-1027-PRO-30      | DS/DRIVE IMAGE PRO FOR LEXMARK (FOR 30+ UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT      | \$ 982.00 | 10.00%            | \$ 890.43          |          |          |          |          |
| DI-1027-PRO-30-M    | DS/DRIVE IMAGE PRO FOR LEXMARK (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)       | \$ 196.00 | 10.00%            | \$ 177.72          |          |          |          |          |
| DI-1027-PRO-M       | DS/DRIVE IMAGE PRO FOR LEXMARK ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                       | \$ 196.00 | 10.00%            | \$ 177.72          |          |          |          |          |
| DI-1031-OFFICE      | DS/DRIVE IMAGE DESKTOP OFFICE - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                       | \$ 331.00 | 10.00%            | \$ 300.13          |          |          |          |          |
| DI-1031-OFFICE-10   | DS/DRIVE IMAGE DESKTOP OFFICE (FOR 10-29 UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT     | \$ 331.00 | 10.00%            | \$ 300.13          |          |          |          |          |
| DI-1031-OFFICE-10-M | DS/DRIVE IMAGE DESKTOP OFFICE (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)      | \$ 66.00  | 10.00%            | \$ 59.85           |          |          |          |          |
| DI-1031-OFFICE-30   | DS/DRIVE IMAGE DESKTOP OFFICE (FOR 30+ UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT       | \$ 331.00 | 10.00%            | \$ 300.13          |          |          |          |          |
| DI-1031-OFFICE-30-M | DS/DRIVE IMAGE DESKTOP OFFICE (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)        | \$ 66.00  | 10.00%            | \$ 59.85           |          |          |          |          |
| DI-1031-OFFICE-M    | DS/DRIVE IMAGE DESKTOP OFFICE ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                        | \$ 66.00  | 10.00%            | \$ 59.85           |          |          |          |          |
| DI-1031-PRO         | DS/DRIVE IMAGE DESKTOP PRO - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                          | \$ 473.00 | 10.00%            | \$ 428.89          |          |          |          |          |
| DI-1031-PRO-10      | DS/DRIVE IMAGE DESKTOP PRO (FOR 10-29 UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT        | \$ 473.00 | 10.00%            | \$ 428.89          |          |          |          |          |

| PART #              | Description                                                                                                                              | MSRP            | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|---------------------|------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-------------------|--------------------|----------|----------|----------|----------|
| DI-1031-PRO-10-M    | DS/DRIVE IMAGE DESKTOP PRO (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                               | \$ 95.00        | 10.00%            | \$ 86.14           |          |          |          |          |
| DI-1031-PRO-30      | DS/DRIVE IMAGE DESKTOP PRO (FOR 30+ UNITS) - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                                                | \$ 473.00       | 10.00%            | \$ 428.89          |          |          |          |          |
| DI-1031-PRO-30-M    | DS/DRIVE IMAGE DESKTOP PRO (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                                 | \$ 95.00        | 10.00%            | \$ 86.14           |          |          |          |          |
| DI-1031-PRO-M       | DS/DRIVE IMAGE DESKTOP PRO ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR)                                                                 | \$ 95.00        | 10.00%            | \$ 86.14           |          |          |          |          |
| DI-1099-OFFICE      | DS/DRIVE IMAGE UNIVERSAL DEVICE OFFICE - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                   | \$ 478.00       | 10.00%            | \$ 433.43          |          |          |          |          |
| DI-1099-OFFICE-10   | DS/DRIVE IMAGE UNIVERSAL DEVICE OFFICE (FOR 10-29 UNITS) - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT | \$ 478.00       | 10.00%            | \$ 433.43          |          |          |          |          |
| DI-1099-OFFICE-10-M | DS/DRIVE IMAGE UNIVERSAL DEVICE OFFICE (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES  | \$ 96.00        | 10.00%            | \$ 87.05           |          |          |          |          |
| DI-1099-OFFICE-30   | DS/DRIVE IMAGE UNIVERSAL DEVICE OFFICE (FOR 30+ UNITS) - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT   | \$ 478.00       | 10.00%            | \$ 433.43          |          |          |          |          |
| DI-1099-OFFICE-30-M | DS/DRIVE IMAGE UNIVERSAL DEVICE OFFICE (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES    | \$ 96.00        | 10.00%            | \$ 87.05           |          |          |          |          |
| DI-1099-OFFICE-M    | DS/DRIVE IMAGE UNIVERSAL DEVICE OFFICE ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES                    | \$ 96.00        | 10.00%            | \$ 87.05           |          |          |          |          |
| DI-1099-PRO         | DS/DRIVE IMAGE UNIVERSAL DEVICE PRO - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT                      | \$ 688.00       | 10.00%            | \$ 623.84          |          |          |          |          |
| DI-1099-PRO-10      | DS/DRIVE IMAGE UNIVERSAL DEVICE PRO (FOR 10-29 UNITS) - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT    | \$ 688.00       | 10.00%            | \$ 623.84          |          |          |          |          |
| DI-1099-PRO-10-M    | DS/DRIVE IMAGE UNIVERSAL DEVICE PRO (FOR 10-29 UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES     | \$ 138.00       | 10.00%            | \$ 125.13          |          |          |          |          |
| DI-1099-PRO-30      | DS/DRIVE IMAGE UNIVERSAL DEVICE PRO (FOR 30+ UNITS) - MONTHLY LIMIT OF 100,000 PAGES - INCLUDES ONE YEAR OF MAINTENANCE AND SUPPORT      | \$ 688.00       | 10.00%            | \$ 623.84          |          |          |          |          |
| DI-1099-PRO-30-M    | DS/DRIVE IMAGE UNIVERSAL DEVICE PRO (FOR 30+ UNITS) ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES       | \$ 138.00       | 10.00%            | \$ 125.13          |          |          |          |          |
| DI-1099-PRO-M       | DS/DRIVE IMAGE UNIVERSAL DEVICE PRO ADDITIONAL MAINTENANCE (PER LICENSE PER YEAR) - MONTHLY LIMIT OF 100,000 PAGES                       | \$ 138.00       | 10.00%            | \$ 125.13          |          |          |          |          |
| DRVSRVC             | DS/DRIVE PROFESSIONAL SERVICES - QUANTITY MUST BE QUOTED BY LRS PRIOR TO ORDERING                                                        | \$ 250.00       | 10.00%            | \$ 226.69          |          |          |          |          |
| VAN-S-COG-100K      | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE-ON PREMISES - 100K PAGES PER YEAR                                                               | \$ 13,000.00    | 10.00%            | \$ 11,787.75       |          |          |          |          |
| VAN-S-COG-10M       | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE-ON PREMISES - 10M PAGES PER YEAR                                                                | \$ 400,000.00   | 10.00%            | \$ 362,700.00      |          |          |          |          |
| VAN-S-COG-1M        | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE-ON PREMISES - 1M PAGES PER YEAR                                                                 | \$ 70,000.00    | 10.00%            | \$ 63,472.50       |          |          |          |          |
| VAN-S-COG-200K      | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE-ON PREMISES - 200K PAGES PER YEAR                                                               | \$ 20,000.00    | 10.00%            | \$ 18,135.00       |          |          |          |          |
| VAN-S-COG-2M        | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE-ON PREMISES - 2M PAGES PER YEAR                                                                 | \$ 120,000.00   | 10.00%            | \$ 108,810.00      |          |          |          |          |
| VAN-S-COG-500K      | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE-ON PREMISES - 500K PAGES PER YEAR                                                               | \$ 40,000.00    | 10.00%            | \$ 36,270.00       |          |          |          |          |
| VAN-S-COG-50K       | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE-ON PREMISES - 50K PAGES PER YEAR                                                                | \$ 8,000.00     | 10.00%            | \$ 7,254.00        |          |          |          |          |
| VAN-S-COG-50M       | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE-ON PREMISES - 50M PAGES PER YEAR                                                                | \$ 1,750,000.00 | 10.00%            | \$ 1,586,812.50    |          |          |          |          |
| VAN-S-COG-5M        | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE-ON PREMISES - 5M PAGES PER YEAR                                                                 | \$ 250,000.00   | 10.00%            | \$ 226,687.50      |          |          |          |          |
| VAN-S-OCR-100K      | DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 100K PAGES PER YEAR                                                                         | \$ 2,690.00     | 10.00%            | \$ 2,439.16        |          |          |          |          |

| PART #          | Description                                                                                           | MSRP            | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|-----------------|-------------------------------------------------------------------------------------------------------|-----------------|-------------------|--------------------|----------|----------|----------|----------|
| VAN-S-OCR-10M   | DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 10M PAGES PER YEAR                                       | \$ 53,490.00    | 10.00%            | \$ 48,502.06       |          |          |          |          |
| VAN-S-OCR-1M    | DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 1M PAGES PER YEAR                                        | \$ 11,080.00    | 10.00%            | \$ 10,046.79       |          |          |          |          |
| VAN-S-OCR-200K  | DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 200K PAGES PER YEAR                                      | \$ 3,620.00     | 10.00%            | \$ 3,282.44        |          |          |          |          |
| VAN-S-OCR-2M    | DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 2M PAGES PER YEAR                                        | \$ 16,390.00    | 10.00%            | \$ 14,861.63       |          |          |          |          |
| VAN-S-OCR-500K  | DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 500K PAGES PER YEAR                                      | \$ 6,420.00     | 10.00%            | \$ 5,821.34        |          |          |          |          |
| VAN-S-OCR-50K   | DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 50K PAGES PER YEAR                                       | \$ 1,350.00     | 10.00%            | \$ 1,224.11        |          |          |          |          |
| VAN-S-OCR-50M   | DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 50M PAGES PER YEAR                                       | \$ 234,020.00   | 10.00%            | \$ 212,197.64      |          |          |          |          |
| VAN-S-OCR-5M    | DS/VANTAGE OCR SKILL LICENSE - ON PREMISES - 5M PAGES PER YEAR                                        | \$ 30,890.00    | 10.00%            | \$ 28,009.51       |          |          |          |          |
| VAN-S-PROD-100K | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 100K PAGES PER YEAR                      | \$ 16,250.00    | 10.00%            | \$ 14,734.69       |          |          |          |          |
| VAN-S-PROD-10M  | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 10M PAGES PER YEAR                       | \$ 500,000.00   | 10.00%            | \$ 453,375.00      |          |          |          |          |
| VAN-S-PROD-1M   | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 1M PAGES PER YEAR                        | \$ 87,500.00    | 10.00%            | \$ 79,340.63       |          |          |          |          |
| VAN-S-PROD-200K | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 200K PAGES PER YEAR                      | \$ 25,000.00    | 10.00%            | \$ 22,668.75       |          |          |          |          |
| VAN-S-PROD-2M   | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 2M PAGES PER YEAR                        | \$ 150,000.00   | 10.00%            | \$ 136,012.50      |          |          |          |          |
| VAN-S-PROD-500K | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 500K PAGES PER YEAR                      | \$ 50,000.00    | 10.00%            | \$ 45,337.50       |          |          |          |          |
| VAN-S-PROD-50K  | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 50K PAGES PER YEAR                       | \$ 10,000.00    | 10.00%            | \$ 9,067.50        |          |          |          |          |
| VAN-S-PROD-50M  | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 50M PAGES PER YEAR                       | \$ 2,187,500.00 | 10.00%            | \$ 1,983,515.63    |          |          |          |          |
| VAN-S-PROD-5M   | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- ON PREMISES - 5M PAGES PER YEAR                        | \$ 312,500.00   | 10.00%            | \$ 283,359.38      |          |          |          |          |
| VAN-SC-COG-100K | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 100K PAGES PER YEAR                                 | \$ 13,000.00    | 10.00%            | \$ 11,787.75       |          |          |          |          |
| VAN-SC-COG-10M  | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 10M PAGES PER YEAR                                  | \$ 400,000.00   | 10.00%            | \$ 362,700.00      |          |          |          |          |
| VAN-SC-COG-1M   | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 1M PAGES PER YEAR                                   | \$ 70,000.00    | 10.00%            | \$ 63,472.50       |          |          |          |          |
| VAN-SC-COG-200K | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 200K PAGES PER YEAR                                 | \$ 20,000.00    | 10.00%            | \$ 18,135.00       |          |          |          |          |
| VAN-SC-COG-2M   | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 2M PAGES PER YEAR                                   | \$ 120,000.00   | 10.00%            | \$ 108,810.00      |          |          |          |          |
| VAN-SC-COG-300K | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 300K PAGES PER YEAR (W/3 YEARS IN ADVANCE DISCOUNT) | \$ 30,000.00    | 10.00%            | \$ 27,202.50       |          |          |          |          |
| VAN-SC-COG-500K | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 500K PAGES PER YEAR                                 | \$ 40,000.00    | 10.00%            | \$ 36,270.00       |          |          |          |          |
| VAN-SC-COG-50K  | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 50K PAGES PER YEAR                                  | \$ 8,000.00     | 10.00%            | \$ 7,254.00        |          |          |          |          |
| VAN-SC-COG-50M  | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 50M PAGES PER YEAR                                  | \$ 1,750,000.00 | 10.00%            | \$ 1,586,812.50    |          |          |          |          |
| VAN-SC-COG-5M   | DS/VANTAGE CORE COGNITIVE SKILLS LICENSE- CLOUD - 5M PAGES PER YEAR                                   | \$ 250,000.00   | 10.00%            | \$ 226,687.50      |          |          |          |          |
| VAN-SC-ID-100K  | DS/VANTAGE ID SKILL LICENSE - CLOUD - 100K PAGES PER YEAR                                             | \$ 38,000.00    | 10.00%            | \$ 34,456.50       |          |          |          |          |
| VAN-SC-ID-1M    | DS/VANTAGE ID SKILL LICENSE - CLOUD - 1M PAGES PER YEAR                                               | \$ 320,000.00   | 10.00%            | \$ 290,160.00      |          |          |          |          |
| VAN-SC-ID-200K  | DS/VANTAGE ID SKILL LICENSE - CLOUD - 200K PAGES PER YEAR                                             | \$ 72,000.00    | 10.00%            | \$ 65,286.00       |          |          |          |          |
| VAN-SC-ID-500K  | DS/VANTAGE ID SKILL LICENSE - CLOUD - 500K PAGES PER YEAR                                             | \$ 170,000.00   | 10.00%            | \$ 154,147.50      |          |          |          |          |
| VAN-SC-ID-50K   | DS/VANTAGE ID SKILL LICENSE - CLOUD - 50K PAGES PER YEAR                                              | \$ 20,000.00    | 10.00%            | \$ 18,135.00       |          |          |          |          |
| VAN-SC-OCR-100K | DS/VANTAGE OCR SKILL LICENSE - CLOUD - 100K PAGES PER YEAR                                            | \$ 2,690.00     | 10.00%            | \$ 2,439.16        |          |          |          |          |
| VAN-SC-OCR-10M  | DS/VANTAGE OCR SKILL LICENSE - CLOUD - 10M PAGES PER YEAR                                             | \$ 53,490.00    | 10.00%            | \$ 48,502.06       |          |          |          |          |
| VAN-SC-OCR-1M   | DS/VANTAGE OCR SKILL LICENSE - CLOUD - 1M PAGES PER YEAR                                              | \$ 11,080.00    | 10.00%            | \$ 10,046.79       |          |          |          |          |
| VAN-SC-OCR-200K | DS/VANTAGE OCR SKILL LICENSE - CLOUD - 200K PAGES PER YEAR                                            | \$ 3,620.00     | 10.00%            | \$ 3,282.44        |          |          |          |          |
| VAN-SC-OCR-2M   | DS/VANTAGE OCR SKILL LICENSE - CLOUD - 2M PAGES PER YEAR                                              | \$ 16,390.00    | 10.00%            | \$ 14,861.63       |          |          |          |          |
| VAN-SC-OCR-500K | DS/VANTAGE OCR SKILL LICENSE - CLOUD - 500K PAGES PER YEAR                                            | \$ 6,420.00     | 10.00%            | \$ 5,821.34        |          |          |          |          |
| VAN-SC-OCR-50K  | DS/VANTAGE OCR SKILL LICENSE - CLOUD - 50K PAGES PER YEAR                                             | \$ 1,350.00     | 10.00%            | \$ 1,224.11        |          |          |          |          |



| PART #           | Description                                                                | MSRP            | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------------|----------------------------------------------------------------------------|-----------------|-------------------|--------------------|----------|----------|----------|----------|
| VAN-SC-OCR-50M   | DS/VANTAGE OCR SKILL LICENSE - CLOUD - 50M PAGES PER YEAR                  | \$ 234,020.00   | 10.00%            | \$ 212,197.64      |          |          |          |          |
| VAN-SC-OCR-5M    | DS/VANTAGE OCR SKILL LICENSE - CLOUD - 5M PAGES PER YEAR                   | \$ 30,890.00    | 10.00%            | \$ 28,009.51       |          |          |          |          |
| VAN-SC-PROD-100K | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 100K PAGES PER YEAR | \$ 16,250.00    | 10.00%            | \$ 14,734.69       |          |          |          |          |
| VAN-SC-PROD-10M  | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 10M PAGES PER YEAR  | \$ 500,000.00   | 10.00%            | \$ 453,375.00      |          |          |          |          |
| VAN-SC-PROD-1M   | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 1M PAGES PER YEAR   | \$ 87,500.00    | 10.00%            | \$ 79,340.63       |          |          |          |          |
| VAN-SC-PROD-200K | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 200K PAGES PER YEAR | \$ 25,000.00    | 10.00%            | \$ 22,668.75       |          |          |          |          |
| VAN-SC-PROD-2M   | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 2M PAGES PER YEAR   | \$ 150,000.00   | 10.00%            | \$ 136,012.50      |          |          |          |          |
| VAN-SC-PROD-500K | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 500K PAGES PER YEAR | \$ 50,000.00    | 10.00%            | \$ 45,337.50       |          |          |          |          |
| VAN-SC-PROD-50K  | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 50K PAGES PER YEAR  | \$ 10,000.00    | 10.00%            | \$ 9,067.50        |          |          |          |          |
| VAN-SC-PROD-50M  | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 50M PAGES PER YEAR  | \$ 2,187,500.00 | 10.00%            | \$ 1,983,515.63    |          |          |          |          |
| VAN-SC-PROD-5M   | DS/VANTAGE PRODUCTION DOCUMENT SKILLS LICENSE- CLOUD - 5M PAGES PER YEAR   | \$ 312,500.00   | 10.00%            | \$ 283,359.38      |          |          |          |          |
| GB2300NODE       | E-BRIDGE PLUS FOR ONEDRIVE FOR BUSINESS V3.0                               | \$ 99.00        | 10.00%            | \$ 89.77           |          |          |          |          |
| GB2390NODE       | E-BRIDGE PLUS FOR G SUITE GOOGLE DRIVE (NODE)                              | \$ 99.00        | 10.00%            | \$ 89.77           |          |          |          |          |
| GB2550NODE       | EBRIDGE GLOBAL PRINT. SINGLE DEVICE LICENSE                                | \$ 720.00       | 10.00%            | \$ 652.86          |          |          |          |          |
| 1000042580       | DS/RENEWAL LATE FEE.                                                       | \$ 1.00         | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052288       | DS/XM CLOUD BASIC ONBOARDING/ACCOUNT CREATION (ref# XMC-BASIC-ONB)         | \$ 750.00       | 10.00%            | \$ 680.06          |          |          |          |          |
| 1000052506       | DS/XMF CLOUD PREPAID 4,500,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-4500K)   | \$ 242,070.00   | 10.00%            | \$ 219,496.97      |          |          |          |          |
| 1000052507       | DS/XM CLOUD PREPAID 4,800,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-4800K)     | \$ 209,282.00   | 10.00%            | \$ 189,766.45      |          |          |          |          |
| 1000052510       | DS/XMF CLOUD PREPAID 450,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-450K)      | \$ 32,276.00    | 10.00%            | \$ 29,266.26       |          |          |          |          |
| 1000052511       | DS/XM CLOUD PREPAID 48,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-48K)          | \$ 4,013.00     | 10.00%            | \$ 3,638.79        |          |          |          |          |
| 1000052512       | DS/XM CLOUD PREPAID 480,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-480K)        | \$ 32,020.00    | 10.00%            | \$ 29,034.14       |          |          |          |          |
| 1000052513       | DS/XMF CLOUD PREPAID 5,400,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-5400K)   | \$ 271,214.00   | 10.00%            | \$ 245,923.29      |          |          |          |          |
| 1000052514       | DS/XMF CLOUD PREPAID 540,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-540K)      | \$ 38,693.00    | 10.00%            | \$ 35,084.88       |          |          |          |          |
| 1000052515       | DS/XM CLOUD PREPAID 6000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-6K)             | \$ 809.00       | 10.00%            | \$ 733.56          |          |          |          |          |
| 1000052518       | DS/XMF CLOUD PREPAID 6000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-6K)           | \$ 911.00       | 10.00%            | \$ 826.05          |          |          |          |          |
| 1000052519       | DS/XM CLOUD PREPAID 6,000,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-6M)        | \$ 247,705.00   | 10.00%            | \$ 224,606.51      |          |          |          |          |
| 1000052520       | DS/XMF CLOUD PREPAID 6,000,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-6M)      | \$ 310,656.00   | 10.00%            | \$ 281,687.33      |          |          |          |          |
| 1000052521       | DS/XM CLOUD PREPAID 60,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-60K)          | \$ 4,931.00     | 10.00%            | \$ 4,471.18        |          |          |          |          |
| 1000052522       | DS/XMF CLOUD PREPAID 60000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-60K)         | \$ 6,067.00     | 10.00%            | \$ 5,501.25        |          |          |          |          |
| 1000052524       | DS/XM CLOUD PREPAID 600,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-600K)        | \$ 38,680.00    | 10.00%            | \$ 35,073.09       |          |          |          |          |
| 1000052525       | DS/XMF CLOUD PREPAID 600,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-600K)      | \$ 42,074.00    | 10.00%            | \$ 38,150.60       |          |          |          |          |
| 1000052526       | DS/XMF CLOUD PREPAID 7200 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-7200)         | \$ 1,089.00     | 10.00%            | \$ 987.45          |          |          |          |          |
| 1000052530       | DS/XMF CLOUD PREPAID 7,200,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-7200K)   | \$ 345,679.00   | 10.00%            | \$ 313,444.43      |          |          |          |          |
| 1000052531       | DS/XMF CLOUD PREPAID 7,500,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-7500K)   | \$ 372,326.00   | 10.00%            | \$ 337,606.60      |          |          |          |          |
| 1000052532       | DS/XMF CLOUD PREPAID 72000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-72K)         | \$ 6,917.00     | 10.00%            | \$ 6,271.99        |          |          |          |          |
| 1000052533       | DS/XM CLOUD PREPAID 720,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-720K)        | \$ 44,700.00    | 10.00%            | \$ 40,531.73       |          |          |          |          |
| 1000052534       | DS/XMF CLOUD PREPAID 720,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-720K)      | \$ 50,374.00    | 10.00%            | \$ 45,676.62       |          |          |          |          |
| 1000052537       | DS/XMF CLOUD PREPAID 9,000,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-9M)      | \$ 412,479.00   | 10.00%            | \$ 374,015.33      |          |          |          |          |
| 1000052538       | DS/XMF CLOUD PREPAID 9,000,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-9M)      | \$ 428,233.00   | 10.00%            | \$ 388,300.27      |          |          |          |          |
| 1000052539       | DS/XM CLOUD PREPAID 90,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-90K)          | \$ 7,173.00     | 10.00%            | \$ 6,504.12        |          |          |          |          |
| 1000052542       | DS/XMF CLOUD PREPAID 90,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-90K)        | \$ 7,746.00     | 10.00%            | \$ 7,023.69        |          |          |          |          |
| 1000052543       | DS/XM CLOUD PREPAID 900,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-900K)        | \$ 53,794.00    | 10.00%            | \$ 48,777.71       |          |          |          |          |
| 1000052544       | DS/XMF CLOUD PREPAID 900,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-900K)      | \$ 60,959.00    | 10.00%            | \$ 55,274.57       |          |          |          |          |

| PART #       | Description                                                                                                    | MSRP         | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------|----------------------------------------------------------------------------------------------------------------|--------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000052545   | DS/XMF CLOUD PREPAID 900,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-900K)                                          | \$ 61,094.00 | 10.00%            | \$ 55,396.98       |          |          |          |          |
| 1000052565   | DS/XMF ADVANCED PYTHON ROUTING/SCRIPTING - ENTERPRISE (ref# XM-ENT-PYT)                                        | \$ 2,590.00  | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052566   | DS/XMF ADVANCED PYTHON ROUTING/SCRIPTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                      | \$ 595.70    | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052566-R | DS/XMF ADVANCED PYTHON ROUTING/SCRIPTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                    | \$ 518.00    | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052567   | DS/XM FAX AND SENDSECURE CLOUD ADMIN TRAINING (ONLINE) (ref# TRN-ADM-CLOUD)                                    | \$ 300.00    | 10.00%            | \$ 272.03          |          |          |          |          |
| 1000052568   | DS/XMF APPS/PROCESS INTEGRATION (XML) - ENTERPRISE (ref# XM-ENT-XML)                                           | \$ 2,590.00  | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052569   | DS/XMF APPS/PROCESS INTEGRATION (XML) - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY (ref# XM-ENT-XML-MSR)   | \$ 595.70    | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052569-R | DS/XMF APPS/PROCESS INTEGRATION (XML) - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY (ref# XM-ENT-XML-MSR) | \$ 518.00    | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052572   | DS/XMF BARCODE ROUTING - ENTERPRISE (ref# XM-ENT-BCR)                                                          | \$ 2,590.00  | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052573   | DS/XMF BARCODE ROUTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                        | \$ 595.70    | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052573-R | DS/XMF BARCODE ROUTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                                      | \$ 518.00    | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052574   | DS/XM FAX BUNDLE ENTERPRISE SERVER 16 FOIP CHANNELS - UNLIMITED USERS (ref# XM-BUN-ENT-UNL-16)                 | \$ 33,745.00 | 10.00%            | \$ 30,598.28       |          |          |          |          |
| 1000052575   | DS/XMF ENTERPRISE BUNDLE 16 CHANNELS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                          | \$ 7,761.35  | 10.00%            | \$ 7,037.60        |          |          |          |          |
| 1000052575-R | DS/XMF ENTERPRISE BUNDLE 16 CHANNELS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                        | \$ 6,749.00  | 10.00%            | \$ 6,119.66        |          |          |          |          |
| 1000052576   | DS/XM FAX BUNDLE ENTERPRISE SERVER 4 FOIP CHANNELS - UNLIMITED USERS (ref# XM-BUN-ENT-UNL-4)                   | \$ 15,415.00 | 10.00%            | \$ 13,977.55       |          |          |          |          |
| 1000052577   | DS/XMF ENTERPRISE BUNDLE 4 CHANNELS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                           | \$ 3,545.45  | 10.00%            | \$ 3,214.84        |          |          |          |          |
| 1000052577-R | DS/XMF ENTERPRISE BUNDLE 4 CHANNELS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                         | \$ 3,083.00  | 10.00%            | \$ 2,795.51        |          |          |          |          |
| 1000052578   | DS/XM FAX BUNDLE ENTERPRISE SERVER 8 FOIP CHANNELS - UNLIMITED USERS (ref# XM-BUN-ENT-UNL-8)                   | \$ 21,524.00 | 10.00%            | \$ 19,516.89       |          |          |          |          |
| 1000052579   | DS/XMF ENTERPRISE BUNDLE 8 CHANNELS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                           | \$ 4,950.52  | 10.00%            | \$ 4,488.88        |          |          |          |          |
| 1000052579-R | DS/XMF ENTERPRISE BUNDLE 8 CHANNELS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                         | \$ 4,304.80  | 10.00%            | \$ 3,903.38        |          |          |          |          |
| 1000052586   | DS/XMF ADD SAP R/3 EXTENSION - DIASTER RECOVERY (ref# DR-XM-SAP)                                               | \$ 1,605.00  | 10.00%            | \$ 1,455.33        |          |          |          |          |
| 1000052587   | DS/XMF DR ADD SAP R/3 EXTENSION - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                                | \$ 369.15    | 10.00%            | \$ 334.73          |          |          |          |          |
| 1000052587-R | DS/XMF DR ADD SAP R/3 EXTENSION - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                                | \$ 321.00    | 10.00%            | \$ 291.07          |          |          |          |          |
| 1000052588   | DS/XMF ADVANCED PYTHON ROUTING/SCRIPTING - DIASTER RECOVERY (ref# DR-XM-PYT)                                   | \$ 1,296.00  | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052589   | DS/XMF DR ADVANCED PYTHON ROUTING/SCRIPTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                   | \$ 298.08    | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052589-R | DS/XMF DR ADVANCED PYTHON ROUTING/SCRIPTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                 | \$ 259.20    | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052590   | DS/XMF APPS/PROCESS INTEGRATION (XML) - DIASTER RECOVERY (ref# DR-XM-XML)                                      | \$ 1,296.00  | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052591   | DS/XMF DR APPS/PROCESS INTEGRATION (XML) - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                      | \$ 298.08    | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052591-R | DS/XMF DR APPS/PROCESS INTEGRATION (XML) - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                    | \$ 259.20    | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052592   | DS/XMF BARCODE ROUTING - DIASTER RECOVERY (ref# DR-XM-BCR)                                                     | \$ 1,296.00  | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052593   | DS/XMF DR BARCODE ROUTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                     | \$ 298.08    | 10.00%            | \$ 270.28          |          |          |          |          |

| PART #       | Description                                                                                    | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------|------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000052593-R | DS/XMF DR BARCODE ROUTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                   | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052594   | DS/XMF LOTUS NOTES - DIASTER RECOVERY (ref# DR-XM-NOTES)                                       | \$ 942.00   | 10.00%            | \$ 854.16          |          |          |          |          |
| 1000052595   | DS/XMF DR LOTUS NOTES - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                          | \$ 216.66   | 10.00%            | \$ 196.46          |          |          |          |          |
| 1000052595-R | DS/XMF DR LOTUS NOTES - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                          | \$ 188.40   | 10.00%            | \$ 170.83          |          |          |          |          |
| 1000052596   | DS/XMF MICROSOFT EXCHANGE - DIASTER RECOVERY (ref# DR-XM-EXCH)                                 | \$ 942.00   | 10.00%            | \$ 854.16          |          |          |          |          |
| 1000052597   | DS/XMF DR MICROSOFT EXCHANGE - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                   | \$ 216.66   | 10.00%            | \$ 196.46          |          |          |          |          |
| 1000052597-R | DS/XMF DR MICROSOFT EXCHANGE - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                   | \$ 188.40   | 10.00%            | \$ 170.83          |          |          |          |          |
| 1000052598   | DS/XMF ONE FOIP CHANNEL - DIASTER RECOVERY (ref# DR-XM-CH-FOIP)                                | \$ 764.00   | 10.00%            | \$ 692.76          |          |          |          |          |
| 1000052599   | DS/XMF DR ONE FOIP CHANNEL - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                    | \$ 175.72   | 10.00%            | \$ 159.33          |          |          |          |          |
| 1000052599-R | DS/XMF DR ONE FOIP CHANNEL - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                  | \$ 152.80   | 10.00%            | \$ 138.55          |          |          |          |          |
| 1000052600   | DS/XMF PROVISIONING/APPLICATION JAVA API DIASTER RECOVERY (ref# DR-XM-API)                     | \$ 1,296.00 | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052601   | DS/XMF DR PROVISIONING/APPLICATION JAVA API - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY   | \$ 298.08   | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052601-R | DS/XMF DR PROVISIONING/APPLICATION JAVA API - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052605   | DS/XMF SMTP GATEWAY - DIASTER RECOVERY (ref# DR-XM-SMTP)                                       | \$ 764.00   | 10.00%            | \$ 692.76          |          |          |          |          |
| 1000052606   | DS/XMF DR SMTP GATEWAY - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                         | \$ 175.72   | 10.00%            | \$ 159.33          |          |          |          |          |
| 1000052606-R | DS/XMF DR SMTP GATEWAY - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                         | \$ 152.80   | 10.00%            | \$ 138.55          |          |          |          |          |
| 1000052607   | DS/XMF DR Software All Scripts Connector (ref# DR-HCARE-A-SCRT)                                | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052608   | DS/XMF DR SOFTWARE ALL SCRIPTS CONNECTOR - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY      | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052608-R | DS/XMF DR SOFTWARE ALL SCRIPTS CONNECTOR - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY    | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052609   | DS/XMF DR Software EPIC Connector (ref# DR-HCARE-A-EPIC)                                       | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052610   | DS/XMF DR SOFTWARE EPIC CONNECTOR - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY             | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052610-R | DS/XMF DR SOFTWARE EPIC CONNECTOR - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY           | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052612-R | DS/XMF DR SOFTWARE NEXTGEM CONNECTOR - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY        | \$ 447.40   | 10.00%            | \$ 405.68          |          |          |          |          |
| 1000052613   | DS/XMF SPAM FILTERING AND OCR ROUTING - DIASTER RECOVERY (ref# DR-XM-OCR)                      | \$ 1,296.00 | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052614   | DS/XMF DR SPAM FILTERING AND OCR ROUTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY      | \$ 298.08   | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052614-R | DS/XMF DR SPAM FILTERING AND OCR ROUTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY    | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052615   | DS/XMF WEB-ENABLED FAX CLIENT - DIASTER RECOVERY (ref# DR-XM-WEB)                              | \$ 764.00   | 10.00%            | \$ 692.76          |          |          |          |          |
| 1000052616   | DS/XMF DR WEB-ENABLED FAX CLIENT - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY              | \$ 175.72   | 10.00%            | \$ 159.33          |          |          |          |          |
| 1000052616-R | DS/XMF DR WEB-ENABLED FAX CLIENT - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY            | \$ 152.80   | 10.00%            | \$ 138.55          |          |          |          |          |
| 1000052617   | DS/XM FAX ECOPY SHARESCAN (UNLIMITED) (ref# MFP-ECOPY-SS-UNL)                                  | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052619   | DS/XMF Ecoply ShareScan : Price Per Device (1-50) (ref# MFP-ECOPY-SS-50)                       | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052621   | DS/XMF Ecoply ShareScan : Price Per Device (51-200+) (ref# MFP-ECOPY-SS-200)                   | \$ 472.00   | 10.00%            | \$ 427.99          |          |          |          |          |
| 1000052624   | DS/XMF ADD SAP R/3 EXTENSION - ENTERPRISE (ref# XM-ENT-SAP)                                    | \$ 3,210.00 | 10.00%            | \$ 2,910.67        |          |          |          |          |

| PART #       | Description                                                                                           | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------|-------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000052625   | DS/XMF ADD SAP R/3 EXTENSION 2,3 - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                     | \$ 738.30   | 10.00%            | \$ 669.45          |          |          |          |          |
| 1000052625-R | DS/XMF ADD SAP R/3 EXTENSION 2,3 - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                   | \$ 642.00   | 10.00%            | \$ 582.13          |          |          |          |          |
| 1000052628   | DS/XMF LOTUS NOTES - ENTERPRISE (ref# XM-ENT-NOTES)                                                   | \$ 1,883.00 | 10.00%            | \$ 1,707.41        |          |          |          |          |
| 1000052629   | DS/XMF LOTUS NOTES 2 - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                 | \$ 433.09   | 10.00%            | \$ 392.70          |          |          |          |          |
| 1000052629-R | DS/XMF LOTUS NOTES 2 - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                               | \$ 376.60   | 10.00%            | \$ 341.48          |          |          |          |          |
| 1000052630   | DS/XMF MICROSOFT EXCHANGE - ENTERPRISE (ref# XM-ENT-EXCH)                                             | \$ 1,883.00 | 10.00%            | \$ 1,707.41        |          |          |          |          |
| 1000052631   | DS/XMF MICROSOFT EXCHANGE 2 - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                          | \$ 433.09   | 10.00%            | \$ 392.70          |          |          |          |          |
| 1000052631-R | DS/XMF MICROSOFT EXCHANGE 2 - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                        | \$ 376.60   | 10.00%            | \$ 341.48          |          |          |          |          |
| 1000052632   | DS/XMF ONE FOIP CHANNEL - ENTERPRISE (ref# XM-ENT-CH-FOIP)                                            | \$ 1,528.00 | 10.00%            | \$ 1,385.51        |          |          |          |          |
| 1000052633   | DS/XMF ONE FOIP CHANNEL - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                               | \$ 351.44   | 10.00%            | \$ 318.67          |          |          |          |          |
| 1000052633-R | DS/XMF ONE FOIP CHANNEL - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                               | \$ 305.60   | 10.00%            | \$ 277.10          |          |          |          |          |
| 1000052635   | DS/XMF ENTERPRISE SERVER (ref# XM-ENT-UNL)                                                            | \$ 5,893.00 | 10.00%            | \$ 5,343.48        |          |          |          |          |
| 1000052636   | DS/XMF 8.0 ENTERPRISE SERVER UNL USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY               | \$ 1,355.39 | 10.00%            | \$ 1,229.00        |          |          |          |          |
| 1000052636-R | DS/XMF 8.0 ENTERPRISE SERVER UNL USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY             | \$ 1,178.60 | 10.00%            | \$ 1,068.70        |          |          |          |          |
| 1000052637   | DS/XMF SMTP GATEWAY - ENTERPRISE (ref# XM-ENT-SMTP)                                                   | \$ 1,528.00 | 10.00%            | \$ 1,385.51        |          |          |          |          |
| 1000052638   | DS/XMF SMTP GATEWAY 1 - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                | \$ 351.44   | 10.00%            | \$ 318.67          |          |          |          |          |
| 1000052638-R | DS/XMF SMTP GATEWAY 1 - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                              | \$ 305.60   | 10.00%            | \$ 277.10          |          |          |          |          |
| 1000052639   | DS/XMF WEB-ENABLED FAX CLIENT - ENTERPRISE (ref# XM-ENT-WEB)                                          | \$ 1,528.00 | 10.00%            | \$ 1,385.51        |          |          |          |          |
| 1000052640   | DS/XMF WEB-ENABLED FAX CLIENT - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                        | \$ 351.44   | 10.00%            | \$ 318.67          |          |          |          |          |
| 1000052640-R | DS/XMF WEB-ENABLED FAX CLIENT - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                      | \$ 305.60   | 10.00%            | \$ 277.10          |          |          |          |          |
| 1000052641   | DS/XMF NET WEBSERVICES API - ENTERPRISE (ref# XM-ENT-NET)                                             | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052642   | DS/XMF NET WEBSERVICES API - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                           | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052642-R | DS/XMF NET WEBSERVICES API - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                         | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052644   | DS/XMF ONE FOIP CHANNEL - EXPRESS (ref# XM-EXP-CH-FOIP)                                               | \$ 939.00   | 10.00%            | \$ 851.44          |          |          |          |          |
| 1000052645   | DS/XMF ONE FOIP CHANNEL - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                               | \$ 215.97   | 10.00%            | \$ 195.83          |          |          |          |          |
| 1000052645-R | DS/XM FAX EXPRESS ONE FOIP CHANNEL - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                 | \$ 187.80   | 10.00%            | \$ 170.29          |          |          |          |          |
| 1000052646   | DS/XMF EXPRESS SERVER 25 USERS PACK (ref# XM-EXP-25-USERS)                                            | \$ 355.00   | 10.00%            | \$ 321.90          |          |          |          |          |
| 1000052647   | DS/ADDITIONAL XMF 8.0 EXPRESS SERVER 25 USERS PACK - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY   | \$ 81.65    | 10.00%            | \$ 74.04           |          |          |          |          |
| 1000052647-R | DS/ADDITIONAL XMF 8.0 EXPRESS SERVER 25 USERS PACK - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY | \$ 71.00    | 10.00%            | \$ 64.38           |          |          |          |          |
| 1000052650   | DS/XMF NET WEBSERVICES API - EXPRESS (ref# XM-EXP-NET)                                                | \$ 2,354.00 | 10.00%            | \$ 2,134.49        |          |          |          |          |
| 1000052651   | DS/XMF NET WEBSERVICES API - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                           | \$ 541.42   | 10.00%            | \$ 490.93          |          |          |          |          |
| 1000052651-R | DS/XMF NET WEBSERVICES API - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                         | \$ 470.80   | 10.00%            | \$ 426.90          |          |          |          |          |
| 1000052654   | DS/XMF ADD SAP R/3 EXTENSION - HIGH AVAILABILITY (ref# R-XM-SP-SAP)                                   | \$ 1,605.00 | 10.00%            | \$ 1,455.33        |          |          |          |          |
| 1000052655   | DS/XMF R ADD SAP R/3 EXTENSION 2,3 - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                   | \$ 369.15   | 10.00%            | \$ 334.73          |          |          |          |          |

| PART #       | Description                                                                                         | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------|-----------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000052655-R | DS/XMF R ADD SAP R/3 EXTENSION 2,3 -<br>LEGACY MAINTENANCE & SUPPORT - FOR<br>RENEWALS ONLY         | \$ 321.00   | 10.00%            | \$ 291.07          |          |          |          |          |
| 1000052656   | DS/XMF ADVANCED PYTHON<br>ROUTING/SCRIPTING - HIGH AVAILABILITY (ref#<br>R-XM-SP-PYT)               | \$ 1,296.00 | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052657   | DS/XMF R ADVANCED PYTHON<br>ROUTING/SCRIPTING - PRIME PROTECT<br>MAINTENANCE & SUPPORT - ANNUALLY   | \$ 298.08   | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052657-R | DS/XMF R ADVANCED PYTHON<br>ROUTING/SCRIPTING - LEGACY MAINTENANCE<br>& SUPPORT - FOR RENEWALS ONLY | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052659   | DS/XMF APPS/PROCESS INTEGRATION (XML) -<br>HIGH AVAILABILITY (ref# R-XM-SP-XML)                     | \$ 1,296.00 | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052660   | DS/XMF R APPS/PROCESS INTEGRATION (XML) -<br>PRIME PROTECT MAINTENANCE & SUPPORT -<br>ANNUALLY      | \$ 298.08   | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052660-R | DS/XMF R APPS/PROCESS INTEGRATION (XML) -<br>LEGACY MAINTENANCE & SUPPORT - FOR<br>RENEWALS ONLY    | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052661   | DS/XMF BARCODE ROUTING - HIGH<br>AVAILABILITY (ref# R-XM-SP-BCR)                                    | \$ 1,296.00 | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052662   | DS/XMF R BARCODE ROUTING - PRIME<br>PROTECT MAINTENANCE & SUPPORT -<br>ANNUALLY                     | \$ 298.08   | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052662-R | DS/XMF R BARCODE ROUTING - LEGACY<br>MAINTENANCE & SUPPORT - FOR RENEWALS<br>ONLY                   | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052663   | DS/XMF LOTUS NOTES - HIGH AVAILABILITY<br>(ref# R-XM-SP-NOTES)                                      | \$ 942.00   | 10.00%            | \$ 854.16          |          |          |          |          |
| 1000052664   | DS/XMF R LOTUS NOTES 2 - PRIME PROTECT<br>MAINTENANCE & SUPPORT - ANNUALLY                          | \$ 216.66   | 10.00%            | \$ 196.46          |          |          |          |          |
| 1000052664-R | DS/XMF R LOTUS NOTES 2 - LEGACY<br>MAINTENANCE & SUPPORT - FOR RENEWALS<br>ONLY                     | \$ 188.40   | 10.00%            | \$ 170.83          |          |          |          |          |
| 1000052665   | DS/XMF MICROSOFT EXCHANGE - HIGH<br>AVAILABILITY (ref# R-XM-SP-EXCH)                                | \$ 942.00   | 10.00%            | \$ 854.16          |          |          |          |          |
| 1000052666   | DS/XMF R MICROSOFT EXCHANGE 2 - PRIME<br>PROTECT MAINTENANCE & SUPPORT -<br>ANNUALLY                | \$ 216.66   | 10.00%            | \$ 196.46          |          |          |          |          |
| 1000052666-R | DS/XMF R MICROSOFT EXCHANGE 2 - LEGACY<br>MAINTENANCE & SUPPORT - FOR RENEWALS<br>ONLY              | \$ 188.40   | 10.00%            | \$ 170.83          |          |          |          |          |
| 1000052667   | DS/XMF ONE FOIP CHANNEL - HIGH<br>AVAILABILITY (ref# R-XM-SP-CH-FOIP)                               | \$ 764.00   | 10.00%            | \$ 692.76          |          |          |          |          |
| 1000052668   | DS/XMF R ONE FOIP CHANNEL - PRIME<br>PROTECT MAINTENANCE & SUPPORT -<br>ANNUALLY                    | \$ 175.72   | 10.00%            | \$ 159.33          |          |          |          |          |
| 1000052668-R | DS/XMF R ONE FOIP CHANNEL - LEGACY<br>MAINTENANCE & SUPPORT - FOR RENEWALS<br>ONLY                  | \$ 152.80   | 10.00%            | \$ 138.55          |          |          |          |          |
| 1000052669   | DS/XMF PROVISIONING/APPLICATION JAVA API -<br>HIGH AVAILABILITY (ref# R-XM-SP-API)                  | \$ 1,296.00 | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052670   | DS/XMF R PROVISIONING/APPLICATION JAVA<br>API - PRIME PROTECT MAINTENANCE &<br>SUPPORT - ANNUALLY   | \$ 298.08   | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052670-R | DS/XMF R PROVISIONING/APPLICATION JAVA<br>API - LEGACY MAINTENANCE & SUPPORT - FOR<br>RENEWALS ONLY | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052673   | DS/XMF SMTP GATEWAY - HIGH AVAILABILITY<br>(ref# R-XM-SP-SMTP)                                      | \$ 764.00   | 10.00%            | \$ 692.76          |          |          |          |          |
| 1000052674   | DS/XMF R SMTP GATEWAY 1 - PRIME PROTECT<br>MAINTENANCE & SUPPORT - ANNUALLY                         | \$ 175.72   | 10.00%            | \$ 159.33          |          |          |          |          |
| 1000052674-R | DS/XMF R SMTP GATEWAY 1 - LEGACY<br>MAINTENANCE & SUPPORT - FOR RENEWALS<br>ONLY                    | \$ 152.80   | 10.00%            | \$ 138.55          |          |          |          |          |
| 1000052675   | DS/XMF R Software All Scripts Connector (ref# R-<br>HCARE-A-SCRT)                                   | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052676   | DS/XMF R SOFTWARE ALL SCRIPTS CONNECTOR<br>- PRIME PROTECT MAINTENANCE & SUPPORT -<br>ANNUALLY      | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052676-R | DS/XMF R SOFTWARE ALL SCRIPTS CONNECTOR<br>- LEGACY MAINTENANCE & SUPPORT - FOR<br>RENEWALS ONLY    | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052677   | DS/XMF R Software EPIC Connector (ref# R-<br>HCARE-A-EPIC)                                          | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052678   | DS/XMF R SOFTWARE EPIC CONNECTOR -<br>PRIME PROTECT MAINTENANCE & SUPPORT -<br>ANNUALLY             | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052678-R | DS/XMF R SOFTWARE EPIC CONNECTOR -<br>LEGACY MAINTENANCE & SUPPORT - FOR<br>RENEWALS ONLY           | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052681-R | DS/XMF R SOFTWARE NEXTGEM CONNECTOR -<br>LEGACY MAINTENANCE & SUPPORT - FOR<br>RENEWALS ONLY        | \$ 447.40   | 10.00%            | \$ 405.68          |          |          |          |          |

| PART #       | Description                                                                                 | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------|---------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000052682   | DS/XMF SPAM FILTERING AND OCR ROUTING - HIGH AVAILABILITY (ref# R-XM-SP-OCR)                | \$ 1,296.00 | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052683   | DS/XMF R SPAM FILTERING AND OCR ROUTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY    | \$ 298.08   | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052683-R | DS/XMF R SPAM FILTERING AND OCR ROUTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY  | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052684   | DS/XMF WEB-ENABLED FAX CLIENT - HIGH AVAILABILITY (ref# R-XM-SP-WEB)                        | \$ 764.00   | 10.00%            | \$ 692.76          |          |          |          |          |
| 1000052685   | DS/XMF R WEB-ENABLED FAX CLIENT - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY            | \$ 175.72   | 10.00%            | \$ 159.33          |          |          |          |          |
| 1000052685-R | DS/XMF R WEB-ENABLED FAX CLIENT - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY          | \$ 152.80   | 10.00%            | \$ 138.55          |          |          |          |          |
| 1000052686   | DS/XM FAX HP : PER DEVICE (1-50) (ref# MFP-HP-MI-50)                                        | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052688   | DS/XM FAX HP : PER DEVICE (51-200) (ref# MFP-HP-MI-200)                                     | \$ 472.00   | 10.00%            | \$ 427.99          |          |          |          |          |
| 1000052690   | DS/XM FAX HP (UNLIMITED) (ref# MFP-HP-MI-UNL)                                               | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052692   | DS/XMF Lexmark eSF : Price Per Device (1-50) (ref# MFP-LEXMARK ESF-50)                      | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052694   | DS/XMF Lexmark eSF : Price Per Device (51-200+) (ref# MFP-LEXMARK ESF-200)                  | \$ 472.00   | 10.00%            | \$ 427.99          |          |          |          |          |
| 1000052696   | DS/XM FAX LEXMARK ESF (UNLIMITED) (ref# MFP-LEXMARK ESF-UNL)                                | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052708   | DS/XM FAX ELAN PCL5 - 2500 PPD M&S (ref# EL-PCL5-2.5K-MSR)                                  | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052710   | DS/XM FAX ELAN PCL5 - 25000 PPD M&S (ref# EL-PCL5-25K-MSR)                                  | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052712   | DS/XM FAX ELAN PCL5 - UNLIMITED PPD M&S (ref# EL-PCL5-UNL-MSR)                              | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052714   | DS/XMF Ricoh ESA : Price Per Device (1 to 50) (ref# MFP-RICOH-ESA-50)                       | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052716   | DS/XMF Ricoh ESA : Price Per Device (51 to 200+) (ref# MFP-RICOH-ESA-200)                   | \$ 472.00   | 10.00%            | \$ 427.99          |          |          |          |          |
| 1000052718   | DS/XM FAX RICOH ESA (UNLIMITED) (ref# MFP-RICOH-ESA-UNL)                                    | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052724   | DS/XMF Sharp OSA : Price Per Device (1 to 50) (ref# MFP-SHARP-OSA-50)                       | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052726   | DS/XMF Sharp OSA : Price Per Device (51 to 200+) (ref# MFP-SHARP-OSA-200)                   | \$ 472.00   | 10.00%            | \$ 427.99          |          |          |          |          |
| 1000052728   | DS/XM FAX SHARP OSA (UNLIMITED) (ref# MFP-SHARP-OSA-UNL)                                    | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052731   | DS/XMF Software All Scripts Connector (ref# HCARE-A-SCRT)                                   | \$ 5,180.00 | 10.00%            | \$ 4,696.97        |          |          |          |          |
| 1000052732   | DS/XMF SOFTWARE ALL SCRIPTS CONNECTOR - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY      | \$ 1,191.40 | 10.00%            | \$ 1,080.30        |          |          |          |          |
| 1000052732-R | DS/XMF SOFTWARE ALL SCRIPTS CONNECTOR - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY    | \$ 1,036.00 | 10.00%            | \$ 939.39          |          |          |          |          |
| 1000052733   | DS/XMF Software EPIC Connector (ref# HCARE-A-EPIC)                                          | \$ 5,180.00 | 10.00%            | \$ 4,696.97        |          |          |          |          |
| 1000052734   | DS/XMF SOFTWARE EPIC CONNECTOR - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY             | \$ 1,191.40 | 10.00%            | \$ 1,080.30        |          |          |          |          |
| 1000052734-R | DS/XMF SOFTWARE EPIC CONNECTOR - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY           | \$ 1,036.00 | 10.00%            | \$ 939.39          |          |          |          |          |
| 1000052736-R | DS/XMF SOFTWARE NEXTGEM CONNECTOR - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY        | \$ 894.40   | 10.00%            | \$ 811.00          |          |          |          |          |
| 1000052765   | DS/XMF ADD SAP R/3 EXTENSION - SERVICE PROVIDER (ref# XM-SP-SAP)                            | \$ 3,210.00 | 10.00%            | \$ 2,910.67        |          |          |          |          |
| 1000052766   | DS/XMF ADD SAP R/3 EXTENSION 2,3 - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY           | \$ 738.30   | 10.00%            | \$ 669.45          |          |          |          |          |
| 1000052766-R | DS/XMF ADD SAP R/3 EXTENSION 2,3 - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY         | \$ 642.00   | 10.00%            | \$ 582.13          |          |          |          |          |
| 1000052767   | DS/XMF ADVANCED PYTHON ROUTING/SCRIPTING - SERVICE PROVIDER (ref# XM-SP-PYT)                | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052768   | DS/XMF ADVANCED PYTHON ROUTING/SCRIPTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY   | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052768-R | DS/XMF ADVANCED PYTHON ROUTING/SCRIPTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052769   | DS/XMF APPS/PROCESS INTEGRATION (XML) - SERVICE PROVIDER (ref# XM-SP-XML)                   | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |



| PART #       | Description                                                                                 | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------|---------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000052770   | DS/XMF APPS/PROCESS INTEGRATION (XML) - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY      | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052770-R | DS/XMF APPS/PROCESS INTEGRATION (XML) - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY    | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052771   | DS/XMF BARCODE ROUTING - SERVICE PROVIDER (ref# XM-SP-BCR)                                  | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052772   | DS/XMF BARCODE ROUTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                     | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052772-R | DS/XMF BARCODE ROUTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                   | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052774   | DS/XMF SERVICE PROVIDER SERVER - DIASTER RECOVERY (ref# DR-XM-SP-UNL)                       | \$ 4,717.00 | 10.00%            | \$ 4,277.14        |          |          |          |          |
| 1000052775   | DS/XMF 8.0 SP DR SERVER UNL USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY          | \$ 1,084.91 | 10.00%            | \$ 983.74          |          |          |          |          |
| 1000052775-R | DS/XMF 8.0 SP DR SERVER UNL USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY        | \$ 943.40   | 10.00%            | \$ 855.43          |          |          |          |          |
| 1000052776   | DS/XMF NET WEBSERVICES API - DIASTER RECOVERY (ref# DR-XM-NET)                              | \$ 1,296.00 | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052777   | DS/XMF DR NET WEBSERVICES API - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY              | \$ 298.08   | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052777-R | DS/XMF DR NET WEBSERVICES API - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY            | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052778   | DS/XMF SERVICE PROVIDER SERVER - HIGH AVAILABILITY (ref# R-XM-SP-UNL)                       | \$ 4,717.00 | 10.00%            | \$ 4,277.14        |          |          |          |          |
| 1000052779   | DS/XMF 8.0 SP HA SERVER UNL USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY          | \$ 1,084.91 | 10.00%            | \$ 983.74          |          |          |          |          |
| 1000052779-R | DS/XMF 8.0 SP HA SERVER UNL USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY        | \$ 943.40   | 10.00%            | \$ 855.43          |          |          |          |          |
| 1000052780   | DS/XMF NET WEBSERVICES API - HIGH AVAILABILITY (ref# R-XM-SP-NET)                           | \$ 1,296.00 | 10.00%            | \$ 1,175.15        |          |          |          |          |
| 1000052781   | DS/XMF R NET WEBSERVICES API - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY               | \$ 298.08   | 10.00%            | \$ 270.28          |          |          |          |          |
| 1000052781-R | DS/XMF R NET WEBSERVICES API - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY             | \$ 259.20   | 10.00%            | \$ 235.03          |          |          |          |          |
| 1000052782   | DS/XMF LOTUS NOTES - SERVICE PROVIDER (ref# XM-SP-NOTES)                                    | \$ 1,883.00 | 10.00%            | \$ 1,707.41        |          |          |          |          |
| 1000052783   | DS/XMF LOTUS NOTES 2 - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                       | \$ 433.09   | 10.00%            | \$ 392.70          |          |          |          |          |
| 1000052783-R | DS/XMF LOTUS NOTES 2 - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                     | \$ 376.60   | 10.00%            | \$ 341.48          |          |          |          |          |
| 1000052785   | DS/XMF MICROSOFT EXCHANGE - SERVICE PROVIDER (ref# XM-SP-EXCH)                              | \$ 1,883.00 | 10.00%            | \$ 1,707.41        |          |          |          |          |
| 1000052786   | DS/XMF MICROSOFT EXCHANGE 2 - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                | \$ 433.09   | 10.00%            | \$ 392.70          |          |          |          |          |
| 1000052786-R | DS/XMF MICROSOFT EXCHANGE 2 - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY              | \$ 376.60   | 10.00%            | \$ 341.48          |          |          |          |          |
| 1000052787   | DS/XMF ONE FOIP CHANNEL - SERVICE PROVIDER (ref# XM-SP-CH-FOIP)                             | \$ 1,528.00 | 10.00%            | \$ 1,385.51        |          |          |          |          |
| 1000052788   | DS/XMF ONE FOIP CHANNEL - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                     | \$ 351.44   | 10.00%            | \$ 318.67          |          |          |          |          |
| 1000052788-R | DS/XMF ONE FOIP CHANNEL - PRIME PROTECT MAINTENANCE & SUPPORT- ANNUALLY                     | \$ 305.60   | 10.00%            | \$ 277.10          |          |          |          |          |
| 1000052790   | DS/XMF PROVISIONING/APPLICATION JAVA API (ref# XM-SP-API)                                   | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052791   | DS/XMF PROVISIONING/APPLICATION JAVA API - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY   | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052791-R | DS/XMF PROVISIONING/APPLICATION JAVA API - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052792   | DS/XMF SERVICE PROVIDER SERVER (ref# XM-SP-UNL)                                             | \$ 9,433.00 | 10.00%            | \$ 8,553.37        |          |          |          |          |
| 1000052793   | DS/XMF 8.0 SP SERVER UNL USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY             | \$ 2,169.59 | 10.00%            | \$ 1,967.28        |          |          |          |          |
| 1000052793-R | DS/XMF 8.0 SP SERVER UNL USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY           | \$ 1,886.60 | 10.00%            | \$ 1,710.67        |          |          |          |          |
| 1000052794   | DS/XMF SMTP GATEWAY - SERVICE PROVIDER (ref# XM-SP-SMTP)                                    | \$ 1,528.00 | 10.00%            | \$ 1,385.51        |          |          |          |          |
| 1000052795   | DS/XMF SMTP GATEWAY 1 - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                      | \$ 351.44   | 10.00%            | \$ 318.67          |          |          |          |          |

| PART #       | Description                                                                                                                                     | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------|-------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000052795-R | DS/XMF SMTP GATEWAY 1 - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                                                                        | \$ 305.60   | 10.00%            | \$ 277.10          |          |          |          |          |
| 1000052796   | DS/XMF SPAM FILTERING AND OCR ROUTING - SERVICE PROVIDER (ref# XM-SP-OCR)                                                                       | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052797   | DS/XMF SPAM FILTERING AND OCR ROUTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                                          | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052797-R | DS/XMF SPAM FILTERING AND OCR ROUTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                                                        | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052798   | DS/XMF WEB-ENABLED FAX CLIENT - SERVICE PROVIDER (ref# XM-SP-WEB)                                                                               | \$ 1,528.00 | 10.00%            | \$ 1,385.51        |          |          |          |          |
| 1000052799   | DS/XMF WEB-ENABLED FAX CLIENT - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                                                  | \$ 351.44   | 10.00%            | \$ 318.67          |          |          |          |          |
| 1000052799-R | DS/XMF WEB-ENABLED FAX CLIENT - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                                                                | \$ 305.60   | 10.00%            | \$ 277.10          |          |          |          |          |
| 1000052800   | DS/XMF NET WEBSERVICES API - SERVICE PROVIDER (ref# XM-SP-NET)                                                                                  | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052801   | DS/XMF NET WEBSERVICES API - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                                                     | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052801-R | DS/XMF NET WEBSERVICES API - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                                                                   | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052803   | DS/XMF SPAM FILTERING AND OCR ROUTING - ENTERPRISE (ref# XM-ENT-OCR)                                                                            | \$ 2,590.00 | 10.00%            | \$ 2,348.48        |          |          |          |          |
| 1000052804   | DS/XMF SPAM FILTERING AND OCR ROUTING - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                                          | \$ 595.70   | 10.00%            | \$ 540.15          |          |          |          |          |
| 1000052804-R | DS/XMF SPAM FILTERING AND OCR ROUTING - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                                                        | \$ 518.00   | 10.00%            | \$ 469.70          |          |          |          |          |
| 1000052805   | DS/XM FAX SPECIALIST CERTIFICATION (ONLINE) (ref# TRN-VAR-CERT-SPCLST)                                                                          | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052806   | DS/XMF Toshiba : Price Per Device (1 to 50) (ref# MFP-TOSHIBA-MI-50)                                                                            | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052808   | DS/XMF Toshiba : Price Per Device (51 to 200+) (ref# MFP-TOSHIBA-MI-200)                                                                        | \$ 472.00   | 10.00%            | \$ 427.99          |          |          |          |          |
| 1000052810   | DS/XM FAX TOSHIBA (UNLIMITED) (ref# MFP-TOSHIBA-MI-UNL)                                                                                         | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052812   | DS/XM FAX TRAINING ADMINISTRATION (ONLINE) (ref# TRN-ADM-ESSENTIAL)                                                                             | \$ 300.00   | 10.00%            | \$ 272.03          |          |          |          |          |
| 1000052813   | DS/XM FAX TRAINING ADMINISTRATION (ADVANCED) (ONLINE) (ref# TRN-ADM-ADVANCED)                                                                   | \$ 300.00   | 10.00%            | \$ 272.03          |          |          |          |          |
| 1000052818   | DS/XMF Xerox APEOS : Price Per Device (1-50) (ref# MFP-APEOS-50)                                                                                | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052820   | DS/XMF Xerox APEOS : Price Per Device (51-200+) (ref# MFP-APEOS-200)                                                                            | \$ 472.00   | 10.00%            | \$ 427.99          |          |          |          |          |
| 1000052822   | DS/XM FAX XEROX APEOS (UNLIMITED) (ref# MFP-APEOS-UNL)                                                                                          | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052824   | DS/XMF Xerox ConnectKey : Price Per Device (1 to 50) (ref# MFP-XEROX-CKY-50)                                                                    | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052826   | DS/XMF Xerox ConnectKey : Price Per Device (51 to 200+) (ref# MFP-XEROX-CKY-200)                                                                | \$ 472.00   | 10.00%            | \$ 427.99          |          |          |          |          |
| 1000052828   | DS/XM FAX XEROX CONNECTKEY (UNLIMITED) (ref# MFP-XEROX-CKY-UNL)                                                                                 | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052830   | DS/XM FAX XEROX EIP NEXTGEN V10.0: PER DEVICE (1-50) (ref# MFP-XEROX-EIPNG-50)                                                                  | \$ 650.00   | 10.00%            | \$ 589.39          |          |          |          |          |
| 1000052832   | DS/XM FAX XEROX EIP NEXTGEN V10.0: PER DEVICE (51-200) (ref# MFP-XEROX-EIPNG-200)                                                               | \$ 472.00   | 10.00%            | \$ 427.99          |          |          |          |          |
| 1000052834   | DS/XM FAX XEROX EIP V10.0 (UNLIMITED) (ref# MFP-XEROX-EIPNG-UNL)                                                                                | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000052840   | DS/SENDSECURE ENTERPRISE SERVER (Annual M&S Purchase) (ref# XMSSS-P-SRV-EE)                                                                     | \$ 5,457.00 | 10.00%            | \$ 4,948.13        |          |          |          |          |
| 1000052841   | DS/XM 2.0 SENDSECURE ENTERPRISE SERVER - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                                         | \$ 1,255.11 | 10.00%            | \$ 1,138.07        |          |          |          |          |
| 1000052841-R | DS/XM 2.0 SENDSECURE ENTERPRISE SERVER - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                                                       | \$ 1,091.40 | 10.00%            | \$ 989.63          |          |          |          |          |
| 1000053326   | DS/PRIME PROTECT 3% UPCHARGE FOR ALL RENEWALS. ADD AS A SINGLE LINE ITEM ON RENEWAL ORDERS. ENTER QTY = 3% OF TOTAL MSRP OF LICENSES SUPPORTED. | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000053389   | DS/XM FAX BUNDLE EXPRESS SERVER 100 USERS (ref# XM-BUN-EXP-100)                                                                                 | \$ 6,225.00 | 10.00%            | \$ 5,644.52        |          |          |          |          |
| 1000053390   | DS/XMF EXPRESS BUNDLE 100 USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                                                                | \$ 1,431.75 | 10.00%            | \$ 1,298.24        |          |          |          |          |

| PART #       | Description                                                                                      | MSRP        | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------|--------------------------------------------------------------------------------------------------|-------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000053390-R | DS/XMF EXPRESS BUNDLE 100 USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY               | \$ 1,245.00 | 10.00%            | \$ 1,128.90        |          |          |          |          |
| 1000053391   | DS/XM FAX BUNDLE EXPRESS SERVER 25 USERS (ref# XM-BUN-EXP-25)                                    | \$ 5,281.00 | 10.00%            | \$ 4,788.55        |          |          |          |          |
| 1000053392   | DS/XMF EXPRESS BUNDLE 25 USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                  | \$ 1,214.63 | 10.00%            | \$ 1,101.37        |          |          |          |          |
| 1000053392-R | DS/XMF EXPRESS BUNDLE 25 USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                | \$ 1,056.20 | 10.00%            | \$ 957.71          |          |          |          |          |
| 1000053395   | DS/XM FAX BUNDLE EXPRESS SERVER 50 USERS (ref# XM-BUN-EXP-50)                                    | \$ 5,634.00 | 10.00%            | \$ 5,108.63        |          |          |          |          |
| 1000053396   | DS/XMF EXPRESS 50 USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY                         | \$ 1,295.82 | 10.00%            | \$ 1,174.98        |          |          |          |          |
| 1000053396-R | DS/XMF EXPRESS 50 USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                       | \$ 1,126.80 | 10.00%            | \$ 1,021.73        |          |          |          |          |
| 1000053420-R | DS/XM FAX EXPRESS SERVER 100 USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY            | \$ 462.00   | 10.00%            | \$ 418.92          |          |          |          |          |
| 1000053434-R | DS/XMF MICROSOFT EXCHANGE - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                     | \$ 131.19   | 10.00%            | \$ 118.96          |          |          |          |          |
| 1000053443-R | DS/XMF WEB-ENABLED FAX CLIENT - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY                 | \$ 219.39   | 10.00%            | \$ 198.93          |          |          |          |          |
| 1000054362-R | DS/XM FAX XEROX EIP - PRICE PER DEVICE (1-50) PRIME PROTECT RENEWAL ANNUAL M&S                   | \$ 61.85    | 10.00%            | \$ 56.08           |          |          |          |          |
| 1000055008   | DS/ADDITIONAL SENDSECURE USERS (TILL END OF CURRENT LICENSE PERIOD)                              | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000055009   | DS/ADDITIONAL SENDSECURE USERS (TILL END OF CURRENT LICENSE PERIOD) M&S                          | \$ 1.00     | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000055053   | DS/XMF 8.0 EXPRESS 25 USERS MAINTENANCE REGULAR - MONTHLY (ref# XM-EXP-25-MSR)                   | \$ 23.80    | 10.00%            | \$ 21.58           |          |          |          |          |
| 1000055055   | DS/XMF 8.0 EXPRESS 50 USERS MAINTENANCE REGULAR - MONTHLY (ref# XM-EXP-50-MSR)                   | \$ 29.31    | 10.00%            | \$ 26.58           |          |          |          |          |
| 1000055057   | DS/XMF 8.0 EXPRESS 100 USERS MAINTENANCE REGULAR - MONTHLY (ref# XM-EXP-100-MSR)                 | \$ 38.50    | 10.00%            | \$ 34.91           |          |          |          |          |
| 1000055219   | DS/SENDSECURE USERS (100 TO 499) (ref# XMSSS-P-USER-L3)                                          | \$ 236.00   | 10.00%            | \$ 213.99          |          |          |          |          |
| 1000055220   | DS/FROM 100 TO 499 LICENSE SENDSECURE USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY     | \$ 54.28    | 10.00%            | \$ 49.22           |          |          |          |          |
| 1000055220-R | DS/FROM 100 TO 499 LICENSE SENDSECURE USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY   | \$ 47.20    | 10.00%            | \$ 42.80           |          |          |          |          |
| 1000055225   | DS/SENDSECURE USERS (1000 TO 1499) (ref# XMSSS-P-USER-L5)                                        | \$ 166.00   | 10.00%            | \$ 150.52          |          |          |          |          |
| 1000055226   | DS/FROM 1000 TO 1499 LICENSE SENDSECURE USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY   | \$ 38.18    | 10.00%            | \$ 34.62           |          |          |          |          |
| 1000055226-R | DS/FROM 1000 TO 1499 LICENSE SENDSECURE USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY | \$ 33.20    | 10.00%            | \$ 30.10           |          |          |          |          |
| 1000055228   | DS/SENDSECURE USERS (1500 TO 2499) (ref# XMSSS-P-USER-L6)                                        | \$ 145.00   | 10.00%            | \$ 131.48          |          |          |          |          |
| 1000055229   | DS/FROM 1500 TO 2499 LICENSE SENDSECURE USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY   | \$ 33.35    | 10.00%            | \$ 30.24           |          |          |          |          |
| 1000055229-R | DS/FROM 1500 TO 2499 LICENSE SENDSECURE USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY | \$ 29.00    | 10.00%            | \$ 26.30           |          |          |          |          |
| 1000055234   | DS/SENDSECURE USERS (25 TO 99) (ref# XMSSS-P-USER-L2)                                            | \$ 273.00   | 10.00%            | \$ 247.54          |          |          |          |          |
| 1000055235   | DS/FROM 25 TO 99 LICENSE SENDSECURE USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY       | \$ 62.79    | 10.00%            | \$ 56.93           |          |          |          |          |
| 1000055235-R | DS/FROM 25 TO 99 LICENSE SENDSECURE USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY     | \$ 54.60    | 10.00%            | \$ 49.51           |          |          |          |          |
| 1000055240   | DS/SENDSECURE USERS (2500 TO 3499) (ref# XMSSS-P-USER-L7)                                        | \$ 129.00   | 10.00%            | \$ 116.97          |          |          |          |          |
| 1000055241   | DS/FROM 2500 TO 3499 LICENSE SENDSECURE USERS - PRIME PROTECT MAINTENANCE & SUPPORT - ANNUALLY   | \$ 29.67    | 10.00%            | \$ 26.90           |          |          |          |          |
| 1000055241-R | DS/FROM 2500 TO 3499 LICENSE SENDSECURE USERS - LEGACY MAINTENANCE & SUPPORT - FOR RENEWALS ONLY | \$ 25.80    | 10.00%            | \$ 23.39           |          |          |          |          |
| 1000055246   | DS/SENDSECURE USERS (3500 TO 4999) (ref# XMSSS-P-USER-L8)                                        | \$ 107.00   | 10.00%            | \$ 97.02           |          |          |          |          |

| PART #       | Description                                                                                            | MSRP          | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|--------------|--------------------------------------------------------------------------------------------------------|---------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000055247   | DS/FROM 3500 TO 4999 LICENSE SENDSECURE<br>USERS - PRIME PROTECT MAINTENANCE &<br>SUPPORT - ANNUALLY   | \$ 24.61      | 10.00%            | \$ 22.32           |          |          |          |          |
| 1000055247-R | DS/FROM 3500 TO 4999 LICENSE SENDSECURE<br>USERS - LEGACY MAINTENANCE & SUPPORT -<br>FOR RENEWALS ONLY | \$ 21.40      | 10.00%            | \$ 19.40           |          |          |          |          |
| 1000055249   | DS/SENDSECURE USERS (5 TO 24) (ref# XMSS-<br>P-USER-L1)                                                | \$ 364.00     | 10.00%            | \$ 330.06          |          |          |          |          |
| 1000055250   | DS/FROM 5 TO 24 LICENSE SENDSECURE USERS<br>- PRIME PROTECT MAINTENANCE & SUPPORT -<br>ANNUALLY        | \$ 83.72      | 10.00%            | \$ 75.91           |          |          |          |          |
| 1000055250-R | DS/FROM 5 TO 24 LICENSE SENDSECURE USERS<br>- LEGACY MAINTENANCE & SUPPORT - FOR<br>RENEWALS ONLY      | \$ 72.80      | 10.00%            | \$ 66.01           |          |          |          |          |
| 1000055255   | DS/SENDSECURE USERS (500 TO 999) (ref#<br>XMSS-P-USER-L4)                                              | \$ 198.00     | 10.00%            | \$ 179.54          |          |          |          |          |
| 1000055256   | DS/FROM 500 TO 999 LICENSE SENDSECURE<br>USERS - PRIME PROTECT MAINTENANCE &<br>SUPPORT - ANNUALLY     | \$ 45.54      | 10.00%            | \$ 41.29           |          |          |          |          |
| 1000055256-R | DS/FROM 500 TO 999 LICENSE SENDSECURE<br>USERS - LEGACY MAINTENANCE & SUPPORT -<br>FOR RENEWALS ONLY   | \$ 39.60      | 10.00%            | \$ 35.91           |          |          |          |          |
| 1000055294   | DS/PRINT TOOL TO SECURELY ROUTE AND<br>PRINT FAXES. (ref# XMC-PRINT-TOOL)                              | \$ 750.00     | 10.00%            | \$ 680.06          |          |          |          |          |
| 1000055309   | DS/SENDSECURE USERS (5000+) (ref# XMSS-P-<br>USER-L9)                                                  | \$ 90.95      | 10.00%            | \$ 82.47           |          |          |          |          |
| 1000055310   | DS/OVER 4999 LICENSE SENDSECURE USERS -<br>PRIME PROTECT MAINTENANCE & SUPPORT -<br>ANNUALLY           | \$ 20.92      | 10.00%            | \$ 18.97           |          |          |          |          |
| 1000055310-R | DS/OVER 4999 LICENSE SENDSECURE USERS -<br>LEGACY MAINTENANCE & SUPPORT - FOR<br>RENEWALS ONLY         | \$ 18.19      | 10.00%            | \$ 16.49           |          |          |          |          |
| 1000055331   | DS/XMF TRAVEL EXPENSE - 1 WEEK (ref# XM-<br>EXPENSE)                                                   | \$ 3,150.00   | 10.00%            | \$ 2,856.26        |          |          |          |          |
| 1000055332   | DS/XMF CLOUD PREPAID 1,080,000 CREDITS- 3<br>YEARS (ref# XMCS-3Y-PRE-1080K)                            | \$ 70,815.00  | 10.00%            | \$ 64,211.50       |          |          |          |          |
| 1000055333   | DS/XM CLOUD PREPAID 1200 CREDITS- 1 YEAR<br>(ref# XMCS-1Y-PRE-1200)                                    | \$ 203.00     | 10.00%            | \$ 184.07          |          |          |          |          |
| 1000055334   | DS/XM CLOUD PREPAID 1,200,000 CREDITS- 1<br>YEAR (ref# XMCS-1Y-PRE-1200K)                              | \$ 69,035.00  | 10.00%            | \$ 62,597.49       |          |          |          |          |
| 1000055335   | DS/XMF CLOUD PREPAID 1,200,000 CREDITS- 5<br>YEARS (ref# XMCS-5Y-PRE-1200K)                            | \$ 79,538.00  | 10.00%            | \$ 72,121.08       |          |          |          |          |
| 1000055336   | DS/XMF CLOUD PREPAID 1,440,000 CREDITS- 3<br>YEARS (ref# XMCS-3Y-PRE-1440K)                            | \$ 91,257.00  | 10.00%            | \$ 82,747.28       |          |          |          |          |
| 1000055337   | DS/XM CLOUD PREPAID 1,500,000 CREDITS- 1<br>YEAR (ref# XMCS-1Y-PRE-1500K)                              | \$ 82,739.00  | 10.00%            | \$ 75,023.59       |          |          |          |          |
| 1000055338   | DS/XMF CLOUD PREPAID 1,500,000 CREDITS- 5<br>YEARS (ref# XMCS-5Y-PRE-1500K)                            | \$ 96,252.00  | 10.00%            | \$ 87,276.50       |          |          |          |          |
| 1000055339   | DS/XM CLOUD PREPAID 1,800,000 CREDITS- 1<br>YEAR (ref# XMCS-1Y-PRE-1800K)                              | \$ 95,163.00  | 10.00%            | \$ 86,289.05       |          |          |          |          |
| 1000055340   | DS/XMF CLOUD PREPAID 1,800,000 CREDITS- 3<br>YEARS (ref# XMCS-3Y-PRE-1800K)                            | \$ 110,238.00 | 10.00%            | \$ 99,958.31       |          |          |          |          |
| 1000055341   | DS/XMF CLOUD PREPAID 1,800,000 CREDITS- 5<br>YEARS (ref# XMCS-5Y-PRE-1800K)                            | \$ 111,813.00 | 10.00%            | \$ 101,386.44      |          |          |          |          |
| 1000055342   | DS/XMF CLOUD PREPAID 10800 CREDITS- 3<br>YEARS (ref# XMCS-3Y-PRE-10800)                                | \$ 1,505.00   | 10.00%            | \$ 1,364.66        |          |          |          |          |
| 1000055343   | DS/XMF CLOUD PREPAID 10,800,000 CREDITS-<br>3 YEARS (ref# XMCS-3Y-PRE-10800K)                          | \$ 471,248.00 | 10.00%            | \$ 427,304.12      |          |          |          |          |
| 1000055344   | DS/XM CLOUD PREPAID 12000 CREDITS- 1 YEAR<br>(ref# XMCS-1Y-PRE-12K)                                    | \$ 1,349.00   | 10.00%            | \$ 1,223.21        |          |          |          |          |
| 1000055345   | DS/XMF CLOUD PREPAID 12000 CREDITS- 5<br>YEARS (ref# XMCS-5Y-PRE-12K)                                  | \$ 1,720.00   | 10.00%            | \$ 1,559.61        |          |          |          |          |
| 1000055347   | DS/XMF CLOUD PREPAID 12,000,000 CREDITS-<br>5 YEARS (ref# XMCS-5Y-PRE-12M)                             | \$ 545,810.00 | 10.00%            | \$ 494,913.22      |          |          |          |          |
| 1000055348   | DS/XM CLOUD PREPAID 120,000 CREDITS- 1<br>YEAR (ref# XMCS-1Y-PRE-120K)                                 | \$ 9,350.00   | 10.00%            | \$ 8,478.11        |          |          |          |          |
| 1000055349   | DS/XMF CLOUD PREPAID 120000 CREDITS- 5<br>YEARS (ref# XMCS-5Y-PRE-120K)                                | \$ 10,921.00  | 10.00%            | \$ 9,902.62        |          |          |          |          |
| 1000055350   | DS/XMF CLOUD PREPAID 14,400,000 CREDITS-<br>3 YEARS (ref# XMCS-3Y-PRE-14400K)                          | \$ 596,452.00 | 10.00%            | \$ 540,832.85      |          |          |          |          |
| 1000055351   | DS/XMF CLOUD PREPAID 144,000 CREDITS- 3<br>YEARS (ref# XMCS-3Y-PRE-144K)                               | \$ 11,437.00  | 10.00%            | \$ 10,370.50       |          |          |          |          |
| 1000055353   | DS/XMF CLOUD PREPAID 15,000,000 CREDITS-<br>5 YEARS (ref# XMCS-5Y-PRE-15M)                             | \$ 651,283.00 | 10.00%            | \$ 590,550.86      |          |          |          |          |
| 1000055354   | DS/XMF CLOUD PREPAID 150000 CREDITS- 5<br>YEARS (ref# XMCS-5Y-PRE-150K)                                | \$ 12,231.00  | 10.00%            | \$ 11,090.46       |          |          |          |          |
| 1000055355   | DS/XMF CLOUD PREPAID 18000 CREDITS- 3<br>YEARS (ref# XMCS-3Y-PRE-18K)                                  | \$ 2,306.00   | 10.00%            | \$ 2,090.97        |          |          |          |          |
| 1000055356   | DS/XMF CLOUD PREPAID 18000 CREDITS- 5<br>YEARS (ref# XMCS-5Y-PRE-18K)                                  | \$ 2,377.00   | 10.00%            | \$ 2,155.34        |          |          |          |          |
| 1000055357   | DS/XMF CLOUD PREPAID 18,000,000 CREDITS-<br>3 YEARS (ref# XMCS-3Y-PRE-18M)                             | \$ 705,959.00 | 10.00%            | \$ 640,128.32      |          |          |          |          |
| 1000055358   | DS/XMF CLOUD PREPAID 18,000,000 CREDITS-<br>5 YEARS (ref# XMCS-5Y-PRE-18M)                             | \$ 744,075.00 | 10.00%            | \$ 674,690.01      |          |          |          |          |
| 1000055359   | DS/XM CLOUD PREPAID 180,000 CREDITS- 1<br>YEAR (ref# XMCS-1Y-PRE-180K)                                 | \$ 13,577.00  | 10.00%            | \$ 12,310.94       |          |          |          |          |

| PART #     | Description                                                                                                                                                         | MSRP            | DIR %<br>OFF MSRP | DIR PURCH<br>PRICE | 24 Month | 36 Month | 48 Month | 60 Month |
|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|-------------------|--------------------|----------|----------|----------|----------|
| 1000055360 | DS/XMF CLOUD PREPAID 180,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-180K)                                                                                               | \$ 14,054.00    | 10.00%            | \$ 12,743.46       |          |          |          |          |
| 1000055361 | DS/XMF CLOUD PREPAID 2,160,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-2160K)                                                                                            | \$ 127,395.00   | 10.00%            | \$ 115,515.42      |          |          |          |          |
| 1000055362 | DS/XM CLOUD PREPAID 2,400 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-2400)                                                                                                   | \$ 382.00       | 10.00%            | \$ 346.38          |          |          |          |          |
| 1000055363 | DS/XM CLOUD PREPAID 2,400,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-2400K)                                                                                              | \$ 121,291.00   | 10.00%            | \$ 109,980.61      |          |          |          |          |
| 1000055364 | DS/XMF CLOUD PREPAID 2,400,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-2400K)                                                                                            | \$ 144,090.00   | 10.00%            | \$ 130,653.61      |          |          |          |          |
| 1000055365 | DS/XMF CLOUD PREPAID 2,700,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-2700K)                                                                                            | \$ 153,311.00   | 10.00%            | \$ 139,014.75      |          |          |          |          |
| 1000055367 | DS/XM CLOUD PREPAID 24000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-24K)                                                                                                    | \$ 2,427.00     | 10.00%            | \$ 2,200.68        |          |          |          |          |
| 1000055368 | DS/XMF CLOUD PREPAID 24,000,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-24M)                                                                                             | \$ 941,765.00   | 10.00%            | \$ 853,945.41      |          |          |          |          |
| 1000055369 | DS/XM CLOUD PREPAID 240,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-240K)                                                                                                 | \$ 17,676.00    | 10.00%            | \$ 16,027.71       |          |          |          |          |
| 1000055370 | DS/XMF CLOUD PREPAID 240000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-240K)                                                                                                | \$ 18,057.00    | 10.00%            | \$ 16,373.18       |          |          |          |          |
| 1000055372 | DS/XMF CLOUD PREPAID 270,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-270K)                                                                                               | \$ 20,442.00    | 10.00%            | \$ 18,535.78       |          |          |          |          |
| 1000055373 | DS/XM CLOUD PREPAID 3,000,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-3M)                                                                                                 | \$ 144,730.00   | 10.00%            | \$ 131,233.93      |          |          |          |          |
| 1000055374 | DS/XMF CLOUD PREPAID 3,000,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-3M)                                                                                               | \$ 174,060.00   | 10.00%            | \$ 157,828.91      |          |          |          |          |
| 1000055375 | DS/XM CLOUD PREPAID 3,600 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-3600)                                                                                                   | \$ 529.00       | 10.00%            | \$ 479.67          |          |          |          |          |
| 1000055376 | DS/XMF CLOUD PREPAID 3600 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-3600)                                                                                                  | \$ 577.00       | 10.00%            | \$ 523.19          |          |          |          |          |
| 1000055377 | DS/XM CLOUD PREPAID 3,600,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-3600K)                                                                                              | \$ 165,351.00   | 10.00%            | \$ 149,932.02      |          |          |          |          |
| 1000055378 | DS/XMF CLOUD PREPAID 3,600,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-3600K)                                                                                            | \$ 196,749.00   | 10.00%            | \$ 178,402.16      |          |          |          |          |
| 1000055379 | DS/XMF CLOUD PREPAID 3,600,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-3600K)                                                                                            | \$ 201,149.00   | 10.00%            | \$ 182,391.86      |          |          |          |          |
| 1000055380 | DS/XM CLOUD PREPAID 30000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-30K)                                                                                                    | \$ 2,718.00     | 10.00%            | \$ 2,464.55        |          |          |          |          |
| 1000055381 | DS/XMF CLOUD PREPAID 30000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-30K)                                                                                                  | \$ 3,641.00     | 10.00%            | \$ 3,301.48        |          |          |          |          |
| 1000055382 | DS/XMF CLOUD PREPAID 30,000,000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-30M)                                                                                             | \$ 1,114,672.00 | 10.00%            | \$ 1,010,728.84    |          |          |          |          |
| 1000055383 | DS/XM CLOUD PREPAID 300,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-300K)                                                                                                 | \$ 21,390.00    | 10.00%            | \$ 19,395.38       |          |          |          |          |
| 1000055384 | DS/XMF CLOUD PREPAID 300000 CREDITS- 5 YEARS (ref# XMCS-5Y-PRE-300K)                                                                                                | \$ 22,190.00    | 10.00%            | \$ 20,120.78       |          |          |          |          |
| 1000055385 | DS/XMF CLOUD PREPAID 36000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-36K)                                                                                                  | \$ 3,843.00     | 10.00%            | \$ 3,484.64        |          |          |          |          |
| 1000055388 | DS/XM CLOUD PREPAID 360,000 CREDITS- 1 YEAR (ref# XMCS-1Y-PRE-360K)                                                                                                 | \$ 24,848.00    | 10.00%            | \$ 22,530.92       |          |          |          |          |
| 1000055389 | DS/XMF CLOUD PREPAID 360,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-360K)                                                                                               | \$ 26,648.00    | 10.00%            | \$ 24,163.07       |          |          |          |          |
| 1000055390 | DS/XMF CLOUD PREPAID 4,500,000 CREDITS- 3 YEARS (ref# XMCS-3Y-PRE-4500K)                                                                                            | \$ 235,807.00   | 10.00%            | \$ 213,818.00      |          |          |          |          |
| 1000056350 | DS/EXTENDED SUPPORT. SECOND YEAR. BASE COST CALCULATED FROM 20% OF THE TOTAL SUPPORT VALUE, INCLUDING PRIME SUPPORT, THEN DEALER DISCOUNT APPLIED                   | \$ 1.00         | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000056351 | DS/EXTENDED SUPPORT. FIRST YEAR. EXISTING CUSTOMER. BASE COST CALCULATED FROM 20% OF THE TOTAL SUPPORT VALUE, INCLUDING PRIME SUPPORT, THEN DEALER DISCOUNT APPLIED | \$ 1.00         | 10.00%            | \$ 0.91            |          |          |          |          |
| 1000056541 | DS/XM PROFESSIONAL SERVICES - HOURLY                                                                                                                                | \$ 270.00       | 10.00%            | \$ 244.82          |          |          |          |          |
| 1000056582 | DS/XM PROFESSIONAL SERVICES - DAILY                                                                                                                                 | \$ 2,160.00     | 10.00%            | \$ 1,958.58        |          |          |          |          |
| 1000056583 | DS/XM PROFESSIONAL SERVICES - DAILY (EXTENDED/WEEKEND/HOLIDAY)                                                                                                      | \$ 3,240.00     | 10.00%            | \$ 2,937.87        |          |          |          |          |
| 1000056584 | DS/XM CUSTOM WORK - DAILY                                                                                                                                           | \$ 2,160.00     | 10.00%            | \$ 1,958.58        |          |          |          |          |
| 1000056585 | DS/RUSH FEE (IN ADDITION TO STANDARD PS FEE) - REQUIRES OPEN TEXT QUOTE THROUGH TABS                                                                                | \$ 1.33         | 10.00%            | \$ 1.21            |          |          |          |          |
| 1000056586 | DS/XM ESSENTIALS - PACKAGE 1                                                                                                                                        | \$ 3,240.00     | 10.00%            | \$ 2,937.87        |          |          |          |          |
| 1000056587 | DS/XM ESSENTIALS - PACKAGE 2                                                                                                                                        | \$ 6,480.00     | 10.00%            | \$ 5,875.74        |          |          |          |          |
| 1000056588 | DS/XM BASIC ADMIN TRAINING                                                                                                                                          | \$ 2,160.00     | 10.00%            | \$ 1,958.58        |          |          |          |          |
| 1000056589 | DS/XM ADVANCED ADMIN TRAINING                                                                                                                                       | \$ 6,480.00     | 10.00%            | \$ 5,875.74        |          |          |          |          |
| 1000056590 | DS/XM PROFESSIONAL SERVICES - HOURLY (EXTENDED/WEEKEND/HOLIDAY)                                                                                                     | \$ 405.00       | 10.00%            | \$ 367.23          |          |          |          |          |
| 1000056591 | DS/XM CUSTOM WORK - DAILY - MAINTENANCE - REQUIRES OPEN TEXT QUOTE THROUGH TABS                                                                                     | \$ 1.33         | 10.00%            | \$ 1.21            |          |          |          |          |
| 1000056593 | DS/XM PREPAID CONSULTING (4-HOUR BLOCKS)                                                                                                                            | \$ 1,080.00     | 10.00%            | \$ 979.29          |          |          |          |          |